EXHIBIT A

STOCK PURCHASE AGREEMENT

among

ROGER WIKNER, JAMES IVERSON AND STEVEN ERICKSON

and

MI ACQUISITION CORPORATION

Dated June 20, 1997

Effective as of June 1, 1997

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EXHIBITS:

A - January 31, 1997 Financial Statements

- B Form of Iverson Noncompetition Agreement
- C Form of Iverson Employment Agreement
- D Form of Wikner Noncompetition Agreement
- E Form of Erickson Employment Agreement
- F Form of Opinion to be delivered by Sellers' Counsel
- G Form, of Opinion to be delivered by Buyer's Counsel

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STOCK PURCHASE AGREEMENT

THIS STOCK PURCHASE AGREEMENT, dated June 20, 1997, and effective as of June 1, 1997, among ROGER WIKNER, JAMES IVERSON and STEVEN ERICKSON (individually, a "Seller" and collectively, the "Sellers"), and MI ACQUISITION CORPORATION, a Minnesota corporation ("Buyer"),

WITNESSETH:

WHEREAS, Messrs. Wikner, Iverson and Erickson are all of the shareholders of Miller & Schroeder, Inc., a Minnesota corporation (the "Company"), owning 482,812.5, 482,812.5 and 25,000 shares of Common Stock of the Company, respectively, which represent all of the issued and outstanding capital stock of the Company; and

WHEREAS, the parties hereto desire that Sellers sell, transfer and assign to Buyer, and Buyer purchase from Sellers, all of the issued and outstanding capital stock of the Company, as more specifically provided herein;

NOW, THEREFORE, in consideration of the mutual covenants and undertakings contained herein, and subject to and on the terms and conditions herein set forth, the parties hereto agree as follows:

ARTICLE 1

DEFINITIONS

1.1 <u>Specific Definitions</u>. As used in this Agreement, the following terms shall have the meanings set forth or as referenced below:

"Agreement" shall mean this Agreement and all Exhibits and Schedules hereto.

"Book Value" shall mean total assets less total liabilities as reflected on the Financial Statements, determined on a consolidated basis, in accordance with GAAP, as defined below, or the Closing Balance Sheet, as defined at Section 2.3(b) hereof, as applicable.

"Broker Call Rate" shall mean the rate charged to the Company on its primary line of credit at Norwest Bank Minnesota, N.A.

"Business Day" shall mean any day other than a Saturday, a Sunday or a day on which banks in Minneapolis are authorized or obligated by law or executive order to close.

"Buyer" shall have the meaning set forth in the Preamble.

"Closing" shall have the meaning set forth in Section 2.4.

"Closing Conditions Period" shall have the meaning set forth in Section 6.1.

"Closing Date" shall have the meaning set forth in Section 2.4.

"Closing Balance Sheet" shall have the meaning set forth in Section 2.3(b).

"Code" means the Internal Revenue Code of 1986, as amended, and Regulations thereunder.

"Encumbrance" shall mean any mortgage, lien, charge, encumbrance, security interest, claim, pledge or option of any nature.

"ERISA" shall mean the Employee Retirement Income Security Act of 1974, as amended, and regulations promulgated thereunder.

"Financial Statements" shall mean the unaudited financial statements of the Company as of January 31, 1997 which are attached hereto as Exhibit A.

"GAAP" shall mean generally accepted accounting principles.

"Material Adverse Effect" shall mean an effect that, individually or in the aggregate with other effects, is or would reasonably be expected to be materially adverse: (i) to the business, properties, liabilities, results of operation, prospects or financial condition of the Company and its Subsidiaries, considered as a whole; (ii) to the ability of the Company and its Subsidiaries to conduct their businesses, as presently conducted, following the Closing Date; or (iii) to Sellers' ability to perform any of their obligations under this Agreement or to consummate the transactions contemplated hereby.

"NASD" shall mean the National Association of Securities Dealers, Inc.

"Person" shall mean a natural person, corporation or other entity, government, or political subdivision, agency or instrumentality of a government.

"Purchase Price" shall have the meaning set forth in Section 2.2.

"Purchase Price Adjustment" shall have the meaning set forth in Section 2.3(a).

"SBA" shall mean the Small Business Administration.

"SEC" shall mean the Securities and Exchange Commission.

"Seller" or "Sellers" shall have the meaning set forth in the Preamble.

"Subsidiaries" shall mean all of the subsidiaries of the Company listed on Schedule 1.1 hereto.

"Tax or Taxes" shall mean any income taxes, franchise taxes, gross receipt taxes, excise taxes, occupation taxes, transfer taxes, value-added taxes, sales or use taxes, wage or employment taxes, real and personal property taxes, and other taxes, fees or assessments or governmental charges in the nature of a tax, including any interest, fines and penalties, additions to tax or additional amounts incurred or accrued under any applicable law or assessed, charged or imposed by any governmental authority.

1.2 Other Terms. Other terms may be defined elsewhere in the text of this Agreement and shall have the meaning indicated throughout this Agreement.

1.3 Other Definitional Provisions.

- (a) The words "hereof", "herein", and "hereunder" and words of similar import, when used in this Agreement, shall refer to this Agreement as a whole and not to any particular provision of this Agreement.
- (b) The term "knowledge" or "knows" shall mean actual knowledge without any independent investigation. The knowledge of either Iverson and Wikner shall be deemed to be knowledge of both Iverson and Wikner. The knowledge of Erickson shall not be attributed to Iverson or Wikner.
- (c) The terms defined in the singular shall have a comparable meaning when used in the plural, and vice versa.

ARTICLE 2

PURCHASE AND SALE OF STOCK

- 2.1 Purchase and Sale of Stock. Upon the terms and subject to the conditions set forth in this Agreement, at the Closing, each Seller agrees to sell, convey, transfer, assign and deliver to Buyer all of the shares of the Company owned by him, which with the shares held by the other Sellers represents an aggregate of 990,625 shares of Common Stock, or 100% of the issued outstanding capital stock of the Company (the "Purchased Stock"). Upon the terms and subject to the conditions set forth in this Agreement, Buyer agrees to purchase from Sellers the Purchased Stock. Certificates representing the Purchased Stock shall be duly endorsed in negotiable form acceptable to Buyer and its counsel. All necessary documentary transfer tax stamps, if any, shall be the responsibility of Sellers.
- 2.2 <u>Purchase Price</u>. Upon the terms and subject to the conditions set forth herein, Buyer shall pay to Sellers the aggregate purchase price of \$15,000,000 (the "Purchase Price") in consideration for the Purchased Stock, subject to adjustment pursuant to Section 2.3, and payable as shown on a Schedule delivered by Sellers to Buyer at Closing by wire transfer or certified check by Buyer (the instructions for which wire transfer shall be provided to Buyer by each Seller not later than three business days prior to the Closing Date).

2.3 Pulchase Price Adjustment.

- (a) Adjustment. The "Purchase Price Adjustment" shall be determined by subtracting \$12,471,306 [1-31-97 Book Value] from the Book Value as of the Closing Date as reflected in the Closing Financial Statement, as defined in paragraph (b) below.
- Calculation. To establish the amount, if any, of the Purchase Price (b) Adjustment, within 45 business days after the Closing Date, Buyer shall, at its expense, cause the Company to prepare and deliver to Sellers a consolidated and consolidating statement of financial condition as of the Closing Date (the "Closing Financial Statement") of the Company and its Subsidiaries and other consolidated and consolidating statements of income and expenses, of cash flows and statement of shareholders' equity, together with all financial documents customarily included in the Company and its subsidiaries' interim financial statements prepared according to Buyers shall provide Sellers with access to any financial documents reasonably requested to review the Closing Financial Statement. In the preparation of the Closing Financial Statement, Buyer shall employ generally accepted accounting principles consistent with those employed in the preparation of the audited financial r statements of the Company for the year ending October 31, 1996. The value of the stock of United Market Services, Inc. shall be the same on the Closing Financial Statement as set forth in the Financial Statements. The value of the Northern Alternative Energy note on the Closing Financial Statement shall not be reduced to less than \$580,000, except for cash payments received and applied to said Note between January 31, 1997 and the Closing Date.

Upon delivery by Buyer to Sellers of the Closing Financial Statement, Sellers shall have 20 business days in which to give Buyer written notice of any objections Sellers, acting together as a group, may have with respect to the Closing Financial Statement or the Purchase Price Adjustment. Failure to give timely written notice to Buyer specifically describing the basis of each such objection shall result in such objection being forever waived. If an objection timely made is not resolved by Buyer and a majority of the Sellers within 15 business days after such objection, such dispute shall be submitted to Deloitte & Touche LLP, or such other national accounting firm mutually agreed upon by Buyer and a majority of the Sellers, for final resolution. Such firm shall present its determination and resolution of any such disputes within 15 business days of the submission of such dispute to the firm, and Buyer and Sellers hereby agree that the determination and resolution by such firm shall be binding and conclusive among the parties. The fees of the above named accounting firm, or such other firm as is selected, in resolving such dispute shall be borne one-half by Buyer and one-half by Sellers. If Sellers do not object to the proposed Closing Financial Statement and Purchase Price Adjustment prior to the close of business on the twentieth (20th) business day following the delivery thereof by Buyer, such proposed Closing Financial Statement and Purchase Price Adjustment shall be deemed final and binding and shall constitute the Purchase Price Adjustment for all purposes of this Agreement.

- (c) Settlement. If the Purchase Price Adjustment is positive, Buyer shall pay such amount to Sellers, in proportion to their percentage ownership of the Purchased Stock. If the Purchase Price Adjustment is negative, each Seller shall pay his proportionate share (based upon their percentage ownership of the Purchased Stock) of such amount to Buyer. If the Purchase Price Adjustment is zero, then the Purchase Price shall have been paid in full by the payment pursuant to Section 2.2. Any Purchase Price Adjustment payable hereunder shall be payable within five days following the date on which the Purchase Price Adjustment is deemed final or is agreed to pursuant to Section 2.3(b) above. The amount payable under this Section 2.3(c) shall be paid by certified check or wire transfer to the accounts designated by Buyer or each Seller, as the case may be, and such amount shall bear simple interest from the Closing Date to the date of payment at the Broker Call Rate in effect as of the date of such payment, which interest shall be paid on the same date and in the same manner as such payment of the amount due under this Section 2.3(c).
- Closing. The closing of the transactions contemplated by this Agreement (the "Closing") shall take place at the offices of Briggs and Morgan, P.A., 2400 IDS Center, Minneapolis, Minnesota as of the last business day of the calendar month following the satisfaction or waiver of the conditions to Closing set forth in Article 6 hereof, or on such other date or place as may be mutually agreed upon in writing by Buyer and a majority of the Sellers (the "Closing Date"), which date shall not be later than August 29, 1997, provided, however, in the event the NASD, the SEC or the SBA has not authorized the transactions contemplated in this Agreement by such date and all other conditions to Closing contained in Section 6.1 hereof have been satisfied, the Closing Date may be extended by Buyer to not be later than September 30, 1997.

ARTICLE 3

REPRESENTATIONS AND WARRANTIES OF SELLERS

Sellers jointly and severally represent and warrant to Buyer as of the date of this Agreement and as of the Closing Date (as if made on that date) as follows:

organized, validly existing and in good standing under the laws of its respective jurisdiction of incorporation and has all requisite corporate power and authority to own, lease and operate its properties and to carry on its business as now being conducted. To the knowledge of Sellers the Company and each Subsidiary is duly qualified and in good standing to do business in each jurisdiction in which the property owned, leased or operated by it or the nature of the business conducted by it makes such qualification necessary and where the failure to qualify would have a Material Adverse Effect. The Company has herewith delivered to Buyer complete and accurate copies of the Articles of Incorporation and Bylaws

of the Company and each Subsidiary, as currently in effect. Except as set forth on Schedule 3.1, the Company owns no shares of capital stock or any other equity interest or participation in any other corporation, partnership or other entity except as reflected in the Financial Statements and except that: (i) the Company owns all of the outstanding capital stock of the Subsidiaries; and (ii) from time to time the Company owns shares of capital stock or other equity interests on a short-term basis in connection with its trading operations. Sellers have given Buyer access to: (i) the minute books of the Company and the Subsidiaries, which contain a record of all consents and meetings of the shareholders, board of directors and committees of the board of directors of the Company and each Subsidiary; and (ii) the stock transfer books of the Company and the Subsidiaries.

- 3.2 <u>Authorization</u>. Sellers have full authority to execute and deliver this Agreement and to consummate the transactions contemplated hereby and no other action on the part of Sellers is necessary to consummate the transactions contemplated hereby. This Agreement has been duly and validly executed and delivered by Sellers and constitutes the valid and binding obligation of Sellers, enforceable in accordance with its terms, subject to laws of general application relating to bankruptcy, insolvency and the relief of debtors and rules of law governing specific performance, injunctive relief or other equitable remedies.
- Capitalization. The authorized capital stock of the Company consists of 3,000,000 shares of Company Common Stock, \$.10 per share par value, of which 990,625 shares are issued and outstanding, all of which are owned by Sellers, as follows: Mr. Wikner owns 482,812.5 shares; Mr. Iverson owns 482,812.5 shares; and Mr. Erickson owns 25,000 shares. Except as set forth on Schedule 3.3, all issued and outstanding shares of capital stock of each Subsidiary are owned, beneficially and of record, by the Company, free and clear of any Encumbrances. Except as set forth on Schedule 3.3 all shares of the Purchased Stock have been validly issued, are fully paid and nonassessable, and have not been issued in violation of and are not currently subject to any preemptive rights or Encumbrances. There are not any outstanding or authorized subscriptions, options, warrants, calls, rights, convertible securities, commitments, restrictions, arrangements or any other agreements of any character to which the Company or any Subsidiary is a party that, directly or indirectly, (i) obligate the Company or any Subsidiary to issue any shares of capital stock or any securities convertible into, or exercisable or exchangeable for, or evidencing the right to subscribe for, any shares of capital stock, (ii) call for or relate to the sale, pledge, transfer or other disposition or encumbrance by the Company or any Subsidiary of any shares of its capital stock, or (iii) to the knowledge of Sellers, relate to the voting or control of such capital stock.
- disclosed on Schedule 3.4, to the knowledge of Sellers, since January 31, 1997 there has not been any (a) change or circumstance that would have a Material Adverse Effect; (b) action by the Company or any Subsidiary that, if taken on or after the date of this Agreement, would require the consent or approval of Buyer; (c) damage, destruction or Losses, whether covered by insurance or not, that would have a Material Adverse Effect; (d) change by the Company or any Subsidiary in accounting methods or principles used for financial reporting

purposes, except as required by a change in generally accepted accounting principles and concurred with by the Company's independent public accountants; or (e) agreement, whether in writing or otherwise, to take any action described or referenced in this Section 3.4.

- 3.5 Absence of Undisclosed Liabilities. Except to the extent specifically disclosed on Schedule 3.5, to the knowledge of Sellers, neither the Company nor any Subsidiary has, subsequent to October 31, 1996, incurred any liabilities or obligations of any nature (whether absolute, accrued, contingent or otherwise) except (a) liabilities or obligations that are accrued or reserved against in the Financial Statements, and (b) liabilities or obligations arising since October 31, 1996 in the ordinary course of business and consistent with past practice that would not have a Material Adverse Effect.
- Taxes. Sellers have furnished herewith to Buyer complete and accurate copies 3.6 of all income tax returns required by any law or regulation (whether United States, foreign, state, local or other jurisdiction) filed by the Company for each of the last three fiscal years and of all such returns filed separately by any Subsidiary for such fiscal years. To the knowledge of Sellers, the Company and each Subsidiary has filed, or has obtained extensions to file (which extensions have not expired without filing), all state, local, United States, foreign or other Tax reports and returns required to be filed by any of them. To the knowledge of Sellers, the Company and each Subsidiary has duly paid, or accrued on its books of account, all Taxes (including estimated Taxes) shown as due on such reports and returns (or such extension requests), or assessed against it, or that it is obligated to withhold from amounts owed by it to any person. To the knowledge of Sellers, neither the Company nor any Subsidiary has (i) received notification of any pending or proposed examination by either the IRS or any state, local, foreign or other taxing authority, (ii) received notification of any pending or proposed deficiency by either the IRS or any state, local, foreign or other taxing authority, or (iii) granted any extension of the limitations period applicable to any claim for taxes.
- Sellers' knowledge, no investigation or review by any federal, state, local or foreign body or authority (including, but not limited to, the SEC or any nongovernmental self-regulatory agency such as the NASD) with respect to the Company or any Subsidiary is pending or threatened, nor has any such body or authority indicated to the Company or any Subsidiary an intention to conduct the same. Except to the extent specifically disclosed on Schedule 3.7, to the knowledge of Sellers, there are no claims, actions, suits or proceedings by any private party that could reasonably be expected to involve individually an amount in excess of \$25,000 or collectively an aggregate amount in excess of \$100,000, or by any governmental body or authority, against or affecting the Company or any Subsidiary, pending or, to the knowledge of Sellers, threatened at law or in equity, or before any federal, state, local, foreign or other governmental department, commission, board, bureau, agency or instrumentality.

- 3.8 Compliance with Law. To the knowledge of Sellers, all activities of the Company and each Subsidiary have been, and are currently being, conducted in compliance with all applicable laws, ordinances, regulations, interpretations, judgments, decrees, injunctions, permits, licenses, certificates, governmental requirements, orders and other similar items of any court, federal, state, local or foreign governmental or other authority, including, but not limited to, the SEC, the SBA and the NASD.
- Contracts. To the knowledge of Sellers, Schedule 3.9 lists, and Sellers have 3.9 heretofore furnished to Buyer, complete and accurate copies of (or, if oral, Schedule 3.9 states all material provisions of), every material contract, agreement, amendment or understanding entered into subsequent to January 31, 1997 to which the Company or any Subsidiary is a party or may be bound, including, but not limited to, (i) any written and oral contract, agreement, subcontract, purchase order, commitment and arrangement involving payments remaining to or from the Company or the Subsidiaries in excess of \$25,000 and other agreements material to their respective businesses to which they are a party or by which they may be bound, under which full performance (including payment) has not been rendered by any party thereto; (ii) any mortgage, security agreement, pledge agreement, deed of trust and other agreement or arrangement whereby any of the assets or properties of the Company or the Subsidiaries is subject to any Encumbrance; (iii) any agreement limiting the freedom of the Company, the Subsidiaries or any employee thereof to compete in any line of business or in any geographic area or with any person; and (iv) tolling agreements, settlement agreements and offers of settlement. To the knowledge of Sellers Schedule 3.9 also lists any and all any employment or consulting agreement, confidentiality agreement, compensation, profit sharing, bonus, change of control, severance, deferred compensation, pension, retirement, stock option, or stock purchase plan or arrangement and other employee benefit plan arranged, entered into or adopted by the Company or any Subsidiary which are currently in effect and which apply to employees and consultants who during the prior fiscal year had a compensation of \$50,000 or more, or in the present fiscal year, Sellers anticipate to have annualized compensation of \$50,000 or more. Notwithstanding the foregoing, Schedule 3.9 does not include, nor have Sellers provided to Buyers, those contracts, agreements or understandings by and between the Company or the Subsidiaries and its clients concerning purchasing and trading of securities or loan participations by the Company or the Subsidiaries on behalf of such clients (the "Client Contracts"). To the knowledge of the Sellers, the Company and each Subsidiary has performed all obligations required to be performed by it under any listed or material contract, plan, agreement, understanding or arrangement made or obligation owed by or to the Company or any Subsidiary, including the Client Contracts. To the knowledge of the Sellers and except as set forth on Schedule 3.9, there has not been any event of default (or any event or condition which with notice or the lapse of time, both or otherwise, would constitute an event of default) thereunder on the part of the Company, any Subsidiary or any other party to any thereof; the same are in full force and effect and valid and enforceable by the Company or its Subsidiaries in accordance with their respective terms subject to laws of general application relating to bankruptcy, insolvency and the relief of debtors and rules or law governing specific performance, injunctive relief and other equitable

remedies; and the performance of any such contracts, plans, agreements, understandings, arrangements or obligations would not have a Material Adverse Effect.

- 3.10 <u>Brokers and Finders</u>. No act of Sellers has given or will give rise to any claim against the Company, any Subsidiary or Buyer for a brokerage commission, finder's fee or other like payment in connection with the transactions contemplated herein.
- 3.11 Consents: No Conflict. Except for any items disclosed on Schedule 3.11, to the knowledge of Sellers, the execution and delivery of this Agreement by Sellers, and the consummation of the transactions contemplated hereby will not result in any violation or breach of, or constitute (with or without due notice or lapse of time or both) a default under, result in the loss of any benefit under, or give rise to any right of termination, cancellation, increased payments or acceleration under, or result in the creation of any Encumbrance on any of the properties or assets of the Company or any Subsidiary under, any of the terms, conditions or provisions of any note, bond, mortgage, indenture, license, franchise, permit, authorization, agreement or other instrument or obligation to which the Company or any Subsidiary is a party, or by which it or any of its properties or assets may be bound.
- 3.12 <u>Permits, Licenses, Etc.</u> To the knowledge of Sellers, neither the Company nor any Subsidiary has received any notice or claim pertaining to the failure to obtain any permit, certificate, license, franchise, approval, registration or other authorization required by any federal, state, local or foreign body or authority, including, but not limited to, the SBA, the SEC and the NASD.

3.13 Benefit Plans.

- (a) Except to the extent specifically disclosed in the Company's employee benefits handbook or on Schedule 3.13, to the knowledge of Sellers, neither the Company nor any Subsidiary currently maintains or contributes to any oral or written bonus, profit-sharing, compensation (incentive or otherwise), commission, stock option or other stock-based compensation, pension, multiemployer, retirement, severance, change of control, vacation, sick or parental leave, dependent care, deferred compensation, cafeteria, disability, hospitalization, medical, death, retiree, insurance, or other benefit, welfare or similar plan, policy, agreement, trust, fund or arrangement providing for the remuneration or benefit of all or any employees, shareholders, consultants or other persons ("Employee Plans").
- (b) There will be no material change on or before the Closing Date in the operation of any of the Employee Plans or documents under which any such plan is maintained that will result in an increase in the benefit liabilities under such plan, except as may be required by law. The IRS has issued favorable determination letters with respect to all the Company and Subsidiary pension plans that are intended to be qualified under Section 401(a) of the Code.

- 3.14 <u>Insurance Policies</u>. Schedule 3.14 lists all insurance policies maintained by the Company or any Subsidiary, including name of insurer, type of coverage, amount of premium and expiration of the policy. All of such policies are in full force and effect and Sellers will use reasonable efforts to cause such policies to be so maintained through the Closing Date.
- Related Transactions. Except as set forth in the Schedule 3.15 and except for brokerage and other services in the ordinary course of business and compensation to regular employees of the Company and any Subsidiary consistent with past practice no Seller or any of their spouses or any entity controlled by any one or more of them, is presently or has been since January 31, 1997 (i) a party to any transaction with the Company or any Subsidiary (including but not limited to, any contract, agreement, commitment or other arrangement providing for the furnishing of services by, or rental of real or personal property from, or otherwise requiring payments to, any such Seller of the Company or any Subsidiary or their spouses or any entity controlled by any one or more of them); (ii) entitled to receive any fee or other payment of consideration in connection with this Agreement or the consummation of the transactions contemplated herein except as specifically provided for herein; or (iii) the direct or indirect owner of any interest (other than an investment in a publicly held corporation, not exceeding one percent (1%) of the outstanding capital stock of such corporation) in any corporation, firm, association or business organization which is a present or potential competitor of, customer of or supplier of products or services to the Company or any Subsidiary, nor does any such person receive income from any source other than the Company or any Subsidiary which relates to the business of, or should properly accrue to, the Company or any Subsidiary.
- 3.16 Conduct of Business of the Company. Except as set forth in Schedule 3.16, from and after January 31, 1997 to the date of this Agreement, to the knowledge of the Sellers, the Company and the Subsidiaries have not taken any of the actions set forth in Section 5.1 hereof and none of the events set forth in Section 5.1 related to the Company and the Subsidiaries has occurred.

ARTICLE 4

REPRESENTATIONS AND WARRANTIES OF BUYER

Buyer represents and warrants to Sellers as of the date of this Agreement and as of the Closing Date (as if made on that day) as follows:

4.1 Organization. Buyer is a corporation duly organized, validly existing and in good standing under the laws of the State of Minnesota and has all requisite corporate power and authority to own, lease and operate its properties and to carry on its business as now being conducted. Buyer is a corporation recently formed solely for the purposes of consummating the transactions contemplated by this Agreement and has not conducted any business operations as of the date of this Agreement.

- 4.2 <u>Authorization</u>. Buyer has full corporate power and authority to execute and deliver this Agreement and to consummate the transactions contemplated hereby. The execution and delivery of this Agreement by Buyer and the consummation of the transactions contemplated hereby have been duly and validly authorized and approved by the Board of Directors of Buyer, and no other corporate proceedings on the part of Buyer are necessary to authorize this Agreement or the consummation of the transactions contemplated hereby. This Agreement has been duly and validly executed and delivered by Buyer and constitutes the valid and binding obligation of Buyer, enforceable against each of them in accordance with its terms, subject to laws of general application relating to bankruptcy, insolvency and the relief of debtors and rules of law governing specific performance injunctive relief or other equitable remedies.
- 4.3 Consents and Approvals. Except for any items disclosed on Schedule 4.3, the execution and delivery of this Agreement by Buyer, and the consummation of the transactions contemplated hereby will not: (a) violate any provision of the Articles of Incorporation or Bylaws of Buyer; (b) violate any statute, rule, regulation, order or decree of any federal, state, local or foreign body or authority, including, but not limited to, the SEC and the NASD, by which Buyer or any of its or assets may be bound; (c) require any filing by Buyer with or permit, consent or approval for, or review of Buyer from any federal, state, local or foreign governmental or other authority, including, but not limited to, the SEC and the NASD; or (d) result in any violation or breach of, or constitute (with or without due notice or lapse of time or both) a default under, result in the loss of any benefit under, or give rise to any right of termination, cancellation, increased payments or acceleration under, or result in the creation of any Encumbrance on any of the properties or assets of Buyer under, any of the terms, conditions or provisions of any note, bond, mortgage, indenture, license, franchise, permit, authorization, agreement or other instrument or obligation to which Buyer is a party, or by which it or any of its properties or assets may be bound.
- 4.4 <u>No Finders</u>. No act of Buyer has given or will give rise to any claim against any of Sellers hereto for a brokerage commission, finder's fee or other like payment in connection with the transactions contemplated herein.
- 4.5 <u>Knowledge of James F. Dlugosch</u>. James F. Dlugosch does not know that any of the representations and warranties of Sellers in Section 3 or the Schedules thereto are incorrect. Buyer shall not bring an action against Sellers based on any representation or warranty made in this Agreement which James F. Dlugosch knows to be incorrect as of the date of this Agreement and the Closing Date.

ARTICLE 5

CERTAIN COVENANTS AND AGREEMENTS

5.1 <u>Conduct of Business of the Company</u>. Except as contemplated by this Agreement, during the period from the date of this Agreement to the Closing Date, Sellers will use their reasonable efforts to ensure that the Company and each Subsidiary conduct

its respective operations according to its ordinary and usual course of business and consistent with past practice, and Sellers will use all reasonable efforts to ensure that the Company and each Subsidiary preserve intact its respective business organizations, to maintain its business, to keep available the services of its respective officers and employees and to maintain satisfactory relationships with customers and others having business relationships with it. Notwithstanding the foregoing, Sellers shall not be obligated to increase the compensation paid to any of the Company's or any Subsidiary's employees from the date of this Agreement to the Closing Date. Sellers will promptly advise Buyer orally and in writing of any material change in the management, business, properties, liabilities, results of operations, prospects or financial condition of the Company or any Subsidiary. Without limiting the generality of the foregoing, and except as otherwise expressly provided in or contemplated by this Agreement, prior to the Closing Date, Sellers will use their reasonable efforts to ensure that neither the Company nor any Subsidiary will, without the prior written consent of Buyer (which consent will not be unreasonably withheld):

- (a) amend its Articles of Incorporation or Bylaws;
- (b) authorize for issuance, issue, sell, pledge or deliver (whether through the issuance or granting of additional options, warrants, commitments, subscriptions, rights to purchase or otherwise) any of its stock of any class or any securities convertible into shares of stock of any class;
 - (c) split, combine or reclassify any shares of its capital stock, declare, set aside or pay any dividend or other distribution (whether in cash, stock or property or any combination thereof) in respect of its capital stock; or redeem or otherwise acquire any shares of its capital stock or other securities; or amend or alter any term of any of its outstanding securities;
 - (d) create, incur or assume any indebtedness for borrowed money, or assume, guarantee, endorse or otherwise become liable or responsible (whether directly, contingently or otherwise) for the obligations of any other person, other than in the ordinary course of business and consistent with past practice; or create, incur or assume any Encumbrance on any material asset, except as set forth in Schedule 5.1;
 - (e) except in the ordinary course of business and consistent with past practice or pursuant to contractual obligations existing on the date hereof,
 - (i) sell, transfer, mortgage, or otherwise dispose of or encumber any of its real or personal property, except as set forth on Schedule 5.1,
 - (ii) pay, discharge or satisfy its claims, liabilities or obligations (absolute, accrued, contingent or otherwise), or

(iii) cancel any debts or waive any of its claims or rights, which involve payments or commitments to make payments,

which individually exceeds \$25,000 or, in the aggregate, exceed \$100,000;

- (f) enter into, amend or terminate any agreements, commitments or contracts that, individually or in the aggregate, are material to the Company or any Subsidiary (except agreements, commitments or contracts for the purchase, sale or lease of goods, services or properties in the ordinary course of business, consistent with past practice), or otherwise make any material change in the conduct of the business or operations of the Company or any Subsidiary;
- (g) alter or revise its accounting principles, procedures, methods or practices, except as required by a change in generally accepted accounting principles and concurred with by the Company's independent public accountants;
- (h) institute, settle or compromise any claim, action, suit or proceeding pending or threatened by or against it involving amounts in excess of \$50,000, at law or in equity or before any federal, state, local, foreign or other governmental department, commission, board, bureau, agency or instrumentality;
- (i) distribute or otherwise circulate any notices, directives or other communications directed to all or groups of customers, vendors, employees, distributors or others associated with its business relating to the transactions contemplated hereby or to the operation of business after consummation of such transactions without consulting with Buyer, giving Buyer reasonable opportunity to comment thereon and obtaining prior to distribution Buyer's approval thereof, which shall not unreasonably be withheld;
- (j) knowingly take any action that would render any representation, warranty, covenant or agreement of the Sellers in this Agreement inaccurate or breached as of the Closing Date;
 - (k) agree, whether in writing or otherwise, to do any of the foregoing;
- (1) alter or revise any of the policies of insurance maintained by the Company; or
 - (m) make any distributions or pay any dividends to the Sellers.

Notwithstanding the above, prior to Closing, Sellers may purchase from the Company any country club memberships set forth on Schedule 5.1 at the prices set forth on Schedule 5.1. In addition, prior to closing, Wikner may purchase (a) any whole life insurance policies owned by the Company on the life of Wikner at the net cash surrender value of the policy as of the date of Closing, and (b) any term life insurance policies for an amount equal to

that portion of @> premiums paid by the Company which corresponds to the portion of the term remaining on the policies. Finally, the Company may purchase for Wikner for an amount not to exceed \$75,000 certain term insurance on his life.

- 5.2 Access and Information. Sellers shall afford to Buyer, and to Buyer's accountants, officers, directors, employees, counsel, any agents of those providing Buyer with financing for the transactions contemplated hereby, and other representatives, reasonable access during normal business hours, from the date hereof through the Closing Date, to all of the properties, books, contracts, commitments and records of the Company and Subsidiaries. During such period, Sellers shall furnish promptly to Buyer all information concerning the Company's and its Subsidiaries' businesses, prospects, properties, liabilities, results of operations, financial condition, officers, employees, registered representatives, customers, or others having dealings with the Company and Subsidiaries as Buyer may reasonably request and reasonable opportunity to contact and obtain information from such persons as Buyer previously designated to Sellers. In the event the transactions contemplated by this Agreement are not consummated, Buyer will promptly deliver to Sellers or destroy, at Sellers' request, all documents, materials and information provided to Buyer by or on behalf of the Sellers pursuant hereto, all copies thereof and notes thereto, if any. Notwithstanding the return or destruction of such documents, materials and information, copies thereof and notes thereto, if any, Buyer agrees to not disclose the contents thereof except upon advice of counsel or as compelled by law.
- 5.3 Consents. Sellers will, at Buyer's cost and expense work with Buyer to obtain all approvals and consents and complete all review processes of any third party, federal, state, local or foreign governmental or other authority, including, but not limited to, the SBA, the SEC and the NASD, which approvals, consents or reviews may be necessary on the part of the Company or its Subsidiaries to consummate the transactions contemplated hereby.
- 5.4 Further Actions. Subject to the terms and conditions herein provided and without being required to waive any conditions herein (whether absolute, discretionary or otherwise), each of the parties hereto agrees to use all reasonable efforts to take, or cause to be taken, all action, and to do, or cause to be done, all things necessary, proper or advisable to consummate and make effective the transactions contemplated by this Agreement. In case at any time after the Closing Date any further action is necessary or desirable to carry out the purposes of this Agreement, each party to this Agreement or representatives thereof shall take all such necessary action.
- 5.5 Repayment of Amounts Owed by Sellers to the Company. Each Seller shall at or prior to the Closing pay the full amount of principal and interest on his outstanding notes and advances owed to the Company or any Subsidiary.
- 5.6 <u>Discussions with Employees</u>. Sellers shall allow Buyer, in the five Business Days following expiration of the Closing Conditions Period, to engage in discussions with key employees of the Company concerning terms of employment with Buyer. In the event any

key employee resigns his or her employment with the Company following such discussions with the Buyer, such resignation shall not be deemed a Material Adverse Effect.

- 5.7 <u>Resignations</u>. Sellers shall resign as officers, directors and employees, as applicable, of the Company or its Subsidiaries, upon the request of Buyer.
- 5.8 Execution of Noncompetition and Employment Agreements. Mr. Iverson shall enter into a noncompetition agreement (the "Iverson Noncompetition Agreement) and employment agreement (the "Iverson Employment Agreement") with the Company in the forms of Exhibits B and C respectively. Mr. Wikner shall enter in a noncompetition agreement (the "Wikner Noncompetition Agreement") with the Company in the form of Exhibit D. Mr. Erickson shall enter into an employment agreement (the "Erickson Employment Agreement") with the Company in the form of Exhibit E.
- 5.9 <u>Notice of Developments</u>. Sellers shall give prompt written notice to Buyer of any Material Adverse Effect causing a breach of any of Sellers' representations and warranties contained herein, provided, however, that any such notice shall not be deemed to prevent or cure any misrepresentation, breach of warranty or breach of covenant.
- Section 8.1 hereof, in the event Buyer fails to purchase the Purchased Stock on or prior to the Closing Date then, Buyer shall pay Sellers a fee (the "Fee") of \$500,000. Such Fee will be paid by delivery of \$243,690 to each of Messrs. Wikner and Iverson and \$12,620 to Mr. Erickson by certified check by Buyer. Upon payment of such Fee, Sellers shall have no claim or rights against Buyer or its affiliates related to the transactions evidenced by this Agreement, except for claims made pursuant to Section 8.5 or Section 5.2 hereof. Such Fee shall be payable from funds received by Buyer pursuant to subscription agreements entered into by individual investors and held in escrow by Norwest Bank Minnesota, N.A. (the "Escrow Agent") pursuant to that Proceeds Escrow Agreement dated June 4, 1997 by and between the Buyer and the Escrow Agent.
- 5.11 Efforts to Satisfy Conditions at Closing. The Sellers and Buyer shall use commercially reasonable efforts to cause each of the conditions of Closing to be satisfied on or prior to the Closing Date.
- 5.12 <u>Due Diligence</u>. Within three (3) business days after the execution of this Agreement, Buyer shall provide to Sellers a list of due diligence information which it requests. Within twenty (20) days after receipt of all material and information requested on such list, Buyer shall be entitled to make one additional requests for information and material (the "Supplemental Request").
- 5.13 Executive Officer Formula Bonus. To the extent the Company has accrued any executive officer formula bonuses on the financial statements of the Company prior to the Closing, Buyer shall cause the Company to pay such bonuses to the officers for whom they are accrued at such time as is consistent with past practices.

ARTICLE 6

CONDITIONS TO THE PURCHASE AND SALE

- 6.1 <u>Conditions to the Purchase and Sale Relating to Buyer</u>. The obligation of Buyer at the Closing to consummate the transactions contemplated hereby shall be subject to the satisfaction or waiver by Buyer at or prior to the Closing of each of the following conditions:
 - (a) <u>Representations and Warranties True</u>. Each representation and warranty of Sellers contained in this Agreement shall be true and correct as of the date hereof and as of the Closing as though such representations and warranties were made as of the Closing.
 - (b) <u>Performance</u>. Sellers shall have performed and complied in all material respects with all agreements, obligations, covenants and conditions required by this Agreement to be performed or complied with by them on or prior to the Closing Date and Buyer shall have received a certificate to such effect signed by each Seller.
 - (c) <u>Consents</u>. Company or a Subsidiary shall have received all of those consents, permits, authorizations and approvals required by the entities set forth on Schedule 6.1 hereto, to perform their obligation under, and consummate the transactions contemplated by, this Agreement, in form and substance satisfactory to Buyer and Buyer shall have received evidence thereof satisfactory to it of the receipt of such consents, permits, authorizations and approvals.
 - (d) Opinion of Counsel for Sellers. Buyer shall have received an opinion of counsel to Sellers, dated the Closing Date, in form and substance reasonably satisfactory to Buyer, to the effect set forth in Exhibit F hereto.
 - (e) <u>Noncompetition and Employment Agreements</u>. Buyer shall have received executed Iverson Noncompetition and Iverson Employment Agreements from Mr. Iverson, an executed Wikner Noncompetition Agreement from Mr. Wikner and an executed Erickson Employment Agreement from Mr. Erickson.
 - (f) <u>Resignations</u>. Buyer shall have received executed resignations as officers, directors and employees, as applicable, from the Sellers as Buyer shall request with no resulting liabilities or costs to the Company, any Subsidiary or Buyer.
 - (g) Repayment of Amounts Owed by Sellers to the Company. Each Seller shall have repaid all amounts owing by him to the Company or any Subsidiary under outstanding notes and advances as described in Section 5.5 hereof.
 - (h) Refinancing of Certain Debt of the Company. The Buyer shall have obtained a commitment, on terms satisfactory to Buyer, to refinance the debt owing

by the Company to its lenders after the purchase of stock pursuant to this Agreement.

- (i) <u>Delivery of Stock Certificates</u>. Sellers shall deliver the stock certificates representing the Purchased Stock, duly endorsed for transfer to Buyer.
- (j) Absence of Judicial Order. There shall not have been issued and be in effect any order, decree or judgment of any court or tribunal of competent jurisdiction which makes the consummation of the transactions contemplated hereby illegal.
- (k) Receipt by Buyer of Financing. Buyer shall have received financing, on terms and conditions acceptable to it, necessary to consummate the transactions contemplated hereby.
- (l) <u>Due Diligence</u>. Buyer shall have completed its due diligence related to this transaction to Buyer's satisfaction.
- (m) <u>Discussions with Employees</u>. Buyer shall have conducted discussions satisfactory to Buyer of terms of employment with key employees during the five Business Days following expiration of the Closing Conditions Period. In the event any key employee resigns his or her employment with the Company following such discussions with the Buyer, such resignation shall not be deemed a Material Adverse Effect.
- (n) <u>Material Adverse Effect</u>. From the date hereof to the Closing Date, there shall be no Material Adverse Effect.

Within (i) thirty (30) days from the date hereof, or (ii) twenty (20) days from the date the Buyer receives all due diligence materials requested from Sellers (or, if a Supplemental Request is made, ten (10) days from the date the Buyer receives all of the supplemental due diligence material and information pursuant to the Supplement Request), whichever is later (the "Closing Conditions Period"), the Buyer shall be obligated to inform Seller in writing whether the conditions set forth in Section 6.1(h), (k) and (l) have been satisfied. Within five business days after expiration of the Closing Conditions Period, Buyer shall be obligated to inform Seller in writing whether the condition set forth in Section 6.1(m) has been satisfied. If no such notice is provided timely, then the conditions to Closing set forth therein shall be deemed satisfied. If such notice is provided timely, then this Agreement shall be deemed terminated in accordance with Section 8.1(d) hereof.

6.2 <u>Conditions to the Purchase and Sale Relating to Sellers</u>. The obligation of Sellers to consummate the transactions contemplated hereby shall be subject to the satisfaction or waiver by a majority of Sellers on or prior to the Closing Date of each of the following conditions:

- (a) Representations and Warranties True. Each representation and warranty of Buyer contained in this Agreement, without regard to any qualification or reference to immateriality or material adverse effect, shall be true and correct as of the date hereof and as of the Closing as though such representations and warranties were made as of the Closing, except for any inaccuracies which individually or in the aggregate have not had, and would not have, a material adverse effect, and Sellers shall have received a certificate to such effect signed by Buyer.
- (b) <u>Performance</u>. Buyer shall have performed and complied in all material respects with all agreements, obligations and conditions required by this Agreement to be performed or complied with by it on or prior to the Closing and Sellers shall have received a certificate to such effect signed by Buyer.
- (c) <u>Releases of Personal Guarantees</u>. Sellers shall have received releases of Iverson's and Wikner's personal guarantees on the two Norwest Bank Minnesota, National Association lines of credit, the Harris Trust and Savings Bank line of credit and the two MidAmerica Bank mortgages, in forms reasonably satisfactory to the Sellers.
- (d) Opinion of Counsel for Buyer. Sellers shall have received an opinion of Briggs and Morgan P.A., counsel to Buyer, dated the Closing Date, in form and substance reasonably satisfactory to a majority of Sellers, to the effect set forth in Exhibit G hereto.
- (e) <u>Absence of Judicial Order</u>. There shall not have been issued and be in effect any order, decree or judgment of any court or tribunal of competent jurisdiction which makes the consummation of the transactions contemplated hereby illegal.
- (f) Noncompetition and Employment Agreements. Mr. Iverson shall have received executed Iverson Noncompetition and Iverson Employment Agreements from the Company, Mr. Wikner shall have received an executed Wikner Noncompetition Agreement from the Company and Mr. Erickson shall have received an executed Erickson Employment Agreement from the Company.

ARTICLE 7

SURVIVAL AND INDEMNIFICATION

7.1 <u>Survival of Representations, Warranties and Covenants</u>. The representations and warranties contained in this Agreement or any agreement, certificate or document executed and delivered by Sellers, the Company, any Subsidiary or Buyer pursuant hereto shall survive the Closing.

7.2 <u>Inconnification</u>.

- (a) From and after the Closing Date, Messrs. Wikner and Iverson, jointly and severally, agree to indemnify and hold harmless Buyer, the Company, the Subsidiaries and their respective officers, directors, and employees and agents (each a "Buyer Indemnified Party") against and in respect of any and all demands, claims, actions or causes of action, assessments, losses, damages, liabilities, interest and penalties, costs and expenses (including, but not limited to, reasonable legal fees and disbursements incurred in connection therewith and in seeking indemnification therefor), and any amounts or expenses required to be paid or incurred in connection with any action, suit, proceeding, claim, appeal, demand, assessment or judgment ("Losses"), resulting or arising from or otherwise relating to (i) any breach or nonfulfillment of Sellers' representations, warranties, covenants or agreements set forth in this Agreement (excluding the Employment and Noncompetition Agreements) or any certificate executed and delivered by Sellers pursuant hereto.
- (b) From and after the Closing Date, Buyer shall indemnify and hold harmless Sellers against and in respect of any and all Losses resulting or arising from or otherwise relating to any breach of Buyer's representations, warranties, covenants or agreements set forth in this Agreement or any agreement, certificate or document executed and delivered by Buyer pursuant hereto.
- (c) Any payments pursuant to this Article 7 shall be treated as an adjustment to the Purchase Price.
- (d) Buyer shall not be able to seek indemnification from Messrs. Wikner and Iverson related to the breach of any representation which is made to the knowledge of Sellers if Mr. Erickson is the only Seller whose knowledge resulted in a breach of such representation.
- Method of Asserting Claims, etc. All claims for indemnification by any 7.3 indemnified party pursuant to this Article 7 must be asserted prior to the first anniversary of the Closing Date and shall be asserted and resolved as set forth in this Section 7.3. In the event that any written claim or demand for which an indemnifying party would be liable to any indemnified party hereunder is asserted against or sought to be collected from any indemnified party by a third party, such indemnified party shall notify promptly the indemnifying party of such claim or demand and the amount or the estimated amount thereof to the extent then feasible (which estimate shall not be conclusive of the final amount of such claim and demand) (the "Claim Notice"). The indemnifying party shall have thirty (30) days (or such earlier time as might be required to avoid prejudicing the indemnifying party's position) from the personal delivery or mailing of the Claim Notice (the "Notice Period") to notify the indemnified party (i) whether or not the indemnifying party disputes the liability of the indemnifying party to the indemnified party hereunder with respect to such claim or demand and (ii) whether or not it desires to defend the indemnified party against such claim or demand. All costs and expenses incurred by the indemnifying

party and the indemnified party in defending such claim or demand shall be a liability of, and shall be paid by, the indemnifying party. In the event that the indemnifying party notifies the indemnified party within the Notice Period that it desires to defend the indemnified party against such claim or demand and except as hereinafter provided, the indemnifying party shall have the right to defend the indemnified party by appropriate proceedings. If any indemnified party desires to participate in, but not control, any such defense or settlement it may do so at its sole cost and expense. The indemnified party shall not settle a claim or demand without the consent of the indemnifying party, which consent shall not be unreasonably withheld. The indemnifying party shall not, without the prior written consent of the indemnified party, settle, compromise or offer to settle or compromise any such claim or demand on a basis which would result in the imposition of a consent order, injunction or decree which would restrict the future activity or conduct of the indemnified party or any subsidiary or affiliate thereof. If the indemnifying party elects not to defend the indemnified party against such claim or demand, whether by not giving the indemnified party timely notice as provided above or otherwise, then the amount of any such claim or demand, or, if the same be contested by the indemnified party, then that portion thereof as to which such defense is unsuccessful (and the reasonable costs and expenses pertaining to such defense) shall be the liability of the indemnifying party hereunder. To the extent the indemnifying party shall control or participate in the defense or settlement of any third party claim or demand, the indemnified party will give during normal business hours, the relevant business records and other documents, and shall permit them to consult with the employees and counsel of the indemnified party. The indemnified party shall use its best efforts in the defense of all such claims.

- 7.4 <u>Limitation on Indemnification</u>. Buyer shall not assert claims for Losses pursuant to this Article 7 unless and until the cumulative aggregate of all such Losses claimed incurred to date by Buyer from prior and current losses exceeds \$250,000 and then thereafter only for amounts in excess of such cumulative \$250,000. In addition, Buyer shall not be entitled to receive payments for indemnification in excess of an aggregate of \$1,500,000.
- 7.5 <u>Waiver of Subrogation</u>. From and after the Closing, the Sellers shall not have any rights to indemnification, contribution or subrogation from Buyer, the Company, any Subsidiary or their successors, whether pursuant to Buyer's, the Company's, any Subsidiary's or their successors' Articles of Incorporation, Bylaws or otherwise (except for, and only to the extent of, the amount of any insurance proceeds received by the Company therefor), with respect to any matter for which a Buyer Indemnified Party is entitled to indemnification from Sellers.

ARTICLE 8

MISCELLANEOUS

8.1 Right to Terminate. This Agreement may be terminated at any time prior to the Closing Date only:

- (a) by mutual written consent of Buyer and a majority of Sellers;
- (b) by either Buyer or a majority of Sellers if the Closing shall not have occurred on or before the Closing Date; provided, however, that the terminating party shall not have breached in any material respect its obligations under this Agreement in any manner that shall have been the proximate cause of, or resulted in, the failure to consummate the transactions contemplated by this Agreement by such date;
- (c) by either Buyer or a majority of Sellers if a court of competent jurisdiction or an administrative, governmental, or regulatory authority has issued a final nonappealable order, decree or ruling, or taken any other action, having the effect of permanently restraining, enjoining or otherwise prohibiting the transactions contemplated by this Agreement;
- (d) by Buyer if (i) Sellers have breached their representations, warranties, covenants or obligations hereunder in any material respect or (ii) if any of the conditions to Buyer's obligation to consummate the transactions contemplated hereby has not been waived by Buyer or met in any material respect by the Closing Date or such earlier time as such condition can no longer be satisfied; provided, however, that the Buyer shall not have breached in any material respect its obligations under this Agreement in any manner that shall have been the proximate cause of, or resulted in, the failure to consummate the transactions contemplated by this Agreement by such date;
- (e) by a majority of Sellers if (i) Buyer has breached its representations, warranties, covenants or obligations hereunder in any material respect or (ii) if any of the conditions to Sellers' obligation to consummate the transactions contemplated hereby has not been waived by a majority of Sellers or met in any material respect by the Closing Date or such earlier time as such condition can no longer be satisfied, provided, however, that the Sellers shall not have breached in any material respect their obligations under this Agreement in any manner that shall have been the proximate cause of, or resulted in, the failure to consummate the transactions contemplated by this Agreement by such date; or
- (f) by either Buyer or Seller if the transactions contemplated herein have not been consummated on or before September 30, 1997, provided, however, that the terminating party shall not have breached in any material respect its obligations under this Agreement in any manner that shall have been the proximate cause of, or resulted in, the failure to consummate the transactions contemplated by this Agreement by such date.
- 8.2 <u>Effect of Termination</u>. In the event of the termination of this Agreement pursuant to Section 8.1, the obligations of the parties to consummate the transactions contemplated by this Agreement will expire, and none of the parties will have any further

obligations under this Agreement; provided, however, that in the event of any such termination that is caused by a breach of a party, the party whose breach was the basis for the termination will not be relieved from any liability for its breach or its obligations and the other party will have no further obligations under this Agreement.

- 8.3 Amendment: Modification; Waiver. This Agreement may only be amended or modified in writing, signed by Buyer and a majority of Sellers, with respect to any of the terms contained herein. Buyer or a majority of Sellers may (i) extend the time for the performance of any of the obligations or other acts of the other parties hereto, (ii) waive any inaccuracies in the representations and warranties of the other parties contained herein or in any document delivered pursuant hereto, and (iii) waive compliance with any of the agreements or conditions of the other parties contained herein. Any agreement on the part of a party hereto to any such extension or waiver shall be valid if set forth in an instrument in writing signed by the party granting such extension or waiver. The failure of any party hereto to enforce at any time any of the provisions of this Agreement, including the election of such party to proceed with the Closing despite a failure of any condition to such party's closing obligations to occur, shall in no way be construed to be a waiver of any such provision, nor in any way to affect the validity of this Agreement or any party thereof or the right of party thereafter to enforce each and every such provision. No waiver of any breach of this Agreement shall be held to be a waiver of any other or subsequent breach.
- 8.4 <u>Public Disclosure</u>. Each of the parties to this Agreement hereby agrees with the other parties hereto that, except as may be required to comply with the requirements of applicable law, no press release or similar public announcement or communication will be made or caused to be made concerning the execution or performance of this Agreement unless specifically approved in advance by Buyer and a majority of the Sellers; provided, however, that Sellers and Buyer hereby agree to jointly announce the existence of an agreement in principle among the Buyer and the Sellers to the employees of the Company and the public following the satisfaction of the conditions to Closing at Sections 6.1(h), 6.1(k), 6.1(l) and 6.1(m) of this Agreement.
- 8.5 <u>Non-Solicitation</u>. In the event the transactions contemplated by this Agreement are not consummated, for a period of one year from the date hereof Buyer agrees that neither it nor James F. Dlugosch will solicit for hire any employees of the Company or any of its Subsidiaries. Notwithstanding the foregoing, Buyer and James F. Dlugosch are not prohibited from engaging in employment recruiting activities including, but not limited to, the placement of advertisements for employees in newspapers or trade publications, nor are Buyer and James F. Dlugosch prohibited from hiring employees of the Company or any of its Subsidiaries so long as such employees are not solicited by Buyer.
- 8.6 <u>Assignment</u>. Except as provided in the following sentence, this Agreement may not be assigned, by operation of law or otherwise. Buyer may assign its rights under this Agreement in whole or in part to a wholly-owned subsidiary of Buyer provided, however, that in such event, Buyer will remain fully liable for the fulfillment of all such obligations.

This Agreement shall be binding upon and inure to the benefit of successors and assigns of the parties hereto.

- 8.7 Entire Agreement. Except as otherwise expressly contemplated herein, this Agreement (a) constitutes the entire agreement, and supersedes all prior agreements and understandings, both written and oral, among the parties, with respect to the subject matter hereof; and (b) is not intended to confer upon any other persons any rights or remedies hereunder.
- 8.8 <u>Schedules</u>. The inclusion of any matter in any schedule to this Agreement shall be deemed to be an inclusion for all purposes of this Agreement, but shall expressly not be deemed to constitute an admission by Sellers, the Company or Buyer or otherwise imply that any such matter is material for the purposes of this Agreement.
- 8.9 <u>Counterparts</u>. This Agreement and any amendments hereto may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which shall be considered one and the same instrument.
- 8.10 <u>Section Headings: Construction</u>. The section and paragraph headings contained in this Agreement are for reference purposes only and shall not in any way affect the meaning or interpretation of this Agreement. This Agreement shall be construed without regard to any presumption or other rule requiring construction hereof against the party causing this Agreement to be drafted.
- 8.11 Notices. All notices hereunder shall be deemed given if in writing and delivered personally or sent by facsimile transmission or by registered or certified mail (return receipt requested) or next Business Day courier to the parties at the following addresses (or at such other addresses as shall be specified by like notice):

If to Sellers, to:

James Iverson 3123 Cerros Redondos P.O. Box 863 Rancho Santa Fe, CA 92067

Roger Wikner 501 Bushaway Road Wayzata, MN 55391

Steven Erickson
Miller & Schroeder Financial, Inc.
Pillsbury Center
220 South Sixth Street
Suite 300
Minneapolis, MN 55402

with a copy tos

Leonard, Street and Deinard, Professional Association 150 South Fifth Street Minneapolis, MN 55402 Attn: Morris Sherman, Esq.

If to Buyer, to:

MI Acquisition Corporation

Attention: James F. Dlugosch, President

Pillsbury Center

220 South Sixth Street

Suite 300

Minneapolis, MN 55402

with a copy to:

Briggs and Morgan, P.A. 2400 IDS Center Minneapolis, MN 55402 Attn: Brian D. Wenger, Esq.

Any notice given by mail shall be effective when received. Any notice given by facsimile transmission shall be effective when the appropriate facsimile transmission acknowledgement is received.

- 8.12 <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of Minnesota without reference to the choice of law principles thereof.
- 8.13 <u>Illegality</u>. In case any provision in this Agreement shall be invalid illegal or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired thereby.
- Adjustment (which dispute shall be resolved pursuant to Section 2.3), any dispute arising out of or relating to this Agreement or the alleged breach hereof, or the making of this Agreement, including claims of fraud in the inducement, disputes regarding claims against the escrow described in Section 2.2 hereof or otherwise, shall be discussed between Buyer and Sellers in a good-faith effort to arrive at a mutual settlement of any such controversy. If, notwithstanding, such dispute cannot be resolved, such dispute shall be settled by binding arbitration. Judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof. The arbitrator shall be (i) a retired state or federal judge, or (ii) an attorney who is knowledgeable and familiar with buying and selling businesses or the securities industry. If the parties cannot agree on an arbitrator within 20 days, any party may request that the chief judge of the District Court for Hennepin County, Minnesota, select an arbitrator. Arbitration will be conducted pursuant to the provisions of this Agreement, and the commercial arbitration rules of the Center for Dispute Resolution, unless such rules are inconsistent with the provisions of this Agreement. Limited civil

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discovery shall be permitted for the production of documents and taking of depositions. Unresolved discovery disputes may be brought to the attention of the arbitrator who may dispose of such dispute. The arbitrator shall have the authority to award any remedy or relief that a court of the State of Minnesota could order or grant; provided, however, the punitive or exemplary damages shall not be awarded. The arbitrator may award to the prevailing party, if any, as determined by the arbitrator, all of its costs and fees, including the arbitrator's fees, administrative fees, travel expenses, out-of-pocket expenses and reasonable attorneys' fees. Unless otherwise agreed by the parties, the place of any arbitration proceeding shall be Hennepin County, Minnesota.

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IN WITNESS WHEREOF, this Agreement parties hereto as of the date first above written.	t has been signed on behalf of each of the
N	MI ACQUISITION CORPORATION
F	By Hula Sold
-	James F. Dlugosch President
F	Roger Wikner
Ī	ames Iverson
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	Steven Erickson
CONSENT OF SPOUSE:	
CONSERT OF SPOCSE.	
The undersigned, the spouse of James Iverson, who Inc. (the "Company") and a party to the fore "Agreement"), hereby appoints James Iverson a exercise of any rights or discharge of any obligation bound by the provisions of the Agreement insofar the Agreement under the laws of the State of California as of the date of the Agreement.	egoing Stock Purchase Agreement (the as her attorney-in-fact in respect to the ns under the Agreement and agrees to be as such spouse may have any rights under fornia or other laws relating to community
\overline{i}	(Print Name)

(Signature)

IN WITNESS WHEREOF, this Agreement has been signed on behalf of each of the parties hereto as of the date first above written.

MI ACQUISITION CORPORATION

	James F. Dlugosch President Roger Wikner
	James Iverson
	James Iverson
, , , , , , , , , , , , , , , , , , ,	
·	Steven Erickson
CONSENT OF SPOUSE:	
Inc. (the "Company") and a party to the "Agreement"), hereby appoints James Iverso exercise of any rights or discharge of any oblig bound by the provisions of the Agreement under the laws of the State of Company.	foregoing Stock Purchase Agreement (the on as her attorney-in-fact in respect to the ations under the Agreement and agrees to be ofar as such spouse may have any rights under California or other laws relating to community, ornia or in the state of such spouse's residence
	(Print Name)
	(Signature)

IN WITNESS WHEREOF, this Agreement has been signed on behalf of each of the parties hereto as of the date first above written.

MI ACQUISITION CORPORATION

Ву	·				
	Ta	C T	1111000	-h	

James F. Dlugosch President

Roger Wikner

James Iverson

Steven Erickson

CONSENT OF SPOUSE:

The undersigned, the spouse of James Iverson, who is a shareholder of Miller & Schroeder, Inc. (the "Company") and a party to the foregoing Stock Purchase Agreement (the "Agreement"), hereby appoints James Iverson as her attorney-in-fact in respect to the exercise of any rights or discharge of any obligations under the Agreement and agrees to be bound by the provisions of the Agreement insofar as such spouse may have any rights under the Agreement under the laws of the State of California or other laws relating to community, separate or marital property in effect in California or in the state of such spouse's residence as of the date of the Agreement.

(Print Name)

(Signature)

EXHIBIT B

NONCOMPETITION AGREEMENT

THIS NONCOMPETITION AGREEMENT ("Agreement") is made by and between MILLER & SCHROEDER, INC., a Minnesota corporation ("Company"), and ROGER WIKNER, a resident of South Dakota ("Wikner") and is dated July 31, 1997.

WITNESSETH:

WHEREAS, Company is a Minnesota corporation engaged in the business of financial services;

WHEREAS, MI Acquisition Corporation ("MI") anticipates acquiring all of the issued and outstanding shares of capital stock of Company effective as of this 31st day of July, 1997 (the "Acquisition"), pursuant to that certain stock purchase agreement dated June 20, 1997 and effective as of June 1, 1997, among Roger Wikner, James Iverson and Steven Erickson and MI;

WHEREAS, prior to the Acquisition, Wikner owned 49% of the capital stock of Company and Wikner possesses certain unique skills, talents, contacts, judgment and knowledge of the Company's business, strategies and objectives;

WHEREAS, both parties recognize the critical importance to the Company, its employees and investors, of restricting Wikner's ability to compete with the Company or any of its affiliates, successors or assigns (the "Company Group");

WHEREAS, Wikner understands that (i) this Agreement shall be effective against Company only upon the closing of the Acquisition (the "Closing Date") and (ii) the execution of this Agreement is a condition of the closing of the Acquisition; and

WHEREAS, Wikner agrees that the restrictions contained in this Agreement are reasonable.

NOW, THEREFORE, in consideration of the recitals and the mutual promises and covenants contained in this Agreement, the parties agree as follows:

1. Restriction on Competition. Wikner acknowledges that the Company needs to be protected against the potential for unfair competition and impairment of the Company Group's goodwill by use of the Company Group's training, assistance, confidential information and trade secrets in direct or indirect competition with the Company Group. Wikner agrees that he will not, during the Term, directly or indirectly, operate, join, control, be employed by or participate in ownership, management, operation or control of, or be connected in any manner as an independent contractor, consultant or otherwise, with any person or entity which is engaged in any business in the United States and Canada in which a member of the Company Group is engaged on the date hereof.

- 2. <u>Solicitation of Customers</u>. During the Term, Wikner shall not directly or indirectly, through an existing or to be existing corporation, unincorporated business, affiliated party, successor employer, or otherwise:
 - a. for the benefit of any person or entity engaged in a business which is competitive with the business of any member of the Company Group on the date hereof, reveal the name or related information of, or solicit any of the customers of the Company Group, whether such customers are currently customers or become customers during the Term; or
 - b. interfere with, or endeavor to entice from any member of the Company Group, any of the customers of the Company Group, whether such customers are currently customers or become customers during the Term.
- 3. <u>Solicitation of Employees</u>. During the Term, Wikner shall not directly or indirectly, through an existing or to be existing corporation, unincorporated business, affiliated party, successor employer or otherwise, solicit, hire for employment, or work with, on a part-time, consulting, advising or any other basis, other than on behalf of the Company, any employee, or independent contractor, of a member of the Company Group at the time of such solicitation, hire or work or during the six months prior thereto, if such employee or independent contractor is to directly or indirectly engage in a business which is competitive with the business of a member of the Company Group on the date hereof.
- 4. <u>Term.</u> The term of this Agreement shall commence on the date hereof and continue for a period of 4 years (the "Term").
- 5. Payment. As consideration for Wikner's agreements set forth in this Agreement, the Company shall pay to Wikner 48 equal monthly installments, in arrears, of \$14,585 commencing on August 31, 1997. If Wikner shall breach any provision contained in this Agreement, the Company shall have no obligation to pay to Wikner any monthly payments due after the breach; provided, however, Wikner shall continue to be obligated to abide by the terms of this Agreement.
- 6. <u>Enforcement</u>. Company shall have the right to enforce the provisions of this Agreement by applying for and obtaining temporary and permanent restraining orders or injunctions from a court of competent jurisdiction without the necessity of filing a bond therefor. In any such court action, the prevailing party shall be entitled to recover its reasonable attorneys' fees and costs from the other party.

If any court of competent jurisdiction shall refuse to enforce any or all of the provisions hereof because they are more extensive (whether as to geographical area, scope of business or otherwise) than is deemed reasonable, it is expressly understood and agreed that such provisions shall not be void, but that for the purpose of such proceedings and in such jurisdiction, the restrictions contained herein (whether as to geographic area, scope of

business or otherwise) shall be deemed to be reduced to the extent necessary to permit enforcement of such provisions.

7. Miscellaneous.

- A. <u>Complete Agreement</u>. This Agreement is the entire Agreement between the parties concerning the subject matter hereof and supersedes and replaces any existing arrangement between the parties hereto relating to subject matter hereof.
- B. <u>No Waiver</u>. No failure on the part of Company or Wikner to exercise, and no delay in exercising any right hereunder will operate as a waiver thereof, nor will any single or partial exercise of any right hereunder by Company or Wikner preclude any other or further exercise thereof or the exercise of any other right.
- C. <u>Severability</u>. It is further agreed and understood by the parties hereto that if any part, term or provision of this Agreement should be held unenforceable in the jurisdiction in which either party seeks enforcement of the contract, it shall be construed as if not containing the invalid provision or provisions, and the remaining portions or provisions shall govern the rights and obligations of the parties.
- D. Governing Law. This Agreement shall be construed and enforced in accordance with the internal laws of the State of Minnesota, without regard to conflicts of law provisions.
- E. <u>Assignment</u>. This Agreement is personal in nature and cannot be assigned by Wikner. This Agreement can be assigned by Company. The terms, conditions and covenants herein shall be binding upon the heirs and personal representatives of Wikner, and the successors, assigns of Company.
- F. <u>Remedies Not Exclusive</u>. No remedy conferred hereunder is intended to be exclusive, and each shall be cumulative and shall be in addition to every other remedy. The election of any one or more remedies shall not constitute a waiver of any other remedy.
- G. <u>Captions</u>. Captions and section headings used herein are for convenience only and are not a part of this Agreement, and shall not be used in construing it.

IN WITNESS WHEREOF, the parties have duly executed this Noncompetition Agreement as of the date and year first above written.

COMPANY:	MILLER & SCHROEDER, INC.
	By William
	Its President and Chief Executive Officer
Wikner:	Muran VM William
Wikiici.	Roger Wikner

EXHIBIT C

CLOSING STATEMENT CERTIFICATE AND RECEIPT

Reference is hereby made to that certain Stock Purchase Agreement, dated June 20, 1997 and effective as of June 1, 1997 (the "Purchase Agreement"), by and among MI Acquisition Corporation ("Buyer") and Roger J. Wikner, James E. Iverson and Steven W. Erickson (collectively, the "Sellers"). Capitalized terms used herein without definition shall have the respective meanings ascribed to such terms in the Purchase Agreement and incorporated herein by reference.

Buyer hereby confirms deliver to each Seller of the respective Net Closing Proceeds Amount for such Seller in accordance with the written wire transfer instructions provided by Sellers to Buyer pursuant to Section 2.2 of the Purchase Agreement and attached hereto as Exhibit A, and each Seller hereby acknowledges receipt of such Net Closing Proceeds Amount from Buyer.

The Net Closing Proceeds Amount is calculated as follows:

I.	PURC	HASE PRICE		\$15,000,000.00
П.	ROĢE	ER J. WIKNER - CLOSING PROCEEDS	\$7,310,725.55	
	A.	ADJUSTMENT TO CLOSING PROCEEDS		•
	Α.	MidAmerica Bank Down Payment	(500,000.00)	
		2. Miller & Schroeder, Inc.		•
4		a) Life Insurance	(57,056.61)	
		b) Life Insurance	(15,786.16)	
		c) Life Insurance	(4,139.46)	
		d) Note Receivable	(100,000.00)	
		e) Interest Receivable	(10,183.89)	
		f) Note Receivable	(225,000.00)	•
		g) Interest Receivable	(11,466.00)	•
		Total	(423,632.12)	•
		3. Miller & Schroeder Financial, Inc.		
		a) Note Receivable	(54,932.00)	
		b) Interest Receivable	(2,628.54)	
		c) Country Club	(81,000.00)	
		d) Bonus Advances	(175,000.00)	
		e) Expense Reimbursements	(45,007.62)	
		f) Aviation Charter Receivable	(13,792.01)	
		g) Mercedes Purchase	(66,743.94)	
		Total	(439,104.11)	-
	B.	NET ADJUSTMENTS TO CLOSING PROCEEDS	(\$1,362,736.23)	(\$1,362,736.23)
	C.	NET CLOSING PROCEEDS TO WIKNER	\$5,947,989.32	·

III.	JAME	SS E. IVERSON - CLOSING PROCEEDS \$7,310,725.55	
	A	ADJUSTMENT TO CLOSING PROCEEDS 1. MidAmerica Bank Down Payment (500,000.00)	
		2. The American Bank (530,512.33)	-
		3. Miller & Schroeder, Inc.	-
		a) Note Receivable (452,651.81)	
		b) Interest Receivable (50,859.58)	
		c) Note Receivable (290,000.00)	
		d) Interest Receivable (14,778.40)	
		Total (808,289.79)	
		3. Miller & Schroeder Financial, Inc.	
		a) Note Receivable (240,486.00)	
		b) Interest Receivable (11,507.46)	
		c) Bonus Advances (115,000.00)	
		d) Expense Reimbursements (15,668.33)	
		Total (382,661.79)	-
	¥	1000	
	B.	NET ADJUSTMENTS TO CLOSING (\$2,221,463.91) PROCEEDS	(\$2,221,463.91)
a j	C.	NET CLOSING PROCEEDS TO IVERSON \$5,089,261.64	- -
IV.	STEV	VEN W. ERICKSON - CLOSING PROCEEDS \$378,548.90	
	A.	ADJUSTMENT TO CLOSING PROCEEDS	•
		1. Miller & Schroeder Financial, Inc.	
		a) Country Club (12,321.25)	
		b) Travel Advances (2,282.95)	
		Total (14,604.20)	
	B.	NET ADJUSTMENTS TO CLOSING (\$14,604.20) PROCEEDS	(\$14,604.20)
	C.	NET CLOSING PROCEEDS TO ERICKSON \$363,944.70	• · · · · · · · · · · · · · · · · · · ·
V.	TOT.	AL CLOSING AMOUNT PROCEEDS TO LERS	\$11,401,195.66

VI. <u>DISTRIBUTION OF CLOSING PROCEEDS</u>

	A	ROGER J. WIKNER	\$5,947,989.32
	B.	JAMES E. IVERSON	\$5,089,261.64
	C.	STEVEN W. ERICKSON	\$363,944.70
	D.	MIDAMERICA BANK	\$1,000,000.00
	E.	THE AMERICAN BANK	\$530,512.33
	F.	CHASE MANHATTAN BANK	66,743.94
VII.	TOT	AL DISTRIBUTION OF CLOSING PROCEEDS	\$12,998,451.93

IN WITNESS WHEREOF, the parties hereto have executed this Closing Statement Certificate and Cross Receipt this 31st day of July, 1997.

MI ACQUISITION CORPORATION
By Marie By
James F. Dlugosch
Its President
Man Julikan Rus.
Roger J. Wikner
James E. Iverson
_
Jew W Entra
Steven W. Erickson

IN WITNESS WHEREOF, the parties hereto have executed this Closing Statement Certificate and Cross Receipt this 31st day of July, 1997.

MI ACQUISITION CORPORATION

James F. Dlugosch	
Its President	٠
Page I Wilmer	
Roger J. Wikner	
And I	
James E. Iverson	
Julius 2. 1 vason	

EXHIBIT D

EXHIBIT A

Wire Transfer Instructions

FOR AMERICAN BANK PAYOFF:

\$530,512.33

Firstar

ABA #0750002-2

for further credit to American Bank of Nashwauk

acct # 6511-0

for further credit to James E. Iverson

acct #: Note #4135, 4489

JAMES E. IVERSON

\$5,089,261.64

Bank:

Bank of America

City & State:

Rancho Sante Fe, CA

ABA#:

121000358

Account #:

218700635

Account Name:

James E. Iverson

ROGER J. WIKNER

\$5,947,989.32

Bank:

Norwest Bank, South Dakota

City & State:

Sioux Falls Downtown

Sioux Falls, SD

ABA#:

091400046

Account #:

0830300409

Account Name:

Roger or Shirley Wikner

STEVEN W. ERICKSON

\$363,944.70

Bank:

First Bank, NA

City & State:

Minneapolis, MN

ABA#:

091000022

Account #:

1801-3422-1886

Account Name:

Steven W. Erickson

FOR MERCEDES-BENZ PAY-OFF:

\$66,743.94

Bank:

Chase Manhattan Bank

City & State:

New York, NY

ABA#:

021000021

Account #:

910-2-422467

Account Name:

Mercedes-Benz Credit Corp.

MIDAMERICA BANK:

\$1,000,000.00

Bank:

MidAmerica Bank

City & State

St. Paul, MN

ABA#

096014835

Account #

Note #5141929

ATTN:

Loan Servicing Center

1562773

EXHIBIT A

Wire Transfer Instructions

FOR AMERICAN BANK PAYOFF:

Firstar

ABA #0750002-2

for further credit to American Bank of Nashwauk

€′>

acct # 6511-0

for further credit to James E. Iverson

acct #: Note #4135, 4489.

JAMES E. IVERSON

Bank:

Bank of America

City & State:

Rancho Sante Fe, CA

ABA#:
Account #:

121000358 218700635

Account Name:

James E. Iverson

ROGER J. WIKNER

Bank:

Norwest Bank, South Dakota

City & State:

Sioux Falls Downtown

Sioux Falls, SD

ABA#:
Account #:

091400046 0830300409

Account Name:

Roger or Shirley Wikner

STEVEN W. ERICKSON

Bank:

First Bank, NA

City & State:

Minneapolis. MN

ABA#:

091000022

Account #:

1801-3422-1886

Account Name:

Steven W. Erickson

FOR MERCEDES-BENZ PAY-OFF:

Bank:

Chase Manhattan Bank

City & State:

New York, NY

ABA#:

021000021

Account #:

910-2-422467

Account Name:

Mercedes-Benz Credit Corp.

MIDAMERICA BANK:

Bank:

MidAmerica Bank

City & State

St. Paul, MN

ABA#

096014835

Account #

Note #5141929

ATTN:

Loan Servicing Center

\$530,512.33 Fully 4185

\$ 5,089,261.64

Fed Ref 4247.

5,947,989.32

Fed Ref Wire Sig # 27175 249 Mountain

\$ 363,944.70

Fed Ref 4290

\$ 66,743.94 Fed Ref 4326

\$ 1,000,000.00

Fed Ref 4417

1562773

EXHIBIT E-1

PROMISSORY NOTE

\$225,000.00

October 31, 1996

FOR VALUE RECEIVED, Roger V. Wikner, promises to day MILLER & SCHROEDER, INC., a Minnesota Corporation, at 220 South Sixth Street, Suite 300, Minneapolis, MN 55402, the principal sum not to exceed Two Hundred Twenty Five Thousand and 00/100 Dollars (3225,000) or so much as may from time to time be disbursed hereon together with interest thereon from October 31, 1996, at an interest rate of 6.72% per annum. The entire unpaid principal amount together with interest accrued thereon shall become due and payable on October 31, 2001.

If default is made in the payment when due of any part of installment of interest, the entire amount of principal and interest shall become immediately due and payable at the option of the holder of this Note, without notice. In the event of any default thereunder, the undersigned agrees to pay the cost of the collection, including reasonable attorney's fees.

This Note shall be governed as to validity, interpretation, construction, effect and in all other respects by the laws of the State of Minnesota.

IN WITNESS WHEREOF, the undersigned has executed this note.

Roger J. Wikner

EXHIBIT E-2

FOR VALUE RECEIVED, Roger J. Wikner, promises to pay MILLER & SCHROEDER FINANCIAL, INC., a Minnesota Corporation, at 220 South Sixth Street, Suite 300, Minneapolis, MN 55402, the principal sum not to exceed Fifty Four Thousand Nine Hundred Thirty Two and 00/100 Dollars (\$54,912) or so much as may from time to time be disbursed hereon together with interest thereon from October 31, 1995, at an interest rate of 6.31% per annum. The entire unpaid principal amount together with interest accrued thereon shall become due and payable on October 31, 1998.

If default is made in the payment when due of any part of installment of interest, the entire amount of principal and interest shall become immediately due and payable at the option of the holder of this Note, without notice. In the event of any default thereunder, the undersigned agrees to pay the cost of the collection, including reasonable attorney's fees.

This Note shall be governed as to validity, interpretation, construction, effect and in all other respects by the laws of the State of Minnesota.

IN WITNESS WHEREOF, the undersigned has executed this note.

Roger J. Wikner

EXHIBIT E-3

PROMISSORY NOTE

\$100,000.00

April 10, 1995

FOR VALUE RECEIVED, Roger Wikner, promises to pay MILLER & SCHROEDER, INC., a Minnesota Corporation, at 220 South Sixth Street, Suite 300, Minneapolis, MN 55402, the principal sum not to exceed One Hundred Thousand and 00/100 Dollars (\$100,000) or so much as may from time to time be disbursed hereon together with interest thereon from April 20, 1995, at an interest rate of 7.34% per annum. The entire unpaid principal amount together with interest accrued thereon shall become due and payable on October 31, 1998.

If default is made in the payment when due of any part of installment of interest, the entire amount of principal and interest shall become immediately due and payable at the option of the holder of this Note, without notice. In the event of any default thereunder, the undersigned agrees to pay the cost of the collection, including reasonable attorney's fees.

This Note shall be governed as to validity, interpretation, construction, effect and in all other respects by the laws of the State of Minnesota.

IN WITNESS WHEREOF, the undersigned has executed this note

Roger J. Wikner

EXHIBIT F

mms

MILLER & SCHROEDER, INC. AND SUBSIDIARIES FINANCIAL STATEMENTS - PPA

July 1997

Financial Report for the Month Ended <u>July 1997</u>

Section	
1.	MILLER & SCHROEDER, INC. AND SUBSIDIARIES Consolidated Statement of Financial Condition Consolidated Statement of Income and Expenses Consolidating Statement of Financial Condition
	Consolidating Statement of Income and Expenses
	MILLER & SCHROEDER FINANCIAL, INC.
2.	Statement of Financial Condition Net Capital Computation
3.	Statement of Income and Expenses Miscellanous Income
4.	Underwriting Profit-Current Month
5.	Underwriting Profit-YTD
6.	DEPARTMENT FINANCIAL STATEMENT SUMMARY PAGES
7 .	MILLER & SCHROEDER, INC. Statement of Financial Condition Statement of Income and Expenses
8.	MILLER & SCHROEDER INVESTMENTS CORPORATION Statement of Financial Condition Statement of Income and Expenses
9.	POOLED LOAN MARKETING CORPORATION Statement of Financial Condition Statement of Income and Expenses
10.	MILLER & SCHROEDER SMALL BUSINESS CAPITAL CORPORATION Statement of Financial Condition Statement of Income and Expenses
11.	MILLER & SCHROEDER CAPITAL CORPORATION Statement of Financial Condition State of Income and Expenses
12.	MILLER & SCHROEDER MORTGAGE CORPORATION Statement of Financial Condition Statement of Income and Expenses
13.	SCHEDULE OF RECEIVABLES FROM OFFICERS

TAB 1

MILLER & SCHROEDER, INC. & SUBS STATEMENT OF FINANCIAL CONDITION	CONSOL	IDATED
AS OF JUL 31,1997 (9/11/97)	7/31/97	10/31/96
ASSETS	(CURRENT MO)	(PRIOR YR)
CASH-UNRESTRICTED	3,057,388	1,865,830
CASH-RESTRICTED CUSTOMER ESCROW	0	160,000
CASH-RESTRICTED RESERVE	1,048,100	400,100
TOTAL CASH	4,105,488	2,425,930
RECEIVABLES		
CUSTOMERS	2,655,106	1,476,344
B-D'S CLEARING ORG	209,156	356,545
OFFICERS & EMPLOYEES	157,386	1,731,578
OTHER	3,168,931	2,216,402
TOTAL RECEIVABLES	6,190,579	5,780,869
SEC PURCH UNDER AGMT TO RESELL	. 0	9,213,802
TRADING SECURITIES	18,309,166	22,142,618
ADVANCES TO MI ACQUISITION CORP	2,001,548	_
NOTES REC HELD FOR SALE		0
NOTES RECEIVABLE	8,257,614	4,810,079
	3,751,858	4,180,934
RENTAL PROPERTY	0	3,890,540
EQUIPMENT & LEASEHOLD IMP	872,124	1,025,070
OTHER ASSETS	1,347,416	1,083,854
FUNDS HELD IN ESCROW	0	637,707
TOTAL ASSETS	44,835,793	55,191,403
LIABILITIES		
SHORT-TERM NOTES PAYABLE	21,576,818	13,866,080
SEC SOLD UNDER REPURCHASE AGR	21,570,010	6,119,626
ACCOUNTS PAYABLE-	U	0,119,020
CUSTOMERS	1 242 766	4 4 4 0 0 5 5
B-D'S & CLEARING ORG	1,242,766	1,142,855
OPERATING	453,465	472,367
	3,434,860	5,023,053
SECURITIES SOLD NOT PURCHASED	11,565	3,428,547
ACCRUED INCOME TAXES	21,999	75,967
ACCRUALS	3,834,615	4,174,802
TERM DEBT	3,707,361	8,645,019
TOTAL LIABILITIES	34,283,449	42,948,316
SHAREHOLDER'S EQUITY		
COMMON STOCK	99,063	99,063
PAID-IN CAPITAL	6,000,000	6,000,000
RETAINED EARNINGS	4,453,281	6,144,024
TOTAL SHAREHOLDER'S EQUITY	10,552,344	12,243,087
TOTAL LIABILITIES & EQUITY	44,835,793	55,191,403
FUNDS HELD IN ESCROW		
CASH	1,222,475	839,503
MONEY MARKET & CD'S	7,862,226	12,094,247
TOTAL FUNDS IN ESCROW	9,084,701	12,933,750
		,000,700

MILLER & SCHROEDER, INC. & SUBS STATEMENT OF INCOME & EXPENSE	CONSOL	IDATED
YTD THRU JUL 31, 1997	7/31/97	10/31/96
		(PRO-RATA)
REVENUES		(1.1.0 / 0.1.7.)
U/W PROFIT & FEES		
MUNICIPAL BONDS	8,205,315	8,527,619
INVESTMENT BANKING FEES	1,032,703	2,278,224
MORTGAGE BANKING	2,790,301	1,871,833
TAXABLE FINANCING	1,942,862	3,695,049
CORPORATE CAPITAL	(14,853)	1,140,686
TOTAL U/W PROFIT & FEES	13,956,328	17,513,410
	, , , , , , , , , , , , , , , , , , , ,	
SECONDARY TRADING PROFIT		
MUNICIPAL BONDS	2,156,663	3,131,105
OTHER (CMO,GOVT,CORP)	1,072,405	961,363
MARK-TO-MARKETS	(728,974)	(399,243)
TOTAL SECONDARY PROFIT	2,500,094	3,693,224
	2,000,007	0,000,224
COMMISSION & OTHER INCOME		
COMMISSIONS INC (DIR INV,INS)	672,509	705,696
OTHER INCOME	1,658,267	1,431,926
TOTAL COMM & OTHER INCOME	2,330,776	2,137,622
	2,000,770	2,107,022
INTEREST INCOME	1,804,080	2,098,485
TOTAL DEVENUES	00 504 050	
TOTAL REVENUES LESS DIRECT ISSUE EXPENSES	20,591,278	25,442,741
LEGG DIRECT 1990E EXPENSES	<u>(1,743,950)</u>	(1,174,457)
GROSS PROFIT	18,847,328	24,268,283
EVERNOES		
EXPENSES		
SALARIES & COMMISSIONS		
MANAGEMENT & UNDERWRITING	4,905,824	4,587,949
OFFICE, CLERICAL, SUPPORT	1,796,909	1,620,589
SALES COMMISSIONS	3,463,082	3,941,639
INCENTIVE COMPENSATION	1,686,667	3,243,750
OTHER PERSONNEL EXPENSE	<u>1,739,897</u>	1,441,705
TOTAL PERSONNEL	13,592,379	14,835,632
OPERATING EVERNOES		
OPERATING EXPENSES	3,944,111	3,873,551
GENERAL & ADMINISTRATIVE	2,788,418	3,177,130
INTEREST	1,693,665	1,828,004
TOTAL EVENION		
TOTAL EXPENSES	22,018,573	23,714,316
INCOME (LOSS) BEFORE TAX	(3,171,245)	553,967
INCOME TAX (EXPENSE)-CURRENT	1,205,500	(233,250)
INCOME TAX (EXPENSE)-PRIOR	275,000	150,000
(, , , , , , , , , , , , , , , , , , ,	270,000	130,000
NET INCOME (LOSS)	(1,690,745)	470,717
·/	(1,000,170)	=======================================
RETAINED EARNINGS		
BALANCE BEGINNING OF YEAR	6,144,029	
The second secon	0, 174,028	
BALANCE END OF PERIOD	4,453,284	
	.,	

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MILLER & SCHROEDER, INC. & SUBS STATEMENT OF FINANCIAL CONDITIC AS OF JUL 31,1997 (9/11/97)

CONSOLIDATED	3,057,388 1,048,100 4,105,488	2,655,106 209,156 157,386 3,168,931 6,190,579	0 18,309,166 2,001,548 0 8,257,614 3,751,858 0 872,124 1,347,416	44,835,793	21,576,818	1,242,766 453,465 3,434,860 11,565 21,999 3,834,615 3,707,361	34,283,449	99,063 6,000,000 4,453,281	10,552,344	44,835,793	1,222,475 7,862,226 9,084,701
ELIM	0 0	0 0 0	0 0 0 (4,444,380) 0 0 0 0 0 0 0 0 0 0	(13,698,114)	00	(4,444,380) (4,444,380) (0	(4,444,380)	(513,100) (8,396,500) (344,134)	(9,253,734)	(13,698,114)	0
MSMC	46,727 0 46,727	0 0 0 45,117 45,117	223,063 0 223,063 0 0 0	314,907	00	1,569	1,569	1,000 0 312,338	313,338	314,907	0
MSCC	1,194 0 1,194	0 0 0 10,276 10,276	75,000 75,000 0 247,906	334,376	246,818 0	115,174	361,992	1,000 0 (28,616)	(27,616)	334,376	0
SBCC	313,054 0 313,054	0 0 0 0	440,930 0 440,930 0 0	753,984	00	0 0 0 430,492 8,447 0	438,939	100 305,900 9,045	315,045	753,984	0
PLMC	369	0 0 0 5,877	2,339,306 2,339,306 384,573	2,730,125	0 0	8,143 357,236 0 0 100,754 2,602,000	3,068,133	1,000 0 (339,008)	(338,008)	2,730,125	0 0
MSIC	58,123 0 58,123	0 0 0 59,255 59,255	0 3,531,949 7,816,684 0 0	11,466,011	7,730,000 0	2,674,496 0 0 0 13,552 364,531	10,782,579	10,000 140,600 532,832	683,432	11,466,011	1,222,475 7,862,226 9,084,701
MSF	2,619,913 1,048,100 3,668,013	2,655,106 209,156 157,386 2,773,429 5,795,077	18,309,166 769,626 689,368 0 758,186 493,700	31,355,260	13,600,000	1,242,766 453,465 746,685 0 11,565 0 3,029,222 255,364	19,339,067	500,000 7,950,000 3,566,193	12,016,193	31,355,260	0
MSI	18,008 0 18,008	0 0 0 274,977 274,977	0 1,231,922 0 579,366 0 221,237 9,253,734	11,579,244	0 0	3,967 3,541,478 3,541,478 0 340,108 849,997	4,735,550	99,063 6,000,000 744,631	6,843,694	11,579,244	0 0
STATEMENT OF FINANCIAL CONDITION AS OF JUL 31,1997 (9/11/97)	ASSETS CASH-UNRESTRICTED CASH-RESTRICTED RESERVE TOTAL CASH	RECEIVABLES CUSTOMERS B-D'S CLEARING ORG OFFICERS & EMPLOYEES OTHER TOTAL RECEIVABLES	SEC PURCH UNDER AGMT TO RESELL TRADING SECURITIES ADVANCES TO MI ACQUISITION CORP ADVANCES TO RELATED COMPANY NOTES REC HELD FOR SALE NOTES RECEIVABLE RENTAL PROPERTY EQUIPMENT & LEASEHOLD IMP OTHER ASSETS INVESTMENT IN SUBSIDIARIES	TOTAL ASSETS	LIABILITIES SHORT-TERM NOTES PAYABLE SEC SOLD UNDER REPURCHASE AGR ACCOUNTS PAYARI F.	CUSTOMERS CUSTOMERS B-D'S & CLEARING ORG OPERATING ADVANCES DUE TO RELATED COMPA SECURITIES SOLD NOT PURCHASED ACCRUED INCOME TAXES ACCRUALS TERM DEBT	TOTAL LIABILITIES	SHAREHOLDER'S EQUITY COMMON STOCK PAID-IN CAPITAL RETAINED EARNINGS	TOTAL SHAREHOLDER'S EQUITY	TOTAL LIABILITIES & EQUITY	FUNDS HELD IN ESCROW CASH MONEY MARKET & CD'S TOTAL FUNDS IN ESCROW

MILLER & SCHROEDER, INC. & SUBS STATEMENT OF INCOME & EXPENSE YTD THRU JUL 31, 1997

CONSOLIDATED	8,205,315 1,032,703 2,790,301 1,942,862 (14,853) 13,956,328	2,156,663 1,072,405 (728,974) 2,500,094	672,509 1,658,267 2,330,776	1,804,080	20,591,278 (1,743,950 <u>)</u>	18,847,328	4,905,824 1,796,909 3,463,082 1,686,667 1,739,897 13,592,379	3,944,111 2,788,418 1,693,665	22,018,573	(3,171,245)	1,205,500 275,000	(1,690,745)	6,144,029	4,453,284
ELIM	00000	0 0 0	0 (643,500) (643,500)	(111,759)	(755,259)	(755,259)	00000	0 (643,500) (111,759)	(755,259)	0	0	0		
MSMC	00000	0000	0 175,708 175,708	0	175,708	175,708	00000	211,045 0	211,045	(35,337)	14,400	(20,937)	333,275	312,338
MSCC	31,307 0 0 0 0 31,307	0 0 0	0 0 0	40	31,347	31,347	00000	0 40,500 14,975	55,475	(24,128)	009'6	(14,528)	(14,088)	(28,616)
SBCC	00000	0 0 0	0 1,960 1,960	58,050	60,010	60,190	00000	9,000 28,423	37,423	22,767	(9,000)	13,767	(4,722)	9,045
PLMC	00000	0 0 0	0 0 0	187,102	187,102	187,102	00000	0 13,599 180,560	194,159	(7,057)	0 0	(7,057)	(331,951)	(339,008)
MSIC	00000	0000	0 722,226 722,226	302,217	1,024,443	1,024,443	00000	0 411,342 334,684	746,026	278,417	(111,500) 50,000	216,917	315,915	532,832
MSF	8,205,315 1,001,396 2,790,301 1,942,862 (14,853)	2,156,663 1,072,405 (728,974) 2,500,094	672,509 826,174 1,498,683	1,310,667	19,234,465 (1,744,130)	17,490,335	4,905,824 1,796,909 3,463,082 1,686,667 1,739,897 13,592,379	3,944,111 1,915,402 887,562	20,339,454	(2,849,119)	1,079,000	(1,620,119)	5,186,312	3,566,193
MSI	00000	0000	0 575,699 575,699	57,763	633,462	633,462	00000	0 831,030 359,220	1,190,250	(556,788)	223,000 75,000	(258,788)	1,003,419	744,631
STATEMENT OF INCOME & EXPENSE YTD THRU JUL 31, 1997	REVENUES UM PROFIT & FEES MUNICIPAL BONDS INVESTMENT BANKING FEES MORTGAGE BANKING TAXABLE FINANCING CORPORATE CAPITAL TOTAL UM PROFIT & FEES	SECONDARY TRADING PROFIT MUNICIPAL BONDS OTHER (CMO,GOVT,CORP) MARK-TO-MARKETS TOTAL SECONDARY PROFIT	COMMISSION & OTHER INCOME COMMISSIONS INC (DIR INV,INS) OTHER INCOME TOTAL COMM & OTHER INCOME	INTEREST INCOME	TOTAL REVENUES LESS DIRECT ISSUE EXPENSES	GROSS PROFIT	EXPENSES SALARIES & COMMISSIONS MANAGEMENT & UNDERWRITING OFFICE, CLERICAL, SUPPORT SALES COMMISSIONS INCENTIVE COMPENSATION OTHER PERSONNEL EXPENSE TOTAL PERSONNEL	OPERATING EXPENSES GENERAL & ADMINISTRATIVE INTEREST	TOTAL EXPENSES	INCOME (LOSS) BEFORE TAX	INCOME TAX (EXPENSE)-CURRENT INCOME TAX (EXPENSE)-PRIOR ADJ	NET INCOME (LOSS)	RETAINED EARNINGS BALANCE BEGINNING OF YEAR	BALANCE END OF YEAR

TAB 2

MILLER & SCHROEDER FINANCIAL, INC. STATEMENT OF FINANCIAL CONDITION July 31, 1997

	APRIL	MAY	JUNE	JULY
ASSETS-				
CASH-				
UNRESTRICTED	707,507	1.185.541	1,766,219	2,619,913
SEGREGATED-RESERVE REQ	100	375,100	100	1,048,100
TOTAL CASH	707,607	1,560,641	1,766,319	3,668,013
RECEIVABLES-				
CUSTOMERS	1,501,706	1,860,404	5,044,518	2,655,106
BROKER/DEALER FTD	24,975	713,914	602,838	158,963
BROKER/DEALER OTHER	0	0	974	20,000
MIDWEST CLEARING	9,633	15,088	30,760	30,193
INTEREST	230,068	244,904	341,729	234,157
OFFICERS & EMPLOYEES	862,580	848,997	853,300	157,386
INCOME TAXES	750,060	965,060	1,150,670	1,688,101
OTHER	796,806	691,849	772,695	851,171
TOTAL RECEIVABLES	4,175,828	5,340,216	8,797,484	5,795,077
SECURITIES INVENTORY	17,017,511	24,198,753	28,425,451	18,309,166
SEC BOUGHT REPURCH AGMT (REV REPO)	2,846,000	2,846,000	0	0
ADVANCES TO RELATED CO	4,170,860	4,090,689		1,458,994
FURNITURE & EQUIP, NET	902,638	956,316	946,025	872,124
NOTES RECEIVABLE	1,118,213	1,200,902	939,902	758,186
DEPOSITS & PREPAID EXP	319,737	314,960	334,708	310,900
OTHER ASSETS	266,600	266,600	266,600	182,800
OTHER ADDITO				
TOTAL ASSETS	31,524,994	40,775,077	41,476,489	31,355,260
	****	**********	过去去将来这些报告生生	**********
LIABILITIES & EQUITY-				
DEMAND NOTES PAYABLE	11,000,000	21,000,000	22,600,000	13,600,000
SEC SOLD REPURCH AGMT (REPOS)	2,871,000	2,871,000	0	0
ACCOUNTS PAYABLE-				
CUSTOMERS	1,083,322	334,759	1,321,570	1,242,766
BROKER/DEALER FTR	426,404	154,371	486,110	287,737
BROKER/DEALER OTHER	110,210	22,855	0	48,178
MIDWEST CLEARING	36,218	43,826	200,000	117,550
OPERATING	759,272	764,618	742,309	746,685
SEC SOLD NOT PURCHASED	10,000	514,672	522,730	11,565
ADVANCES FROM RELATED CO	0	0	626,402	0
ACCRUED EXPENSES-				
BONUSES & INCENT COMP	662,474	808,621	816,114	1,076,707
OTHER	1,267,756	1,214,312	1,011,380	1,952,515
TERM DEBT	279,484	355,257	333,490	255,364
TOTAL LIABILITIES	18,506,140	28,084,291	28,660,105	19,339,067
SHAREHOLDER'S EQUITY-				
COMMON STOCK AT PAR	500,000	500,000	500,000	500,000
PAID-IN CAPITAL	7,950,000			
RETAINED EARNINGS	4,568,853	4,240,786	4,366,385	3,566,192
VETWINED EWNINGS	4,500,655	4,240,700	4,300,303	3,500,192
TOTAL EQUITY	13.018.853	12,690,786		
TOTAL EVOLUT	, 010, 023		12,010,303	
TOTAL LIAB & EQUITY	31,524,993	40,775,077	41,476,490	31,355,259
		******	****	

Miller Schroeder Financial, Inc. Net Capital Computation

13,018,853 1,625 0	12,690,786 1,625	12,816,385	12,016,192
0	1,625		
0	1,625		
*		1,625	1,625
0	0	7,449	0
	0	0	0
12,606	1,478	2,579,019	98
750,060	965,060	1,150,670	1,688,101
1,793,631	1,826,336	1,604,774	1,458,669
4,170,860	4,090,689	0	1,458,994
644,466	698,145	707,876	643,975
389	0	0	310
862,580	848,997	853,300	158,346
435,337	430,560	450,307	342,700
0	0	0	. 0
0	0	144	0
0	0 ,	1,034	6
931,228	939,602	977,879	293,081
21,932	62,282	71,865	63,772
9,624,714	9,864,774	8,405,942	6,109,677
3,394,139	2,826,012	4,410,443	5,906,515
1,343,912	1,253,501	1,412,994	1,598,480
2,050,227	1,572,511	2,997,449	4,308,035
1,635,186	1,925,341	2,567,123	2,791,636
125.38	81.67	116.76	154.32
250,000	250,000	250,000	250,000
1,800,227	1,322,511	2,747,449	4,058,035
	12,606 750,060 1,793,631 4,170,860 644,466 389 862,580 435,337 0 0 931,228 21,932 9,624,714 3,394,139 1,343,912 2,050,227 1,635,186 125.38	12,606 1,478 750,060 965,060 1,793,631 1,826,336 4,170,860 4,090,689 644,466 698,145 389 0 862,580 848,997 435,337 430,560 0 0 0 0 0 0 931,228 939,602 21,932 62,282 9,624,714 9,864,774 3,394,139 2,826,012 1,343,912 1,253,501 2,050,227 1,572,511 1,635,186 1,925,341 125.38 81.67	12,606 1,478 2,579,019 750,060 965,060 1,150,670 1,793,631 1,826,336 1,604,774 4,170,860 4,090,689 0 644,466 698,145 707,876 389 0 0 862,580 848,997 853,300 435,337 430,560 450,307 0 0 0 0 0 1,034 931,228 939,602 977,879 21,932 62,282 71,865 9,624,714 9,864,774 8,405,942 3,394,139 2,826,012 4,410,443 1,343,912 1,253,501 1,412,994 2,050,227 1,572,511 2,997,449 1,635,186 1,925,341 2,567,123 125.38 81.67 116.76 250,000 250,000 250,000

TAB 3

Statement of Income and Expense For the Nine Months Ended July 31, 1997

DESCRIPTION	May	June	July	YTD	PY-YTD
DEMONTES	********				
REVENUES- UNDERWRITING PROFIT/FEES-					
MUNICIPAL BONDS	1,085,405	956 965	1 20E 471	0.205.215	1 0 501 610
INVESTMENT BANKING FEES	2,211	856,865	1,305,471	8,205,315	8,521,619
MUNICIPAL LEASES	0	40,659 0	63,654	1,001,396	2,289,474
MORTGAGE BANKING	312,003	476,414	_	0	6,000
TAXABLE FINANCING	4,500	713,773	297,044	2,790,301	1,871,833
CORPORATE CAPITAL	4,500	713,773	255,426	1,942,862	3,695,049
CORPORATE CAPITAL	Ū	U	(200,000)	(14,853)	1,140,686
TRADING PROFIT-					
MUNICIPAL SECONDARY	152,769	218,033	268,586	2,080,577	1 2 750 127
MUNICIPAL PUBLIC SALES	37,526	665	9,420	76,086	2,750,137
MORTGAGE BACKED SEC	7,842	2,992	8,418	66,368	380,968
MORTGAGE POOLS	0	2,332	0,410	00,308	157,740 110,279
GOVERNMENT SECURITIES	13,934	21,711	45,797	256,334	244,021
CORPORATE SECONDARY	88,287	70,964	97,471	673,445	367,028
BOND FUNDS	7,837	5,287	16,531	76,258	82,295
MARK-TO-MARKET	0	0	(655,924)	(728,974)	(399,243)
	_	·	(033,321,	(120,514)	1 (333,243)
COMMISSION & FEE INCOME-					
DIRECT INVESTMENT PROD	12,391	17,969	24,185	134,393	185,399
INSURANCE PRODUCTS	28,431	15,345	49,060	278,507	274,610
MUTUAL FUNDS & CD'S	23,264	14,736	11,136	174,714	200,015
EQUITIES	10,447	11,481	11,094	84,895	45,751
MISCELLANEOUS	85,334	94,813	100,381	826,174	
		54,015	100,501	020,174	783,092
TOTAL REVENUES	1,872,181	2,561,707	1,707,750	17,923,798	22,706,750
DIRECT ISSUE EXPENSES	(194,621)	(369,761)	(276,521)	(1,744,130)	(1,278,575)
GROSS PROFIT	1,677,560	2,191,946	1,431,229	16,179,668	21,428,175
EXPENSES-					
SALARIES	785,483	783,077	762,812	7,067,956	6,581,928
COMMISSIONS	357,055	348,112	348,223	3,097,860	3,568,248
BONUS & INCENTIVE COMP	194,000	230,000	492,667	1,686,667	3,243,750
OTHER PERSONNEL	157,673	157,542	381,630	1,739,897	1,441,781
TRAVEL & BUSINESS DEV	294,236	270,579	300,272	2,192,680	2,092,117
COMMUNICATION/OPERATING	194,887	177,889	208,946	1,751,431	1,780,145
OCCUPANCY & EQUIPMENT				1,469,825	1,407,358
GENERAL & ADMINISTRATIVE	73,282	92,491	91,222	445,597	1,173,077
TOTAL EXPENSES					21,288,404
NET OPERATING INCOME	(555,276)			(3,272,245)	139,772
INTEREST-					
INTEREST INCOME	135,002				1,609,931
INTEREST EXPENSE	(122,793)	(94,636)	(59,644)		(1,075,862)
INCOME BEFORE TAX				(2,849,140)	
INCOME TAX (EXPENSE)	215,000		534,000		(123,750)
NET INCOME	(328,067)			(1,620,140)	
					350,091

MILLER & SCHROEDER FINANCIAL, INC. Statement of Income and Expense For the Nine Months Ended July 31, 1997

DESCRIPTION	May	June	July	YTD	PY-YTD
DIRECT ISSUE EXPENSES-					
LEGAL	60.160	76 707	47 504		
PROFESSIONAL	69,168	76,703	47,594	474,797	595,324
RATING/REGISTRATION	73,574	250,479	185,020	885,664	319,004
PRINTING/ADVERTISING	18,371	7,978	21,730	163,431	120,571
BANK/CLEARING	30,510	19,510	10,134	143,254	140,231
MISCELLANEOUS	2,987	5,516	4,144	32,371	43,799
MISCEMMIEOUS	11	9,576	7,900	44,613	59,648
TOTAL ISSUE EXP	194,621	369,762	276,522	1,744,130	1,278,576
SALARIES EXPENSE-	*****	*****		******	****
MANAGEMENT	214,135	219,284	206,582	1 024 020	
PROFESSIONAL	340,267	335,032	322,665	1,934,028	1,937,875
CLERICAL & SUPPORT	190,076	190,683		2,971,796	2,650,074
OVERTIME	7,761	5,502	202,090 6,434	1,724,864	1,541,739
SALESPERSONS	33,243	32,575	25,042	72,045	78,850
		32,373	23,042	365,222	373,391
TOTAL SALARIES	785,482	783,076	762,813	7,067,955	6,581,929
OTHER PERSONNEL EXPENSE-	****	*****	********		*********
EMPLOYER PAYROLL TAXES	60 120	50.004			
TEMPORARY HELP	69,130	69,924	62,853	736,824	645,146
TEMP POOL ALLOCATION	19,152	15,657	17,057	133,590	97,091
GROUP INSURANCE-MED/DENT	0	0	0	20	0
GROUP INSURANCE-OTHER	38,143	36,215	36,196	336,287	317,078
401(K) CONTRIB/ADMIN	8,227	8,157	78,409	143,418	63,600
EMPLOYEE RELATIONS	13,000	13,000	16,320	127,144	124,955
EMPLOYEE TRAINING/DEV	6,093	2,755	8,386	50,782	41,921
PERSONNEL ADVERTISING	1,611	488	645	13,869	16,322
PLACEMENT FEES	2,010	342	585	5,387	9,902
EMPLOYEE MOVING EXP	0	10,500	2,000	21,500	51,305
NASD EMPLOYEE REGISTR	0	0	0	3,801	6,473
OTHER PERSONNEL EXPENSE	306	504	429	8,525	8,375
OTHER PERSONNEL EXPENSE	0	0	158,750	158,750	59,615
TOTAL OTHER PERSONNEL	157,672	157,542	381,630	1,739,897	1,441,782
				2255222222	
TRAVEL & BUSINESS DEV-					
TRAVEL EXPENSE	32,324	24,648	30,959	294,783	256,015
AIRFARE	70,616	94,442	89,724	658,960	692,076
MEALS & ENTERTAINMENT	44,551	50,781	67,034	337,314	321,695
COUNTRY CLUB DUES	6,103	2,877	5,920	36,966	39,730
SUITE RENTAL EXP	2,733	1,988	1,988	27,527	21,115
EVENT & SPORTS TICKETS	4,236	1,335	1,837	13,899	33,618
SPECIAL EVENTS	0	0	0	6,875	3,053
SALES ALLOWANCES	24,618	25,799	28,945	171,046	141,378
ADVERTISING	17,794	8,313	6,359	130,061	59,491
PUBLIC RELATIONS	39,169	4,850	13,950	105,980	83,856
BROCHURES/PROMO MATERIALS	6,594	12,666	25,646	49,548	67,688
CLIENT GIFTS	2,056	2,961	218	25,764	24,983
CLIENT SEM & TRADE SHOWS	595	0	0	595	
BUS DEV CONSULTING	32,791	28,247	24,647	243,815	8,569
DUES & MEMBERSHIPS	3,561	9,625	1,507	56,769	269,246
EMPLOYEE SEMINARS/CONF	5,889	1,634	755	27,214	33,679
EMPLOYEE MEETINGS	607	413	783	5,564	31,636 4,290
TOTAL TRAVEL & BUS DEV					
TOTAL TRAVEL & BUS DEV	294,237	270,579	300,272	2,192,680	2,092,116

MILLER & SCHROEDER FINANCIAL, INC. Statement of Income and Expense For the Nine Months Ended July 31, 1997

DESCRIPTION	May	June	July	YTD	PY-YTD
COMPANY CONTRACT A OPERATING					
COMMUNICATION & OPERATING-					
TELEPHONE	56,142	35,726	61,837	437,232	415,705
POSTAGE & MAILING	13,418	8,083	15,607	108,479	99,100
PACKAGE DELIVERY	20,382	14,799	21,029	152,715	127,289
STATIONERY & FORMS	6,384	1,343	15,080	65,691	71,590
OFFICE SUPPLIES	6,682	4,911	3,609	58,838	58,442
COMPUTER SUPPLIES	8,675	7,589	7,830	61,785	51,806
COPYING EXPENSE	9,225	24,952	15,782	143,741	161,189
BOOKS & PERIODICALS	13,726	9,828	6,901	112,639	76,088
WIRE SERVICES/EQUIP	29,604	22,090	17,304	222,915	225,318
SERVICE BUREAU-BACKOFFIC	8,932	15,283	10,453	97,344	103,682
CLEARING CHARGES	12,615	20,056	19,181	157,456	195,278
BANK CHARGES/CREDITS	(1,889)	469	3,513	8,050	40,125
SAFEKEEPING CHARGES	2,400	1,322	1,810	19,386	24,245
IRA TRUSTEE FEES	0	100	0	1,844	5,183
CASHIERING EXPENSES	379	3,135	287	6,110	3,806
CUSTOMER REPORTING EXP	2,825	2,967	3,853	35,932	64,355
NASD/STATE REGISTR-EMPL	2,340	2,309	1,885	31,772	27,406
NASD/STATE REGISTR-FIRM	1,120	975	900	12,254	9,138
NASD ASSESSMENT	1,873	1,873	1,958	16,284	17,422
SIPC ASSESSMENT	0	0	0	150	2,209
MSRB ASSESSMENT	53	78	126	814	773
TOTAL COMM & OPERATING	194,886	177,888	208,945	1,751,431	1,780,145
	*********	**********	在非常的基本的	*****	********
·					
OCCUPANCY & EQUIPMENT-					
OFFICE RENT	114,829	108,023	118,522	937,953	919,705
UTILITIES	4,536	346	4,755	20,159	17,567
OFFICE HOUSEKEEP/MAINT	1,308	2,092	1,041	16,978	19,522
DEPRECIATION & AMORT	26,089	16,117	24,989	224,028	205,688
FF&E PURCHASE/RENTALS	7,111	10,695	6,392	75,617	43,423
FF&E REPAIRS/MAINT	12,279	12,213	11,983	114,256	120,664
VEHICLE EXPENSE	10,068	58	10,242	80,834	80,791
TOTAL OCCUPANCY/EQUIP	176,220	149,544	177,924	1,469,825	1,407,358
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COMPOSI C SOMINICOMOSMICO					
GENERAL & ADMINISTRATIVE-					
GENERAL LEGAL LEGAL SETTLEMENTS	17,964	17,834	5,400	136,273	257,156
	0	0	4	(164,716)	487,500
CUSTOMER COMPENSATION	112	0	96	328	4,674
GENERAL CONSULTING	10,000	10,000	10,000	90,000	91,125
ACCOUNTING/AUDITING	11,500	11,500	22,092	114,092	92,726
GENERAL INSURANCE	11,771	6,055	3,891	89,513	102,156
BAD DEBT EXPENSE	0	0	1,043	1,043	0
CHARITABLE CONTRIBUTIONS	11,925	1,956	1,060	52,560	81,948
LOBBYING EXPENSE	10,076	43,977	2,622	72,400	46,748
PROPERTY TAXES	0	102	3,530	4,836	3,710
CORPORATE REGISTRATION	21	1,100	1,060	8,985	5,215
MISCELLANEOUS EXPENSE	(88)	(33)	40,422	40,284	118
TOTAL GENERAL & ADMIN	73,281	92,491	91,220	445,598	1 172 076
		****	**********		1,173,076

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TOTAL MISCELLANEOUS REVENUES

MILLER & SCHROEDER FINANCIAL, INC. Miscellaneous Revenue Summary For the Nine Months Ended July 31, 1997

Page 1 Cat # RV-MIS

DESCRIPTION	April	May	June	July	YTD

REVENUES-					
INTERCOMPANY MANAGEMENT FEES-					
LOAN ADMIN-MSIC	\$28,000	\$29,000	\$32,500	\$32,500	\$270,500
RESID MTG BANK-MSMC	23,000	24,500	24,000	25,500	211,000
LEGAL DEPARTMENT					
OUTSIDE LEGAL FEES	0	1,950	1,000	0	2,950
INTERDEPARTMENTAL FEES	0	0	0	0	250
TOTAL LEGAL FEES	0	1,950	1,000	0	3,200
OPERATIONS DEPT-					
SERVICING FEES-COUPONS	45	30	20	40	265
SERVICING FEES-IRA'S	6,756	275	325	280	12,604
SERVICING FEES-REG T EXT	160	60	0	200	990
SERVICING FEES-RESET CHARGES	426	139	3,998	(22)	8,713
SERVICING FEES-CALL/MATURITY	650	325	935	600	5,818
SERVICING FEES-CUST ACCT	3,792	2,194	2,864	3,036	24,689
SERVICING FEES-OTHER	165	40	55	40	1,509
SERVICING FEES-TICKETING CHARGES	3,468	2,548	2,810	2,922	24,787
SAFEKEEPING FEES	843	1,397	530	845	8,285
CLEARING FEES-INTERDEPT	1,585	2,987	1,886	2,944	23,408
TOTAL CASHIERING FEES	17,890	9,995	13,423	10,885	111,068
GAINS ON SALE OF ASSETS	0	. 0	0	6,624	6,624
INTERCOMPANY ACCOUNTING & ADMIN FEE					
MSIC ACCOUNTING	1,500	1,500	1,500	1,500	13,500
MSIC ADMIN	10,000	10,000	10,000	10,000	90,000
PLMC ACCOUNTING	500	500	500	500	4,500
PLMC ADMIN	500	500	500	500	4,500
MSCC ACCOUNTING	500	500	500	500	4,500
MSCC ADMIN	4,000	4,000	4,000	4,000	36,000
MSSBCC ACCOUNTING	500	500	500	500	4,000
MSSBCC ADMIN	500	500	500	500	5,000
TOTAL INTERCOMPANY FEES	18,000	18,000	18,000	18,000	162,000
OTHER REVENUE					
ALLIANCE COMM FEE	7,048	1,889	5,870	6,817	61,371
MISCELLANEOUS	300	0	20	55	410
TOTAL OTHER REVENUE	7,348	1,889	5,890	6,872	61,781

94,238

85,334

94,813

100,381

826,173

TAB 4

MILLER & SCHROEDER FINANCIAL, INC. U/W REVENUE RECAP BY CATEGORY & DEPT July 31, 1997

Cat # RV-100

CORPORATE CAPITAL-TAXABLE FINANCING-MORTGAGE BANKING-MUNICIPAL BOND U/W-INVESTMENT BANKING FEES-11 - MINNEAPOLIS U/W 35 - TAXABLE TRADING 22 - TAXABLE FINANCING 20 - MORTGAGE BANKING 51 - SOLANA BEACH U/W 13 - COLUMBUS U/W 51 - SOLANA BEACH U/W 12 - ST PAUL U/W 11 - MINNEAPOLIS U/W 23 - CORPORATE CAPITAL GROUP 25 - MILWAUKEE MORTGAGE/SBA 54 - SEATTLE U/W 81 - CORPORATE ADMIN TOTAL MORTGAGE BANKING TOTAL INVEST BANK FEES TOTAL U/W PROFIT/FEES TOTAL TAXABLE FINANCING TOTAL MUNICIPAL U/W *** CURRENT MONTH *** TOTAL U/W TRAD PROF 1,029,066 1,721,597 1,305,471 (200,000) 297,045 245,581 255,426 254,940 244,778 (42,000) 8,367 25,000 62,288 10,000 52,267 63,655 30,824 486 INSTIT (67, 607)(67,607) (11,875)(55,732)GROSS COMMISSION ALLOCATED TO-RETAIL (302,008) (102,940) (102,940) (113,704)(39,970) (72, 189)(13,175) (85,364) (73,734) **经证明证证据证明证证证证证** TRADING (56, 366)(56, 366)(46,500)(9,866) TO U/W PROFIT 1,096,134 1,295,616 (200,000) 898,502 152,486 152,000 183,341 171,044 (42,000) 166,808 12,297 62,288 25,000 30,824 63,655 10,000 8,367 486

	GROSS COMM	ISSION ALLO	CATED TO-	#1#O##	LESS-	FINDER'S	LESS-	NET
	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEE	PROMO	TO U/W
	!							
0	D	0	0	0	0	0	(44)	(44)
417	0	0	0	417	0	0	0	417
0	0	0	0	0	0	0	(63)	(63)
0	0	0	0	0	0	0	(24)	(24)
0	0	. 0	0	0	0	0	64	64
0	0	0	0	0	0	0	(576)	(576)
0	0	0	0	0	. 0	. 0	(354)	(354)
485	0	(238)	(15)	232	0	0	(135)	97
0	0	0	0	0	0	0	(285)	(285)
0	0	0	0	0	0	0	(227)	(227)
1,525	0	(506)	(350)	669	0	0	0	669
) O		, c	. 0	, c	0	, c	(64)	(64)
34 337	(30 305)	(2 8 2)	(6 144)	(35)		> c	(457)	(480)
83,073	(9,125)	(4,556)	(810)	68,582	(1,013)	0	(160)	67,409
32,133	(2,000)	(5,062)	(2,548)	22,523	0	0	(8)	22,515
93,722	(19,312)	0	0	74,410	(948)	0	(1,637)	71,825
245,582	(55,732)	(13, 175)	(9,867)	166,808	(1,961)	0	(4,427)	160,420
6,312	0	0	0	6,312	0	0	0	6,312
1,705	0	0	0	1,705	0	0	0	1,705
350	0	0	0		0	0	0	350
8,367	0	0		8,367	0	0	0	8,367
0	0	0	0		(1,665)	0	0	(1,665)
0	0	0	0	0	(1,665)	0	0 1	(1,665)
253,949	(55,732)	(13, 175)	(9,867)	175,175	(3,626)	0	(4,427)	167,122
o o	. 0	. 0) O	, 0	(2,000)	. 0	0	(2,000)
00	0 0	0 0	00	0 0	(7,900)	00	0	(53) (7,900)
	TOTAL U/W FEES & TRAD PROF 10 417 0 417 0 0 485 0 1,525 1,525 1,525 245,582 245,582 1,705 350 8,367 8,367 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			GROSS COMMISSION ALLOCAT INSTIT RETAIL T 0	GROSS COMMISSION ALLOCATED TO- INSTIT RETAIL TRADING TO 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	GROSS COMMISSION ALLOCATED TO- INSTIT RETAIL TRADING TO U/W 10 0 0 0 0 417 0 0 0 0 417 0	GROSS COMMISSION ALLOCATED TO- INSTIT RETAIL TRADING TO U/W EXP PER O	TROSS COMMISSION ALLOCATED TO- INSTIT RETALL TRADING TO U/W EXEP FIEE PRODER'S TAGE AL INSTIT RETALL TRADING TO U/W EXEP FIEE PROME RE

	WADENA HSG AUTH-MORGAN APTS WADENA ESSENTIAL FUNCTION MULT SOUTH DAKOTA HOUSING PROGRAM RANGE CNTY JT POWERS BOARD GARCIA AND ASSOCIATES HENNEPIN CO-MINERGY NW MN MULTI CO HRA PHASE II SANTA ANA PUEBLO PLYMOUTH-FOX FOREST APTS MULTI-ISSUER-MILITARY HSNG WILLIAM DREW CONSULTING MITCHELL COUNTY MEDICAL CENTER OSSEO MN-HEALTH DIMENSIONS ANOKO CTY HRA HOMEOWNERSHIP PR CITY MANSON, IA SOUTHERIDGE MA SOUTH DAKOTA STUDENT LOAN PROG SOUTH DAKOTA STUDENT LOAN PROG SOUTH DAKOTA STUDENT LOAN PROG SOUTH DAKOTA STPUDENT DAKOTA CHAY HRA SPMEB SECTION 8 REFUNDING SECTION 8 REFUNDING SECTION 8 REFUNDING SECTION BY THOMAS LEASE BACKED SAN JUAN PUEBLO WASTEWATER PHIL MCMULLEN CONSULTING WISCONSIN HEALTH FACILITIES AU BAY CITY HOUSING COMMISSION PENNSYLVANIA TURNPIKE AUTH THE WEDUM FOUNDATION ASSOC OF BAY AREA GOVT-GILROY GRAND RAPIDSPLEASANT SEASONS DAKOTA CO-S SUBURBAN MED CTR CITY OF MPLS-CATHOLIC ELDERCAR EDEN PRAIRIE COMMONS CEDAR CREST HOUSING CEDEN PRAIRIE PRESERVE PLACE FRANKLIN WI-DOUBLE TAX-EXEMPT BURNSVILLE MN-SOUTHWIND VILLAG CARVER CO-MAYBURY APTS		000000000000000000000000000000000000000	000000000000000000000000000000000000000		(3,000) 0 0 0 0 0 34 0 0 0 0 0 0 0 0 0 0 0 0 0	(3,000) (3,000) 0 0 0 0 0 0 0 0 0 0 0 0 0
PEES & *** CURRENT MONTH *** 2.0 BREVARD CTY HSG FIN AUTH 3,500 AUSTIN MULTI FAM 2,000 TAWRA HSG AUTH-MORGAN APT'S WALDEAN ASSENTIAL FUNCTION MULTI 10,000 SOUTH DAKOTA HOUSING PROGRAM RANGE CHTY JT POWERS BOARD GARCIA AND ASSOCIATES HENNEPIN CO-MINERGY NW MM MULTI O HRA PHASE II A,000 PLYMOUTH-FOX FOREST APT'S HILLIAM DREW CONSULTING 4,000 MULTI-ISSUER-MILITRAY HENG MULTI-ISSUER-MILITRAY MULTI-ISSUER-MILITRAY HENG MULTI-ISSUER-MILITRAY HENG MULTI-ISSUER-MILITRAY MULTI-ISSUER-M	WADENA ESSENTIAL FUNCTION MULT SOUTH DAKOTA HOUSING PROGRAM RANGE CATY JT POWERS BOARD GARCIA AND ASSOCIATES HENNEPIN CO-MINERGY NW MN MULTI CO HRA PHASE II SANTA AND ASSOCIATES HENNEPIN CO-MINERGY NW MN MULTI CO HRA PHASE II SANTA ANA PUEBLO PLYMOUTH-FOX FOREST APTS MULTI-ISSUER-MILITARY HSNG WILLIAM DREW CONSULTING MITCHELL COUNTY MEDICAL CENTER OSSEO MN-HEALTH DIMENSIONS ANOKO CTY HRA HOMEOWNERSHIP PR CITY MANSON, IA SOUTHBRIDGE MA SOUTH DAKOTA STUDENT LOAN PROG SOUTH DAKOTA STUDING OLAKE SUPERIOR CENTER FISH AQUA UNIV OF ST THOMAS LEASE BACKED SAN JUAN PUEBLO WASTEWATER PHIL MCMULLEN CONSULTING WISCONSIN HEALTH FACILITIES AU DAY CITY HOUSING COMMONS CITY OF BAY AREA GOVT-GILROY OF BAY AREA GOVT-GILROY OF GRAND RAPIDS-PLEASANT SEASONS DAKOTA CO-S SUBURBAN MED CTR CITY OF MRLS-CATHOLIC ELDERCAR CITY OF BAY AREA GOVT-GILROY OF GRAND RAPIDS-PLEASANT SEASONS DAKOTA CO-S SUBURBAN MED CTR CITY OF PRAIRIE COMMONS CEDAR CREST HOUSING EDEN PRAIRIE-PRESERVE PLACE FRANKLIN WI-DOUBLE TAX-EXEMPT BURNSVILLE MN-SOUTHWIND VILLAG						
*** CURRENT MONTH *** **** CURRENT MONTH *** 20 BREVARD CTY HSG FIN AUTH 3,500 AUSTIN MULTI FAM 2,000 TAMPA HSG AUTH-MORGAN APTS 2,000 TAMPA HSG AUTH-MORGAN APTS 4,000 SOUTH DAKOTA HOUSING PROGRAM RANGE CRITY JT POWERS BOARD GARCIA AND ASSOCIATES HENNEPIN CO-MINERGY NN MA MULTI CO HRA PHASE II SANTA ANA PUEBLO 11,400 PLYMOUTH-FOX FOREST APTS 10,000 MULTI-ISSUER-MILITRAY HSNG WILLIAM DREW CONSULTING 4,000 MITCHELL COUNTY MEDICAL CENTER 4,000 OSSEO MM-HEALTH DIMENSIONS ANOKO CTY HRA HOMEOWNERSHIP PR 9,000 CUTH DAKOTA STUDENT LOANS LEASING SOUTH DAKOTA STUDENT LOANS LEASING SOUTH DAKOTA STUDENT LOANS LEASING SOUTH DAKOTA STUDENT LOAN PROG SOUTH DAKOTA STUDENT LOAN PROG SOUTH DAKOTA STUDENT LOANS LEASING SOLUTIONS-TE TRUSTS 54,000 ESCTION 8 REFUNDING 50,000 GOVERNMENT ENCOLUTION ASSIST CO 8,000 LAKE SUPERIOR CENTER FISH AQUA 11,500 UNIV OF ST THOMAS LEASE BACKED 5,000 GAVERNMENT DOUSLING COMMISSION 4,800 WISCONSIN HEALTH PACILITIES AU 4,000 BAY CITY HOUSING COMMISSION DAKOTA CO-S SUBURBAN MED CTR 4,000 CHAN PALEL CATHOLIC ELDERCAR 10,100 EDEN PRAIRIE COMMONS 9,800 CEDAR CREST HOUSING 1,400 DAKOTA CO-S SUBURBAN MED CTR 4,000 CEDAR CREST HOUSING 1,500 CEDAR CREST H	WADENA ESSENTIAL FUNCTION MULT SOUTH DAKOTA HOUSING PROGRAM RANGE CNTY JT POWERS BOARD GARCIA AND ASSOCIATES HENNEPIN CO-MINERGY NW MN MULTI CO HRA PHASE II SANTA ANA PUEBLO PLYMOUTH-FOX FOREST APTS MULTI-ISSUER-MILITARY HSNG WILLIAM DREW CONSULTING MILLIAM DREW CONSULTING MITCHELL COUNTY MEDICAL CENTER COSSEO MN-HEALTH DIMENSIONS ANOKO CTY HRA HOMEOWNERSHIP PR CITY MANSON, IA SOUTHBRIDGE MA SOUTH DAKOTA STUDENT LOAN PROG SOUTH DAKOTA STUDENT LOAN PROG SOUTH DAKOTA STUDENT LOAN PROG SOUTH DAKOTA STUDENT ASSIST CO LAKE SUPERIOR CENTER FISH AQUA UNIV OF ST THOMAS LEASE BACKED SAN JUAN PUEBLO WASTEWATER PHIL MCMULLEN CONSULTING USSEO OF BAY AREA GOVT-GILROY GRAND RAPIDS-PLEASANT SEASONS DAKOTA CO-S SUBURBAN MED CTR CITY OF MPLS-CATHOLIC ELDERCAR EDEN PRAIRIE COMMONS CEDAR CREST HOUSING EDEN PRAIRIE COMMONS CEDAR CREST HOUSING EDEN PRAIRIE COMMONS CEDAR CREST HOUSING EDEN PRAIRIE PRESERVE PLACE FRANKLIN WI-DOUBLE TAX-EXEMPT						
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CURRENT MONTH *** TRAD PROF 20 BREVARD CTY HSG FIN AUTH 3,500 AUSTIN MULTI FAM 2,000 TAMPA HSG AUTH-MORGAN APTS WADENA ESSENTIAL FUNCTION MULT O		0		0	0 0	0 0 0 (3,237)	0 0 (3,237) 0
*** CURRENT MONTH *** TRAD PROF 20 BREVARD CTY HSG FIN AUTH 3,500 AUSTIN MULTI FAM 2,000 TAMPA HSG AUTH-MORGAN APTS 0							
*** CURRENT MONTH *** TRAD PROF 20 BREVARD CTY HSG FIN AUTH 3,500 AUSTIN MULTI FAM 0		.					
*** CURRENT MONTH *** TRAD PROF 20 BREVARD CTY HSG FIN AUTH 0		· c					
FEES & TRAD PROF		0		0			
TRAD PROF			i				
	TRAD PROF		'AIL	RETAIL TRADING		TRADING TO U/W EXP	TRADING TO U/W EXP
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	;		PROFIT	- PROFIT ISSUE	- PROFIT
	· (2)	GROSS COMMITTEE	2	GRUSS COMMISSION ALLOCATED 10-		TOOM TESS	TOOM TESS

TOTAL MINNEAPOLIS U/W	TOTAL OPEN ISSUES	OTH	ADVI	3172 PHII	2870 LAUF		2144 ERIC	2057 JOHN		1931 TOM						0119 DENI	00000 OTH	10162 7,850 DALI	*** CURRENT MONTH ***
		OTHER EMPLOYEE EXPENSE	ADVERTISING/PROMOTION	PHIL MCMULLEN	LAURA EKHOLM	PATRICK O'LEARY	ERIC LUNDE	JOHN LINDEMAN	GARY LAMPPA	TOM LAIRD	JAY JENSEN	ANTON FAUPL	PAUL EKHOLM	LOU DEMARS	JIM DANFORD	DENNIS BALYEAT	OTHER ISSUE EXPENSES	DALLAS HSNG AUTH TOWNE CENTER	MONTH ***
253,949	0	0	. 0	0		0	0	0	0	0	0	0	0	0	0	0	0		TRAD PROF
(55,732)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	INSTIT
(13, 175)	0	0	0	0	0	0	0	0	0	0		0	0	0	0	0	0	0	RETAIL
(9,867)	0	0	0	0	.0	0	0	0	0	0	0	0	0	0	0	0	0	0	TRADING
175,175	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	PROFIT TO U/W
(22,463)	(18,837)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	EXP
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	FINDER'S
(41,777)	(37,350)	(250)	4,666	(85)	(4)	(38)	(101)	866	(435)	(40)	(21)	(2,055)	(122)	(607)	(2,053)	(118)	(325)	(220)	T&E AND PROMO
110,935	(56, 187)	(250)	4,666	(85)	(4)	(38)	(101)	866	(435)	(40)	(21)	(2,055)	(122)	(607)	(2,053)	(118)	(325)	(220)	PROFIT TO U/W

MILLER & SCHROEDER FINANCIAL, INC. ST PAUL U/W REVENUE SUMMARY July 31, 1997

Cat # RV-112

		1								
21,200	(9,624)	0	0	30,824				30,824	PAUL U/W	TOTAL ST PAUL U/W
(9,624)	(9,624)	0	0 .	0	0	1 0	0	0	EN ISSUES	TOTAL OPEN ISSUES
(4,550)	(4,550)	0	0	0	0	0	0	0	ADVERTISING/PROMOTION	
(104)	(104)	0	0	0	0	0	. 0	. 0	B SORENSON PROMO	3416
(1,964)	(1,964)	0	0	0	0	0	0	0	G MCMAHON PROMO	2310
(72)	(72)	0	0	0	0	0	0	0	WOODBURY VILLAGE MULTIFAMILY H	12018
(2,693)	(2,693)	0	0	0	0	0	0	0	GREAT PLAINS SOFTWARE	12016
(139)	(139)	0	0	0		0	0	0	BLOCK 39 TAX INCREMENT	12012
(102)	(102)	. 0	0	0	0	0	0	0	BLOCK 39 FORWARD REFUNDING	12011
	•								ts	OPEN ISSUES
30,824	0	0	0	30,824	0	0	0	30,824	VENUES	TOTAL REVENUES
30,824	0	0	0	30,824	0	0	0	30,824	TOTAL MUNICIPAL U/W	TOTAL MUN
\$15,000 15,824	\$0	\$0	\$0	\$15,000	\$0	\$0	\$0	\$15,000	04/28/97 3,000 SPPA-HARRIS CONTRACTING PROJ-J 06/03/97 2,295 SPPA-NORTHERN IRON PROJECT JT	12022 04/28/97 12021 06/03/97
	-						:		BOND U/W	MUNICIPAL BOND U/W
NET PROFIT TO U/W	LESS- T&E AND PROMO	LESS- FINDER'S	LESS- EXP	PROFIT TO U/W	OCATED TO-	GROSS COMMISSION ALLOCATED TO-	GROSS COM	TOTAL U/W FEES & TRAD PROF	*** CURRENT MONTH ***	

		TOTAL U/W	GROSS COMM	GROSS COMMISSION ALLOCATED TO-	CATED TO-		LESS-	LESS-	LESS-	NET
*** CU	CURRENT MONTH ***	TRAD PROF	INSTIT	RETAIL	TRADING	PROFIT TO U/W	EXP	FINDER'S	T&E AND PROMO	PROFIT TO U/W
MUNICIPAL BOND U/W	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	1 3 4 3 3 3 1 1 1	1 1 1 1 1 1 1 3	1 1 2 3 4 1 1	1 1 3 3 1 1 2 3	; ; ; ;	3 3 2 3 2 3 3 3	9 9 1 9 2 1 1	; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
01/30/96			. 0	. 0	. 0	. 0	0	. 0	(223)	(223)
13014 12/18/96 4,000	TOLEDO-LUC PORT 96-1 BURLINGTO	0 0	0 0		00	0 0	0 0	0 0	(35)	(35)
TOTAL MUNICIPAL U/W		0	0	0	0	0	0	0	(287)	(287)
INVESTMENT BANKING FEES			. !	1						
41002 12/31/93	STATE OF OHIO BOND FUND	0	0	0		0	0	0	(242)	(242)
13016 03/29/96 13027 10/24/96	CUYAHOGA CO-BEARINGS FIN ADV ODOT SIB-EXPENSES	25,000	0 0	0 0	00	0 25,000	(550) 0	00	0 (337)	(550) 24,663
TOTAL INVESTMENT BANKING FEES	ING FEES	25,000	0	0	0	25,000	(550)	0	(579)	23,871
TOTAL REVENUES		25,000	0	0	0	25,000	(550)	0	(866)	23,584
OPEN ISSUES										1 1 1 1 1 1
41005	TOLEDO/LUCAS CO PORT AUTH	0	0	0	0	0	0	0	(53)	(53)
41023 10,000	CLEVELAND PORT AUTH	0	0	0	0	0	0	0	(2,509)	(2,509)
41041	RICKENBACKEN PORT AUTHORITY	. 0	. 0		. 0	0	0	0	223	223
13011	MISC BUSINESS EXPENSES FEDERATED RICKENBACKER PORT AU	0 0	0 0	-		0 0	0	0 0	(244)	(444)
0605	M DIPERNA PROMO	0	0	0	0	0	0	0	(886)	(886)
0662	M DOWNIE PROMO	0	0	0		0	0	0	(141)	(141)
1257		0	0	0	0	0	0	0	(427)	(427)
2100		0	0	0	0	0	0	0	(1,594)	(1,594)
2100	T LONG COUNTRY CLUB DUES	0	0	0	0		0	0	(159)	(159)
TOTAL OPEN ISSUES		0	0	0	0	0	0	0	(6,259)	(6,259)
TOTAL COLUMBUS U/W		25,000	0	0	0	25,000	(550)	0 1	(7, 125)	17,325
		向放射器基础的非常有	# # # # # # # # # # # # # # # # # # #	计算数据	医医 原 经			美国联邦科科基础科	经经济经济	非独加利度转换并托丝

	1 1 1 1 1 1 1 1 1 1								
(20)	0	(20)		0	0	0	0	0	TUTAL 1995 FINANCINGS
(20)	0	(20)	0	0	0	0	0	0	48563 07/17/95 2,585 LACROSSE WI SAMPSON SQUARE
		-							1999 FINANCINGS
1 1 1 1 1 1 1 1			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;	***************************************	!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!	1 1 1 1 1 1	1 1 1 1 1	E PINNOTHO
2 454	1.016	1,438	0	0	0	0	0	0	TOTAL 1996 FINANCINGS
(419)	0	(419)	0	0	0	0	0		The vertex of o,010 meens we recommon CHOICE PASIA
1,016	1,016	0	0	0	0		· c		09/18/96 5 575
2,329	0	2,329	0	0		· c		> 0	06/21/96
(416)	0	(416)	0	0		. 0		o c	03/28/96 3 800
(36)	0	(36)	0	0	0	0	. 0		
(20)	0	(20)	• ,	0		0	0	. 0	12/20/95 1,087
	3 9 1 1 1 3 6 8								1996 FINANCINGS
115,466	(15)	(16,019)	22,840	108,660	(3,400)	0	(73,734)	185,794	TOTAL 1997 FINANCINGS
26,000	0	(6,500)	7,500	25,000	0	0	(20,000)	000,04	-
31,110	0	(1,534)	7,534	25,110	. 0	. 0	(11,340)	45,450	
17,209	0	(2,500)	6,209	13,500	. 0		(13,500)	27,000	07/30/3/ 1 630 BURN WARRE WOULDER FROM
35,055	(15)	(180)	0	35,250	. 0	. 0	(13, 500)	35,250	07/23/97 4,700
9,777	0	(1,620)	1,597	9,800	(3,400)	0	(6,800)	20,000	07/08/97 680
(603)	0	(603)	0	0	0	0	(22,094)	22,094	06/25/97 3,474
(2.760)	0	(2,760)	0	0		0	0	0	20082 05/15/97 750 NATIONAL LODGING LAND PURCHASE
(2.336)	0	(2, 336)	0	0	0	0	0	0	20080 04/30/97 2,064 RACINE RADISSON HARBOURWALK
(85)	0 ((85)	0	0	0	0	0	0	20072 04/29/97 2,850 BLOOMINGTON SLUMBERLAND
(38)	0 ((38)	0	0	0	0	0	0	20065 04/25/97 4,050 ROCHESTER RAMADA INN
(16)	0 0	(16)	0 6	0 (0 (0 (0	0	04/22/97 1,025 COTTAGE GROVE HOLLYWOOD
(20)	.	(20)	-	5 (o (0	0	0	03/31/97 3,100
(1 126)	.	(1 129)	> (5 6	ю (0 (0 (0	03/26/97 2,640 HIBBING
(6)	· c	(6)	o e	.	> c	.	-	0 0	03/13/97 6.275 COHASSET
0,000		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		> 0	> (5 (o •	•	01/22/97 835
3 500	> 0	2 500 F	5 6	0 (0	0	0	0	12/27/96 7,300
(2)	- ((7)	0 (0	0	0	0	0	-
(305)	0	(105)	0	0	0	0	0	0	20034 11/14/96 7,031 INSTANT WEB REFINANCE
TO U/W	PROMO	EXP	EXPENSE	TO U/W	TO CUST	TRADING	RETAIL	TRAD PROF	*** CURRENT MONTH ***
PROFIT	T&E AND	ISSUE	REIMB	PROFIT	FEES/DISC			FEES &	
NET	LESS-	LESS-			LESS			TOTAL U/W	

TOTAL DEPT	TOTAL OPEN ISSUES					3535	2481	0197	00000	20088	20079	20078	20076	20071	20069	20067	20056	20049	20040	20038	20037	20030	20020	48584	3 9 9 1 1 1 1 1 1 1	OPEN ISSUES	TOTAL REVENUES	*************	•
			OTHER EMPLOYEE EXPENSES	ADVERTISING-OTHER	OTHER TEE	JERRY TABOLICH T&E	GREG MILLER TEE	GREG BOLIN TAE	OTHER ISSUE EXPENSES	HOWARD JOHNSON DM II	HOLIDAY INN CHICAGO IL	SHEKATUN FOUR POINTS HOTEL	CKIFFLE CKEEKE EXPANSION	Colonia Character and Colonia	THE PARTY THEY DESCRIPTION OF THE PROPERTY OF	RESTDENCE TWO HOTEL MINNEADOLT	NATE LODGING SECOND MTG	DESMOINES GK OFFICE/SHOWROOM	HOLIDAY INN SUN SPREE RESORT	CEDAR PLAZA	KINSETH COUNCIL BLUFFS	UNITED ARTISTS	HIBBING-IRONGATE MALL	PUEBLO CO HOTEL CONF CTR				*****************************	*** CURRENT MONTH ***
185,794	0		5 (0	0	0	0	0	0	0	0	0	0				>	0	0	0	0	0	0	0			185,794	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	TOTAL U/W FEES & TRAD PROF
(73,734)	0	1 1 1 1 1 1	5 (э,	0		0	0	0	0	0	0	0				o '	0	0	0	0	0	0	0			(73,734)	* * * * * * * * * * * * * * * * * * * *	RETAIL
	0		> 6	.	o (0	0	0	0	0	0	0	0				> (0	0	0	0	0	0	0			0	***************************************	TRADING
(3,400)	0		,	> 0	- (.	0 '	0	0	0	0	0	0	0	c		> 6	0	0	0	0	0	0	0			(3,400)	1 1 1 1 1 1 1 1 1 1 1 1	LESS FEES/DISC TO CUST
108,660	0		, ,	> c		> 6	5 (5 (0	0	0	0	0	0	0				0	0	0	0	0	ő		. !	108,660	; ; ; ; ; ; ;	PROFIT
62,384	39,544	0			· c		- •	.		658	1.436	594	1,806	14,281	8,998	c		4 771	4.500	0	0	0	0	2,319		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	22,840		RE IMB EXPENSE
(14,969)	(368)	0	c	· · c	· c		> 0	1170	(196)	(658)	0	(594)	(1,770)	0	(714)	2,760	,	> <	0	(144)	0	0	1.129	0		1 5 2 3 1 1	(14,601)	1 1 1 1 1 1 1 1 1	LESS-
(2,263)	(3, 264)	(229)	(1,875)	(76)	(46)	126	126	()			5 (5	0	0	0	0	c	> 6	.	0 0	(1.016)	(51)	0	5		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1,001	: : : : : : : : : : : : : : : : : : : :	LESS- TEB AND PROMO
153,812 1811	35,912	(229)	(1,875)	(76)	(46)	12b	197)	(9ET)	3	, # J O	1 436	- i	36	14,281	8,284	2,760	4,771	* 200	A (100)	(144)	(1 016)	(51)	1 129	ט בו ב					NET PROFIT

	m>mx1 11/W	1				3	1	1	,	
	FEES &	COM	GROSS COMM ALLOCATED 1	- FEES/DISC	PROFIT	MSF	OTHER	FINDER'S	TEE AND	PROFIT
*** CURRENT MONTH ***	יסי	INSTIT	RETAIL	TO CUST	TO U/W	LEGAL	ISS EXP	FEE	PROMO	TO U/W
1997 TAXABLE FINANCINGS	1	1					1	1	1	3 4 5 7 8 1 1 2 1
12/27/06 5 120	Þ	D	o	Þ	•	.	(1 500)	Þ	>	
22069 01/07/97 1,600 LAC VIEUX DESERT VI	0 (0 (0 (0 (0 (0 (0	0 ((8)	(8)
02/10/97 9,500	0	0	0	0	0	0	0	0	(3,465)	(3,465)
	. 0	0	0	0	0	0		0	(16)	(16)
04/28/97 2,100	0	0	0	0	. 0	0	0	0	(5, 183)	(5, 183)
22096 06/25/97 16,496 LAC VIEUX DESERT 9	0	0	0	0	0	0	(2,308)	0	(5,287)	(7,595)
22101 06/30/97 1,000 KEN KELLAR 2		0	0	0	0	0	0	0	(110)	(110)
	168,750	0	(66,750)	0	102,000	0	0	0	(653)	101,347
22105 07/18/97 200 SPIRIT LAKE 7 TE INTERIM	0	0	(2,000)	Ó	(2,000)	0	0	0	0	(2,000)
22106 07/31/97 2,600 CROW CREEK II	104,000	0	(32,000)	(20,000)	52,000	.0	2,187	0	(1,801)	52,386
TOTAL 1997 FINANCINGS	272,750	0	(100,750)	(20,000)	152,000	0	(1,621)	0	(16,523)	133,856
1996 TAXABLE FINANCINGS		. !			1	3 9 9 1 1 1	3 1 1 1 1 1 1		; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
22018 02/05/96 2,500 BAD RIVER TAX EXEMPT	0	0	0	0	0	0	0	0	(117)	(117)
02/23/96 5,000	0		0	0	0	0	0	0	(1,868)	(1,868)
03/22/96 26,000	. 0	0	0	0	0	0	(155)	0	0	(155)
22007 04/08/96 5,505 LEECH LAKE Z	0 0	- -	- -	. .	0 0	0	(566)		(1,879)	(1,879)
10/28/96 11,600	0	0	0	0	0 (0 (0	0 ((14)	(14)
10/29/96 314	. 0	. 0	. 0	0	0	0	0	0	(1,617)	(1,617)
22058 10/31/96 1,250 GRAND FORTAGE V	0	0	0	0	0	0	0	0	(363)	(363)
TOTAL 1996 TAXABLE FINANCINGS	0	0	0	0	0	0	(721)	0	(8, 785)	(9,506)
1995 TAXABLE FINANCINGS			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 2 2 3 4 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	1 1 1 2 2 3 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	; ; ; ; ;	# # # # # # # # # # # # # # # # # # #
48065 05/09/95 500 DEVILS LAKE EQUIP	0	0	0	0	0	0	0	0	(48)	(48)
TOTAL 1995 TAXABLE FINANCINGS	0	0	0	0	0	0	0	0	(48)	(48)
PRIOR YEARS TAXABLE FINANCINGS & SECONDARY SALES	1 1 1 3 3 1 1	; ; ; ;	! ! ! ! !	1	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 2 2 3 3 3 3 3 3 3	3 3 1 3 3 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
48040 08/19/94 3,250 TURTLE III (ST. CROIX ENT I)	0	0	0	0	0	0	(4,200)	0	0	(4,200)
TOTAL TAXABLE FINANCING	272,750	0	(100,750)	(20,000)	152,000	0	(6,542)	0	(25, 356)	120,102
			;			1	1 1 1 1 1 1 3	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
TAXABLE FINANCING OPEN ISSUES										
48005 PROSPECTIVE INDIAN GAMBLING	0	0	0	0	0	0		0	(8,158)	(8,158)

REV: 22-TXBL FINANCE - PAGE 1

TOTAL	TOTAL OPEN ISSUES						0932	0/00	0310	0750	0119	48029	PROMO & OTHER OPEN ISSUES	TOTAL TAXABLE	TOTAL TAXABLE FINANCING OPEN	22103	22102	22092	22091	22089	22075	22071	22059	22054	22045	22044	22023	22015	22011	22010	22001	48121	48093	48079	48024			
	(SSUES												OPEN ISSU	E FINANCING	E FINANC					-														25,000		: :		
			OTHER EMPLOYER EXPENSES	PUBLIC RELATIONS/SPONSORSHIPS	ADVERTISING	OTHER PROMO	P FREDERICKS PROMO	STEAD BETCHSON COONIET CHOR	STELLE BOLONGO COLLEGE	STEVEN ERICKSON PROMO	DENNIS BALYEAT PROMO	WHITE EARTH V	ES ES	ING	ING OPEN ISSUES	TURTLE MOUNTAIN	ST JOSEPH RIVERBOAT	THREE AFFILIATED TRIBES TWIN B		BLUEWATER CASINO COLRADO RIVER	ROSEBUD SIOUX TRIBE CASINO/HOT	SILETZ TRIBE WORKOUT EXP	ST JOSEPH RIVERBOAT PARTNERS	GRAND PORTAGE V	CROW CREEK SIOUX TRIBE	LAC VIEUX DESERT VI	SIOUX TRIBE GAMING PH 1	COQUILLE II CASINO REFINANCING	COQUILLE ECONOMIC DEV CORP	SPEARFISH SD-MISS KITTY CASINO	SAN JUAN PUEBLO HOTEL & CASINO	LEECH LAKE CASINO		SANTA ANNA PUEBLO	COW CREEK	CURRENT MONTH ***		
272,750	0	1 1 1	-	0	0	0	0	•	> (.	0	0		272,750	0	0	C	. 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	TRAD PROF	FEES &	TOTAL U/W
新	0	1 1 1	o (.	0	0	0	c	> (9	0	0		0	0	0	c	, 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	INSTIT	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	GROSS COM
(100,750)	0	;	5 (o +	0	0	0	c		5	0	0		(100,750)	0		c	, c	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	RETAIL	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	GROSS COMM ALLOCATED
(20,000)	0		> (.	0	0	0	_			0	0		(20,000)	0	0	c	0	0	0	0		. 0	0	0	0	0	0	0	0	0	0	0	0	0	TO CUST	FEES/DISC	н
152,000	0		o c	.	0	0	0	c		>	0	0		152,000	0	0	c	, 0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	TO U/W	PROFIT	
新 新 新 新 新 新 新 新 新 新 	0	;	.	5 (5	0	0	c		>	0	0		0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0	c	. 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	LEGAL	MSF	LESS-
(6,023)	0	;	> 0	5 (>	0	0	c	, ,	0	0	0		(6,023)	519	0	0			0	0	0	0	0	0	0	(48)	36	531	0	0	0	0	0	0	ISS EXP	OTHER	LESS-
· 神典 斯爾 林 華 斯 斯 林 斯 斯 斯 斯 斯 斯 斯 斯 斯 斯 斯 斯 斯 斯 斯	0	;	.	> 0	5	0	0	c		>	0	0		l I	0	0	C	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	. 0	1 10 10 10 10 10 10 10 10 10 10 10 10 10	FINDER'S	LESS-
(70,291)	(7,822)		(200)	(FOO)	(61)	(763)	(455)	(2,080)	(0,000)	/3 5031	(353)	(75)		(62,469)	(37,113)	(4,970)	(8,894)	(36)	(641)	(5,183)	(9,186)	(1,252)	(5)	363	1,451	80	0	. 0	2,927	(113)	(2,650)	196	(28)	(1,059)	117	PROMO	T&E AND	LESS-
75,686	(7,822)		(200)	(500)	(61)	(763)	(455)	(2,080)	(3,303)	(3 503)	(353)	(75)		83,508	(36, 594)	(4,970)	(8,894)	(36)	(641)	(5,183)	(9,186)	(1,252)	(5)	363	1,451	80	(48)	36	3,458	(113)	(2,650)	196	(28)	(1,059)	117	TO U/W	PROFIT	NET

MILLER & SCHROEDER FINANCIAL, INC. CORPORATE CAPITAL REVENUE SUMMARY July 31, 1997

TOTAL DEPT	TOTAL OPEN ISSUES	•	23045 8,000 SHELDAHL INC EQUIP FINANCING	OPEN ISSUES	TOTAL REVENUES	TOTAL CORPORATE CAPITAL REVENUE	TOTAL ADVISORY FEES	23014 03/11/96 LIBBY CORP	CORPORATE CAPITAL ADVISORY FEES	*** CURRENT MONTH ***
(200,000)	0	00	00		(200,000)	(200,000)	(200,000)	(200,000)		TOTAL U/W FEES & TRAD PROF
	0	0	00		0	0	0	0		GROSS COMMI
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0 0	00		0	0	0	1 0		GROSS COMMISSION ALLOCATED TO-
	0	0	00		0	1 0	0	0		TRADING
(200,000)	0	0	00		(200,000)	(200,000)	(200,000)	(200,000)		PROFIT TO U/W
**************************************	(60)	0	(60)		0	0	0	0		ISSUE EXP
	0	0 0	0		0	0	0	0		LESS- FINDER'S FEE
(5,945)	(5,945)	(735) (175)	(35) (5,000)		0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0	0		LESS- T&E AND PROMO
(206,005)	(6,005)	(175)	(95) (5,000)		(200,000)	(200,000)	(200,000)	(200,000)		NET PROFIT TO U/W

MILLER & SCHROEDER FINANCIAL, INC. MILWAUKEE REVENUE SUMMARY July 31, 1997

TOTA	25005	1996 OF	TOT!		25009	25018	25011	25010	1997 0	1007 0	SBA LO		TOTA	TOTA		25022	25021	25020	25014	OPEN ISSUES	TOT		25019	25015	25007		1997 F		MORTGA		
TOTAL 1996 ORIGINATIONS	08/14/96	1996 ORIGINATIONS	TOTAL 1997 ORIGINATIONS	0.7007	07/30/97	04/09/97	01/09/97	11/20/96	ONLOGINALIONS	TOTWATTO	SBA LOAN ORIGINATION		TOTAL MORTGAGE BANKING	TOTAL OPEN ISSUES					1	SUES	TOTAL 1997 FINANCINGS		06/23/97	05/13/97	11/19/96	, , , , , , , , , , , , , , , , , , , ,	1997 FINANCINGS		MORTGAGE BANKING		
RIGINAT	336	SN	RIGINAT	į	550	750	500	185		S	ATION		GE BANK	SSUES							INANCIN		w		3 350	!		! (ត :	* * *	
CIONS	BADGER FLORIST SBA		CIONS		JOHNNY V'S CLASSIC CAFE	ROBERTS ROOFING & SIDING INC.	INFORMATION SOLUTIONS SBA	INNOVATIVE TECHNOLOGIES SBA	•				CING		4	SAMPSON II		ST CHARLES IL HOTEL BAKER	GEORGETOWN TERM LOAN		ags				MILWALKER WI-INN TOWNE HOTEL					CURRENT MONTH ***	
527	527	; ; ; ; ; ;	2,431	; ; ; ; ; ;		1,014	1,091	326				* * * * * * * * * * * * * * * * * * * *	46,731	0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0	0	0	0		46,731	;	46,73		0 0	>				TOTAL U/W FEES & TRAD PROF	
0	0	; ; ; ; ; ;	0	;	5	0	0	0				* * * * * * * * * * * * * * * * * * * *	(39,970)	0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0	0	0	0		(39,970)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(39,970)	0	0 0	•			1	RETAIL	
0	0	; ; ; ;	0	;	>	0	0	0				; ; ; ;	0	0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0	0	.0	0		0	: : : : : : : : : : : : : : : : : : : :	0	0	00	o				TRADING	
0	0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0		•	0	0	0				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(22,501)	0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0	0	0	0		(22,501)	1 1 1 1 1 1	(22,501)	0	0 0	>			1	LESS FEES/DISC TO CUST	
527	527	1 2 2 3 4 2 4 3	2,431			1,014	1,091	326				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(15,740)	0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0	0	0	0		(15,740)	1 1 1 1	(15,740)	0	0 0	•			1	PROFIT TO U/W	
0	0	2 2 2 3 6 4	14,782	22,702	14 783	0	0	0				1 1 1 1 1 1 1	10,697	10,697	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3,200	687	2,374	4,436		0	1 1 1 1 1 1	0	0	0 0	>			. !	REIMB	
(95)	(95)	; ; ; ;	(13,654)	(10,100)	(12 199)	(264)	(148)	(54)				* * * * * * * * * * * * * * * * * * * *		(3,818)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(3,200)	(618)	0	0		(2,322)		(2,085)	0	(19)	(218)				LESS- EXP	
0	0	2 2 5 5 6 7 8 1 2 2 3	0		> (0	0	0				;	2,080	0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0	0	0	0		2,080	1 1 1 1 1 1 1 1 1 1 1 1	2,189	(109)	0 (>				LESS- T&E AND PROMO	
432	432	1	3,559	T, 37#	1	750	943	272				*****	(9,103)	6,879		0	69	2,374	4,436		(15, 982)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(15,636)	(109)	(19)	(218)			1	NET PROFIT TO U/W	

MILLER & SCHROEDER FINANCIAL, INC. MILWAUKEE REVENUE SUMMARY July 31, 1997

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*** CURRENT MONTH ***	TOTAL U/W FEES & TRAD PROF	RETAIL	TRADING	LESS FEES/DISC TO CUST	PROFIT TO U/W	REIMB	LESS- ISSUE	LESS- TEE AND PROMO	NET PROFIT
OPEN ISSUES		1	; ; ; ;	; ; ; ;	 	1	1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
40241 HELEN DIXON CONSULTING	0	0	0	0	0	0	0	(5,000)	(5,000)
	0	0	0	0	0	0	0	(4,046)	(4,046)
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
TOTAL OPEN ISSUES	0	0	0	0	0	0	0	(9,046)	(9,046)
TOTAL SBA ORIGINATIONS	2,958		0	0	2,958	14,782	(13,749)	(9,046)	(5,055)
TOTAL DEPT	49,689	(39, 970)	0	(22,501)	(12, 782)	25,479	(19,889)	(6,966)	(14,158)
		经营养技术的工作	计算机的过去式	有异类 计算机 计算量计	英语非共和共和共共 计			医胃外腺 经基件股票计算	

MILLER & SCHROEDER FINANCIAL, INC. TAXABLE TRADING REVENUE SUMMARY July 31, 1997

*** CURRENT MONTH ***	TOTAL U/W FEES & TRAD PROF	GROSS COMM	GROSS COMMISSION ALLOCATED TO-	CATED TO-	PROFIT TO U/W	LESS-	LESS- FINDER'S	LESS- T&E AND PROMO	NET PROFIT TO U/W
TAXABLE EQUIPMENT FINANCINGS									
35043 11/21/96 1,141 FIRST MID-AMERICA FINANCE 35044 06/11/97 909 ARCADIA CAPITAL CORP	00	0 0	00	00	00	(3,179)	0 0	00	(3,179) (1,081)
TOTAL TAX EQUIP FINANCINGS	0	0	0	0	0	(4,260)	0		(4,260)
TAXABLE TRADING 1995 FINANCINGS									
48083 03/01/95 5,000 1ST FIDELITY AUTO 95-1 DEFER	486	0	0	0	486	0	0	0	486
TOTAL 1995 FINANCING	486	0	0	0	486	0	0	0	486
TOTAL REVENUES	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0	0	0	486	(4,260)	0	0	(3,774)
OPEN ISSUES									
00000 OTHER ISSUE EXPENSE	0	0	0	0	0	(1,200)	0	0	(1,200)
TOTAL OPEN ISSUES	0	0	0	0	0	(1,200)	0	0	(1,200)
TOTAL DEPT	486 486				486	(5,460)	0	0	(4,974)
	经银行经营养制度基础			计量计同数计量设施			计		

(140)	(140)	0	0	0	0	0	0	0	51103 MONTE VISTA WATER DIST WATER C
(2.549)	(2,549)	0	0	0	0	0	0	0	51099 NATIONAL ASS. OF COUNTIES-NACO
(273)	(273)	0	0	0	0	0	0	0	
(75,000)	0	0	(75,000)	0	0	0		c	
(299)	(299)	0	0	0	0				
(301)	(301)	0	0	0	. 0		· c	· c	SOUTH THE STATE OF
(161)	(161)	0	0	0	0				
(9,250)	0	0	(9,250)	0	0		· c	o c	Throat are well
(22)	(22)	0		. 0		o c	o c		TIME ATTACHMENT OF STATE OF ST
(3,000)	(3,000)	0	0	. 0	· c	o c	o c		250,000
(15, 297)	(15, 297)	0	0	0	0	. 0	, 0	0	41570 BUS DEV CONS: OXBERRY
; ; ; ; ;	1 2 3 4 3 4 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4								ISSUES
849,499	(8,025)	0	(103,269)	960,793	(46,500)	1 1			TOTAL REVENUES
62,045	(243)	0	;	62,288	0	0	0	62,288	TOTAL INVESTMENT BANKING FEES
22,288	0	0	0	22,288	0	0	0	22,288	51131 07/23/97 9,435 VENTURA-HACIENDA DE CAMARILLO
15,000	0	0	0	15,000	0	0	0	15,000	05/28/97 13,420
(243)	(243)	0	0	0	0	0	0	0	10/08/96
25,000	0	0	0	25,000	0	0	0	25,000	07/12/95 20,275
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 2 2 2 1	1 3 9 1 5 1 1	; ; ; ; ; ;						INVESTMENT BANKING FEES
787,454	(7, 782)	0	(103,269)	898,505	(46,500)	(72,187)	(11, 875)	1,029,067	TOTAL MUNICIPAL BOND U/W
(1,133)	(1,133)	0	0	0	0	0	0	0	51046 08/28/97 26,000 SPARKS NV TAX ALLOC REV RFDG
89,534	0	0	(45,496)	135,030	0	0	0	135,030	08/01/97 53,005
432,456	(1,621)	0	(45,235)	479,312	0	0	0	479,312	07/31/97 186,256
50,627	0	0	(1,654)	52,281	(95)	(475)	(11,875)	64,726	07/31/97 5,160
28.621	(1,051)	0	(975)	30,647	(7,500)	(38,032)	0	76,179	07/31/97 7,645
147,438	(1,504)	0	(1,182)	150,124	(23,425)	0	0	173,549	07/31/97 10,370
22.007	0 0	0 ((964)	22,971	(3,045)	(20,592)	0	46,608	07/30/97 4,370 SAN MARCOS CA SPECIAL TX
22 74	(095.6)	0 ((6.764)	31.215	(10,040)	(9,838)	0	51,093	07/08/97 5,000
1 104	(**)	> ((187)	1 381	(1.985)	(50)	o (3,416	06/18/97 35.790
	(44)	> 0	(110)	1 357	(375)	0,	.	כבר ו	05/29/97 11.000
1 579	o •	•	(182)	1.761	(35)	(3.200)	0	4.996	05/28/97 13.420 TARE
(520)	0	0	(520)	0	0	0	0	0	05/14/97 2,000 LOS
(69)	(69)	0	0	0	0	0	0	0	7 01/24/96 65,070 SAN
(7,574)	0	0	0	(7,574)	0	0	0	(7,574)	41627 06/28/95 363,265 SAN BERN MED CTR JT
									MUNICIPAL BOND U/W
M/D O.L.	PROMO)) () () () () ()	# # # # # # # # # # # # # # # # # # #	M/0 O.T.	TRADING	KETALL	TNSTT	TRAD PROF	*** COXXENT MONTH ***
PROFIT	T&E AND	FINDER'S	ISSUE	PROFIT			***************************************	FEES &	
NET	LESS-	LESS-	LESS-		CATED TO-	GROSS COMMISSION ALLOCATED TO-	GROSS COMM	TOTAL U/W	

REV: 51-SOLANA BEACH U/W - PAGE 1

排						1				
739,074	(34,298)	0	(187,421)	960,793	(46,500)	(72, 187)	(11,875)	1,091,355	TOTAL SOLANA BEACH U/W	TOTAL SOL
1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	;		
(110,425)	(26, 273)	0	(84,152)	0	0	0	0	0	IN ISSUES	TOTAL OPEN ISSUES
	: : : : : : : : : : : : : : : : : : :	1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1	1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1	1 1 1 1 1 1 1		
4,912	4,912	0	0	0	0	0	0	c	PRAENTISTING/ LYCHOTION	
(715)	(715)	0	0	0	0		· c	o c	ADVERTA TITE THE FRONCE	1
(73)	(73)	0	0	c		· c	o c		MICHAEL WHIDDLE DOOMO	9012
(348)	(348)	C	c		· c			> 0	KERMIT MOMILIAN BROMO	2320
(1,499)	(1,499)	· c	o c			.	5 (0	MAURICE KIRKHOFER PROMO	1805
(1,302)	(1,100)	> 6	> (0	0	0	0	JIM IVERSON PROMO	1590
(1 262)	(285 1)	0	0	0	0	0	0	0	JIM HATTER PROMO	1266
(124)	(124)	0	0	0	0	0	0	0	VIC DHOOGE PROMO	0590
(151)	(151)	0	0	0	0	. 0	0	0	KHONDA CONNOLLY PROMO	0445
(55)	(55)	0	. 0	0	0	0	0	0	MIKE CAVANAUGH PROMO	0343
(99)	(99)	0	0		0	0	0	0	35,400 EL CAJON DEVELOPMENT AGCY	2212
98	0	0	98	0	0	0	0	C		21120
(1,823)	(1,823)	0	0	0	0	0	0			02110
(1,484)	(1,484)	0	0	0	0	0			CITY OF GAN PIECO SCAFFES MEDI	01110
(1,233)	(1,233)	0	0	0	0	0	. 0		CITY OF SIN DIEGO CENTERS WEST	7116
(177)	(177)	0	0	0	0		· c	o c	N MORNING CARD CARD CELL OF THE CARD CARD CARD	5117
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1) 	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		CTTV OF THOUSAND DAKE CHAPTER B	61114
TO U/W		FEE		M/n ot	TRADING	RETAIL	INSTIT	TRAD PROF	*** CURRENT MONTH ***	:
PROFIT	LESS-	LESS- FINDER'S	LESS-	PROFIT	OCATED TO-	GROSS COMMISSION ALLOCATED TO-	GROSS COM	TOTAL U/W FEES &		

MILLER & SCHROEDER FINANCIAL, INC. PASADENA U/W REVENUE SUMMARY July 31, 1997

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		TOTAL U/W	GROSS COMM	GROSS COMMISSION ALLOCATED TO-	CATED TO-	PROFIT	LESS-	LESS- FINDER'S	LESS-	NET
*** C	*** CURRENT MONTH ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEE	PROMO	TO U/W
***************************************		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1	1 1 2 1		***************************************	; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
OPEN ISSUES										
1997	VICTOR LEE PROMO	0	0	0	0	0	0	0	(1,471)	(1,471)
TOTAL OPEN ISSUES		0	0	0	0	0	0	0	(1,471)	(1,471)
		; ; ; ; ; ;	1	1 1 1	3 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
TOTAL PASADENA U/W		0	0	0	0	0	0	0	(1,471)	(1,471)
		传传化法经体传统经济场域 经取货股票的现在分词 医神经球球球球 网络阿利斯拉斯拉							转转机转转转推推弹 持机机机机转转换机机 机转换铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁	

MILLER & SCHROEDER FINANCIAL, INC. SEATTLE U/W REVENUE SUMMARY July 31, 1997

	TOTAL U/W	GROSS COMM	GROSS COMMISSION ALLOCATED TO-	CATED TO-	PROFIT	LESS-	LESS- FINDER'S	LESS-	NET
*** CURRENT MONTH ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEE	PROMO	TO U/W
INVESTMENT BANKING FBES		3 3 4 6 5 2 1	1 1 1 1 1 3 3	† 3 3 1 1 1	1 1 1 1 1 1 1 1	1 1 2 3 3 3 1 1	1 1 1 1 2 4 1 1	1 1 1 1 1 1 1 1	1
54042 07/14/97 10,300 PHOENIX AZ-RANCHO LADERA FIN A	10,000	0	0	0	10,000	0	0	0	10,000
TOTAL INVESTMENT BANKING FEES	10,000	0	0	0	10,000	0	0	0	10,000
TOTAL REVENUES	10,000	0	0	0	10,000	0	0	0	10,000
	2 7 3 8 8 8	1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	:	1	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3 1 3 1 3 9	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
OPEN ISSUES									
54007 BERNATILLO CNTY NEW MEXICO	0	0	0	0	0	0	0	(1,347)	(1,347)
54026 MARICOPA CNTY, AZ ARCADIA VISTA	0	0	0	0	0	0	0	(1,062)	(1,062)
54038 86,000 BROWARD CO FL-JOHN HANCOCK/GAN	0	0	0	0	0	(12)	0	(1,312)	(1,324)
	0	0	0	0	0	(56)	0	(1,307)	(1,363)
54040 86,000 ST LOUIS MO-JOHN HANCOCK/GANNO	0	0		0	0	(15)	0	(1,453)	(1,468)
TOTAL OPEN ISSUES	0	0 1	0	0	0 1	(83)	0	(6,481)	(6,564)
TOTAL SEATTLE U/W	10,000	0	0	0	10,000	(83)	0	(6,481)	3,436
	经现实技术保证条件实际	医乳球 计算机 计算机			拉斯斯斯斯斯斯斯斯斯斯斯斯	电对自己放射器 计	有政策制制和政策	计计划计划计划计划	排音机机材料料的排

MILLER & SCHROEDER FINANCIAL, INC. SACRAMENTO U/W REVENUE SUMMARY July 31, 1997

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	TOTAL U/W	GROSS COMMISSION ALLOCATED TO-	ISSION ALLO	CATED TO-		LESS-	LESS-	LESS-	NET
	FEES &	* * * * * * * * * * * * * * * * * * * *	*********************	* * * * * * * * * * * * * * * * * * * *	PROFIT	ISSUE	FINDER'S	T&E AND	PROFIT
*** CURRENT MONTH ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEE	PROMO	TO U/W
***************************************	; ; ; ; ; ; ;	: : : : : : :	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1	: : : : : : : : : : : : : : : : : : : :	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	;	* * * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ 3 8 9 9	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *	; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ; ;
OPEN ISSUES									
2586 S NIELSON PROMO	0	0	0	0	0	0	0	(2,176)	(2,176)
TOTAL OPEN ISSUES	0	0	0	0	0	0	0	(2,176)	(2,176)
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1	1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1	: : : : : : : : : : : : : : : : : : : :	1 1 1 1 1 1 1 1 1 1
TOTAL SACRAMENTO U/W	0	0	0	0	0	0	0	(2,176)	(2,176)

TOTAL 0 0 0	TOTAL OPEN ISSUES 0 0	2789 BRIAN PAULSON PROMO 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	61027 SAN BERNARDINO CNTY SELF INS.F 0 0 0 61031 SACRAMENTO CO WORKERS COMP 0 0 2786 S PATRAN PROMO 0 0		OPEN ISSUES *** CURRENT MONTH *** TRAD PROF INSTIT RETAIL TRADING OPEN ISSUES FRESNO COUNTY SELF INSURANCE 0 0 0 0 0
0 0 (2	0 0 (2	0	0 0 0	0000	- PROPIT TO U/W
(20,214) 0	(20,214) 0	000	(20,214) 0 0 0		ISSUE FINDER'S EXP FEE
««««««»»»» (9,506)	(9,506)	(1,835) (165)	(1, 215) (448) (885)	(742) (82) (2,424) (57) (1,643)	TEE AND PROMO
(29,720)	(29,720)	(1,835) (1,835) (165)	(21,429)	(742) (82) (2,424) (2,623)	NET PROFIT TO U/W

MILLER & SCHROEDER FINANCIAL, INC. ADMIN U/W REVENUE SUMMARY July 31, 1997

Cat # RV-181

TOTAL ADMIN U/W	TOTAL OPEN ISSUES	OPEN ISSUES JOHN ARVOLD PROMO O110 SUITE RENTAL EXPENSE ADVERTISING/PROMOTION	TOTAL REVENUES	TOTAL INVESTMENT BANKING FEES	INVESTMENT BANKING FEES	*** CURRENT MONTH ***
(42,000)	0	000	(42,000)	(42,000)	(42,000)	TOTAL U/W FEES & TRAD PROF
# O	0	000	0	0	0	GROSS COM
# H H H H H H		000	0	0	0	GROSS COMMISSION ALLOCATED TO-
	0	000	0	0	0	CATED TO-
(42,000)	0	000	(42,000)	(42,000)	(42,000)	PROFIT TO U/W
	0	000	0	0	0	LESS-
	0	000	0	0	0	LESS- FINDER'S FEE
(27, 908)	(27, 908)	(1,310) (994) (25,604)		0	0	LESS- T&E AND PROMO
) (69,908)	:	(1,310) (994) (25,604)	(42,000)	(42,000)	(42,000)	NET PROFIT TO U/W

TAB 5

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4:43pm

MILLER & SCHROEDER FINANCIAL, INC. U/W REVENUE RECAP BY CATEGORY & DEPT July 31, 1997

Cat # RV-100

1
1,674,251
. 60
; ; ; ;
1,001,396
! ! ! !
2,142,174
2,790,257
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
1,880,535
1
1,942,811
1 1 1 1 1 1
13,924,926

MILLER & SCHROEDER FINANCIAL, INC. MINNEAPOLIS U/W REVENUE SUMMARY July 31, 1997

				TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	E 1000	LESS-	LESS-	LESS-	NET
;	; ; ; ;	*** YE	*** YEAR-TO-DATE ***	Q,	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
MUNICI	MUNICIPAL BOND U/W	M/n		† 	; ; ; ; ;		* * * * * * * * * * * * * * * * * * * *	2 2 2 3 5 5 6 6 7	;		1	* * * * * * * * * * * * * * * * * * * *
		i										
40094	03/31/94			0	0	0	0	0	0	0	(44)	(44)
4010	11/04/94			3,757	0	0	0	3,757	0	0	0	3,757
40214	12/29/94			0	0	0	0	0	0	0	(111)	(117)
# T 7 O F	06/23/35			0	0	0	0	0	0	0	(24)	(24)
40119	03/21/95			(24,130)	0	0	0	(24,130)	0	0	0	(24,130)
W C C C K	05/05/50			0	(235)		0	(235)	0	0		(235)
40505	05/5//2/20			0	0	0	0	0	(2)	0	(186)	(191)
10024	06/87/70			(374)	0	(428)	(20)	(852)	0	0	0	(852)
40283	05/23/30	9,890		0	0	0	0	0	0	0	(139)	(139)
10041	06/06/96			0 (0	0	0	0	0	0	(379)	(379)
1001	96/11/90	•		0 (0	0	0	0	0		(132)	(132)
10023	96/02/20		DEPOSITE DATE OF TOWNER 1964	0 (0	0	0	0	0	0	(111)	(111)
47547	20/15/10			0	0	0	0	0	0	0	(151)	(157)
47548	96/36/30			0	(14,375)	0	0	(14,375)	0	0	0	(14,375)
	10/11/01	•		892	0	0	0	892	0	0	0	892
70001	10/15/96			3,033	0	(2,950)	(2,322)	(2,239)	0	0	0	(2,239)
T 000	10/30/36	D.	HOPKINS MN-OAKS OF MAIN ST	29,182	0	(20,512)	(3,860)	4,810	4,536	0	(193)	9,153
2/001	10/30/30		MPLS COMM DEV AG-LAVIN PROJ 96	6,800	0	(5,075)	(495)	1,230	(129)	0	0	1,101
48143	96/10/11			0	0	(1,898)	0	(1,898)	0	0	0	(1,898)
10088	11/13/96			15,785	0	(9,738)	(1,422)	4,625	325	0	0	4,950
1001	11/18/96			96,375	0	(38,742)	(4,585)	53,048	(4,489)	0	(166)	47,562
10084	11/26/96	•	MARICOPA CO AZ-TEMPE GROVE APT	164,538	(39,500)	0	0	125,038	(22,075)	0	(3,183)	99,780
10089	11/26/96	74	STILLWATER-COTTAGES OF STILLWA	45,650	(5,150)	(650)	(65)	39,785	(106)	0	(390)	38,488
47552	12/02/96	205	EVANSVILLE WI-BAKER BLOCK RMKT	0	0	(2,050)	(202)	(2,255)	0	0	0	(2,255)
10106	01/21/97	10,845	CTY ST CLOUD GO SR A&B JT	9,925	0	(2,969)	(6,572)	384	0	0	0	384
10091	01/23/97	7,185	AURORA IL-FOX VALLEY TWO	88,850	(17,962)	0	0	70,888	(18,075)	0	(1,091)	51,722
10109	01/29/97	3,210	H R PARKWAY VAR RATE DEMAND	23,988	0	, O	0	23,988	(449)	0	(28)	23,511
10004	01/30/97	4,050	MPLS HSNG AUTH GEN CREDIT ENER	70,750	(10,125)	0	0	60,625	(5,843)	0	(44)	54,738
10013	03/11/97	2,550	COLTAGES OF STILLWATER SRS 97	58,588	(6,375)	0	0	52,213	(2,720)	0	0	49,493
1000	03/18/97	4,995	IOWA FIN AUTH-T D MARC	59,288	(12,488)	0	0	46,800	(639)	0	(2,947)	43,214
76001	03/20/97	4,005	ST CLOUD HRA-PARAMOUNT THEATER	19,024	(2,006)	0	0	14,018	(1,199)	0	(51)	12,768
10120	03/27/97	6,198	NASHUA NH-CLOCKTOWER PROJECT	61,980	(15,495)	0		46,485	(1,184)	0	(4,529)	40,772
10097	04/15/97	20,335	MPLS/ST PAUL HRA PHASE MID-INC	57,443	0	0	0	57,443	(2,119)	0	(3,213)	52,111
40290	04/15/97	6,500	MPLS COMMUNITY HOME PROJ SRS 9	193,837	Ó	(101,483)	(6,818)	85,536	(4,399)	0	(1,241)	79,896
10066	05/06/97	2,000	FARMINGTON MN-WFW VENTURES LLP	30,000	(2,000)	0	0	25,000	(433)	0	(246)	24,255
	05/13/97	3,194	SEATTLE WA-MT ZION HSNG PROJ	40,333	(7,985)	0	0	32,348	(1,911)	0	(1,718)	28,719
	05/29/97	13,394	MN MULTI-ISSUERS SFWRB SRS 199	100,461	0	0	0	100,461	(1,495)	0	(313)	98,653
	16/60/90	12,055	SCOTT CO HRA-JUSTICE CENTER	54,238	(13,718)	(1,200)	(12,475)	26,845	(1,643)	0	(400)	24,802
	06/12/97	1,600	JUNEAU WI COMM DEV LEASE REV B	17,962	0	(7,913)	(2,075)	7,974	(619)	0	(189)	7,166
	76/119/97	8,440	ANOKA CO G.OICE ARENA REV BD	w	(6,780)	(4,681)	(1,332)	17,037	(4,147)	0	(64)	12,826
10141	06/13/97	3,350	ROTHSCHILD WI G.O. PROMISSORY	46,765	0	(10,284)	(4,850)	31,631	(710)	0	(1,313)	29,608

MILLER & SCHROEDER FINANCIAL, INC. MINNEAPOLIS U/W REVENUE SUMMARY July 31, 1997

			TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	#180gg	LESS-	LESS-	LESS-	NET
	*** YE	*** YEAR-TO-DATE ***	(A)	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
:		:		(42,795)	(695'5)	(6,914)	105,276	(2,439)	0	(1,057)	101,780
			-	(9,125)	(4,556)	(810)	68,582	(1,051)	0	(1,513)	66,018
	•		-	(2,000)	(2,062)	(2,548)	22,523	0	0	(8)	22,515
10125 07/25/97	97 7,725	CA STATEWIDE-BORREGAS COURT PR	93,722	(19,312)	0		74,410	(948)	0	(4,647)	68,815
TOTAL MUNICIPAL U/W	CIPAL U/W		1,674,252	(233, 426)	(225,760)	(57, 398)	1,157,668	(74,833)	0	(30,664)	1,052,171
INVESTMENT BANKING FEES	NKING FEES			; ; ; ; ; ;	\$ B B \$ 4 \$ 2 \$ 2 \$ 5 \$ 8	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	 	; ; ; ; ; ;	; ; ; ; ;	; ; ; ; ; ;	; ; ; ; ; ;
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1											
	73	BLOOM-HAMPSHIRE APTS RMKT FEE	9,469	0	0	0	9,469	0	0	0	9,469
	93 5,500		5,170	0	0	0	5,170	0	0	0	5,170
	94	DAK CTY GNMA 1987 RMKTG	389	0	0	0	389	0	0	0	389
			419	0	0	0	419	0	0	0	419
			•	0	0	0	4,220	0	0	0	4,220
		MPLS G.OTARGET CTR RMKTG	1,398	0	0	0	1,398	0	0	0	1,398
	• •			0	0	0	0	(387)	0	0	(387)
				0	0	0	2,578	0	0	0	2,578
			2,931	0	Ó	0	2,931	0	0	0	2,931
	•		7,577	0	0	0	7,577	0	0	0	7,577
			1,167	0	0	0	1,167	0	0	0	1,167
					0	0	293,048	(129,715)	(15,400)	(7,180)	140,753
	-			0	0	0	53,683	0	•	(18,499)	35,184
				0	0	0	25,000	0	0	(4,565)	20,435
	7,			0	0		1,500	0	0	0	1,500
				0	0	0	4,100	0	0	0	4,100
				0	0	0	51,767	0	0	0	51,767
10123 04/14/97	97 2,565	_	1,000	0	0	0	1,000	0	0	0	1,000
10044 04/30/97			23,000	0	0	0	23,000	0	0	(108)	22,892
				0	0	o	12,000	0	0	(38)	11,962
10131 04/30/97			6,825	0	0	0	6,825	0	0	(133)	6,692
	4		14,500	0	0		14,500	0	0	0	14,500
47553 06/12/97	97 400	ST CLOUD-PARAMOUNT THEATER RMK	1,001	0	0	0	1,001	0 !	0	0	1,001
TOTAL INVE	TOTAL INVESTMENT BANKING FEES	KING FEES	522,742	0	0	0	522,742	(130,102)	(15,400)	(30,523)	346,717
MUNICIPAL LEASE REVENUES	SE REVENUE		} } } ! ! ! ! !	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ } } } } !	# # # # # # # # # # # # # # # # # # #	E	† ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 3 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
40310 09/28/95	! ! !	738 BIG LAKE, MN-ISD #727	0	0	0	0	0	(1,665)	0	0	(1,665)
TOTAL MUNI	TOTAL MUNICIPAL LEASE	· Na	0	;	0	0	; ;	(1,665)	0	0	(1,665)
TOTAL REVENUES	NOES		2,196,994	(233,426)	(225,760)	(57,398)	1,680,410	(206,600)	(15,400)	(61,187)	1,397,223
			;	* * * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

REV: 11-MPLS U/W - PAGE 2

MILLER & SCHROEDER FINANCIAL, INC. MINNEAPOLIS U/W REVENUE SUMMARY July 31, 1997

			TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO	ATED TO-		LESS-	LESS-	LESS-	NET
	1 7 7		FEES &	: : : : : : : : : : : : : : : : : : : :		1 1 1 1 1 1 1 1 1 1	PROFIT	ISSUE	FINDERS	T&E AND	PROFIT
1 1 1 1 1 1	я×	*** YEAK-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
OPEN ISSUES			1 1 1 1 1 1 1 1	; ; ; ; ; ;	2 2 2 2 3 4 5 6 7 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	; ; ; ; ;	1 2 2 3 3 3 3 4 1 1	† 	; ; ; ; ;	1 1 1 1 1 1 2 2 3 3 3 3 3 3 3 3 3 3 3 3	; ; ; ; ;

40010		ST CLOUD NORTHWAY REFUNDING	0	0	0	0	0	0	c	(138)	(138)
40017		GENERAL SINGLE FAM REFUNDING	0	0	0	0	0	. 0		(1.268)	(1,268)
40021	5,300	ST CLOUD HRA-CENT SQUARE II	0	0	0	0	0	0		(34)	(34)
40029	47,000		0	0	0	0	0	16,950	0	612	17,562
40036		STATE LEGISLATION	0	0	0	0	0	0	0	(211)	(511)
40054		FED LEGISLATION	0	0	0	0	0	0	0	(677)	(677)
40101	10,000	ITASCA CTY HRA-GOVT HSG	0	0	0	0	0	(1,900)	0	0	(1,900)
40130	13,000		0	0	0	0	0	0	0	(22)	(22)
40135	20	BREVARD CTY HSG FIN AUTH	0	0	0	0	0	0	0	(41)	(41)
40140	3,500	•	0	0	0	0	0	0	0	(11)	(11)
40169	2,000	•	0	0	0	0	0	0	0	(1,412)	(1,412)
40203		WADENA ESSENTIAL FUNCTION MULT	0	0	0	0	0	0	0	(20)	(20)
40241	-	BUS DEV CONS: DIXON	0	0	0	0	0	0	0	(2.714)	(2,714)
40244		BUS DEV CONS: GRIGGS & SANTOW	0	0	0	0	0	0	0	(1,875)	(1,875)
40246	10,000	SOUTH DAKOTA HOUSING PROGRAM	0	0	0	0	0	(22,221)		0	(22,221)
40248		RANGE CNTY JT POWERS BOARD	0	0	0	0	0	0	0	(400)	(400)
40263		GARCIA AND ASSOCIATES	0	0	0	0	0	0	0	(000'6)	(000'6)
40264		HENNEPIN CO-MINERGY	0	0	0	0	0	0	0	(2,500)	(2,500)
40292		NW MN MULTI CO HRA PHASE II	0	0	0	0	0	0	0	(1,043)	(1,043)
40312		SOUTHEAST MN SINGLE FAMILY HSN	0	0	0	0	0	0	0	(23)	(53)
40315		HOPKINS ESSENTIAL FUNCTION BDS	0	0	0	0	0	0	0	(260)	(260)
48079		SANTA ANA PUEBLO	0	0	0	0	0	0	0	(105)	(105)
49522		MAPLE CONSULTING	0	0	0	0	0	(9,700)	0	0	(9,700)
10006	11,400	PLYMOUTH-FOX FOREST APTS	0	0	0	0	0	0	0	(9)	(9)
10011	10,000	MULTI-ISSUER-MILITARY HSNG	0	0	0	•	0	(26,083)	0	(8,738)	(34,821)
10025		SANDIA PUEBLO	0	0	0	0	0	0	0	(576)	(576)
10036		KEVIN POLEY CONSULTING	0	0	0	0	0	0	0	(10,000)	(10,000)
10039	7,600	TAMPA HSNG AUTH-EAGLES POINT	0	0	0	0	0	0	0	(650)	(059)
10043		WILLIAM DREW CONSULTING	0	0	0	0	0	0	0	(18,000)	(18,000)
10047			0	0	0	0	0	0	0	(22,088)	(22,088)
10052	8,500		0	0	0	0	0	0	0	(43)	(43)
10056	4,000	-	0	0	0	0	0	0	0	(198)	(198)
10062	4,000	OSSEO MN-HEALTH DIMENSIONS	0	0	•	0	0	0	0	(635)	(635)
10067		EDEN PRAIRIE-PARKWAY APTS	0	0	0	0	0	0	0	(1,318)	(1,318)
10070		ANOKO CTY HRA HOMEOWNERSHIP PR	0	0	0	0	0	0	0	(154)	(154)
10076	1,500	ROSEBUD SIOUX TRIBE-WHITE RIVE	0	0	0	0	0	0	0	(883)	(883)
10078	5,500	VOORHEES CAPITL GRP.MULTIFAM.H	0	0	0	0	0	0	0	(73)	(73)
10080	9,000	CITY MANSON, IA SOUTHBRIDGE MA	0	0	0	0	0	0	0	(419)	(419)
10087	200,000	MIAMI, FL POWER PLANT/PHILIPS P	0	0	0	0	0	0	0	(182)	(182)
10090		SOUTH DAKOTA STUDENT LOAN PROG	0	0	0	0	0	(34)	0	(2,402)	(2,436)
10093	15,000	COMMUNITY HSG CORP-U OF M PROJ	0	0	0	0	0	0	0	(114)	(114)

MILLER & SCHROEDER FINANCIAL, INC. MINNEAPOLIS U/W REVENUE SUMMARY July 31, 1997

			TOTAL U/W	GROSS COMM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	- E	LESS-	LESS-	LESS-	NET
8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	*** YE	*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
10095	20,000		0	0	0	0	0	(1,702)	0	(205)	(1,907)
10098	100,000		0	0	0	0	0	0	0	(316)	(316)
10099	2,000		0	0	0	0	0	0	0	(529)	(529)
10100	7	LEASING SOLUTIONS-TE TRUSTS	0	0	0	0	0	(22,500)	0	(4,566)	(27,066)
10103	000,40		0	0	0	0	0	0	0	(8,536)	(8,536)
10107	000 31	SEPT CACASON TOWERS	0	0	0	0	0	(396)	0	(103)	(469)
10108	000,61		0 (0	0	0	0	(200)	0	(531)	(731)
10112	000,4		o (0 (0	0	0	0	0	(1,106)	(1,106)
10114			o (0 (0 (0	0	0	0	(46)	(46)
10117	50,000		> c	0 0	0 0	0 0	0 ((73,530)	0	(5,008)	(78,538)
10119	23,000		• •	o c	,	o c	> c	(v)	o c	(296)	(371)
10121	4,600	-		, 0		,	o c	(66)		(168)	(4,40)
10124	8,000		0	0	0	0	. 0	0		(103)	(103)
10126	8,000		0	0	0	0	0	0	0	(888)	(888)
10127	8,000		0	0	0	0	0	0	0	(1,207)	(1,207)
10128	11,500	UNIV OF ST THOMAS LEASE BACKED	0	0	0	0	0	(2,700)	0	(09)	(2,760)
10129	24,000	CITY OF MPLS WORKERS COMP SELF	0	0	0	0	0	0	0	(63)	(63)
10134		CITY OF DESMOINES WATERWORKS	0	0	0	0	0	0	0	(1,049)	(1,049)
10135	10,000	GLENVIEW IL-VALLEY TOWERS	0	0	0	0	0	0	,0	(1,635)	(1,635)
10137	2,000	SAN JUAN PUEBLO WASTEWATER	0	0	0	0	0	0	0	(1,349)	(1,349)
10138	•		0	0	0	0	0	0	0	(10,571)	(10,571)
10140	4,800	CAN TIAN PREDICT CACINO	0 (0 (0 (0 (0 (0 (0 ((2,634)	(2,634)
10142	200	BOZET ASSOC PINANCIAL CODE	-	> 0		.	-	5 6	ə ((230)	(230)
10143	4,000		o c	o c	> C	o c	o c	5 C	o c	(45)	(56)
10144	20,000		• •	0			0	0	0	(148)	(148)
10146	12,000	THE WEDUM FOUNDATION	0	0	0	0	0	0	0	(92)	(92)
10147		ASSOC OF BAY AREA GOVT-GILROY	0	0	0	0	0	0	0	(4,755)	(4,755)
10148	5,000	_	0	0	0	0	0	0	0	(3,699)	(3,699)
10149	11,400		0	0	0	0	0	0	0	(339)	(339)
10150	4,000		0	0	0	0	0	0	0	(44)	(44)
10151	10,100		0	0	0	0	0	0	0	(213)	(579)
10152	9,800	Ξ.	0	0	0	0	0	0	0	(2,071)	(2,071)
10154	4,000	EDEN PRAIRIE-PRESERVE PLACE	0	0	0	0	0	0	0	(833)	(833)
10155	11,800	ARDEN HILLS-BETHEL COLLEGE	0	0	0	0	0	0	0	(106)	(106)
10156	2,500	FRANKLIN WI-DOUBLE TAX-EXEMPT	0	0	0	0	0	0	0	(3,132)	(3, 132)
10157		INSIGNIA MTG PROJECTS	0	0	0	0	0	0	0	(1,432)	(1,432)
10158	17,800		0	0	0	0	0	0	0	(8)	(8)
10160	4,000	_	0	0	0	0	0	0	0	(77)	(77)
10161	4,500	_	0	0	0	0	0	0	0	(61)	(61)
10162	7,850	DALLAS HSNG AUTH TOWNE CENTER	0	0	0	0	0	0	0	(220)	(220)
00000		OTHER ISSUE EXPENSES	0	0	0	0	0	(497)	0	(365)	(798)

MILLER & SCHROEDER FINANCIAL, INC. MINNEAPOLIS U/W REVENUE SUMMARY July 31, 1997

		TOTAL U/W FEES &	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	PROFIT	LESS- ISSUE	LESS- FINDERS	LESS- T&E AND	NET PROFIT
*** YEAR	*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
0119	DENNIS BALYEAT	0	0	0	0	0	0	0	(2,066)	(5,066)
0518	JIM DANFORD	0	0	0	0	0	0	0	(7,970)	(1,970)
0560	LOU DEMARS	0	0	0	0	0	0	0	(169)	(169)
0710	PAUL EKHOLM	0	0	0	0	0	0	0	(5,816)	(5,816)
	ANTON FAUPL	0	0	0	0	0	0	0	(3,508)	(3,508)
	JAY JENSEN	0	0	0	0	0	0	0	(103)	(103)
	TOM LAIRD	0	0	0	0	0	0	0	(270)	. (270)
1941	GARY LAMPPA	0	0	0	0	0	0	0	(5,852)	(5,852)
	JOHN LINDEMAN	0	0	0	0	0	0	0	(658)	(658)
2144	ERIC LUNDE	0	0	0	0	0	0	0	(2,488)	(2,488)
2655	PATRICK O'LEARY	0	0	0	0	0	0	0	(380)	(380)
2870	LAURA EKHOLM	0	0	0	0		0	0	(291)	(291)
2934	CHAD RACH	0	0	0	0	.0	0	0	(1,595)	(1,595)
3172	PHIL MCMULLEN	0	0	0	0	0		0	(269)	(269)
	ADVERTISING/PROMOTION	0	0	0	0	0	0	0	(18,131)	(18,131)
	OTHER EMPLOYEE EXPENSE	0	0	0	0	0	0	0	(9,826)	(9,826)
			* * * * * * * * * * * * * * * * * * * *	*****	* * * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1 1 1 1	1 4 5 7 7 7 7 1		;	, , , , , , , , , , , , , , , , , , , ,
TOTAL OPEN ISSUES		0	0	0	0	0	(150,624)	0	(217,709)	(368,333)
			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *					1 0 1 0 1 0 1 0 1 1 1
TOTAL MINNEAPOLIS U/W		2,196,994	(233,426)	(225,760)	(57,398)	1,680,410	(357,224)	(15,400)	(278,896)	T, UZB, BYU

MILLER & SCHROEDER FINANCIAL, INC. ST PAUL U/W REVENUE SUMMARY July 31, 1997

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			TOTAL U/W	GROSS COMM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	PROFIT	LESS-	LESS-	LESS-	NET	
	*** YE	*** YEAR-TO-DATE ***	14	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W	
MUNICIPAL BOND U/W	/.w		† † † † † † † † † † † † † † † † † † †	; ; ; ; ; ; ;	† 1 * 2 * 2 * 2 * 2 * 2 * 2 * 2 * 2 * 2 *	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ; ; ;	1	1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ; ;	
1	4,135	ST PAUL-RICE & ARLINGTON REC F	\$0	\$0	\$0	os S	0\$	S	. CS	\$ (40)	\$ (40)	
	6,290		75,282	(15,725)	. •	. 0	59,557	(1,265)	•	(199)	57,631	
	3,000		15,000	0	0	0	15,000	0	0	0	15,000	
	2,295		15,824	0	0	0	15,824	0	0	0	15,824	
16/01/90 61071	24,295	ST PAUL HRA-TAX INCR REV RFDG	90,000	0	0	0	90,000	0	0	•	90,000	
TOTAL MUNICIPAL U/W	L U/W		196,106	(15,725)	0	0	180,381	(1,265)	0	(701)	178,415	
INVESTMENT BANKING FEES	NG FEES		1 1 1 1 1 1	: : : : : : :	f	1 2 3 3 2 1 4 4	* * * * * * * * * * * * * * * * * * * *		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	: : : : : : :	1 2 5 7 8 1 1 1 2 1 3	
47512 01/27/93		ada amesasam edos		¢	¢	,	•	,		,	,	
		ST PAUL WATER REVENUE BONDS	1,650	-	-	o c	1,650	5 6	0 0	5	1,650	
	2,000				0		9,020		00	00	9,020	
TOTAL INVESTMENT BANKING FEES	NT BANK	ing fees	16,701	0	0	0	16,701	0	0	0	16,701	
TOTAL REVENUES			212,807	(15,725)	0	0	197,082	(1,265)	0	(701)	195,116	
OPEN ISSUES			; ; ; ; ; ;	!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
40504		TOTAL MACCAN	(•	•	•	•	•	,			
#000# 0000#		ADDET A HIGH KISE	5 (o (0 (0	0	0	0	(100)	(001)	
12010		ST DAIL HONG & DED ATTENDED	-	.	ວ ເ	0 0	5 6	0	0 0	(75)	(6/2)	
12011		BLOCK 39 FORWARD REFUNDING	0		0	o	9 0	o c	9 0	(1, 205)	(1.205)	
12012		BLOCK 39 TAX INCREMENT	0	0	0			0	0	(217)	(217)	
12014		BLOCK 39 PARKING REVENUE	0	0	0	0	0	0	0	(10)	(10)	
12015		BLOCK 39 TXBL BOND	0	0		0	0	0	0	(73)	(13)	
12016		GREAT PLAINS SOFTWARE	0	0	0	0	0	0	0	(7,885)	(7,885)	
12018		WOODBURY VILLAGE MULTIFAMILY H	0	0	0	0	0	0	0	(152)	(152)	
40036		STATE LEGISLATION	0	0	0	0	0	0	0	(21)	(21)	
1831		J KLOOS PROMO	0	0	0	0	0	0	0	(128)	(128)	
2310		G MCMAHON PROMO	0	0	0	0	0	0	0	(8,833)	(9,833)	
3416		B SORENSON PROMO	0	0	0	0	0	0	0	(858)	(828)	
		ADVERTISING/PROMOTION	0	0	0	0	0	0	0	(1,403)	(7,403)	
		OTHER EMPLOYEE EXPENSE	0	0	0	0	0	0	0	(2,213)	(2,213)	
TOTAL OPEN ISSUES	CES		0	0	0	0	0	0	0	(31,204)	(31,204)	
TOTAL ST PAUL U/W	M/1.		212 807	(15, 725)	1 0		197 082	(1 268)		(31 905)	163.912	
	:			104-104)			100115年			特別用非具計可能は出		

MILLER & SCHROEDER FINANCIAL, INC. COLUMBUS U/W REVENUE SUMMARY July 31, 1997

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		TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-		LESS-	LESS-	LESS-	NET
### YE	*** YEAR-TO-DATE ***		INSTIT	RETAIL	TRADING	TO U/W	EXP	FINDERS	TEE AND PROMO	TO U/W
MUNICIPAL BOND U/W		5 7 7 7 9 9 9 9 9	2	; ; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	8 3 5 5 5 5 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	; ; ; ; ; ; ; ;	t	1 5 8 8 8 8 1 8 8 8	
13004 01/30/96 10,155	ST OF OHIO-RICKENBACKER PORT A	0	0	0	0	c	c		(472)	(472)
11/07/96		94,912	(10,381)	0	0	84,531	(9,440)	0	(4,926)	70,165
11/12/96		149,375	(14,938)	0	0	134,437	(287)	0	(1,595)	132,555
12/18/96		20,000	(10,000)	0	0	40,000	(527)	0	(6,849)	32,624
13031 04/17/97 3,000	BIRMINGHAM AL-JJ&W IV LTD	~	(1,500)	0	0	22,500	(469)	0	0	22,031
TOTAL MUNICIPAL U/W		324,287	(42,819)	0	0	281,468	(10,723)	0	(13,842)	256,903
INVESTMENT BANKING FEES		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	: : : : :	: : : : : : : : : : : : : : :	1	 	* * * * * * * * * * * * * * * * * * *	* 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * *
1										
	STATE OF OHIO BOND FUND	0	0	0	0	0	0	0	(2,575)	(2,575)
12/31/93		0	0	0	0	0	0	0	(2,238)	(2,238)
	_	5,316	0	0	0	5,316	0	0	0	5,316
03/29/96		0	0	0	0	0	(220)	0	0	(220)
		628	0	0	0	628	0	0	0	628
	ODOT SIB-EXPENSES	25,000	0	0	0	55,000	0	0	(3,284)	51,716
	COLLEGE BOND FUND PROGRAM	0	0	0	0	0	0	0	(98)	(98)
13029 11/20/96	ABS INDUSTRIES ESCROW 94-3		0	0	0	5,000	(1,412)	0	•	3,588
			;	;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1
TOTAL INVESTMENT BANKING FEES	ING FEES	65,944	0	0	0	65,944	(1,962)	0	(8,183)	55,799
TOTAL REVENUES		_	(42,819)	0	0	347,412	(12,685)	0	(22,025)	312,702
Control vince		: : : : : : : : : : : : : : : : : : : :	: : : : : : : : : : : : : : : : : : : :	: : : : : : : : : : : : : : : : : : : :	;	: : : : : : : : : : : : : : : : : : : :	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	}
OFEN ISSUES										
41005	TOLEDO/LUCAS CO PORT AUTH	0	0	0	0	0	0	0	(61)	(61)
41023 10,000		0	0	0	0	0	0	0	(12,847)	(12,847)
41040	SOUTHERN AIR TRANSPORT	0	0	0	0	0	0	0	(20)	(20)
13011	MISC BUSINESS EXPENSES	0	0	0	o	0	0	o ·	(1,909)	(1,909)
13018	CUYAHOGA COUNTY BOND FUND	0	0	0	0	0	0	0	(195)	(195)
13021	TOLEDO PORT AUTH. HOOV. GRP-DEF	0	0	0		0	(81)	0	0	(81)
13030	UNDERWATER WORLD REFINANCING	0	0	0	0	0	(22)	0	(996)	(986)
13032	AUTO ASSET BACKED FINANCING	0	0	0	0	0	(3,000)	0	0	(3,000)
13033	FEDERATED RICKENBACKER PORT AU	0	0	0	0	0	0	0	(269)	(269)
0605	M DIPERNA PROMO	0	0	0	0	0	0	Ö	(11,259)	(11,259)
0662	M DOWNIE PROMO	0	0	0	0	0	0	0	(1,444)	(1,444)
0775	G FAIRBANKS PROMO	0	0	0	0	0	0	0	(1,756)	(1,756)
1257	D HART PROMO	0	0	0	0	0	0	0	(6,855)	(3,855)
1331	D HENDERSON PROMO	0	0	0	0	0	0	0	(6,927)	(6,927)
2100	T LONG PROMO	0	0	0	0	0	0	0	(21,452)	(21,452)
2100	T LONG COUNTRY CLUB DUES	0	0	0		0	0	0	(1,222)	(1,222)

MILLER & SCHROEDER FINANCIAL, INC. COLUMBUS U/W REVENUE SUMMARY July 31, 1997

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	TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-		LESS-	LESS-	LESS-	NET
	PEES &		********************		PROFIT	ISSOE	PINDERS	TEE AND	PROFIT
*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
49.45.45.45.45.45.45.45.45.45.45.45.45.45.	3 2 3 3 3 4 4 4 4 4	1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!		1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1111111111	
OTHER TRAV & ENTERT	0	0	0	0	0	0	0	(2,570)	(2,570)
EVENT AND SPORT TICKETS	0	0	0	0	0	0	0	(260)	(260)
ADVERTISING/PROMOTION	0	0	0	0	0	0	0	(7,297)	(7,297)
OTHER EMPLOYEE EXPENSE	0	0	0	0	0	o [']	0	(3,508)	(3,508)
	* * * * * * * * * * * * * * * * * * * *		: : : : : : : : : : : : : : : : : : : :	;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;	* * * * * * * * * * * * * * * * * * * *	!!!!!!!!!!!!!!			
TOTAL OPEN ISSUES	0	0	0	0	0	(3,103)	0	(84,153)	(87,256)
	1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3 6 3 6 3 6 7 7 7 1	* * * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * * *		1 1 1 1	1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1
TOTAL COLUMBUS U/W	390,231	(42,819)	0	0	347,412	(15,788)	· O	(106,178)	225,446
		计算机 有数据	张邦升加州为拉州州州	赞明明明明明明			# 6 日日月日日月月日日月	计算值计算 有关教育界技	计分类类类 计计算

MILLER & SCHROEDER FINANCIAL, INC. MORTGAGE BANKING REVENUE SUMMARY July 31, 1997

				TOTAL U/W		LESS			LESS-	LESS-	LESS-	NET
				FEES &		FEES/DISC	PROFIT	REIMB	ISSUE	FINDERS	TEE AND	PROFIT
1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4 X X X X X X X X X X X X X X X X X X X	*** XEAR-TO-DATE ***	TRAD PROF	RETAIL	TO CUST	TO U/W	EXPENSE	EXP	PEE	PROMO	TO U/W
20034	11/14/96	7,031	INSTANT WEB REFINANCE	129,100	(49,218)	0	79,882	9.474	(8.589)		0	792.08
20039	12/18/96	2,100	LINCOLN NB BRANKER BUICK	63,000	(21,000)	0	42,000	5,180	(4,463)	0	0	42,717
20052	12/18/96	5,050		63,125	(30,300)	0	32,825	11,115	(13,216)	0	(14)	30,710
20051	12/27/96	7,300		109,500	(51,100)	0	58,400	2,806	(2,191)	0	(33)	58,982
20058	01/21/97	750	CHANHASSEN COUNTRY SUITES 2	18,750	(9,275)	0	9,475	2,970	(992)	0	0	11,453
2005	01/22/97	835	BELLEVUE NB HOLLYWOOD VIDEO	16,700	(089'9)	0	10,020	1,226	(1,171)	0	(96)	9,979
20057		009	MPLS NATIONAL LODGING-LAND	18,000	(1,500)	0	10,500	4,215	(4,059)	0	0	10,656
2002		14,900		372,500	(163,900)	0	208,600	9,517	(4,304)	0	0	213,813
20053	02/03/97		MPLS MID-CITY PLAZA PLCMI FEE	19,500	0	0	19,500	0	0	0	0	19,500
20045	02/21/97	200	KENOSHA MED OFFICE BLDG	16,250	(6,250)	(2,000)	5,000	800	(1,715)	0	(3)	4,082
0/007	16/87/70	266	STILLWATER LUMBERMAN HOTEL MOD	11,500	0	0	11,500	0.	(3,012)	0	(31)	8,457
20033	03/13/97	6,275	COHASSET TECHNIMAR MFG	156,875	(62,750)	0	94,125	11,545	(11,283)	0	(4)	94,383
40002	03/20/97	1,525	DESMOINES HOLLYWOOD VIDEO	26,700	(11,438)	0	15,262	5,037	(4,713)	0	(372)	15,214
20036	03/26/97	2,640	HIBBING IRONGATE MALL	52,800	(26,400)	0	26,400	13,239	(10,179)	0	0	29,460
20063	03/26/97	2,775	VIRGINIA ARROWHEAD HLTH CARE	55,500	(22,200)	0	33,300	4,418	(5,353)	(3,328)	0	29,037
20044	03/31/97	1,500	KENOSHA MEDICAL OFFICE BLDG	30,000	(13,500)	0	16,500	996'9	(5,747)	0	(454)	17,265
20050	03/31/97	3,100	BROOKLYN CENTER HOLIDAY INN	50,375	(24,800)	0	25,575	10,733	(10,029)	0	(15)	26,264
20073	04/22/97	1,025	COTTAGE GROVE HOLLYWOOD VIDEO	15,375	(7,175)	0	8,200	1,166	(401)	0	0	8,965
20065	04/25/97	4,050	ROCHESTER RAMADA INN	81,000	(36,450)	0	44,550	5,879	(4,452)	0	(41)	45,936
2007	04/29/97	2,850	BLOOMINGTON SLUMBERLAND	42,750	(19,950)	0	22,800	1,744	(1,473)	0	0	23,071
20080	04/30/97	7,064	RACINE RADISSON HARBOURWALK	30,960	(15,480)	0	15,480	2,020	(2,336)	0	0	15,164
9/007	76/50/50	3,000	J LUPIENT WOKING CAPITAL LOC	30,000	(18,000)	0	12,000	5,220	(4,324)	0	0	12,896
89007	76/70/50	9,250	MINOT MEDICAL CENTER	161,875	(74,000)	(3,750)	84,125	15,369	(14,243)	0	(3,240)	82,011
20082	05/15/97	750	NATIONAL LODGING LAND PURCHASE	30,000	(6,000)	(1,500)	13,500	1,693	(2,760)	0	(44)	12,389
\$7.002	76/05/50	2,000	S M TAUBE II UNSECURED LOAN	30,000	(20,000)	0	10,000	6,865	(13,985)	0	0	2,880
20086	06/23/97	2,300	DESMOINES HOWARD JOHNSONS	57,500	(23,000)	0	34,500	12,296	(12,559)	0	0	34,237
20085	06/25/97	3,474		63,776	(22,094)	0	41,682	3,000	(2,125)	0	0	42,557
20060	16/80/10	089	BLOOMINGTON LYNDALE ESTATES 2	20,000	(6,800)	(3,400)	9,800	1,597	(1,987)	0	(8)	9,402
20087	07/23/97	4,700	WOODBURY VILLAGE APTS	35,250	0	· •	35,250	0	(180)	0	(15)	35,055
2000	76/05/10	1,800	EDEN PRAIRIE WOOLSEY PROP	27,000	(13,500)	0	13,500	6,209	(6,028)	0	0	13,681
77007	76/05/70	1,620	NEW HOPE PARKWAY BUSINESS CENTE	36,450	(11,340)	0	25,110	7,534	(1,046)	0	0	25,598
20081	07/30/97	2,000	ROCHESTER VAL HI RD 3	45,000	(20,000)	0	25,000	7,500	(6,715)	0	0	25,785
5 P	TOTAL 1997 FINANCINGS	INANCIN		1.917.111	(803.100)	(19,650)	1 094 361	177.333	(059,171)	(3.328)	(4.370)	1.092.366
				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	10041700	(000/01)	100'500'1	9997774	(000/1/1)	(070'0)	(0.0'#'	100000000000000000000000000000000000000
1996 F	1996 FINANCINGS											
!	i	;										
48583		1,087	COON RAPIDS FIRST BANK	5,400	0	(2,690)	2,710	20	(261)	0	0	2,499
48587		6,100	BURNSVILLE ASSET MARKETING	0	0	0	0	0	(30)	0	0	(30)
18698	12/29/95	2,200	WHITE BEAR LAKE INN	0	0	0	0	0	(287)	0	0	(281)
10002	_	11,000	SOUTH OMAHA-NEBRASKA BEEF	0	0	0	0	0	(155)	0	0	(155)
48586		4,650	SHAKOPEE NURSING HOME	0	0	0	0	0	(113)	0	0	(113)
7000	04/47/70	975	CAREFREE WORK CAP LOAN	o	0	0	0	0	(416)	0	0	(416)

MILLER & SCHROEDER FINANCIAL, INC. MORTGAGE BANKING REVENUE SUMMARY July 31, 1997

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*** YEAR-TO-DATE ***	TOTAL U/W FEES & TRAD PROF	RETAIL	LESS FEES/DISC TO CUST	PROFIT TO U/W	REIMB	LESS- ISSUE EXP	LESS- FINDERS FEE	LESS- TEE AND PROMO	NET PROFIT TO U/W
03/29/96	0	0	0	0	0	(362)	0	0	(362)
03/29/96 5,000	0	0	0	0	150	(185)		0	(32)
04/12/96 3,800	0	0	0	0		(162)	0	(24)	(186)
05/03/96 1,650	0	0	0	0	0	(81)	0	(6)	(06)
05/03/96 2,225	0	0	0	0	0	0	0	(26)	(26)
05/14/96 2,897	0	0	0	0	0	(96)	0	0	(86)
06/21/96 5,750	0	0	0	0	0	(625)	0	(380)	(1,005)
07/12/96 2,700	0	0	0	0	0	(14)	0	0	(14)
07/23/96 615	0	0	0	0	0	(4)	0	0	(4)
07/30/96 1,250	0	0	0	0	0	(852)	0	0	(852)
07/30/96 8,200	0	0	0	0	0	(11)	0	(22)	(33)
07/31/96 2,100	0	0	0	0	0	(36)	0	0	(36)
07/31/96 3,750	0	0	0	0	0	(284)	0	0	(284)
08/01/96 1,200	0	0		0	0	(381)	0	0	(381)
09/16/96 6,900	0	o	0	0	0	(314)	0	0	(314)
09/18/96 5,575	0	0	0	0	3,000	(6,282)	0	(1,382)	(4,664)
09/20/96 4,475	16,781	Ö	(11,188)	5,593	6,690	(5,372)	0	0	6,911
10/07/96 1,450	1,650	(1,650)	0	0	0	(77)	0	0	(77)
10/18/96 5,000	1,350	(1,350)	0	0	0	(256)	0	0	(256)
10/18/96 2,025	0	0	0	0	0	(64)	0	0	(64)
20018 10/23/96 3,564 CRIPPLE CREEK 2	11,250	(9,500)	0	1,750	0	(669)	0	0	1,051
TOTAL 1996 FINANCINGS	36,431	(12,500)	(13,878)	10,053	068'6	(17,421)	0	(1,843)	619
1995 FINANCINGS				; ; ; ; ; ;	1 1 1 1 1 1 1	; ; ; ; ; ;	* * * * * * * * * * * * * * * * * * *		
11/18/94 800	0	0	0	0	o`	(4)	0	0	(4)
12/09/94 11,750	0	0	0	0	0	(11)	0	0	(11)
03/27/95 2,815	0	0		0	0	(313)	0	0	(313)
06/09/95 4,300	0	0	0	0	0	(607)	0	0	(607)
07/17/95 2,585	0	0	0	0	0	(20)	0	0	(20)
07/20/95 11,332	0	0	0	0	0	599	0	0	599
07/27/95	0	0	0	0	0	(44)	0	0	(44)
48552 07/28/95 3,250 NEWTON, IA RADISSON INN	0	0	0	0	(1,989)	0	0	0	(1,989)
TOTAL 1995 FINANCINGS					(1 989)	(008)			(2.389)
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MILLER & SCHROEDER FINANCIAL, INC. MORTGAGE BANKING REVENUE SUMMARY July 31, 1997

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		TOTAL U/W		LESS			LESS-	LESS-	LESS-	NET
		FEES &		FEES/DISC	PROFIT	REIMB	ISSUE	FINDERS	T&E AND	PROFIT
	*** YEAR-TO-DATE ***	TRAD PROF	RETAIL	TO CUST	TO U/W	EXPENSE	EXP	FEE	PROMO	TO U/W
1994 FINANCINGS	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 2 2 2 2 3 3 4 1 1	; ; ; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ; ; ;	: : : : : : :		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	5 5 2 3 4 5 8	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
48517 10/24/94 4.725	5 MPLS CUB FOODS	c	c	c	c	<	(or	c	c	(01)
		0	0				(1,285)		0	(1,285)
TOTAL 1994 FINANCINGS	SS	0	0	0	0	0	(1,295)	0	0	(1,295)
TOTAL REVENUES		1,953,542	(815,600)	(33, 528)	1,104,414	185,234	(190,746)	(3,328)	(6,213)	1,089,361
OPEN ISSUES		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	;	* * * * * * * * * * * * * * * * * * * *		1 1 1 1 1		; ; ; ; ;
48584	PUEBLO CO HOTEL CONF CTR	0	0	0	0	2,319	(2,319)	0	0	0
48615	LYND ESTY	0	0	0	0	0	(75)	0	0	(12)
48618	RDST II-R	0	0	0	0	0	(47)		0	(47)
20030	UNITED ARTISTS	0	0	0	0	0	0	0	(21)	(21)
20037	KINSETH COUNCIL BLUFFS	0	0	0	0	380	0	0	0	380
20038	CEDAR PLAZA	0	0	0	0	0	(386)	0	0	(386)
20040	HOLIDAY INN SUN SPREE RESORT	0	0	0	0	4,500	(4,500)	O	0	0
20043	BURNSVILLE SLUMBERLAND	0	0	0	0	0	(220)	0	0	(220)
20047	PELLA PRODUCTS BLDG	0	0	0	0	0	(104)	0	•	(104)
20049	DESMOINES GK OFFICE/SHOWROOM	0	0	(3,000)	(3,000)	4,771	(1,733)	0	(38)	0
20061	MORTENSON/GREAT PLAINS SOFTWARE	0	0	0	0	0	0	0	(73)	(73)
20062	EDINA OFFICE WAREHOUSE	0	0	0	0	0	(82)	0	0	(82)
20067	RESIDENCE INN HOTEL MINNEAPOLI	0	0	0	0	8,998	(8,998)	0	0	0
20069	UNDERWATER WORLD-MALL OF AM BLO	0	0	0	0	14,281	(8,602)	0	(4,679)	0
20071	CRIPPLE CREEKE EXPANSION	0	0	0	0	1,806	(1,806)	0	0	0
20075	HERITAGE MANOR NURSING HOME-CHI	0	0	0	0	.0	(15)	0	0	(15)
20078	SHERATON FOUR POINTS HOTEL	0	0	0	0	594	(594)	0		0
20079	HOLIDAY INN CHICAGO IL	0	0	0	0	1,436	(682)	0	(754)	0
20088	HOWARD JOHNSON DM II	0	0	0	0	839	(833)	0	0	0
00000	OTHER ISSUE EXPENSES	0	.0	0	0	0	(481)	0	0	(481)
84017	GRAND RAPIDS-POKEGAMA CC	0	0	0	0	0	0	0	(1,404)	(1,404)
0197	GREG BOLIN TEE	0	0	0	0	0	0	0	(202)	(202)
2481	GREG MILLER TEE	0	0	0	0	0	0	0	(7,167)	(7,167)
2791	SHARON PAYNE TEE	0.	0	0	0	0	0	0	(31)	(31)
3535	JERRY TABOLICH T&E	0	0	0	0	0	0	0	(8,488)	(8,488)
	OTHER TEE	0	0	0	0		0		(282)	(282)
	ADVERTISING-OTHER	0	0	0	0	0	0	0	(12,130)	(12,130)
	BROCHURES/PROMOTION	0	0	0	0	0	0	0	(322)	(322)
	OTHER PROMOTION	0	0	0	0	0	0	0	(1,941)	(1,941)
	OTHER EMPLOYEE EXPENSES	0	0	0	0	0	0	0	(378)	(378)
TOTAL OPEN ISSUES		1 0		(000 6)	(000 6)	AC0 05	(F84 CE)	,	(378.276)	(33,835)
		,	,	,	100	1		,		

MILLER & SCHROEDER FINANCIAL, INC. MORTGAGE BANKING REVENUE SUMMARY July 31, 1997

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	TOTAL U/W		LESS			LESS-	LESS-	LESS-	NET
	PEES &		FEES/DISC	PROFIT	REIMB	ISSOE	FINDERS	TEE AND	PROFIT
*** YEAR-TO-DATE ***	TRAD PROF	RETAIL	TO CUST	TO U/W	EXPENSE	EXP	PEE	PROMO	TO U/W
***************************************	3 3 1 1 1 5 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	:	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1		1 1 1 1 1 1	1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
TOTAL DEPT	1,953,542	(815,600)	(36,528)	(36,528) 1,101,414	225,158	(223,229)	(3,328)	(44,489)	1,055,526
				经	计转列转列计算机 计计算数据 计多数分类 的一种的一种的一种的一种的一种的一种的一种的一种的对数分类 计多数分类 计多数 计多数分类 计多数			机对抗性氯甲基苯甲基 医多种多种 化二氯甲基苯甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基	

MILLER & SCHROEDER FINANCIAL, INC. TAXABLE FINANCING REVENUE SUMMARY For the Nine Months Ended July 31, 1997

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				TOTAL U/W	C)	COMM ALLOCATED TO-			LESS-	LESS-	LESS-	LESS-	NET
		*** YEAR	*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TO CUST	TO U/W	MSF	OTHER ISS EXP	FINDERS	TEE AND PROMO	TO U/W
1997 TA	1997 TAXABLE FINANCINGS	ANCINGS	9 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 5 5 6 8 8 8 8 8	1	; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$
:		: : : : : : : : : : : : : : : : : : : :											
	12/06/96	9,772	BOIS FORTE III	285,174	0	(146,580)	0	138,594	0	(1,411)	0	(3,210)	133,973
89077	12/21/96	5,138	MOHEGAN SUN III	102,768	0	(51,584)	0	51,184	0	(308)	0	(186)	20,690
22023	76/10/10	1,600	LAC VIEUX DESERT VI	16,000	0	(8,000)	0	8,000	0	287	0	(8)	8,279
22070	76/80/10	009	BAD RIVER 2	12,000	0	(4,500)	0	7,500	0	1,054	0	0	8,554
22073	16/67/10	200	LAC VIEUX DESERT VII	5,000	0	(2,500)	0	2,500	0	(36)	0	0	2,464
	02/10/97	9,500	THREE AFFIL TRIBES-4 BEARS C	237,500	0	(118,750)	0	118,750	0	(1,227)	0	(13,478)	104,045
	03/19/97	200	KEN KELLAR UNSECURED	15,000	0	(1,500)	0	7,500	0	0	0	(7,516)	(16)
	03/31/97	300	CROW CREEK LODESTAR	7,500	0	0	(1,500)	0	0	0	0	(222)	(222)
	04/28/97	2,100	KICKAPOO TRIBE INTERIM	84,000	0	(31,500)	0	52,500	0	(512)	0	(7,167)	44,821
		120	LAC VIEUX DESERT 8	0	0	0	0	0	0	0	0	(359)	(329)
		16,496	LAC VIEUX DESERT 9	494,880	0	0	(41,240)	453,640	0	(2,106)	0	(13,589)	437,945
	06/25/97	7,714	LAC VIEUX DESERT 10	231,405	0	(25,000)	(13,034)	193,371	0	1,488	0	0	194,859
	06/30/97	1,000	KEN KELLAR 2	35,000	0	(11,250)	(11,250)	12,500	0	0	0	(121)	12,379
	07/08/97	7,500	MILLE LACS 97-1	168,750	0	(66,750)	0	102,000	0	0	0	(774)	101,226
	07/18/97	200	SPIRIT LAKE 7 TE INTERIM	0	0	(2,000)	0	(2,000)	0	0	0	0	(2,000)
22106	07/31/97	2,600	CROW CREEK II	104,000	0	(32,000)	(20,000)	52,000	0	2,187	0	(1,801)	52,386
				1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *		1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	;	;	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	;
TOT	TOTAL 1997 FINANCINGS	INANCING		1,798,977	0	(507,914)	(93,024)	1,198,039	0	(584)	0	(48,431)	1,149,024
1996 TA	1996 TAXABLE FINANCINGS	ANCINGS			; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	# # # # 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$; ; ; ; ;	† † † † † † † † † † † † † † † † † † †	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
1 1 1 1 1	1 1 1 1 1 1 1												
	02/02/96	1,400	PDS/SANTE FEE RESTRUCTURE	0	0	0	0	0	0	(564)	0	0	(264)
	02/02/96	2,500	BAD RIVER TAX EXEMPT	0	0	0	o	0	0	0	0	(117)	(111)
	02/14/96	4,500	SILETZ TRIBE INTERIM LOAN	0	0	0	0	0	0	0	0	(1,890)	(1,890)
		2,000	LAKE OF TORCHES FLAMBEAU 4	0	0	0	0	0	0	0	0	(1,868)	(1,868)
		26,000	SILETZ II CONST/PERM	0	0	0	0	0	0	(364)	0	(3,981)	(4,345)
	03/29/96	2,600	PINE RIDGE I	0	0	0	0	0	0	0	0	(140)	(140)
		5,505	LEECH LAKE 2	0	0	0		0	0	(5,604)	0	(5,639)	(11,243)
		14,200	TRUMP INDIANA, INC.	0	0	0	0	0	0	0	0	(53)	(53)
	06/56/96	1,941	BOIS FORTE RESORT I	0	0	0	0	0	0	0	0	(120)	(071)
	• •	14,000	DIAMOND JO RIVERBOAT CASINO	0	0	0	0	0	0	(10,000)	0	0	(10,000)
		7,704	PDS MOHEGAN SUN EQUIP	0	0	0	0	0	0	0	0	(4)	(4)
		15,500	COQUILLE II	72,200	0	(57,100)	(15,100)	0	0	(6,021)	0	(2,927)	(8,948)
		11,600	SPIRIT LAKE (DEVILS LK) VI	64,500	0	(78,500)	(1,500)	(21,500)	0	5,499	0	(484)	(16,485)
	10/28/96	2,000	TREASURE ISLAND VII EQUIP	0	0	0	0	0	0	(774)	0	(142)	(916)
	10/29/96	314	MOLE LAKE 2	0	0	0	0	0	0	0	0	(1,617)	(1,617)
	10/31/96	1,250	GRAND PORTAGE V	0	0	0	0	0	0	(100)	0	(819)	(616)
22063	10/31/96	3,702	PDS MOHEGAN SUN 2	56,275	0	(47,619)	0	8,656	0	(399)	0	0	8,257
TOTAL	TOTAL 1996 TAXABLE FINANCINGS	CABLE FI		192,975	0	(183,219)	(22,600)	(12,844)	0	(18,327)	0	(19,801)	(50,972)
					1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	;	; ; ; ; ; ; ;	1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1	} ; ; ; ; ; ;

1995 TAXABLE FINANCINGS

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MILLER & SCHROEDER FINANCIAL, INC. TAXABLE FINANCING REVENUE SUMMARY For the Nine Months Ended July 31, 1997

		TOTAL U/W	SS	COMM ALLOCATED TO-	LESS	FFBCGG	LESS-	LESS-	LESS-	LESS-	NET
*** YEA	*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TO CUST	TO U/W	LEGAL	ISS EXP	FEES	PROMO	TO U/W
	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		t 1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
48065 05/09/95 500	DEVILS LAKE EQUIP	0	0		0	0	0	0	0	(951)	(951)
05/25/95	LAC DU FLAMBEAU. WI			0	0	0	0	(2,625)	0	(403)	(3,028)
05/31/95 5.	DEADWOOD GUICH CASINO		0	0	0	0			0	(1,309)	(1,309)
08/17/95	LAC DI PLAM-LAKE OF TOPOHES	· c		· c	· c		· c	(45)	C	0	(45)
10/30/95	LAC VIEUX DESERT EXPENSES	0	0	0	0		. 0	0	0	(97)	(6)
TOTAL 1995 TAXABLE FINANCINGS	INANCINGS	0	0	0	0	0	0	(2,670)	0	(2,760)	(5,430)
PRIOR YEARS TAXABLE FINANCINGS	ANCINGS & SECONDARY SALES	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	† 	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	t 5 2 1 3 5 5 5 7 8
01/24/94		0	0	0	0	0	0	0	0	(338)	(338)
48040 08/19/94 3,250	-	0	0	0	0	0	0	(4,200)	0	0	(4,200)
48091	SECONDARY COMM	2,017	0	(2,656)	0	(3,639)	0	0	0	0	(3,639)
TOTAL TAXABLE FINANCING	ING	1,993,969	0	(686, 789)	(115,624)	1,181,556	o		0	(71,330)	1,084,445
PAYABLE FINANCING ODEN ISSUES	SALLS										
NEED PRINCIPLE CERT	120000										
	PROSPECTIVE INDIAN GAMBLING	0	0	0	0	0	0	(905)	0	(23,550)	(24,452)
48014 18,000		0	0	0	0	0	0	(1)	0	(77)	(18)
48079 25,000	SANTA ANNA PUEBLO	0	0	0	0	0	0	0	0	(2,004)	(5,004)
48093		0	0	0	0	0	0	0	0	(28)	(28)
48117	HINCK HOTEL 1995 REV BONDS	0	0	0		0	0	(10)	0	0 ((10)
49003	SW CASINO & HOTEL	0	0	0	0	o	0	0 (0 ((73)	(73)
22001	SAN JUAN PUBBLO HOTEL & CASI	0 (0 (0 (0 (0 0	0 0	o c	o c	(3,848)	(3,848)
22010	SPEARFISH SD-MISS KITTY CASI	o c	o c	> C	> C	.	o c	(48)	0	(4,285)	(4,333)
22028	ATTANTO CITY NITTO PLAZE	0					0	0	0	(237)	(237)
22043	OMAHA TRIBE OF NEBRASKA	0	0	0	0	0	0	0	0	(45)	(45)
22059	ST JOSEPH RIVERBOAT PARTNERS	0	0	0	0	0	0	0	0	(212)	(212)
22066	ARISTOCRAT, INC.	0	0	0	0	0	0	(2,728)	0	(73)	(7,801)
22067	LADY LUCK BETTENDORF	0	0	0		0	0	(6,520)	0	(2,094)	(\$70'0)
22071	SILETZ TRIBE WORKOUT EXP	0	0	0	0	0	0	(69)	0 ((16, 929)	(966'91)
22072	YAKIMA INDIAN NATION	0	0	0	0	0	0	(16,426)		(0/4/5)	(0.0,01)
22074	HANNAHVILLE INDIAN COMMUNITY	0	0	0	0	0	0	0	Ó	(4,410)	(105 (6)
22075	ROSEBUD SIOUX TRIBE CASINO/H	0	0	0	0	Ö	0	(750)	•	(TC/'OZ)	(100'17)
22076	GAMING WORLD WORKOUT EXPENSE	O,	0	0	0	0	0	(7,810)	0 ((177)	(186'1)
22077	PACIFIC COAST GAMING QUECHAN	0	0	0	0	0	0, (0 (o ((36)	(16, 905)
22079	QUECHEN TRIBE-PACIFICCOAST G	0	0	0	0	0	0 1	0 (> •	(E06'9T)	(5 183)
22089	BLUEWATER CASINO COLRADO RIV	0	0	0	0	0	0 (0 (o ((2, 183)	(1,292)
22091	PINERIDGE MOTEL/CONF. CENTER	0	0	0	0	0	ɔ (o î	> 0	(167'T)	(531)
22092	THREE AFFILIATED TRIBES TWIN	0	0	0	0	0	5	(37)	>	(PA#)	1

MILLER & SCHROEDER FINANCIAL, INC. TAXABLE FINANCING REVENUE SUMMARY For the Nine Months Ended July 31, 1997

08-22-97 9:34am

		TOTAL U/W	GROSS COMM	COMM ALLOCATED TO-	LESS PEES/DISC	TIACEG	LESS-	LESS-	LESS- FINDERS	LESS- Tee And	NET PROFIT
	*** YEAR-TO-DATE ***		INSTIT	RETAIL	TO CUST	TO U/W	LEGAL	ISS EXP	FEES	PROMO	TO U/W
22095	BOIS FORTE FORTUNE BAY RESOR	0	0	0	0	0	0	(2)	0	(338)	(340)
22102	ST JOSEPH RIVERBOAT	0	0	0	0	0	0	0	0	(8,894)	(8,894)
22103	TURTLE MOUNTAIN		0	0	0	0	0	0	0	(5,043)	(5,043)
22110	LAC DU FLAMBEAU CHICAGO	0	0	0	0	0	0	0	0	(6,257)	(6,257)
TOTAL TAXABLE FINANCING OPEN ISSUES	CING OPEN ISSUES	0	0	0	0	0	0	(35,303)	0	1 (4)	(167,613)
TOTAL TAXABLE FINANCING	CING	1,993,969	0	(696,789)	(115,624)	1,181,556	0	(61,084)	0	(203,640)	916,832
MUNICIPAL		; 2 3 3 3 3 4 4 5 5 5 7 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	2 2 2 2 2 2 2 3 3 4 4 5 4 5 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1 1 1 1 1 1	\$ 2 2 2 2 3 3 4 5 5 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	1 2 3 4 4 5 7 7	2 2 2 3 3 4 2 2 3 3 4 3 3 4 3 3 4 3 3 4 3 4			
MUNICIPAL BOND U/W											
10111 12/15/96 35,330	0 MISSOURI-DEACONESS LT HEALTH	9,044	0	0		9,044	0	0	0	0	9,044
TOTAL MUNICIPAL BOND U/W	D U/W	9,044	0	0	0	9,044	0	0		0	9,044
		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	: : : : : : :	* * * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1 1 1		; ; ; ;	; ; ; ; ;	; ; ; ;
TOTAL MUNICIPAL		9,044	0	0	0	9,044	0	0	0	0	9,044
MUNICIPAL OPEN ISSUES											
40201	TOMA LINDA ESCROW ACCT RESTR	c	c	o	0	0	0	0	0	(409)	(409)
40241	HELEN DIXON CONSULTING	0		0	0	0	0	0	0	(216)	(216)
TOTAL MUNICIPAL OPEN ISSUES	N ISSUES	0	0	0	0	0	0	0	0	(625)	(625)
TOTAL MUNICIPAL		9,044	0	0	0	9,044	0	0 1	0	(625)	8,419
PROMO & OTHER OPEN ISSUES	UES))) 1 1 1 7 7 3	† 		,				-		
	V uraga autum	c	c	0	0	0	0	0	0	(75)	(75)
3700	ROGER WINNER PROMO	0		0	0	0	0	0	0	(837)	(837)
0055	ALI ALIZEDAH PROMO	0	0	0	0	0	0	0	0	(13,100)	(13,100)
0119	DENNIS BALYEAT PROMO	0	0	0	0	0	0	0 (0 ((353)	(353)
0750	STEVEN ERICKSON PROMO	0	0	0 (0 (0 6	9 0	>		(12, 725)	(12,725)
0750	STEVE ERICKSON COUNTRY CLUB	0 0	9 0	o	o c	> c	o c		0	(8,000)	(8,000)
0932	P FREDERICKS FROMO	> C	,	o c			0	0	0	(8,563)	(8,563)
1931	TOW LAIM FROMO	• •	0	. 0	0	0	0	0	0	(937)	(937)
1	OTHER PROMO	0	0	0	0	0	0	0	0	(4,900)	(4,900)
	ADVERTISING	0	0	0	0	0	0	0	0	(1,184)	(1,184)
	PUBLIC RELATIONS/SPONSORSHIP	0 (0 0	0	0 0	0 0		0 0	0	(6/6'01)	(88)
	CLIENT GIFTS	Þ	>	5	>	>	د	,	,		

REV: 22-TXBL FINANCE - PAGE 4

	TOTAL U/W GROSS		COMM ALLOCATED TO- LESS	LESS		LESS-	LESS-	LESS-	LESS-	NET
	FEES &	* * * * * * * * * * * * * * * * * * * *	TEES/DISC	FEES/DISC	PROFIT	MSF	OTHER	FINDERS	T&E AND	PROFIT
*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TO CUST	TO U/W	LEGAL	ISS EXP	FEES	PROMO	TO U/W
	* * * * * * * * * *	: : : : : : : : : : : : : : : : : : : :	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	: : : : : : : : : : : : : : : : : : : :	1 1 1 1 1	1 1 1 1 1 1	1 1 1 1 1 1	1 1 1 1 1		
OTHER EMPLOYEE EXPENSES	0,	0	0	0	0	0	(74)	0	(738)	(812)
	11111111	1 1 1 1 1 1 1		: : : : : : : : : : : : : : : : : : : :	1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
TOTAL OPEN ISSUES	0	0	0	0	0	0	(74)	0	(91,738)	(91,812)
	;	; ; ; ; ;	1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	****		* * * * * * * * * * * * * * * * * * * *	; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;		1 1 1 1 1 1 1 1 1
TOTAL	2,003,013	0	(696,789)	(696,789) (115,624)	1,190,600	0	(61,158)	0	(296,003)	833,439
		排	整路特值特殊的补贴补贴	计算符件计算符件计			新科技基础 医甲基氏		持有新军司司等的 证券	

08-22-97 9:34am

MILLER & SCHROEDER FINANCIAL, INC. CORPORATE CAPITAL REVENUE SUMMARY July 31, 1997

		TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-		LESS-	LESS-	LESS-	NET
*** YE	*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	PROFIT TO U/W	ISSUE EXP	FINDERS	TEE AND PROMO	PROFIT TO U/W
CORPORATE CAPITAL FINANCINGS	CINGS	; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	# # # # # # # # # # # # # # # # # # #	† † † 1 1	; ; ; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	#	1	; ; ; ; ; ; ;
49001 08/04/93 1,000	NORTHERN NATURAL POWER	o	c	c	c	c	(33)	c		(53)
VARIOUS		0	0		0		(3,000)		9 (8)	(3 008)
02/01/96		0	0	0	0	0	0	0	(176)	(176)
06/14/96 1		56,550	0	(33,930)	(1,414)	21,206	0		(1.481)	19.725
01/29/96		20,000	0	(12,000)	(250)	7,750	(20)	0	(2)	7,695
10/30/96		52,320	0	(28,900)	(1,485)	21,935	(387)	0	(112)	21,436
02/19/97	BANC, INC COMMON STOCK	22,604	0	(6,600)	(139)	15,865	(150)	0	0	15.715
	BANC, INC COMMON STOCK	2,250	0	(2,250)	(49)	(49)	0	0	0	(49)
23040 04/17/97 19,500	BANC, INC COMMON STOCK	7,500	0	(4,500)	(96)	2,904	(312)	0	0	2,592
TOTAL FINANCINGS		161,224	0	(88,180)	(3,433)	69,611	(3,932)	0	(1,782)	63,897
CORPORATE CAPITAL ADMISSORY BEES	oada Adol	* * * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	;	1 1 1 1	1 1 1 1 1 1 1	1 3 5 5 1 2 2 5 6	;	† † † † †	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
49030 03/31/95	PALLET RECYCLING OF N A	0	0	C	c	c		c	(11)	(11)
23006 11/30/95	REMBRANDI/ROYBET RETIREMENT HO	0	0			, c	п п		(11)	משר ש
	SPIELO FINANCIAL ADVISOR	15,000				15.000	007.0	0 0	0 48	3,130
23014 03/11/96	LIBBY CORP	(199,547)	0		· c	(199 547)	· c			(199 547)
	RACING SERVICES FIN ADV		0	• •	0	470	0	0	o, c	470
	VIDEO UPDATE FIN ADV	2,000	0	0	0	5,000	0	0	0	5,000
23037 03/21/97	WANNER ENGINEERING SR SEC NOTE	3,000	0	0	0	3,000	0	0	0	3,000
THE PERSON AND THE PERSON		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1	: : : : : : : : : : : : : : : : : : : :	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1	;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
TOTAL ADVISORY FEES		(176,077)	0	0	0	(176,077)	5,150	0	848	(170,079)
TOTAL CORPORATE CAPITAL REVENUE	TAL REVENUE	4	0	(88,180)	(3,433)	(106,466)	1,218	0	(934)	(106,182)
MORIGAGE POOL TRADING PROFIT	ROFIT	; ; ; ; ; ; ;	2 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				; ; ; ; ;	† † † † † † †		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
49029 03/31/95 4.110	LSBO #18 RTC MORTGAGE POOL	c	c	c	c	c	(31 250)	c	۰	(31 250)
•		1 1 1 1 1 1) ! ; ; ;) i		(007/10)	1) i	100000000000000000000000000000000000000
TOTAL MORTGAGE POOL PROFIT	PROFIT	0	0	0	0	0	(31,250)	0	0	(31,250)
TOTAL REVENUES		80	0	(88,180)	(3,433)	(106,466)		0	(934)	(137,432)
OPEN ISSUES		; ; ; ; ; ; ; ; ;	8 7 8 1 9 1 1 1 1 1	; ; ; ; ; ; ; ; ;	; ; ; ; ;	1	; ; ; ; ;	; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
23024	PEAC AIRBORNE TECHNOLOGIES	0	0	0	0	0	(3,300)	0	0	(3,300)
23026	LOON STATE ENTERPRISES	0	0	0	0	0	(2)	0	0	(2)
23033	MALLET RECYCLING ASSOC.N.AMP	0 (0 (0 (0 (0 ((1,864)	0 (0 ((1,864)
#C053	DDANA GODVOIT DVDDNODO	5 6	-	0 0	.	.	o (.	(113)	(2 765)
23041	LIPTENT AITO CROID-SIEGED DERT	o c	o c	> c	.	o c	(76)	o c	o c	(374)
23043	OUNTRO	o c	, c		, c	o c		o c	(11.110)	(1,110)
		,	,	,	,	,	>	,		

MILLER & SCHROEDER FINANCIAL, INC. CORPORATE CAPITAL REVENUE SUMMARY July 31, 1997

		TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-		LESS-	LESS-	LESS-	NET
	*** YEAR-TO-DATE ***	FEES & TRAD PROF	INSTIT	INSTIT RETAIL TRADING	TRADING	PROFIT TO U/W	ISSUE	FINDERS	TEE AND PROMO	PROFIT TO U/W
23045	23045 8,000 SHELDAHL INC EQUIP FINANCING	0	0	0	0	0	(09)	0	(35)	(98)
0376	CLAREY PROMO	0	0	0	0	0	0	0	(2,000)	(2,000)
0829	FINSTUEN PROMO	0	0	0	0	0	0	0	(1,134)	(1,134)
1066	GLASRUD PROMO	0	0	0	0	0	0		(211)	(211)
3855	ZIBLEY PROMO	0	0	0	0	0	0	0	(161)	(191)
	OTHER EMPLOYEE EXPENSES	0	0	0	0	0	0	0	(11,530)	(11,530)
TOTAL OPEN ISSUES	N ISSUES	0	0	0	0	0	(8,368)	0	(19,894)	(28,262)
TOTAL DEPT	Ħ	(14,853)	0	(88,180)	(3,433)	(106,466)	(38,400)	0	(20,828)	(165,694)
						医多多性多多性蛋白的 医侧侧虫球球医脊髓杆 法非法院政策的复数				

MILLER & SCHROEDER FINANCIAL, INC. MILWAUKEE REVENUE SUMMARY July 31, 1997

08-26-97 5:16pm

*** YEAR-TO-DATE ***	TOTAL U/W FEES & TRAD PROF	RETAIL	LESS FEES/DISC TO CUST	PROFIT TO U/W	REIMB EXPENSE	LESS- ISSUE EXP	LESS- FINDERS FEE	LESS- TEE AND PROMO	NET PROFIT TO U/W
MORTGAGE BANKING 1997 FINANCINGS 25007 11/19/96 2,610 FERGUS FALLS MN-WESTRIDGE MALL 25008 04/28/97 3,350 MILWAUKEE, WI-INN TOWNE HOTEL 25015 05/13/97 1,500 BLACK RIVER FALLS-NO COUNTRY LO 25019 06/23/97 32,222 CHICAGO MICH AVE LOFTS	71,775 56,106 26,250 418,886	(23,490) (27,152) (13,500) (239,720)	0 0 0 0 (92,501)	48,285 28,954 12,750 86,665	11,089 19,770 11,572 47,619	(8,978) (20,333) (11,184) (47,462)	0000	(117) 0 (169) (6,533)	50,279 28,391 12,969 80,289
TOTAL 1997 FINANCINGS OPEN ISSUES	573,017	(303,862)	(92,501)	176,654	90,050	(87,957)	0	(6,819)	171,928
25004 25014 25016 CPB RICHARD PROPERTY-DEAD 25016 DELLYSTONE PARK 25020 ST CHARLES IL HOTEL BAKER 25021 AUSTIN MN-OAK PARK MALL 25022 SAMPSON II	00000	00000	00000	00000	4,436 0 0 2,374 687 3,200	(2,446) (4,310) (266) (2,374) (687) (3,200)	00000	(126)	(2,446) 0 (266) 0 0
TOTAL OPEN ISSUES TOTAL MORTGAGE BANKING	573,017	(303,862)	(92,501)	176,654	10,697	(101,240)		(126)	(2,712)
SBA LOAN ORIGINATION 1997 ORIGINATIONS 25010 11/20/96 185 INNOVATIVE TECHNOLOGIES SBA 25011 01/09/97 500 INFORMATION SOLUTIONS SBA 25018 04/09/97 750 ROBERTS ROOFING & SIDING INC. 25009 07/30/97 550 JOHNNY V'S CLASSIC CARE	1,177 3,629 1,014	0000	0000	1,177 3,629 1,014	6,365 14,827 21,874 14,782	(5,966) (14,913) (21,145) (13,588)	0000	(208)	1,576 3,335 1,743 1,194
TOTAL 1997 ORIGINATIONS	1	0	0	5,820	57,848	(55,612)	0	(208)	7,848
1996 ORIGINATIONS 	3,152	0 0	0 0	3,152	0 0	(9,861)	0 0	0 0	(6,709)

MILLER & SCHROEDER FINANCIAL, INC. MILWAUKEE REVENUE SUMMARY July 31, 1997

08-26-97 5:16pm

	*** YEAR-TO-DATE ***	TOTAL U/W FEES & TRAD PROF	RETAIL	LESS FEES/DISC TO CUST	PROFIT TO U/W	REIMB	LESS- ISSUE EXP	LESS- FINDERS FEE	LESS- TEE AND PROMO	NET PROFIT TO U/W
OPEN ISSUES										
25006	ATTUCKS CENTER INC	0	0	0	0	0	(1,825)	0	0	(1,825)
40241	HELEN DIXON CONSULTING	0	0	0	0	0	0	0	(48,047)	(48,047)
	ADVERTISING	0	0	0	0	0	0	0	(3,522)	(3,522)
	PUBLIC RELATIONS	0	0	0	•	0	0	0	(200)	(200)
3011	STEVE RAYL PROMO	0	0	0	0	0	0	0	(9,763)	(6),763)
	OTHER	0	0	0	0	0	0	0	(221)	(557)
TOTAL OPEN ISSUES		0	0	0	0	0	(1,825)	0	(62,089)	(63,914)
TOTAL SBA ORIGINATIONS	TIONS	8,972	0	0	8,972	57,848	(67,298)	0	(62,297)	(62,775)
TOTAL DEPT		581,989	(303,862)	(92,501)	185,626	158,595	(168,538)		(69,242)	106,441

MILLER & SCHROEDER FINANCIAL, INC. TAXABLE TRADING REVENUE SUMMARY July 31, 1997

		TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	FTROGG	LESS-	LESS-	LESS-	NET
И ***	*** YEAR-TO-DATE ***		INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
TAXABLE EQUIPMENT FINANCINGS	NCINGS	1	1 1 1 1 1 1 1 1 1	t ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	1 1 1 1 1 1 1	5 2 1 2 3 3 4 1 1 1 2	; ; ; ; ; ; ; ;	; ; ; ; ; ; ;	*	; ; ; ; ; ; ;
35043 11/21/96 1,141	1 FIRST MID-AMERICA FINANCE 2 ADCADIA CADITAL CODD	34,200	000	(17, 100)	0 0	17,100	(9,854)	0 6	00	7,246
AI. TAX EOUTE E	SOUTH CALLES CONT.			(705'11)			(100/11)			
NT - 110 No 1111 No.		0/# 170		(70%'07)		33,008	(CS6'0T)	0		6/0/77
TAXABLE TRADING 1995 FINANCINGS							1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1		
48084 11/10/94 2,540	0 1ST FIDELITY AUTO 94-1 DEFER	c	c		C	c	(3,125)	c	c	(3.125)
		(3,806)	0	0	0	(3,806)	0	0	0	(3,806)
48083 03/01/95 5,000		486	0	0	0	486	0	0	0	486
35020 03/10/95 334	4 INGLESIDE TX-DEPT OF NAVY	(951)	0	0	0	(156)	0	0	0	(921)
TOTAL 1995 FINANCING	r n	(4,271)	0	0	0	(4,271)	(3,125)	0	0	(7,396)
TOTAL REVENUES		57,199	0	(28,462)	0	28,737	(14,060)	0	0	14,677
OPEN ISSUES		; ; ; ; ; ; ; ; ;] ; ; ; ; ; ;	; ; ; ; ; ; ;	;	1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
35032	TEXAS PREMIUM FINANCING	0	0	0	0	0	(8,296)	0	0	(8, 296)
24001	SYBASE	0	0	0	0	0	0	0	(46)	(46)
00000	OTHER ISSUE EXPENSE	0	0	0	0	0	(9,550)	0	0	(9,550)
	OTHER EMPLOYEE EXPENSES	0	0	0	0	0	0	0	(44)	(44)
3439	STANCHFIELD PROMO	0	0	0	0	0	0	0	(1,236)	(1,236)
0299	BUTORAC PROMO	0	0	0	0	0	0	0	(260)	(260)
TOTAL OPEN ISSUES		0	0	0	0	0	(17,846)	0	(1,586)	(19,432)
TOTAL DEPT		57,199	0	(28,462)	0	28,737	(31,906)	0	(1,586)	(4,755)
			计算经计算计算机设计	美国教育技术的第	电弧性 化苯基苯甲基	计算程序 计连续记录				非体统 计算用 计可引

MILLER & SCHROEDER FINANCIAL, INC. SEATILE U/W REVENUE SUMMARY July 31, 1997

λ * * *	*** YEAR-TO-DATE ***	TOTAL U/W FEES & TRAD PROF	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO- TRADING	PROFIT TO U/W	LESS- ISSUE EXP	LESS- FINDERS FEES	LESS- TEE AND PROMO	NET PROFIT TO U/W
MUNICIPAL BOND U/W		\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 2 1 1 1 2 2 3	; ; ; ; ; ;			
43548 04/17/96 17,050	O DEKALB GA-REGENCY WOODS I & II	7.200	(1) 200)	c	ć	,	•			
96/50/90		•	0		,	> c	- 6	0	0 (0 0
06/25/96		209	0	(250)	(10)	(51)	N C	0 0	-	(51)
96/10/80		1,403	0	0	0	1,403		o c		1 403
		2,450	0	(1,000)	(20)	1,400	0			1.400
12/02/36		(20,620)	0	0	0	(20,620)	0	0	(2,667)	(23,287)
14/13/30		98,570	(10,425)	(2,500)	(275)	82,370	(1,090)	0	(7,136)	74.144
16/06/10		•	(16,875)	0	0	120,488	(1,016)	0	0	119,472
16/06/10		-	(16,875)	0	0	120,488	(1,016)	0	0	119,472
		•	(24,175)	(4,800)	(208)	146,409	(2,887)	0	(7,873)	135,649
16/17/00	S AUSIIN IA-WOULLAND HEIGHTS APT	162,925	(19,362)	0	0		(1,328)	0	(8,378)	133,857
TOTAL MUNICIPAL BOND U/W	M/D D	702,	(94,912)	(11,550)	(843)	595,450	(7,308)	0	(26,054)	562.088
INVESTMENT BANKING FEES		# # # # # # # # # # # # # # # # # # #	# # # # # # # # # # # # # # # # # # #	; ; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ;	t 1 1 1 2 2 8 8 8	1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	1	† 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
10/16/95			0	0	0	0	(6,193)	0	0	(6,193)
11/30/96		10,000	0	0	0	10,000	0	0	0	10,000
54042 07/14/97 10,300	0 PHOENIX AZ-RANCHO LADERA FIN A	10,000	0	0	0	10,000	0	0	0	10,000
TOTAL INVESTMENT BANKING FEES	NKING FEES	20.000	0			000 00	(001 9)	1 1		1 0
			; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;) ! ! ! ! !) i		(061/0)			13,807
TOTAL REVENUES		722,755	(94,912)	(11,550)	(843)	615,450	(13,501)	0	(26,054)	575,895
	•	: : : : : : :	;	; ; ; ; ; ; ; ; ; ;	;		;	1 1 1 1 1	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
OPEN ISSUES										
1 1 1 1 1 1				•						
		0	0	0	0	0		0	(44)	(44)
43558 3,590		0	0	0	0	0	(88)	0	(3,163)	(3,221)
54010	ODINGS CHIEF TOTAL	0 (0	0	0	0	(474)	0	(5,048)	(5,522)
54012	SHELDY CATT THE CORNERS AND	0 0	0 6	0 (0 (0 1	0	0	(229)	(229)
54015	HEHFB SHELBY CNTY IN ENGEWATER	> 0	- c	0 0	9 0	0 0	0 (0 6	(82)	(82)
54020	DEKALB CNTY, GA COVINGTON WLK M	0			0	0	(27)	o c		(12)
54021	HARRIS CIVIY HSING FIN CORP OAK	0	0	0	0	0	(12)	0	0	(12)
54022	HENRICO CNTY DEV CORP AXATEA A	0	0	0	0	0	(9)	0	0	(9)
54026	MARICOPA CNTY, AZ ARCADIA VISTA	0	0	0	0	0	(100)	0	(1,062)	(1,162)
		0	0	0	0	0	(9)	0	0	(9)
		0	0	0	0	0	(10)	0	(368)	(378)
		0	0	0	0	0	(32)	0	(1,622)	(1,657)
		0	0	0	0	0	(12)	0	(1,312)	(1,324)
54039 86,000		0	0	0	0	0	(26)	0	(1,307)	(1,363)
0000		0	0	0	0	0	(15)	0	(4,767)	(4,782)
0000	THE ISSUE EXPENSES	0 (0	0	0		(9)	0	0	(9)
1278	DAN DILL PROMO	0 (0 (0	0	0	0	0	(5,705)	(5,705)
2618	TOWNSTALL DROWN	5 6	o . c	0 (0 (0 (0	0	(808)	(806)
	TON MOLLI FROMO	>	>	0	0	0	0	0	(5,897)	(5,897)

MILLER & SCHROEDER FINANCIAL, INC. SOLANA BEACH U/W REVENUE SUMMARY July 31, 1997

				GROSS COM	GROSS COMMISSION ALLOCATED TO-	CATED TO-		LESS-	LESS-	LESS-	NET
	***	THE CHAPTER OF THE CASE OF THE	FEES &	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			PROFIT	ISSOE	FINDERS	T&E AND	PROFIT
† 1 2 2 2 3 4 5 7 7	77	TEAR-10-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
MUNICIPAL BOND U/W	W/U CIN		; ; ; ; ;	1	1 1 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ; ;	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1											
41503 12/23/93	/93 12,500	CATHEDRAL REV NOTES 93A	0	c	c	c	ć	ć	•	•	
	/94 5,000		0			•	>	> 0)	(42)	(42)
	/95 363,265		0				-	-	o ((535)	(535)
51027 01/24/96	/96 65,070		974	,	•		0 1	> •	0	(1,008)	(1,008)
41680 06/25/96	/96 25,390					- -	4,0	0	0	(69)	905
51041 10/17/96			47.6	.	0 (0,00)	o î	0 0	0	0	(250)	(250)
51085 10/18/96			000	> ((777)	(52)	219	0	0	0	219
			27, 048	5 ((15,900)	(265)	5,483	873	(1,128)	0	5,228
51082 11/13/96	_		##/ 'O#	D	(34,638)	(4,558)	1,548	(1,242)	0	(772)	(466)
			215,979	(31,000)	0	0	184,979	(1,620)	0	(13)	183,346
			73,614	0	(20,000)	(3,950)	49,664	(32,298)	0	0	17,366
			80,248	(12,900)	(2,390)	(535)	64,423	(11,223)	0	(241)	52,959
			107,638	0	0	0	107,638	(250)	0	0	107,388
	•	LANCAS TER-FRIENDLY	187,686	0	(28,563)	(21,418)	137,705	(4,133)	0	(254)	133,318
			130,052	0	(75,100)	(7,100)	47,852	(8,306)	0	0	39,546
			25,500	(8,762)	0	0	46,738	(1,640)	0	0	45,098
				(26,220)	0	0	165,316	(8,028)	0	(6,057)	151,231
			265,135	0	(155,880)	(8,108)	100,147	(7,732)	(3.768)	(2,999)	85,648
				(38,885)	(3,950)	(6,968)	86,379	0	0	(758)	85,621
			391,700	0	(161,575)	(17,660)	212,465	(61,041)	0	(1,536)	149,888
	•		444,850	(59,485)	0	0	385,365	(83,988)	0	(1,221)	300,156
			29,250	0	(18,750)	(1,500)	9,000	(1,129)	0	(13)	7,858
	***		0	(16,500)	0	0	(16,500)	0	0	0	(16,500)
			34,000	0	(20,000)	(2,000)	12,000	(1,310)	0	0	10,690
			694,426	0	(347,100)	(16, 322)	331,004	(54,274)	0	(17.147)	259,583
			160,059	(23,350)	(6,481)	(3,198)	127,030	(5,132)	0	(2,151)	119,747
			198,319	(23,338)	(1,088)	(4,850)	169,043	(33,990)		0	135,053
	4		180,800	0	0	0	180,800	(30,000)	0	0	150,800
			51,093	0	(9,838)	(10,040)	31,215	(6,764)	Ó	(4,650)	19,801
				Ö	(20,592)	(3,045)	22,971	(964)	0	(99)	21,951
	_		173,549	0	0	(23,425)	150,124	(1,182)	0	(1,504)	147,438
			76,179	0	(38,032)	(1,500)	30,647	(975)	0	(1,418)	28,254
			64,726	(11,875)	(475)	(36)	52,281	(2,568)	0	0	49,713
	-	CENTRAL VALLEY UNIF SCHOOL DIS		0	0	0	479,312	(45,235)	0	(1,621)	432,456
		WALNUT VALLEY UNIF SCHOOL DIST	135,030	0	0	0	135,030	(45,496)	0	.0	89,534
51046 08/28/97	97 26,000	SPARKS NV TAX ALLOC REV RFDG	0	0	0	0	0	0	0	(3,011)	(3,011)
TOTAL MUNI	TOTAL MUNICIPAL BOND 11/W	M/II	E64 133 V	(360 316)	(429 030)	(0)0 (7)	1 0 1 0		1 1 0 0 0	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1 00 1 00 1 00 1
			7777777	(010'20'2)	(#90'006)	(700'6#1)	2, 310, 852	(150'655)	(4,876)	(41,320)	506,000,3
INVESTMENT BANKING FEES	NKING FEES								1 1 1 1 1 1 1		
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1											
47520 03/23/94 12,000	94 12,000	SAN BERN-CITY HALL RMKTG	15,000	0	0	0	15,000	0	0	0	15,000

MILLER & SCHROEDER FINANCIAL, INC. SOLANA BEACH U/W REVENUE SUMMARY July 31, 1997

		TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	PROFIT	LESS-	LESS-	LESS-	PROFIT
*	*** YEAR-TO-DATE ***	, D.	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
41501 09/24/93	TORREY PINES CAPITAL GROUP	0	0	0	0	0	0	0	(283)	(283)
05/31/95	6,800 REDLANDS CA PKG LOT LEASE RMKT	8,138	0	0	0	8,138	0	0	0	8,138
		25,000	0	0	0	25,000	0	0	0	25,000
08/25/95		0	0	0	0	0	(12)	0	(265)	(640)
09/20/95		2,000	0	0	0	2,000	0	0	0	5,000
12/01/95	3,500 SAN MARCOS CA-TRI M CO RMKTG	2,188	0	0		2,188	0	0	0	2,188
	SAN BERN SOLID WASTE-EMP BENEF	0	0	0	0	0	0	0	(393)	(393)
	500 VENTURA CO-OXNARD SCHL DIST	116,642	0	0	0	116,642	0	0	(633)	116,009
		30,638	0	0	0	30,638	0	0	0	30,638
	RANCHO CUCAMONGA SRS 96 RES AG	10,000	0	0	0	10,000	0	0	0	10,000
12/31/96		10,000	0	0	0	10,000	0	0	0	10,000
03/13/97		10,000	0	0	0	10,000	o	0	0	10,000
04/14/97		6,500	0	0	0	6,500	0	0	(689)	5,811
05/28/97 1		15,000	0	0	0	15,000	0	0	0	15,000
51131 07/23/97 9,435	35 VENTURA-HACIENDA DE CAMARILLO	22,288	0	0	0	22,288	0	0	0	22,288
TOTAL INVESTMENT BANKING PEES	JANKING PEES	276,394	0	0	0	276,394	(75)	0	(2,563)	273,756
MUNICIPAL SECONDARY PROFIT	ROFIT	; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ; ; ;	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	t	; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	# # # # # # # # # # # # # # # # # # #	1 1 1 1 2 1 1
51127 12/31/96 4,0	4,000 EL CAJON REDEV AGENCY NOTES	8,372	0	0	0	8,372	0	0	0	8,372
TOTAL MUNICIPAL SECONDARY PROFIT	CONDARY PROFIT	8,372	0	0	0	8,372	0	0	0	8,372
GOVERNMENT SECURITIES		3 3 5 5 1 2 3 1 1 1	2 2 3 3 4 4 5 7	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	E	} 2 4 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1	† ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	2 2 3 1 1 1 1 3 3 4 3 3 4 3 4 3 4 3 4 3 4 4 4 4	
	1		,	•					•	000
51107 03/19/97 44,485	35 NORCO FIN AUTH-PROJ AREA #1 85 INLAND VALLEY DEV AUTH SRS 97	4,000	0	0		2,500	0	00		2,500
				;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	: : : : : : : : : : : : : : : : : : : :	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
TOTAL GOVERNMENT SECURITIES	ECURITES	6,500	0	0	0	6,500	0	0	0	6,500
TOTAL REVENUES			(252,315)	(960,564)	(143,562)	3,602,118	(449,722)	(4,896)	(49,889)	3,097,611
OPEN ISSUES		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 	; ; ; ; ; ; ; ;	t t t t t	2 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	1 1 1 1 1 1 1 1 1	1 1 1 1 1 1		
3						,	,	•		()
		0	0	0	0	O :	0	0 ((81,416)	(97,418)
41607 3,000	_	0	0	0	0	0	0 ()	(17)	(000 00)
		0	0	0	0	0 (0 ()	(32,320)	(32, 320)
		0	0	0	0	0 (o ()	(22)	(62)
41626 11,000		0 '	0 (0 (0	5	.	> 0	(76)	(50)
41633	CITY OF OXNARD-OXNARD TOWN SQU	0 (0 (0 0		o 6	0 (10.)	5	(06)	(35)
51003	REDEV AGENCY-CITY OF AZUSA, CA	-	> (> (.	(6/)	> 0	(784)	(384)
51012	CITY OF COTATI	ɔ	5	>	>	>	>	.	11001	•

MILLER & SCHROEDER FINANCIAL, INC. SOLANA BEACH U/W REVENUE SUMMARY July 31, 1997

			TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	F	LESS-	LESS-	LESS-	NET
1	*** YEAR-	*** YEAR-TO-DATE ***		INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
51017	S	SAN BERN JPFA-MERIDIAN TERRACE	0	0	0	0	0	0	0	(259)	(259)
51026	ų	LINDSAY FIN AUTH-HENY MAYO HOS	0	0	0	0	0	(9,250)	0	(41)	(9,291)
51034	Š	SAN BERN-TRANS 1 YR NOTE	0	0	0	0	0	0	0	(304)	(304)
51037	3	WASTE MANAGEMENT LEASE	0	0	0	0	0	0	0	(301)	(301)
51040	а,	POMONA CA-REFUNDING PROJECTS	0	0	0	0	0	0	0	(330)	(330)
51051	Z	NATIONAL ASSOC OF COUNTIES	0	0	0	0	0	0	0	(476)	(476)
51068	ĸ	SAN BERNARDINO 1997-1998 TRAN	0	0	0	0	0	0	0	(5,245)	. (5,245)
51069	Š	SAN MATEO COUNTY EMPL. BENEFI	0	0	0	0	0	0	0	(202)	(202)
51070	ភ	UNIBERSITY OF MONTANA EMPL. B	0	0	0	0	0	0	0	(123)	(123)
51075	บ	CALF. PUB. EMPL. RETIRE. SYST. HLT	0	0	0	0	0	0	0	(206)	(206)
51092	Ē.	BUS DEV CONS: BIO-RECLAMATION	0	0	0	0	0	(275,000)	0	0	(275,000)
51093	Ξ.	BUS DEV CONS: PAUL MCINTOSH	0	0	0	0	0	0	0	(127)	(127)
51094	Z	NEW YORK CY-HLTH BENE. REV. BON	0	0	0	0	0	0	0	(1,428)	(1,428)
51095	Z	NACO DESIGN. ISSUERS HLTH BEN.P	0	0	0	0	0	0	0	(175)	(175)
21097	3	WALLER CNTY TEXAS UNITED TIRE	0	0	0	0	0	0	0	(4,188)	(4,188)
51099	Z	NATIONAL ASS. OF COUNTIES-NACO	0	0	0	0	0	0	0	(13,427)	(13,427)
51102	_ບ ຸ	CTY ALHAMBRA REFND C.O.P. SERI	0	0	0	0	0	(375)	0	(57)	(432)
51103	Ĭ	MONTE VISTA WATER DIST WATER C	0	0	0	0	0	(141)	0	(701)	(842)
51109	3	SAN FRAN UNIFIED SCHOOL DIST	0	0	0	0	0	0	0	(57)	(57)
51110	5	UNIVERSITY HEIGHTS PROJ	0	0	0	0	0	(200)	0	0	(200)
51111	บั	CITY OF ARCADIA CENTRA REDEVEL	0	0	0	0	0	(400)	0	0	(400)
51112	ບັ	CITY OF PASADENA-PLAYHOUSE REV	0	0	0	0	0	0	0	(200)	(200)
51114	ยี	CITY OF THOUSAND OAKS SHADOW R	0	0	0	0	0	0	0	(420)	(420)
51116	S	SOLANO CNTY EMPLOYEE HLTH BENE	0	0	0	0	0	0	0	(210)	(210)
51117	ี่	CITY OF HENDERSON, NV MONARCH G	0	0	0	0	0	0	0	(4,175)	(4,175)
51118	ี่	CITY OF SAN DIEGO SCRIPPS MEDI	0	0	0	0	0	0	0	(5,247)	(5,247)
51120	Œ	MIAMI HLTH FAC AUTH SARASOTA	0	0	0	0	0	0	0	(4,121)	(4,121)
51121		CITY OF HESPERIA COMM FAC. DIST	0	0	0	0	0	0	0	(73)	(73)
51122		SAN BERN -SUMITOMO TXBL LOAN	0	0	0	0	0	(1,575)	0	0	(1,575)
51125	_	MARYLAND IND FIN AUTH-ST THOMA	0	0	0	0	0	0	0	(920)	(220)
51132	35,400 EI	EL CAJON DEVELOPMENT AGCY	0	0	0	0	0	0	0	(66)	(66)
6600	หั	JOE ARTON PROMO	0	0	0	0	0	0	0	(64)	(64)
0153	ec)	B BIGGINS PROMO	0	0	0	0	0	0	0	(15)	(75)
0260	R	ROBIN THOMAS PROMO	0	0	0	0	0	0	0	(609)	(609)
0285	*	ANTHONY BUDINAK PROMO	0	0	0	0	0	0	0	(1,502)	(1,502)
0343	Œ	MIKE CAVANAUGH PROMO	0	0	0	0	0	0	0	(299)	(533)
0445	13.	RHONDA CONNOLLY PROMO	0	0	0	0	0	0	0	(2,190)	(2,190)
0650	۲۸	VIC DHOOGE PROMO	0	0	0	0	0	0	0	(1,590)	(1,590)
1266	5	JIM HATTER PROMO	0	0	0	0	0	0	0	(8,315)	(8,315)
1590	S	JIM IVERSON PROMO	0	0	0	0	0	0	0	(2,288)	(2,288)
1805	MA	MAURICE KIRKHOFER PROMO	0	0	0	0	.0	0	0	(4,756)	(4,756)
2320	¥.	KERMIT MCMILLIN PROMO	0	0	0	0	0	0	0	(3,247)	(3,247)
2932	Ö	G PUMAR PROMO	0	0	0	0	0	0	0	(52)	(52)

MILLER & SCHROEDER FINANCIAL, INC. SOLANA BEACH U/W REVENUE SUMMARY July 31, 1997

		TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-		LESS-	LESS-	LESS-	NET
		FEES &		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	PROFIT	ISSUE	FINDERS	TEE AND	PROFIT
*** YE	*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
		***************************************	3 1 2 1 1 1 1	* * * * * * * * * *	1 1 1 1 1 1 1	1 1 1 1 1 1		1 1 1 1	1 1 1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *
3256	J SCHWARTZ PROMO	0	0	0	0	0	0	0	(4,561)	(4,561)
9012	MICHAEL WHIPPLE PROMO	0	0	0	0	0	0	0	(4,988)	(4,988)
	SPECIAL EVENTS	0	0	0	0	0	0	0	(6,148)	(6,148)
	ADVERTISING/PROMOTION	0	0	0	0	0	0	0	(26,165)	(26,165)
	OTHER EMPLOYEE EXPENSE	0	0	0	0	0	0	0	(9,194)	(9,194)
	ALL OTHER	0	0	0	0	0	0	0	764	764
		1 1 1 1 1	:	1 1 1 1 1 1	1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1
TOTAL OPEN ISSUES		0	0		0	0	(287,316)	0	(233,195)	(520,511)
		* * * * * * * * * * * * * * * * * * * *	; ; ; ; ; ;	* * * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	;	1 1 1 1	1 1 1	1 1 1
TOTAL SOLANA BEACH U/W	M/	4,958,559	(252,315)	(960,564)	(143,562)	(143,562) 3,602,118	(737,038)	(4,896)	(283,084)	2,577,100

MILLER & SCHROEDER FINANCIAL, INC. PASADENA U/W REVENUE SUMMARY July 31, 1997

08-25-97 10:23am

		TOTAL U/W FEES &	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	PROFIT	LESS- ISSUE	LESS- FINDERS	LESS- TEE AND	PROFIT
*** YEA	*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
MUNICIPAL BOND U/W			! ! ! ! ! !	1 1 1 1 1 1 1 1 1 1			1			
53016 12/11/96 24,890		99,290	0	0	0	99,290	0		0	99,290
51066 02/05/97 52,085	POMONA UNIF SCHOOL DIST 97A	138,283	0	0	0	138,283	0	0	0	138,283
TOTAL MUNICIPAL BOND U/W	M/D	237,573	0	0	0	237,573	0	0	0	237,573
			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$: : : : : :	* * * * * * * * * * * * * * * * * * * *	\$ 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	****	1 1 1 1 1
TOTAL REVENUES		237,573	0	0	0	237,573	0	0	0	237,573
OPEN ISSUES			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					\$ 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
43006 20,000	SONOMA-SELF INSUR TECTAX	0	0	0	0	0	0	0	(578)	(578)
53006	LAS VEGAS RENT TO OWN	0	0	0	0	0	0	0	(1,261)	(1,261)
53010	LA COUNTY HOUSING DEV CORPORAT	0	0	0	0	0	0	0	(882)	(882)
53017 5,000	MOTHER CO & PCL CONST SERVICES	0	0	0	0	0	0	0	(30)	(30)
8600	RAY ANDERSON PROMO	0	0	0	0	0	0	0	(150)	(150)
0206	REGGIE BOTTGER PROMO	0	0	0	0	0	0	0	(5,143)	(5,143)
1997	VICTOR LEE PROMO	0	0	0	0	0	0	0	(7,736)	(7,736)
3122	MIKE RUBAL PROMO	0	0	0	0	0	0	0	(405)	(405)
	OTHER EMPLOYEE EXPENSE	0	0	0	0	0	0	0	(175)	(175)
				1 1 1 1 1 1 1	1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
TOTAL OPEN ISSUES		0	0	0	0	0	0	0	(16,363)	(16,363)
		; ; ; ; ;	* * * * * * * * * *	; ; ; ; ; ;	; ; ; ; ;	; ; ; ; ; ;	; ; ; ; ; ;	; ; ; ; ; ; ;	• • • • • • • • • • • • • • • • • • •	† † † † †
TOTAL PASADENA U/W	•	237,573	0	0	0	237,573	0	0	(16,363)	221,210
		- 经营销的股份 医肾	计算算算 医乳管囊囊	计分类 计可引用 计算量	计算机器 地名英 克特	计				

MILLER & SCHROEDER FINANCIAL, INC. SEATTLE U/W REVENUE SUMMARY July 31, 1997

	TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	-NTED TO-		LESS-	LESS-	LESS-	NET
	FEES &	1 1 1 1	**********************		PROFIT	ISSUE	FINDERS	T&E AND	PROFIT
*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
***************************************	1 1 1 1 1	: : : : : : : : : : : : : : : : : : : :			, , , , , , , , , , , , , , , , , , , ,	* * * * * * * * * * * * * * * * * * * *		1 1 1 1 1 1 1 1	
EVENT & SPORT TICKETS	0	0	0	0	0	0	0	(406)	(406)
ADVERTISING/PROMOTION	0	0	0	0	0	0	0	(18)	(18)
OTHER EMPLOYEE EXPENSE	0	0	0	0	0	0	0	(137)	(137)
		1 1 1 1 1 1 1		***************************************	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1	* * * * * * * * * * * * * * * * * * * *
TOTAL OPEN ISSUES	0	0	0	0		(829)	0	(31,973)	(32,802)
		* * * * * * * * * * * * * * * * * * * *				1 1 1 1 1 1 1	;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;		*****
TOTAL SEATTLE U/W	722,755	(94,912)	(11,550)	(843)	615,450	(14,330)	0	(58,027)	543,093
	拉斯拉斯阿索阿斯阿拉	计算机工作证明							美装装装装装装装装

MILLER & SCHROEDER FINANCIAL, INC. ORLANDO U/W REVENUE SUMMARY July 31, 1997

08-22-97 10:10am

		GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-		LESS-	LESS-	LESS-	NET
*** YEAR-TO-DATE ***	FEES &	INSTIT	RETAIL	TRADING	PROFIT TO U/W	ISSUE	FINDERS	TEE AND	PROFIT TO U/W
INVESTMENT BANKING FEES	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 2 3 1 1 1 1 2 2 3 2 4 4 7	1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ; ;	; ; ; ; ; ;	! ! ! ! ! !	; ; ; ; ; ;	; ; ; ; ; ; ;
40134 01/24/97 12,000 BROWARD CO FL-WINDOVER OAKS	32,117	0	0	0	32,117	0		0	32,117
TOTAL INVESTMENT BANKING FEES	32,117	0	0	0	32,117	0	0	0	32,117
TOTAL REVENUES	32,117	0 1	0 1		32,117	0	0	0 1	32,117
OPEN ISSUES									
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1									
25,000	0	0	0	0	0	0	0	(16)	(16)
4,500	0	0	0	0	0	0	0	(38)	(38)
4,000	0	0	0	0	0	0	0	(216)	(216)
•	0	0	0	0	0	0	0	(226)	(226)
10,500	0	0	0	0	0	0	0	(617)	(617)
14,000	0	0	0	0	0	0	0	(37)	(37)
3666 TOBY WAGNER PROMO	0	0	0	0	0	0	0	(327)	(327)
ADVERTISING/PROMOTION	0	0	0	0	0	0	0	(108)	(108)
ALL OTHER	0	0	0	0	0	0	0	(88)	(88)
TOTAL OPEN ISSUES	0	0	0	0	0	0	0	(1,674)	(1,674)
TOTAL ORLANDO U/W	32,117	等等原件			32,117		0	(1,674)	30,443

MILLER & SCHROEDER FINANCIAL, INC. SACRAMENTO U/W REVENUE SUMMARY July 31, 1997

08-22-97 10:13am

		TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-		LESS-	LESS-	LESS-	NET
*** YEAR-T	*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
MUNICIPAL BOND U/W		1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	; ; ; ; ;	1	! ! ! ! ! !	; ; ; ; ; ; ;	1 1 1 1 1 1		; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	; ; ; ; ;
57001 12/19/96 30,000 ME	57001 12/19/96 30,000 MENDOCINO CO PENSION OBLIG 96	297,467	(30,720)	0	(2,588)	264,159	(42,660)		(13,151)	208,348
TOTAL MUNICIPAL BOND U/W		297,467	(30,720)	0	(2,588)	264,159	(42,660)	0	(13,151)	208,348
INVESTMENT BANKING FEES		1 1 1 1 1 1 1 1	\$ 9 8 9 P 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	3 5 7 1 1 1 2 2 1			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; ; ; ; ; ; ;		1 1 1 1
57001 12/19/96 30,000 ME	57001 12/19/96 30,000 MENIDOCINO CO PENSION OBLIG 96	30,000	0	0	0	30,000	0	0	0	30,000
TOTAL INVESTMENT BANKING FEES	FEES	30,000	0	0	0	30,000	0	0	0	30,000
TOTAL REVENUES		327,467	(30,720)	0	(2,588)	294,159	(42,660)	0	(13,151)	238,348
		* * * * * * * *	* * * * * * * * * * * * * * * * * * * *	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	† 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
OPEN ISSUES										

	SACRAMENTO CNTY LEASE REV REFU	0	0	0	0	0	0	0	(52)	(52)
	MENDOCINO CNTY COP REPUNDING	0	0	0	0	0	0	0	(740)	(740)
	MENDOCINO SOLID WASTE AUTHORIT	0	0	0	0	0	0	0	(142)	(142)
	MENDOCINO CNTY TRANS	0	0	0	0	0	(2,000)	0	0	(2,000)
	EL DORADO UNION HIGH SCHOOL DI	0	0	0	0	0	0	0	(81)	(81)
	MODESTO IRRIGATION	0	0	0	0	0	0	0	(94)	(16)
	ST OF CA STATE AGENCY BONDS	0	0	0	0	0	0	0	(22)	(22)
2586 S N	S NIELSON PROMO	0	0	0	0	0	0	0	(5,184)	(5,184)
ITO	OTHER EMPLOYEE EXPENSE	0	0	0	0	0	0	0	(325)	(325)
TOTAL OPEN ISSUES		0	0	0	0	0	(2,000)	0	(6,622)	(11,622)
TOTAL SACRAMENTO U/W		327,467	(30,720)	0	(2,588)	294,159	(47,660)	0	(19,773)	226,726
		计算机算机的现在分词						计计算计算计算计算计算	计预计算计算计算计算计	

MILLER & SCHROEDER FINANCIAL, INC. SELP-INS GROUP REVENUE SURMARY July 31, 1997

08-22-97 10:15am

		TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	#TGOGG	LESS-	LESS-	LESS-	NET
IX ***	*** YEAR-TO-DATE ***	TRAD PROF	INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
OPEN ISSUES		; ; ; ; ; ;	1	; ; ; ; ; ; ; ;	9 2 3 3 5 5 5 6 6 6	E	; ; ; ; ; ;	1 1 1 1 1 1 1		
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		•	,	,	,	,	,	,		,
100 T 7	WICHING WORKER COMP SELF INS	0 (0	0	0	0	0	0	(138)	(138)
44514	CAN ANTONIO IIAB MORY COMP	> 0	o 6	0	0 (o (o (5 ((752)	(257)
44516	SCHOOL VEBN IIND HORN COMP	> 0	>	•	5 6	s (o (5 6	(104)	(424)
44520	PITTEDS OFFER PITTED NORK COMP	> (o (o (5 (o (o (5 ((124)	(124)
44.000	KIVEKS CIII	.	o (o (o (o (5 (o ((1,022)	(T'077)
77044	SO CA OT POWERS INSUR AUTH	0	0	0	0	0	0	0	(141)	(141)
44524	SCRIPT REVENUE	0	0	0	0	0	0	0	(281)	(581)
44525	SAN DIEGO WORK COMP	0	0	0	0	0	0	0	(206)	(206)
44529	MINNESOTA COUNTIES	0	0	0	0	0	0	0	(1,777)	(1,777)
44544	FRESNO COUNTY SELF INSURANCE	0	0	0	0	0	0	0	(1,639)	(1,639)
44545	FRESNO CNTY SELF INS	0	0	0	0	0	0	0	(524)	(524)
43006	SONOMA CTY SELF INS TX & TE	0	0	0	0	0	0	0	(417)	(417)
1001	SAN DIEGO UNIFIED SCHL DIST	0	0	0	0	0	0	0	(1,108)	(1,108)
61003	STATE OF WYOMING EMPL BENEFITS	0	0	0	0	0	(1,000)	0	(1,603)	(14,603)
61010	CITY OF MILWAUKEE	0	0	0	0	0	0	0	(243)	(243)
61011	STATE OF NORTH DAKOTA	0	0	0	0	0	0	0	(7,140)	(7,140)
61012	CITY OF FORT WORTH TEXAS	0	0	0	0	0	0	0	(29)	(29)
61013	UNIVERSITY OF TEXAS	0	0	0	0	0	0	0	(398)	(338)
61014	CITY OF AUSTIN TEXAS	0	0	0	0	0	0	0	(4,556)	(4,556)
61016	SANTA CLARA CO WORK COMP	0	0	0	0	0	0	0	(1,361)	(1,361)
61017	STATE OF NEVADA/WORKER COMP PR	0	0	0	0	0	0	0	(1,218)	(1,218)
61020	SAN FRANCISCO/WORKERS COMP PRO	0	0	0	0	0	0	0	(682)	(682)
61021	CONTRA COSTA COUNTY/WORKERS CO	0	0	0	0	0	0	0	(45)	(45)
61023	SAN MAREO-WORKERS COMP. PROG.	0	0	0	0	0	0	0	(3,259)	(3,259)
61024	NACO-WORKERS COMP. PROG.	0	0	0	0	0	0	0	(3,492)	(3,492)
61027	SAN BERNARDINO CNTY SELF INS.F	0	0	0	0	0	(20,214)	0	(2,302)	(25,516)
61029	SAN DIEGO CO WORKERS COMP	0	0	0	0	0	0	0	(82)	(88)
61030	WISCONSIN SELF INSURANCE DEALS	0	0	0	0	0	(5,873)	0	0	(5, 873)
61031	SACRAMENTO CO WORKERS COMP	0	O	0	0	0	0	0	(448)	(448)
6600	JOE ARTON PROMO	0	0	0	0	0	0	0	(15)	(75)
0518	J DANFORD PROMO	0	0	0	0	0	0	0	(243)	(543)
2786	S PATRAN PROMO	0	0	0	0	0	0	0	(2,146)	(2,146)
2787	BEN PAULSON PROMO	0	0	0	0	0	0	0	(675)	(675)
2789	BRIAN PAULSON PROMO	0	0	0	0	0	0	0	(13,710)	(13,710)
3709	K WILLIAMS PROMO	0	0	0	0	0	0	0	(366)	(266)
	ADVERTISING/PROMOTION	0	0	0	0	0	0	0	(333)	(333)
	ALL OTHER	.0	0	0	0	0	0	0	(255)	(255)
SELEST NEGO TRECT					1	0	(33.087)	0	(62,622)	(602,709)
**************************************) 	, 1)	; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3 1 1 1 1 1 1		1 1 1 1

MILLER & SCHROEDER FINANCIAL, INC. SELF-INS GROUP REVENUE SUMMARY July 31, 1997

08-22-97 10:15am

	TOTAL U/W	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-		LESS-	ress-	LESS-	NET
	FEES &	* * * * * * * * * * * * * * * * * * * *			PROFIT	ISSUE	FINDERS	TEE AND	PROFIT
*** YEAR-TO-DATE ***	TRAD PROF	TITSNI	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
	1 1 1 1 1 1 1	1 1 1 1 1		1 1 1 1 1 1	1 1 1 1 1 1	* * * * * * * * *	****	1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1
TOTAL	0	0	0	0	0	(33,087)	0	(62,622)	(92,709)
						计算符件 计对称语言	经非法共活计员计算	神林 排放 省 男 計 計 排 排 符	对有证明 计算计算法

MILLER & SCHROEDER FINANCIAL, INC. ADMIN U/W REVENUE SUMMARY July 31, 1997

09-11-97 4:42pm

		TOTAL U/W FEES &	GROSS COM	GROSS COMMISSION ALLOCATED TO-	ATED TO-	PROFIT	LESS- ISSUE	LESS- FINDERS	LESS- T&E AND	NET PROFIT
	*** YEAR-TO-DATE ***		INSTIT	RETAIL	TRADING	TO U/W	EXP	FEES	PROMO	TO U/W
INVESTMENT BANKING FEES	· · · · · · · · · · · · · · · · · · ·	3 5 3 3 3 3 5 5 5 5 5 5 5 5 5 5 5 5 5 5	; ; 1 ; 1 ; ; ;	6 6 7 1 1 1 1 1 1 1						
49503	- UNITED MORIGAGE CORPORATION	37,500	0	0	0	37,500	0	0	0	37,500
TOTAL INVESTMENT BANKING FEES	NKING FEES	37,500	0	0	0	37,500	0	0	0	37,500
TOTAL REVENUES		37,500	0	0	0	37,500	0	0	O,	37,500
OPEN ISSUES					.*					
0110	CHORD GLOVAL WHOL	0	0	0	0	0	0	0	(3,715)	(3,715)
0410	OWORD HOSOSHITO MIT.			0	0	0	0	0	(7,254)	(7,254)
0000	CITY DENTAL EXPENSE	· c		c	0	0	0	0	(14,033)	(14,033)
	ACTION OF THE PARTY OF A PARTY OF	o c		0	0	0	0	0	(25,604)	(25,604)
	oring (wayner or or or	, ,			0	0	0	0	(17,544)	(17,544)
	OTHER EMPLOYER EXPRISE			0	0	0	0	0	(3,300)	(3,300)
	ALL OTHER	0	0	0	0	0	0	0	(1,172)	(1,172)
TOTAL OPEN ISSUES				0	0		0	0 1	(72,622)	(72,622)
TOTAL ADMIN U/W		37,500			神 神 井 韓 東 和 東 和 東 和 東 和 東 和 東	37,500			(72,622)	(35,122)

TAB 6

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MILLER & SCHROEDER FINANCIAL, INC. DEPARTMENT FINANCIAL STATEMENT SUMMARY PAGE For the Nine Months Ended July 31, 1997

Page 1 Cat # FS-TOC

	DESCRIPTION	May	June	July	YTD -	PY-YTD
10	MPLS PUBLIC FINANCE (11-18,56)			***********		
11	MINNEAPOLIS U/W	\$(108,145)	\$(159,797)	\$(29,808)	\$(383,968)	\$ (412,235)
12	ST PAUL U/W	(50,401)	60,380	(10,326)	(147,588)	248,009
13	COLUMBUS U/W	(85,487)	(60,799)	(184,432)	(556,913)	39,734
18	RESIDENTIAL MTGE BANKING	(1,261)	(7,393)	(26,363)	(61,508)	24,957
	LOAN FEES IN MSMC	1,027	7,411	6,889	35,292	(25,679)
56	ORLANDO U/W	(7,602)	(4,431)	(2,997)	(49,800)	(15,348)
19	MPLS TAXABLE FINANCE (20-25)					
20	MORTGAGE BANKING	38,756	22,554	119,878	759,567	480,967
21	LOAN ADMINISTRATION	(90)	(845)	(267)	4,137	10,253
22	TAXABLE FINANCING	(77,581)	462,900	(15,760)	362,189	933,033
23	CORPORATE CAPITAL	(36,454)	(58,904)	(207,212)	(472,135)	422,970
24	STRUCTURED FINANCING	0	0	0	0	(69,057)
25	SBA MILWAUKEE	(14,821)	78,464	(24,695)	(47,902)	(172,222)
	SERVICING FEES IN MSIC	(45,113)	(53,090)	(46,859)	(440,368)	(336,182)
29	MPLS RETAIL SALES (30,31)					
30	MPLS RETAIL	(59,176)	(64,823)	(43,976)	(399,380)	(226,295)
31	MPLS BANK RETAIL	30,492	82,368	62,548		
33	MPLS INSTITUTIONAL SALES	30,316	55,929		506,641	711,629
34	MPLS RETAIL TRADING			19,038	341,406	531,041
	MPLS TAXABLE TRADING	(2,895)	3,161	(45,687)	(238,889)	(193,769)
35		(10,411)	(9,168)	(643,687)	(784,105)	(126,866)
36 37	MPLS FINANCIAL SERVICES MPLS EQUITIES TRADING	1,238 (5,970)	(2,894) (4,325)	675 (5,025)	379 (59,099)	31,370 (2,588)
	CALIFORNIA SUMMARY (50-54,57-74)			•		
49 50	SOLANA BEACH ADMIN	(06 007)	(40, 122)	(52, 602)	(502.046)	
		(86,907)	(49,122)	(53,603)	(503,046)	(407,663)
51	SOLANA BEACH U/W	106,039	(109,991)	477,716	726,388	1,052,828
53	PASADENA U/W	(46,616)	(44,873)	(38,587)	(176,035)	(61,563)
4	SEATTLE U/W	94,434	(39,053)	(1,283)	210,672	397,110
57	SACRAMENTO U/W	(8,606)	(11,993)	(5,171)	126,358	0
51	SELF-INSURANCE GROUP	(60,162)	(43,746)	(71,070)	(486,819)	(8,792)
70 74	SOL BEACH RETAIL SALES SOL BEACH TRADING	(4,787) (13,448)	(2,870) (3,611)	(26,225) 16,231	(175,070) 82,497	(76,172) 521,222
						, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
7 9	MPLS ADMIN SUMMARY (80-83)					
30	MINNEAPOLIS ADMIN	(75,641)	13,163	(22,176)	(646,650)	(616,604)
31	CORPORATE ADMIN	(21,185)	(24,509)	(208,935)	(369,955)	(429, 375)
31	GENERAL BONUS	4,845	(1,166)	(284,059)	(211,545)	(1,191,503)
32	CORPORATE LEGAL	(39,661)	(46,214)	(37,238)	(216,994)	(893,444)
33	CORPORATE INTEREST	12,208	48,888	(1,725)	423,106	534,069
39	MPLS SUPPORT SUMMARY (90-96)					
90	PERSONNEL	0	1	0	(1)	2
91	TEMP POOL	0	0	0	1	i o
92	OFFICE SERVICES	(1)	(1)	. 0	0	1
3	MIS	0	(1)	. 0	(2)	(2)
4	ACCOUNTING	0	0	0	0	1 0
5	RESEARCH	1	0	1	(3)	1 3
6	OPERATIONS	0	0	0	1	1
	PROFIT (LOSS) BEFORE TAX	(543,065)	31,600	(1,334,190)	(2,849,141)	673,839
31	INCOME TAXES	215,000	94,000	534,000	1,229,000	(123,750)
	NET PROFIT (LOSS)	(328,065)	125,600	(800,190)	(1,620,141)	550,089

11-MINNEAPOLIS UNDERWRITING

DESCRIPTION	May	June	July	YTD	ļ	PY-YTD
REVENUES					-	
REVENUES						
MUNICIPAL BOND U/W-						
TOTAL FEES & TRADING PROFIT	195,550	230,119	245,581	1,674,251	ı	1,691,131
LESS: GROSS COMM ALLOC TO-	175,550		213,301	1,0/4,231	,	1,691,131
MN RETAIL SALES	(10,250)	(17,894)	(5,363)	(172,579)	1	(304,139)
MN BANK RETAIL	0	(13,009)	(7,812)	(50,732)	i	(138,197)
MN INSTITUTIONAL	(12,985)	(37,998)	(55,732)	(233,427)	i	(142,433)
MN RETAIL TRADING	(928)	(21,438)	(9,866)	(57,348)	i	(40,541)
MN TAXABLE TRADING	0	0	0	(50)	i	(7,236)
CA RETAIL SALES	0	0	0	(2,450)	İ	(488)
NET MUNICIPAL BOND U/W	171,387	139,780	166,808	1,157,665	١	1,058,098
INVESTMENT BANKING FEES	1,117	1,001	8,367	522,743	ı	225,092
MUNICIPAL LEASE U/W-						
TOTAL FEES & TRADING PROFIT LESS: GROSS COMM ALLOC TO-	0	0	0	0	I	6,000
MN BANK SALES	0	0	0	0	1	(6,000)
MN RETAIL TRADING	0	0	0	0	İ	(600)
NET MUNICIPAL LEASE U/W	0	0	0	0	ı	(600)
MISCELLANEOUS INCOME-						
EQUITIES COMMISSIONS (SCDRY)	0	0	0	35	ì	16
ngolillo colling (collin)					1	
TOTAL REVENUES	172,504	140,781	175,175	1,680,443	ı	1,282,606
DIRECT ISSUE EXPENSES	(37,509)	(21,003)	(22,464)	(357,225)		(198,698)
GROSS PROFIT	134,995	119,778	152,711	1,323,218	ı	1,083,908
EXPENSES -						
SALARIES	80,537	80,990	82,389	657,443		E41 720
BONUS & INCENTIVE COMP	43,000	59,000	(8,000)	190,000	1	541,730 191,081
REFERRAL COMP TO EMPLOYEES	13,000	0,000	(0,000,	15,400	1	1,125
OTHER PERSONNEL	11,377	12,598	15,631	113,823	i	84,220
TRAVEL & BUSINESS DEV	39,063	41,022	41,758	278,878	i	284,282
COMMUNICATION & OPERATING	18,128	17,305	19,142	149,285	i	146,214
OCCUPANCY & EQUIPMENT	12,400	7,310	10,176	78,838	Ì	63,027
GENERAL & ADMINISTRATIVE	21,951	43,632	2,822	76,965	ĺ	45,181
TOTAL EXPENSES	226,456	261,857	163,918	1,560,632	I	1,356,859
NET OPERATING INCOME	(91,461)	(142,079)	(11,207)	(237,414)	1	(272,951)
INTERDEPT ALLOCATIONS	(16,684)	(17,719)	(18,598)	(146,555)	l	(139,285)
NET INCOME BEFORE TAX	(108,145)	(159,798)	(29,805)	(383,969)	١	(412,235)

12-ST. PAUL UNDERWRITING

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES					
MUNICIPAL BOND U/W-					
TOTAL FEES & TRADING PROFIT LESS: GROSS COMM ALLOC TO-	. 0	90,000	30,824	196,107	682,589
MN RETAIL SALES	0	. 0	0	0 .	(96,413)
MN BANK RETAIL	0	0	0	. 0	(3,188)
MN INSTITUTIONAL	. 0	0	0	(15,725)	(97,687)
MN RETAIL TRADING	0	- 0	0	0	(6,514)
CA RETAIL SALES	0	0	0	. 0	(375)
NET MUNICIPAL BOND U/W	0	90,000	30,824	180,382	478,413
INVESTMENT BANKING FEES	0	9,020	0	16,701	127,257
TOTAL REVENUES	0	99,020	30,824	197,083	605,670
DIRECT ISSUE EXPENSES	0	0	0	(1,265)	(44,975)
GROSS PROFIT	0	99,020	30,824	195,818	560,695
EXPENSES-					
SALARIES	22,150	22,150	22,150	203,350	186,404
BONUS & INCENTIVE COMP	13,000	1,000	1,000	19,000	11,857
OTHER PERSONNEL	4,464	1,773	2,296	24,094	19,880
TRAVEL & BUSINESS DEV	4,247	7,546	9,624	31,903	29,856
COMMUNICATION & OPERATING	1,124	1,422	95	11,712	13,667
OCCUPANCY & EQUIPMENT	2,305	1,943	2,265	24,435	23,876
GENERAL & ADMINISTRATIVE	455	25	566	2,870	2,495
TOTAL EXPENSES	47,745	35,859	37,996	317,364	288,033
NET OPERATING INCOME	(47,745)	63,161	(7,172)	(121,546)	272,662
INTERDEPT ALLOCATIONS	(2,657)	(2,782)	(3,156)	(26,042)	(24,653)
NET INCOME BEFORE TAX	(50,402)	60,379	(10,328)	(147,588)	248,009

13-COLUMBUS UNDERWRITING

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES					
MUNICIPAL BOND U/W- TOTAL FEES & TRADING PROFIT LESS: GROSS COMM ALLOC TO-	0	0	. 0	324,288	123,073
MN INSTITUTIONAL	0	0	0	(42,819)	(18,572)
NET MUNICIPAL BOND U/W	0	0	0	281,469	104,501
INVESTMENT BANKING FEES	0	10,000	25,000	65,943	925,566
TOTAL REVENUES	. 0	10,000	25,000	347,412	1 020 067
DIRECT ISSUE EXPENSES		•		•	1,030,067
. "	0	(7,500)	(550)	(15,787)	(44,885)
GROSS PROFIT	0	2,500	24,450	331,625	985,182
EXPENSES-					
SALARIES	41,040	36,019	36,598	252 020	
BONUS & INCENTIVE COMP	0	0 0 0 0 0	2,000	353,838	396,509
OTHER PERSONNEL	7,183	4,016	143,626	26,000 190,381	150,000
TRAVEL & BUSINESS DEV	7,123	6,906	7,125	106,176	50,279
COMMUNICATION & OPERATING	9,192	1,726	7,661	63,605	139,829 68,976
OCCUPANCY & EQUIPMENT	10,820	10,821	10,238	99,265	94,749
GENERAL & ADMINISTRATIVE	7,348	798	(1,905)	22,341	16,773
TOTAL EXPENSES	82,706	60,286	205,343	861,606	917,115
NET OPERATING INCOME	(82,706)	(57,786)	(180,893)	(529,981)	68,067
INTERDEPT ALLOCATIONS	(2,780)	(3,012)	(3,540)	(26,932)	(28,331)
NET INCOME BEFORE TAX	(85,486)	(60,798)	(184,433)	(556,913)	39,736
	***		**********	****	

18-RESIDENTIAL MORTGAGE BANKING

DESCRIPTION	May	June	July	YTD	١	PY-YTD
REVENUES					-	
DESCRIPTION NAMED DANK DODG			-			
RESIDENTIAL MTGE BANK FEES- PROGRAM ADMINISTRATION FEES CONSTR LOAN COMMITMENT FEES	23,473	16,589 0	18,611 0	175,708 0		194,704 42,226
TOTAL RESID MTGE FEES *	23,473	16,589	18,611	175,708	I	236,930
TOTAL REVENUES	23,473	16,589	18,611	175,708	1	236,930
GROSS PROFIT	23,473	16,589	18,611	175,708	I	236,930
EXPENSES- SALARIES BONUS & INCENTIVE COMP OTHER PERSONNEL TRAVEL & BUSINESS DEV COMMUNICATION & OPERATING	13,750 0 1,925 573	14,125 0 1,945 512	459	0 37,339 2,611		122,299 5,250 19,337 4,385
OCCUPANCY & EQUIPMENT GENERAL & ADMINISTRATIVE	2,179 3,149 132		3,398 2,424 65	15,964 20,234 8,444		13,036 19,502 1,232
TOTAL EXPENSES	21,708	20,797	41,297	209,092	1	185,040
NET OPERATING INCOME	1,765	(4,208)	(22,686)	(33,384)	1.	51,890
INTERDEPT ALLOCATIONS	(3,026)	(3,184)	(3,676)	(28,124)	1	(26,932)
NET INCOME BEFORE TAX	(1,261)	(7,392)	(26,362)	(61,508)		24,958
	-					
* AMOUNT OF THIS RESID MTGE FEE RECORDED IN MSMC	(1,027)	(7,411)	(6,889)	(35,292)	١	25,679

56-ORLANDO UNDERWRITING

DESCRIPTION	May	June	July	TTD	I	PY-YTD
REVENUES				******	-	
MUNICIPAL BOND U/W-						
TOTAL FEES & TRADING PROFIT LESS: GROSS COMM ALLOC TO-	0	0	0	0	١	101,890
MN INSTITUTIONAL	0	0	0	0	1	(127)
NET MUNICIPAL BOND U/W	0	0	0	0	I	101,763
INVESTMENT BANKING FEES	0	0	0	32,117	.	0
TOTAL REVENUES	0	0	. 0	32,117	ı	101,763
GROSS PROFIT	0	0	0	32,117	1	101,763
EXPENSES-	•					
SALARIES	1,750	583	o	32,529	1	26,625
BONUS & INCENTIVE COMP OTHER PERSONNEL	0	0 .	(1,200)	800	İ	34,500
TRAVEL & BUSINESS DEV	679 3 4 2	39 5 0	0	6,480	-	6,024
COMMUNICATION & OPERATING	1,709	857	0	1,673	ļ	4,152
OCCUPANCY & EQUIPMENT	2,039	1,991	1,649 1,990	11,543	!	13,844
GENERAL & ADMINISTRATIVE	164	27	(94)	18,431 1,052		18,340 1,252
TOTAL EXPENSES	6,683	3,853	2,345	72,508	ı	104,736
NET OPERATING INCOME	(6,683)	(3,853)	(2,345)	(40,391)	ı	(2,973)
INTERDEPT ALLOCATIONS	(920)	(579)	(652)	(9,407)	١	(12,375)
NET INCOME BEFORE TAX	(7,603)	(4,432)	(2,997)	(49,798)	ı	(15,348)

20-MORTGAGE BANKING

DESCRIPTION	May	June	July	YTD	ı	PY-YTD
REVENUES					-	
MORTGAGE BANKING-		•				
TOTAL ORIGINATION FEES	238,915	102,517	105 704	2 053 540		
LESS: GROSS COMM ALLOC TO-	200,723	102,317	185,794	1,953,542	- 1	1,801,735
MN BANK SALES	(115,015)	(29,035)	(73,734)	(000 600)		
CA RETAIL SALES	(6,000)	(25,000,	(73,734)	(809,600) (6,000)	- [(839,850)
LESS: FEES/DISC TO CUST	(11,250)	(3,000)	(3,400)	(36,527)	- 1	0
				(30,327)	i	(82,340
NET MORTGAGE BANKING	106,650	70,482	108,660	1,101,415	ı	879,545
EXPENSE REIMBURSEMENTS	22,662	25,161	62,384	225,159	- [141,299
					,	444,233
TOTAL MORTGAGE BANKING	129,312	95,643	171,044	1,326,574	- 1	1,020,844
					•	
LOAN SERVICING FEES-						
MONTHLY RECURRING FEES	40.404					
LOAN PAYOFF & OTHER FEES	42,421	38,935	49,274	371,099	-	325,654
2012. I.I.OII & OIMER I BES	4,127	12,675	3,457	86,428		35,195
TOTAL LOAN SERVICING FEES	46,548					
ALLOCATE TO LOAN ADMIN DEPT-	40,540	51,610	52,731	457,527	- 1	360,848
FROM MORTGAGE BANKING	(17,541)	(16,832)	(02.252)			
	(17,311)	(10,032)	(21,353)	(160,186)	, 1	(146,644)
NET SERVICING FEES *	29.007	34,778	31,378			
		24,770	31,376	297,341	i	214,205
TOTAL REVENUES	158,319	130,421	202,422	1,623,915	ŧ	1 225 040
<u> </u>		,		1,023,313	1	1,235,048
DIRECT ISSUE EXPENSES	(38,607)	(38,145)	(14,972)	(223,414)	ı	(154,620)
GDOGG DROWN					,	(134,020)
GROSS PROFIT	119,712	92,276	187,450	1,400,501	ı	1,080,428
					•	
EXPENSES-		,	•			
SALARIES	25 445					
BONUS & INCENTIVE COMP	25,445 28,000	23,368	20,291	224,155	- [241,110
REFERRAL COMP TO EMPLOYEES	3,328	15,000	24,000	203,000		154,790
OTHER PERSONNEL	3,744	0	0	3,328	-	14,686
TRAVEL & BUSINESS DEV	5,419	4,817 14,343	6,385	45,109	-	34,407
COMMUNICATION & OPERATING	4,854	4,198	2,263	44,443	-	47,628
OCCUPANCY & EQUIPMENT	3,122	2,187	5,282	40,090	1	31,319
GENERAL & ADMINISTRATIVE	1,509	694	2,698 933	22,917	-	22,434
			733	6,908	- 1	2,932
TOTAL EXPENSES	75,421	64,607	61,852	589,950		
				303,330	. 1	549,305
						
NET OPERATING INCOME	44,291	27,669	125,598	810,551	ı	531,124
AMERICAN ALLOGRAPHONE		•		,	1	551,124
NTERDEPT ALLOCATIONS	(5,535)	(5,115)	(5,721)	(50,985)	1	(50,157)
NEW THOOM PEROPE MAY					•	(30,137)
NET INCOME BEFORE TAX	38,756	22,554	119,877	759,566	1	480,967
	**********	******	******	- 医克里斯斯斯斯氏氏征	•	

^{*} NET SVC FEE RECORDED IN MSIC

21-LOAN ADMINISTRATION

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES					
REVENUES					
INVESTMENT BANKING FEES	0	. 0	_		
ANTI- DU AL MATALLANCE DE COMP			0	0	11,25
TAXABLE FINANCING-					
TOTAL ORIGINATION FEES	0 -	0	0	0	1 2 22
LESS: GROSS COMM ALLOC TO-	v	Ū	U	U	3,75
NET TAXABLE FINANCING	0	0	0	0	3.75
•					
EQUIPMENT FINANCING-					
TOTAL ORIGINATION FEES	0	0	0	5,078	1
LESS: GROSS COMM ALLOC TO-					
NEW DOLLDSON PINNOTNO					
NET EQUIPMENT FINANCING	0	0	0	5,078	
LOAN SERVICING FEES-					
ALLOCATE TO LOAN ADMIN DEPT-					
FROM MORTGAGE BANKING	17,541	17,131	21,353	160 106	
FROM TAXABLE FINANCING	11,355	14,444	10,433	160,186 104,246	146,64
FROM CORPORATE CAPITAL	0	0	10,433	104,246	73,51
FROM STRUCTURED FINANCING	74	352	-	2,751	1,10
FROM MILWAUKEE MTG BANK	0	508	452	1,735	3,52
FROM OTHER U/W DEPTS	30	65	32	1,582	21
NET SERVICING FEES *	29,000	32,500	32,500	270,500	224,99
MISCELLANEOUS INCOME-					
OTHER MISCELLANEOUS	0	20	0	20	1
				20	1
TOTAL REVENUES	29,000	32,520	32,500	275,598	239,99
·				•	
DIRECT ISSUE EXPENSES	(21)	(16)	(72)	(1,378)	(1,82
GROSS PROFIT					
GROSS PROFII	28,979	32,504	32,428	274,220	238,17
				~~~~~~~	
EXPENSES-					
SALARIES	12,320	12,394	11,958	109,676	1 202 75
OTHER PERSONNEL	1,871	2,151	2,319	18,078	102,75
TRAVEL & BUSINESS DEV	(2,018)	207	0	(1,045)	15,39
COMMUNICATION & OPERATING	5,277	3,376	4,477	32,143	25,24
OCCUPANCY & EQUIPMENT	1,365	2,947	1,772	15,230	14,41
GENERAL & ADMINISTRATIVE	101	(4)	44	702	84
TOTAL EXPENSES	18,916	21,071	20,570	174,784	159,84
NET OPERATING INCOME	10,063	11 422	11 050		
	10,003	11,433	11,858	99,436	78,32
INTERDEPT ALLOCATIONS	(10,153)	(12,280)	(12,125)	(95,300)	(68,07
				(55,500)	1 (00,07)
NET INCOME BEFORE TAX	(90)	(847)	(267)	4,136	10,25
	*********	******	<b>苯苯苯苯苯基苯苯苯苯苯</b>	*****	******

## 22-TAXABLE FINANCING

DESCRIPTION	May	. June	July	YTD	PY-YTD
REVENUES			***********		
MUNICIPAL BOND U/W-					
TOTAL FEES & TRADING PROFIT	0	0	0	9,044	. 0
LESS: GROSS COMM ALLOC TO-				,	•
NET MUNICIPAL BOND U/W	0	0	0	9,044	0
TAXABLE FINANCING-					
TOTAL ORIGINATION FEES	4,500	761,285	274,940	1,996,159	4,053,377
LESS: GROSS COMM ALLOC TO- MN BANK SALES		(26.050)			
CA RETAIL SALES	0	(36,250)	(102,940)	(695,853)	(1,589,076)
LESS: FEES/DISC TO CUST	0	0 (70,024)	(30, 000)	(3,125)	(22,500)
11100. 11110/1100 10 0001		(70,024)	(20,000)	(115,624)	(432,606)
NET TAXABLE FINANCING	4,500	655,011	152,000	1,181,557	2,009,195
LOAN SERVICING FEES-					
MONTHLY RECURRING FEES	27,460	20.146			
LOAN PAYOFF & OTHER FEES	27,460	32,146 0	24,075	241,541	165,500
DOLLY LILOUI IN CILLIAN LUDO			1,250	3,451	23,841
TOTAL LOAN SERVICING FEES ALLOCATE TO LOAN ADMIN DEPT-	27,460	32,146	25,325	244,992	189,341
FROM TAXABLE FINANCING	(11,355)	(14,444)	(10,433)	(104,246)	(73,514)
NET SERVICING FEES *	16,105	17,702	14,892	140,746	115,826
TOTAL REVENUES	20,605	672,713	166,892	1,331,347	2,125,021
DIRECT ISSUE EXPENSES	(16,685)	(16,985)	(6,023)	(61,155)	(165,062)
GROSS PROFIT	3,920	655,728	160,869	1,270,192	1,959,959
÷					
EXPENSES-					
SALARIES BONUS & INCENTIVE COMP	35,486	33,317	29,706	308,575	298,080
REFERRAL COMP TO EMPLOYEES	0	45,000 0	60,000	150,000	291,584
OTHER PERSONNEL	2,929	2,928	0 3,092	0	12,182
TRAVEL & BUSINESS DEV	36,489	98,988	70,292	43,397 296,006	34,613
COMMUNICATION & OPERATING	1,975	4,086	5,812	41,907	292,510
OCCUPANCY & EQUIPMENT	2,662	2,102	2,351	21,964	34,076 21,254
GENERAL & ADMINISTRATIVE	(1,823)	2,974	909	9,544	2,468
TOTAL EXPENSES	77,718	189,395	172,162	871,393	986,765
NET OPERATING INCOME	(73,798)	466,333	(11,293)	398,799	973,193
INTERDEPT ALLOCATIONS	(3,784)	(3,434)	(4,467)	(36,611)	(40,161)
NET INCOME BEFORE TAX	(77,582)	462 000	(15.700)	7.07.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.	
	(1/,304)	462,899	(15,760)	362,188	933,032

^{*} NET SVC FEE RECORDED IN MSIC

#### 23-CORPORATE CAPITAL

DESCRIPTION	May	June	July	YTD	1	PY-YTD
REVENUES						
CORPORATE CAPITAL GROUP-						
TOTAL FEES & TRADING PROFIT	0	0	(200,000)	(14,853)	1	1,140,686
ADD TRAD LOSS ALLOC TO SALES	0	0	(200,000)	(14,653)	i	24,758
LESS: GROSS COMM ALLOC TO-		•			1	24,750
MN RETAIL SALES	0	. 0	0	(78,180)	ı	(300,335)
MN BANK SALES	. 0	0	0	(10,000)	i	(23,250)
MN RETAIL TRADING	0	0	0	(30)	i	(228)
MN TAXABLE TRADING	0	0	0	(3,402)	İ	(16,007)
CA RETAIL SALES	0	0	0	0	Ì	(315)
NET CORPORATE CAPITAL	0	0	(200,000)	(106,465)	1	825,309
					•	
MORTGAGE POOL TRADING PROFIT-						
TOTAL FEES & TRADING PROFIT	0	0	0	0	ı	110,279
LESS: GROSS COMM ALLOC TO-				-	'	,_,
MN BANK SALES	0	0	0	0	1	(21,977)
TOTAL MORTGAGE POOLS	0	0	0		, .	
TOTAL MORTGAGE FOOLS				. 0	i	88,303
LOAN SERVICING FEES-						
MONTHLY RECURRING FEES	0	0	0	0	1	2,813
MOMENT TORN CORRECTION FORG						
TOTAL LOAN SERVICING FEES ALLOCATE TO LOAN ADMIN DEPT-	0	0	0	0	1	2,813
FROM CORPORATE CAPITAL	0	0	o	0	,	(1 100)
THOM CONFORMID CHILIPM					١.	(1,109)
NET SERVICING FEES *	0	0	0	0	1	1,704
					΄,	
TOTAL REVENUES	0	0	(200,000)	(106,465)	1	915,316
DIRECT ISSUE EXPENSES	205	(10,001)	(60)	(38,400)	1	(28,125)
					١.	(20,123)
GROSS PROFIT	205	(10,001)	(200,060)	(144,865)	1	887,191
					•	
EXPENSES-				•		
SALARIES	27,275	27,170	27,275	241,892	1	209,668
COMMISSIONS	0	. 0	0	0	i	3,375
BONUS & INCENTIVE COMP	0	0	(36,333)	(31,333)	i	132,150
OTHER PERSONNEL	2,460	2,607	2,305	33,124	i.	49,639
TRAVEL & BUSINESS DEV	0	12,075	5,946	20,827		8,395
COMMUNICATION & OPERATING	693	1,427	1,256	9,582	İ	8,355
OCCUPANCY & EQUIPMENT	2,305	1,671	2,250	17,666	ĺ	16,775
GENERAL & ADMINISTRATIVE	151	19	0	1,291	1	2,800
TOTAL EVERNERS	20.00	44.000				
TOTAL EXPENSES	32,884	44,969	2,699	293,049	1	431,156
					•	
NET OPERATING INCOME	(32,679)	(54,970)	(202,759)	(437,914)	1	456,035
				•	•	
INTERDEPT ALLOCATIONS	(3,776)	(3,934)	(4,454)	(34,221)	ŀ	(33,065)
NET INCOME BEFORE TAX	(36,455)	(58,904)	(207,213)	(472,135)	, ,	422 070
	*****		\207,213;	**************************************	1 .	422,970

^{*} NET SVC FEE RECORDED IN MSIC

#### 25-SBA MILWAUKEE

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES					
MORTGAGE BANKING-					
TOTAL ORIGINATION FEES	26,250	372,155	46,731	573,017	0
LESS: GROSS COMM ALLOC TO-					
MN BANK SALES	(12,276)	(199,750)	(39,970)	(303,862)	0
LESS: FEES/DISC TO CUST	0	(70,000)	(22,501)	(92,501)	0
NET MORTGAGE BANKING	13,974	102,405	(15,740)	176,654	0
EXPENSE REIMBURSEMENTS	11,572	47,619	10,297	100,747	9,234
TOTAL MORTGAGE BANKING	25,546	150,024	(5,443)	277,401	9,234
SBA LOAN U/W-					
ORIG FEES & EXP REIMB	23,853	1,961	17,740	66,821	1,905
NET SBA LOAN U/W	23,853	1,961	17,740	66,821	1,905
LOAN SERVICING FEES-					
MONTHLY RECURRING FEES	0	1,118	531	3,506	0
TOTAL LOAN SERVICING FEES	0	1,118	531	3,506	0
ALLOCATE TO LOAN ADMIN DEPT-				,	
FROM MILWAUKEE MTG BANK	0	(508)	(452)	(1,735)	0
NET SERVICING FEES *	0	610	79	1,771	0
TOTAL REVENUES	49,399	152,595	12,376	345,993	11,139
DIRECT ISSUE EXPENSES	(21,882)	(35,064)	(19,888)	(168,537)	(11,250)
GROSS PROFIT	27,517	117,531	(7,512)	177,456	(111)
EXPENSES -					
SALARIES	8,625	8,561	6,958	63,724	36.000
BONUS & INCENTIVE COMP	7,000	15,000	(6,000)	25,000	36,812 0
OTHER PERSONNEL	1,277	2,193	1,260	12,338	10,511
TRAVEL & BUSINESS DEV	17,257	7,198	6,966	69,240	70,994
COMMUNICATION & OPERATING	3,656	1,844	1,530	15,308	10,286
OCCUPANCY & EQUIPMENT	3,447	3,249	3,962	28,894	18,166
GENERAL & ADMINISTRATIVE	136	15	1,289	1,697	19,193
TOTAL EXPENSES	41,398	38,060	15,965	216,201	165,962
NET OPERATING INCOME	(13,881)	79,471	(23,477)	(38,745)	(166,073)
INTERDEPT ALLOCATIONS	(941)	(1,008)	(1,217)	(9,155)	(6,149)
NET INCOME BEFORE TAX	(14 022)	70.463	/04 (04)		
AND INCOME DEFORM IMA	(14,822)	78,463	(24,694)	(47,900)	(172,221)

^{*} NET SVC FEE RECORDED IN MSIC

29-MPLS SALES SUMMARY (30-31)

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES-					
U/W GROSS COMMISSIONS-					
MUNICIPAL BONDS	94,225	52,403	17,776	494,815	694,013
MUNICIPAL U/W-TRADING	0	0	0	950	33,580
MUNICIPAL LEASES		0	0	0	6,000
MORTGAGE BANKING TAXABLE FINANCING	127,292 0	228,785 36,250	113,703	1,113,505	839,850
TAXABLE FINANCING (TX TD)	0	11,362	102,940 0	695,903 28,462	1,604,075
TAXABLE EQUIP LEASING	Ö	0	Ö	20,402	43,564
CORPORATE CAPITAL	0	0	0	88,180	323,585
TOTAL COLORS CONSTRUCTIONS					
TRADING GROSS COMMISSIONS- MUNICIPAL SECONDARY-					
MINNEAPOLIS TRADING	45,923	67,170	97,300	576,918	664,017
SOLANA BEACH TRADING	7,650	8,153	11,670	145,757	121,210
DEFAULT INVENTORY	0	0	0	15	0
INSTITUTIONAL TRADING	0	450	0	5,553	4,667
MUNICIPAL PUBLIC SALES-	25 122				
MINNEAPOLIS TRADING SOLANA BEACH TRADING	25,190 0	1,112 0	1,600 0	43,586 0	71,244
MORTGAGE BACKED SEC	5,692	2,740	3,156	53,603	965 150,607
MORTGAGE POOLS	0	2,740	0,150	0	21,977
GOVERNMENT SECURITIES	13,511	21,031	50,348	244,381	182,541
CORPORATE SECONDARY	28,263	26,238	26,839	240,135	192,616
BOND FUNDS	7,452	5,073	13,859	61,391	66,752
OTHER GROSS COMMISSIONS-					
DIRECT INVESTMENT PROD	11,760	17,265	23,835	126,837	164,774
INSURANCE PRODUCTS	25,752	15,345	49,026	274,685	277,185
MUTUAL FUNDS & CD'S	19,999	12,283	8,284	153,366	169,018
EQUITIES	8,299	5,527	5,370	58,928	37,718
MISCELLANEOUS	376	2,901	2,026	23,244	27,867
TOTAL GROSS COMMISSIONS	421,384	514,088	. 527,732	4,430,214	5,697,822
LESS REVENUE ALLOCATIONS-					
BOND FUNDS (15%)	(1,118)	(761)	(2,080)	(9,210)	(10,012)
DIRECT INVESTMENTS (25%)	(2,940)	(4,316)	(5,960)	(31,711)	(41,195)
INSURANCE PRODUCTS (25%)	(6,085)	(3,836)	(12,257)	(68,319)	(69,296)
MUTUAL FUNDS & CD'S (15%)	(3,484)	(1,843)	(1,243)	(22,116)	(25,355)
LESS U/W & TRAD LOSS ALLOC-					
TAXABLE FINANCING	0	0	0	0	(15,000)
CORPORATE CAPITAL U/W	Ō	0	Ō	Ö	(24,758)
DIRECT INVESTMENTS	0	0	0	0	(5,246)
momat paymana	400 000				
TOTAL REVENUES DIRECT ISSUE EXPENSES	407,757	503,332	506,192	4,298,858	5,506,961
DIRECT 1550E ENFERSES	(2,820)	(2,790)	1,250	(5,940)	(25,009)
GROSS PROFIT	404,937	500,542	507,442	4,292,918	5,481,952
EXPENSES-					
SALARIES COMMISSION PAYOUTS	45,519 191,057	50,318 225,970	31,883	464,992	575,626
COMMISSION AWARDS	613	225,970	226,872 45	1,977,298 1,527	2,572,833
BONUS & INCENTIVE COMP	2,500	5,000	(3,000)	35,000	3,420 104,746
OTHER PERSONNEL	32,214	25,184	27,986	292,030	329,653
TRAVEL & BUSINESS DEV	46,151	68,320	81,065	340,341	295,199
COMMUNICATION/OPERATING	24,337	22,319	27,210	244,087	227,750
OCCUPANCY & EQUIPMENT GENERAL & ADMINISTRATIVE	21,243 4,216	14,775	18,689	156,429	153,482
CHIDION & INVITATIONALIVE	4,216	3,137	3,323	29,412	32,495
TOTAL EXPENSES	367,850	415,023	414,073	3,541,116	4,295,203
ATT. 0000 MILES - 1120 TO					
NET OPERATING INCOME	37,087	85,519	93,369	751,802	1,186,749
INTERDEPT ALLOCATIONS	(65,772)	(67,972)	(74,798)	(644,546)	(701,417)
NET INCOME BEFORE TAX	(28,685)	17,547	18,571	107,256	485,333
					*********
COMMISSION PAYOUT %	45.3	44.0	43.0	44.6	33.9
COMMISSION PAYOUT % (ANNUALIZED)	****	**********			
					45.2

#### 30-MINNEAPOLIS RETAIL SALES

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES-					
U/W GROSS COMMISSIONS-					
MUNICIPAL BONDS	94,225	39,394	8,126	429,946	493,451
MUNICIPAL U/W-TRADING	0	0	0,110	950	33,186
CORPORATE CAPITAL	0	0	0	78,180	300,335
				•	,,
TRADING GROSS COMMISSIONS-					
MUNICIPAL SECONDARY-					
MINNEAPOLIS TRADING SOLANA BEACH TRADING	39,857	63,365	62,002	492,057	617,235
DEFAULT INVENTORY	7,650 0	8,153 0	11,670	134,849	113,072
INSTITUTIONAL TRADING	0	450	0	15 5,553	0
MUNICIPAL PUBLIC SALES-	•	430	U	5,553	1,999
MINNEAPOLIS TRADING	15,200	1,112	1,600	25,490	35,234
SOLANA BEACH TRADING	0	0	0	0	684
MORTGAGE BACKED SEC	5,692	2,740	1,781	47,249	111,976
GOVERNMENT SECURITIES	3,743	1,175	3,450	28,042	25,828
CORPORATE SECONDARY	24,898	25,023	26,839	214,303	163,297
BOND FUNDS	7,452	5,073	13,859	61,391	66,752
OFFIER CROSS COMMISSIONS					
OTHER GROSS COMMISSIONS- DIRECT INVESTMENT PROD	11,760	17 200	22 225	406.000	
INSURANCE PRODUCTS	25,752	17,265 15,345	23,835	126,837	164,774
MUTUAL FUNDS & CD'S	19,999	12,283	49,026 8,284	274,685 153,366	277,185
EQUITIES	8,299	5,527	5,370	58,928	169,018 37,718
MISCELLANEOUS	376	2,901	2,026	23,244	27,867
TOTAL GROSS COMMISSIONS	264,903	199,806	217,868	2,155,085	2,639,607
LESS REVENUE ALLOCATIONS-					
BOND FUNDS (15%)	(1,118)	(761)	(2,080)	(9,210)	(10,012)
DIRECT INVESTMENTS (25%)	(2,940)	(4,316)	(5,960)	(31,711)	(41,195)
INSURANCE PRODUCTS (25%)	(6,085)	(3,836)	(12,257)	(68,319)	(69,296)
MUTUAL FUNDS & CD'S (15%)	(3,484)	(1,843)	(1,243)	(22,116)	(25,355)
LESS U/W & TRAD LOSS ALLOC-					
CORPORATE CAPITAL U/W	0	0	0	0	(24.750)
DIRECT INVESTMENTS	ō	o	0	0	(24,758) (5,246)
					(3,240)
TOTAL REVENUES	251,276	189,050	196,328	2,023,729	2,463,746
DIRECT ISSUE EXPENSES	(2,820)	(2,785)	1,250	(5,935)	(25,009)
GROSS PROFIT	248,456	186,265	197,578	2,017,794	2,438,737
EXPENSES-					
SALARIES	35,860	32,711	. 20 420	305 374	
COMMISSION PAYOUTS	121,312	79,829	29,438 84,299	305,774 913,162	294,099
COMMISSION AWARDS	0	75,025	45	914	1,124,802
BONUS & INCENTIVE COMP	1,500	5,000	(5,000)	16,000	150 39,188
OTHER PERSONNEL	23,734	17,702	18,380	191,548	230,365
TRAVEL & BUSINESS DEV	37,245	32,643	22,809	189,211	136,495
COMMUNICATION/OPERATING	15,564	13,380	15,155	143,151	132,516
OCCUPANCY & EQUIPMENT	13,521	9,645	12,289	100,172	96,431
GENERAL & ADMINISTRATIVE	3,484	2,748	2,840	23,134	24,342
TOTAL EXPENSES	252,220	193,658	180,255	1,883,066	2,078,387
NET OPERATING INCOME	(3,764)	(7,393)	17,323	134,728	360,350
INTERDEPT ALLOCATIONS	(55,413)	(57,429)	(61,299)	(534,111)	(586,645)
NET INCOME BEFORE TAX	(59,177)	(64,822)	(43,976)	(399,383)	(226,295)
				(3,7,,303)	~~~~~~~~
COLOUT COLOUT A					
COMMISSION PAYOUT *	45.8	40.0	38.7	42.4	32.0
COMMISSION PAYOUT & (ANNUALIZED)	*****		<b>深层温滞整型浓度</b> 薄层槽	*******	*****
					42.6
· ·					

# 31-MINNEAPOLIS BANK RETAIL SALES

DESCRIPTION	May	June	July	YTD	l
REVENUES-					PY-YTD
U/W GROSS COMMISSIONS-					
MUNICIPAL BONDS					
MUNICIPAL U/W-TRADING	0	13,009	9,650	64,869	200,56
MUNICIPAL LEASES	. 0	. 0	0	0	39
MORTGAGE BANKING	0	0	0	0	6,00
TAXABLE FINANCING	127,292	228,785	113,703 102,940	1,113,505	
TAXABLE FINANCING (TX TD)	0	36,250	102,940	695,903	
TAXABLE EQUIP LEASING	0	11,362		28,462	2,003,07
CORPORATE CAPITAL	0	0	0	0	43,56
CORPORATE CAPITAL	0	0	0	10,000	23,25
TRADING GROSS COMMISSIONS-					
MUNICIPAL SECONDARY-					
MINNEAPOLIS TRADING	6,066	3,805	35,298	84,861	1 46 50
SOLANA BEACH TRADING	0	0	0		46,78
INSTITUTIONAL TRADING	0	ō	0	10,908	8,13
MUNICIPAL PUBLIC SALES-		•	•	0	2,66
MINNEAPOLIS TRADING	9,990	0	^		
SOLANA BEACH TRADING	0	Ö	•	,	36,01
MORTGAGE BACKED SEC	Õ	0		Ó	28:
MORTGAGE POOLS	Ö	-	2,5.5	6,354	38,63
GOVERNMENT SECURITIES		0	0	0	21,97
CORPORATE SECONDARY	9,768		46,898	216,339	156,71
	3,365	1,215	0	25,832	29,31
TOTAL GROSS COMMISSIONS					
	156,481	314,282	309,864	2,275,129	3,058,21
LESS U/W & TRAD LOSS ALLOC-					
TAXABLE FINANCING		_			
	U	0	0	0	(15,000
TOTAL REVENUES					
DIRECT ISSUE EXPENSES	156,481	314,282	309,864	2,275,129	3,043,215
	. 0	. (5)	, 0	(5)	
GROSS PROFIT	150 400				'
	156,481	314,277	309,864	2,275,124	3,043,215
(PENSES-					
SALARIES	0.650				
COMMISSION PAYOUTS	9,659	17,607	2,445	159,218	281,527
COMMISSION AWARDS	69,745		142,573		1,448,031
BONUS & INCENTIVE COMP	613	0	0	613	3,270
OTHER PERSONNEL	1,000	0	2,000	19,000	65,558
TRAVEL & BUSINESS DEV	8,480	7,482	9,606	100,482	99,288
	8,906	35,677	2,000 9,606 58,256	151,130	
COMMUNICATION/OPERATING	8,773	8,939	12,055	100,936	158,704
OCCUPANCY & EQUIPMENT	7,722	5,130	6,400		95,234
GENERAL & ADMINISTRATIVE	732	389	483	56,257	57,051
			*03	6,278	8,153
TOTAL EXPENSES	115,630	221,365	233,818	1,658,050	2,216,816
NET OPERATING INCOME	40,851	92,912	76,046		
FERDEPT ALLOCATIONS		32,312	76,046	617,074	826,400
	(10,359)	(10,543)	(13,499)	(110,435)	(114,772
NET INCOME BEFORE TAX	30,492		62,547	506,639	711,628
	共享 海 茶 茶 茶 杂 粉 杂 本 化	等高素素等無效性素素素	<b>双侧 电阻                                   </b>	等海 等 等 表 常 音 表 章 和 全 海	
MMISSION PAYOUT &	44 6	A C -			
	44.6	46.5			35.9
		46.5		46.8	35.9
MMISSION PAYOUT & (ANNUALIZED)					

### 33-MINNEAPOLIS INSTITUTIONAL

DESCRIPTION	May	June	July	YTD	ı	PY-YTD
REVENUES	*********				-	
UNDERWRITING GROSS COMMISSION-						
MUNICIPAL BOND U/W	48,848	84,686	67,608	669,918	١	711,917
TOTAL U/W GROSS COMM	48,848	84,686	67,608	669,918	1	711,917
MUNICIPAL SECONDARY TRADING-						
TOTAL TRADING PROFIT LESS: GROSS COMM ALLOC TO-	476	697	1,018	30,107	ı	208,260
MN RETAIL SALES	0	(450)				
MN BANK SALES	Ö	(450)	0 0	(5,553) 0		(1,999) (2,669)
NET SECONDARY TRAD PROF	476	247	1,018	24,554	·	
				24,334	1	203,593
PUBLIC SALES TRADING-						
TOTAL TRADING PROFIT & FEES	0	0	0	0	1	27,113
NET PUBLIC SALES PROF	0	0	0	0	ı	27,113
EQUITIES TRADING (SECONDARY)						
EQUITIES TRADING PROFIT LESS: GROSS COMM ALLOC TO-	0	0	0	437	ı	202
NET EQUITIES PROF/FEES						
The Section The Francisco	0	0	0	437	ł	202
·						
TOTAL REVENUES	49,324	84,933	68,626	694,909	1	942,824
DIRECT ISSUE EXPENSES	0	0	0	0	İ	(15,000)
GROSS PROFIT	49,324	84,933	68,626	694,909	,	927,824
EXPENSES-					•	
SALARIES						
COMMISSION PAYOUTS	16,042	16,042	16,042	169,413	1	172,366
BONUS & INCENTIVE COMP	(5.500)	0	0	(49)		0
OTHER PERSONNEL	(5,500)	6,000	23,000	71,000		107,063
TRAVEL & BUSINESS DEV	1,718	682	1,128	23,797	-	18,260
COMMUNICATION & OPERATING	461	0	2,554	8,204	1	7,716
OCCUPANCY & EQUIPMENT	2,703	2,173	2,592	35,306	1	39,993
GENERAL & ADMINISTRATIVE	1,583	1,174	1,459	13,288	1	14,589
GENERAL & ADMINISTRATIVE	83	7	. 0	641	İ	1,005
TOTAL EXPENSES	17,090	26,078	46,775	321,600	ı	360,992
NET OPERATING INCOME	32,234	58,855	21,851	777 700		
INTERDEPT ALLOCATIONS	(1,918)	(2,925)	(2,812)	373,309 (31,903)		566,832 (35,792)

#### 34-MINNEAPOLIS RETAIL TRADING

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES					
UNDERWRITING GROSS COMMISSION-					
MUNICIPAL BOND U/W	928	21,438	9,866	57,348	47,055
MUNICIPAL LEASE U/W	0	0	. 0	0	600
CORPORATE CAPITAL GROUP	0	0	0	30	228
TOTAL U/W GROSS COMM	928	21,438	9,866	57,378	47,883
•				,	
MUNICIPAL U/W-TRADING DEPT-			_	- 1	
TOTAL PROFIT	0	. 0	0	0	39,983
LESS: GROSS COMM ALLOC TO: MN RETAIL SALES	0	0	0	o 1	(22.105
MN BANK SALES	0	0	0	. 0	(33,186 (394
CA RETAIL SALES	0	0	0	0	(900
Cri Addiriad Oradio					7500
NET M&S U/W-TRADING PROFIT	0	0	0	0.	5,503
MUNICIPAL SECONDARY TRADING-					
TOTAL TRADING PROFIT	56,114	83,355	61,691	601,380	738,981
LESS: GROSS COMM ALLOC TO-	30,111	03,333	01,031	001,500	730,301
MN RETAIL SALES	(39,857)	(63,365)	(49,462)	(481,017)	(617,235
MN BANK SALES	(6,066)	(3,805)	(3,223)	(52,786)	(46,782
MN INSTITUTIONAL	0	0	0	(4,638)	(722
CA RETAIL SALES	(338)	(6,625)	(300)	(15,522)	(8,856
NET SECONDARY TRAD PROF	9,853	9,560	8,706	47 417	
NEI SECONDARI INGD PROP	7,655	3,500	0,700	47,417	65,387
PUBLIC SALES TRADING-					
TOTAL TRADING PROFIT & FEES	37,526	665	9,420	55,790	96,833
LESS: GROSS COMM ALLOC TO-				,	
MN RETAIL SALES	(15,200)	(1,112)	(1,600)	(28,490)	(35,234
MN BANK SALES	(9,990)	0	. 0	(15,096)	(36,011
NEW DIET TO CALEC DOOR	10.336	/			
NET PUBLIC SALES PROF	12,336	(447)	7,820	12,204	25,589
EQUITIES TRADING (SECONDARY)					
EQUITIES TRADING PROFIT	11	11	0	767	62
LESS: GROSS COMM ALLOC TO-			· ·	707	, 02
NET EQUITIES PROF/FEES	11	11	0	767	62
MARK TO MARKET ADJUSTMENTS	0	0	(23,250)	(84,578)	(34,610
moma t new matters				*********	
TOTAL REVENUES	23,128	30,562	3,142	33,188	109,813
DIRECT ISSUE EXPENSES	(1,284)	(370)	(565)	(5,307)	(32,495
GROSS PROFIT	21,844	30,192	2,577	27,881	77,318
EXPENSES-					
SALARIES	11,026	14,260	14,917	110,946	102,103
COMMISSION PAYOUTS	0	(24)	0	(29)	0
BONUS & INCENTIVE COMP	0	0	21,000	34,000	42,750
REFERRAL COMP TO EMPLOYEES	0	0	0	0	2,318
OTHER PERSONNEL	1,162	1,280	1,454	17,590	14,871
TRAVEL & BUSINESS DEV COMMUNICATION & OPERATING	1,818	206	0	2,229	541
OCCUPANCY & EQUIPMENT	3,686	4,554	2,572	40,691	43,876
GENERAL & ADMINISTRATIVE	1,452 333	1,609 (2)	1,598 73	11,463 910	12,218
				710	1,4/0
TOTAL EXPENSES	19,477	21,883	41,614	217,800	220,154
NET ODEDATING INCOMP	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	0 200	(30 030)	(100 010)	
NET OPERATING INCOME	2,367	8,309	(39,037)	(189,919)	(142,835
INTERDEPT ALLOCATIONS	(5,259)	(5,147)	(6,652)	(48,971)	(50,934
NET INCOME BEFORE TAX	(2,892)	3,162	(45,689)	(238,890)	(193,769
	*********	-	*********	~========	

#### 35-MINNEAPOLIS TAXABLE TRADING

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES	~~~~~~~				
UNDERWRITING GROSS COMMISSION-					
MUNICIPAL BOND U/W	0	0	0	50	10,424
CORPORATE CAPITAL GROUP	0	0	0	3,402	16,007
TOTAL U/W GROSS COMM	0	0	~	2 450	1 00
TOTAL U/W GROSS COPUL	. 0		0	3,452	26,430
TAXABLE FINANCING U/W-					
TOTAL FEES & PROFIT	0	27,270	486	61,956	0
LESS: GROSS COMM ALLOC TO- MN BANK SALES	0	(11,362)	0	(28,462)	1 0
PIN DANK SALLS		(11,302)		(20,402)	0
NET TAXABLE FINANCE U/W	0	15,908	486	33,494	0
TAXABLE EQUIP FINANCING-					
TOTAL FEES & PROFIT	0	(4,758)	0	(4,758)	1 0
LESS: GROSS COMM ALLOC TO-		. ,		,	
MANAL MANALE BANKS					
TOTAL TAXABLE EQUIP	0	(4,758)	. 0	(4,758)	0
MUNICIPAL SECONDARY TRADING-					
TOTAL TRADING PROFIT	0	0	39,698	39,698	0
LESS: GROSS COMM ALLOC TO- MN RETAIL SALES	•		(10.040)	(22.24)	
MN BANK SALES	0	0	(18,840) (32,075)	(18,840) (32,075)	0
			(32,073)	(32,073)	
NET SECONDARY TRAD PROF	0	0	(11,217)	(11,217)	0
MORTGAGE BACKED SEC TRADING-					
TOTAL TRADING PROFIT	7,842	2,992	8,418	66,368	157,740
LESS: GROSS COMM ALLOC TO-				******	
MN RETAIL SALES	(5,692)	(2,740)	. (1,781)	(47,249)	(111,976)
MN BANK SALES CA RETAIL SALES	0 (1,753)	0	(1,375) (350)	(6,354) (8,771)	(38,631)
			(330)	(0,771)	(22,251)
NET CMO TRADING PROFIT	397	252	4,912	3,994	(15,118)
GOVERNMENT SECURITIES TRADING-					
TOTAL TRADING PROFIT	14,034	21,711	45,797	256,434	244,021
LESS: GROSS COMM ALLOC TO-	22,032	21,711	43,737	230,434	244,021
SOLANA BEACH U/W	0	0	0	(6,500)	979
PASADENA U/W SELF INSURANCE GROUP	0	0	0	0	13,436
MN RETAIL SALES	(3,843)	(1,175)	(3,450)	(28,142)	(1,569)
MN BANK SALES	(9,768)	(19,856)	(46,898)	(216,339)	(156,713)
CA RETAIL SALES	(100)	0	0	(2,101)	(3,989)
NET GOVTS TRADING PROF	323	680	(4,551)	2 353	70 220
NUL GOVID INDUNO INOI	J2J		(4,551)	3,352	70,338
CORPORATE SECONDARY TRADING-					
TOTAL TRADING PROFIT	88,287	70,964	91,171	613,676	373,203
LESS: GROSS COMM ALLOC TO- MN RETAIL SALES	(24 898)	(25 023)	(20 539)	/200 EEO)	1 (160 472)
MN BANK SALES	(3,365)	(1,215)	(20,539)	(25,286)	(169,472)
CA RETAIL SALES	(43,970)	(35,534)	(56,019)	(25,286) (327,623)	(175,573)
NET CORP SCDRY TRAD PROF	16.004				
NEI CORP SCORI TRAD PROF	16,054	9,192	14,613	52,217	(1,160)
EQUITIES TRADING (SECONDARY)					
EQUITIES TRADING PROFIT LESS: GROSS COMM ALLOC TO-	0	0	0	0	5
LESS: GROSS COMM ALLOC 10-					
NET EQUITIES PROF/FEES	· . 0	0	0	. 0	5
		~~~~~~~~			
MARK TO MARKET ADJUSTMENTS	0	•	(611 577)	(600 000)	
MISCELLANEOUS INCOME	. 0	0	510	(623,299) 510	(23,712)
TOTAL REVENUES	16,774	21,274	(606,824) (5,460)	(542,255)	56,783
DIRECT ISSUE EXPENSES	(6,355)	(3,555)	(5,460)	(31,906)	(254)
GROSS PROFIT	10,419		(612,284)		56,529
EXPENSES-					

35-MINNEAPOLIS TAXABLE TRADING

DESCRIPTION	May	June	July	YTD	PY-YTD
SALARIES BONUS & INCENTIVE COMP OTHER PERSONNEL TRAVEL & BUSINESS DEV COMMUNICATION & OPERATING OCCUPANCY & EQUIPMENT GENERAL & ADMINISTRATIVE	11,642 0 1,676 688 2,668 1,213	11,642 5,000 1,736 0 4,520 1,090	11,642 10,000 2,547 0 2,463 1,279 (12)	96,047 20,000 18,753 1,586 29,178 11,860 457	68,505 26,250 12,734 8,144 27,386 10,651 525
TOTAL EXPENSES	17,957	24,007	27,919	177,881	154,193
NET OPERATING INCOME INTERDEPT ALLOCATIONS	(7,538) (2,874)	(6,288) (2,880)	(640,203) (3,485)	(752,042) (32,065)	(97,664)
NET INCOME BEFORE TAX	(10,412)	(9,168)	(643,688)	(784,107)	(126,863)

8-26-97 :12pm

MILLER & SCHROEDER FINANCIAL, INC. Statement of Income & Expense For the Nine Months Ended July 31, 1997

36-MINNEAPOLIS FINANCIAL SERVICES

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES					
BOND FUND TRADING-					
TOTAL TRADING PROFIT	7,837	5,287	16,531	68,578	82,295
LESS: GROSS COMM ALLOC TO-				(mm man)	
MN RETAIL SALES	(7,452) (321)	(5,073) (214)	(13,859) (1,485)	(55,743) (11,379)	(66,752) (11,723)
CA RETAIL SALES	(321)	(219)	(1,405)	111,3/3/ }	(11,723)
NET BOND FUND TRAD PROF	64	0	1,187	1,456	3,821
GROSS COMM REALLOC (15%)	1,166	793	2,303	11,221	11,770
·					
NET BOND FUND REVENUES	1,230	793	3,490	12,677	15,590
DIRECT INVESTMENT PRODUCTS-					
TOTAL FEES & COMMISSIONS	12,495	17,865	24,185	134,393	190,567
LESS: GROSS COMM ALLOC TO-	(11,760)	(17,265)	(23,835)	(126,837)	(164:774)
MN RETAIL SALES CA RETAIL SALES	(11,700)	(17,2037	(23,633)	(75)	(1,856)
CR REINIE GRAND					
NET DIRECT INV FEES	735	600	350	7,481	23,937
GROSS COMM REALLOC (25%)	2,940	4,316	5,960	31,730	41,658
NET DIRECT INV REVENUES	3,675	4,916	6,310	39,211	65,595
INSURANCE PRODUCTS- TOTAL FEES & COMMISSIONS	28 431	15 345	49,060	278,507	274,610
LESS: GROSS COMM ALLOC TO-	20,431	13,343	45,000	2.0,507	1 2,4,010
MN RETAIL SALES	(25,752)	(15,345)	(49,026)	(274,685)	(277,185)
CA RETAIL SALES	(2,679)	0	(34)	(4,122)	(2,860)
THE THREE PROPERTY AND THE PROPERTY AND	0	. 0	0	(300)	(5,435)
NET INSURANCE FEES GROSS COMM REALLOC (25%)	6,754	3,836	12,265	69,349	70,011
GROUP COLL. ICEMEDOS (12-1)			,		
NET INSURANCE REVENUES	6,754	3,836	12,265	69,049	64,577
MUTUAL FUNDS-					
TOTAL COMMISSIONS	7,860	4,755	6,241	91,719	109,858
LESS: GROSS COMM ALLOC TO- MN RETAIL SALES	(7,760)	(2,401)	(3,741)	(80,062)	(91,553)
CA RETAIL SALES	(100)	(2,392)	(2,500)	(8,813)	(18,212)
NET MUTUAL FUND COMM	0	(38)	0	2,844	92
GROSS COMM REALLOC (15%)	1,178	719	936	10,278	16,467
NET MUTUAL FUND REVENUES	1,178	681	936	13,122	16,559

36-MINNEAPOLIS FINANCIAL SERVICES

DESCRIPTION	May	June	July	YTD	PY-YTD
MUTUAL FUND REINVESTMENTS-					
TOTAL COMMISSIONS	15 403	7 010		77 307	
LESS: GROSS COMM ALLOC TO-	15,403	7,018	1,724	77,387	85,613
MN RETAIL SALES	(12 220)	(6 010)	/3 444)	(64.340)	(70 000)
CA RETAIL SALES	(12,239)	(6,919)	(1,444)	(64,348)	(72,965)
CA RETAIL TRADING	(3,164)	(99) 0	(281) 0	(13,031) 0	(12,626)
CA REIAID IRADING			· · · · · · · · · · · · · · · · · · ·		(22)
NET REINVESTMENT COMM	. 0	0	(1)	8	
GROSS COMM REALLOC (15%)	3,259	1,053	259	10,442	0
Oncode Coll. Instanton (me c)				10,312	12,843
NET REINVESTMENT REV	3,259	1,053	258	10,450	12,843
CERTIFICATES OF DEPOSIT-		2 063	2 10-	10 100	
TOTAL COMMISSIONS	0	2,963	3,171	10,498	4,544
LESS: GROSS COMM ALLOC TO- MN RETAIL SALES	0	(2, 053)	/2 2001		
CA RETAIL SALES	0	(2,963) 0	(3,100)	(10,330)	(4,499)
CA REIAID SADES			0	0	(45)
NET CD COMM	0	0	71	168.	l 0
GROSS COMM REALLOC (15%)	0	444	465	1,550	681
Grood colli realization (1977)				1,330	001
NET CD REVENUE	0	444	536	1,718	681
MARK TO MARKET ADJUSTMENTS	0	0	0	0	(257)
TOTAL REVENUES	16,096	11,723	23,795	146,227	175,588
GROSS PROFIT	16,096	11,723	23,795	146,227	175,588
EXPENSES-					
SALARIES	8,752	8,571	8,694	77,586	72,213
COMMISSION PAYOUTS	0	0	0	1	43
BONUS & INCENTIVE COMP OTHER PERSONNEL	=	0	7,500	7,500	9,000
TRAVEL & BUSINESS DEV	1,473 0	1,451	• • •	15,548	15,316
COMMUNICATION & OPERATING	371	0		50	802
OCCUPANCY & EQUIPMENT		339	339	4,636	6,035
GENERAL & ADMINISTRATIVE	1,744 88	1,554 9	1,864 7	14,508	14,398
GENERAL & ADMINISTRATIVE	00		,	617	762
TOTAL EXPENSES	12,428	11,924	20,000	120,446	118,568
NET OPERATING INCOME	3,668	(201)	3,795	25,781	57 000
INTERDEPT ALLOCATIONS	(2,431)	(2,695)	(3,120)	(25,401)	57,020 (25,650)
NET INCOME BEFORE TAX	1,237	(2,896)	675	380	31,370
	**********	*********	*********	*********	- マニノン・リ

37-MINNEAPOLIS EQUITIES TRADING

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES			*********		
EQUITIES TRADING (SECONDARY)					
EQUITIES TRADING PROFIT	10,436	11,048	10,611	77,770	. 0
EQUITIES FEES/REBATES	0	432	190	1,602	Ö
LESS: GROSS COMM ALLOC TO-				-, ,	•
MN RETAIL SALES	(8,299)	(5,527)	(5,077)	(54,796)	0
MN INSTITUTIONAL	0	0	0	(319)	0
MN TRADING	0	(11)	0	(727)	0
CA RETAIL	(2,060)	(5, 253)	(5,534)	(28,200)	ō
CA TRADING	0	(11)	0	(32)	0
NET EQUITIES PROF/FEES	77	678	190	(4,702)	0
TOTAL REVENUES	77	678	190	(4,702)	0
GROSS PROFIT	77	678	190	(4,702)	0
EXPENSES-	************				
SALARIES	3,000	3,000	3,000	27,000	2,250
OTHER PERSONNEL	265	250	238	2,498	295
TRAVEL & BUSINESS DEV	1,116	0	50	3,435	. 0
COMMUNICATION & OPERATING	701	755	710	12,704	44
OCCUPANCY & EQUIPMENT	308	337	434	2,687	0
GENERAL & ADMINISTRATIVE	26	(1)	16	188	0
TOTAL EXPENSES	5,416	4,341	4,448	48,512	2,588
NET OPERATING INCOME	(5,339)	(3,663)	(4,258)	(53,214)	(2,588)
INTERDEPT ALLOCATIONS	(631)	(663)	(767)	(5,885)	0
NET INCOME BEFORE TAX	(5,970)	(4,326)	(5,025)	(59,099)	(2,588)

49-CALIFORNIA SUMMARY (50-74)

DESCRIPTION	May	June	July	YTD		PY-YTD
~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~					-	
REVENUES- UNDERWRITING PROFIT/FEES-						
MUNICIPAL BONDS	770,018	468,558	1,012,592	5,353,672	ĺ	5,276,353
INVESTMENT BANKING FEES	1,094	8,138	72,288	326,392	İ	934,684
MORTGAGE BANKING	6,000	0	0	6,000	i	0
TAXABLE FINANCING	0	0	. 0	3,125	İ	22,500
CORPORATE CAPITAL	. 0	0	0	0	İ	315
TRADING PROFIT-						
MUNICIPAL SECONDARY	83,809	132,453	161,110	1,293,187	1	1,661,807
MUNICIPAL PUBLIC SALES	0	0	0	20,296	!	256,056
MORTGAGE BACKED SEC	1,753	0	350	8,771	!	22,251
GOVERNMENT SECURITIES	100	0	0	8,601	!	(8,858)
CORPORATE SECONDARY	43,970	35,534	56,019	327,623		175,573
BOND FUNDS	273	182	1,262	11,398	1	9,964
MARK-TO-MARKET	0	0	(12,700)	(12,700)	l	(208,938)
COMMISSION & FEE INCOME-						
DIRECT INVESTMENT PROD	(104)	104	0	56	1	1,471
INSURANCE PRODUCTS	2,009	0	26	3,092	!	2,145
MUTUAL FUNDS & CD'S	2,311	2,117	2,364	18,173	!	26,269
EQUITIES	2,060	5,264	5,534	29,430		7,718
MISCELLANEOUS	5	1,110	1,072	11,778	l	5,556
TOTAL REVENUES	913,298	653,460	1,299,917	7,408,894	1	8,184,863
DIRECT ISSUE EXPENSES	(69,662)	(234,333)	(207,718)	(833,695)	1	(533,801)
GROSS PROFIT	843,636	419,127	1,092,199	6,575,199	1	7,651,062
EXPENSES-						
SALARIES	250,192	252,824	248,090	2,236,462	ı	1,912,625
COMMISSIONS	165,388	122,166	. 121,307	1,119,116	i	988,578
BONUS & INCENTIVE COMP	107,517	77,834	114,641	706,427	İ	760,919
OTHER PERSONNEL	37,769	41,953	31,878	380,471	İ	333,894
TRAVEL & BUSINESS DEV	103,603	69,001	69,909	655,039	1	575,615
COMMUNICATION/OPERATING	67,985	38,625	59,034	502,371	1	488,038
OCCUPANCY & EQUIPMENT	60,886	51,932	62,259	507,938	1	479,768
GENERAL & ADMINISTRATIVE	7,243	3,168	7,139	54,732	ı	99,338
TOTAL EXPENSES	800,583	657,503	714,257	6,162,556	١	5,638,773
NET OPERATING INCOME	43,053	(238,376)	377,942	412,643	I	2,012,289
INTERDEPT ALLOCATIONS-						
ALLOCATED FROM SUPPORT DEPT	(63,108)	(66,885)	(79,930)	(607,696)	1	(595,320)
NET INCOME BEFORE TAX	(20,055)	(305,261)	298,012	(195,053)	1	1,416,969

50-SOLANA BEACH ADMINISTRATION

DESCRIPTION	May	June	July	YTD	1	PY-YTD
EXPENSES- SALARIES OTHER PERSONNEL TRAVEL & BUSINESS DEV COMMUNICATION & OPERATING OCCUPANCY & EQUIPMENT GENERAL & ADMINISTRATIVE	39,500 1,898 26,440 10,491 7,400 368	39,500 1,646 2,617 (151) 4,320 312	39,500 1,861 2,484 1,459 6,672 571	315,500 23,580 76,340 31,515 44,889 3,366	desire annua common common desires desires desires.	256,875 20,117 52,890 24,404 40,080 5,480
TOTAL EXPENSES	86,097	48,244	52,547	495,190	1	399,845
NET OPERATING INCOME	(86,097)	(48,244)	(52,547)	(495,190)	ı	(399,845)
INTERDEPT ALLOCATIONS	(812)	(879)	(1,056)	(7,855)	I	(7,819)
NET INCOME BEFORE TAX	(86,909)	(49,123)	(53,603)	(503,045)	I	(407,663)

51-SOLANA BEACH UNDERWRITING

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES	**********				
MUNICIPAL BOND U/W-					
TOTAL FEES & TRADING PROFIT	700 005	576 746	1 000 000		
LESS: GROSS COMM ALLOC TO-	722,205	536,746	1,029,066	4,667,296	3,922,701
MN RETAIL SALES	/02 075\	(21 500)	(2.762)		
MN BANK RETAIL	(83,975) 0	(21,500)	(2,763)	(247,618)	(42,701)
MN INSTITUTIONAL	(16,500)	(46,688)	(1,838)	(14,138)	(54,528)
MN TAXABLE TRADING	(16,500)	(40,000)	(11,875)	(252,315)	(241,073)
CA RETAIL SALES	(166,515)	(102,079)	(67 500)	0	(3,188)
CA RETAIL TRADING	(17,375)		(67,588)	(698,808)	(551,967)
CA REIAIL IRADING	(17,375)	(6,660)	(46,500)	(143,560)	(180,401)
NET MUNICIPAL BOND U/W	437,840	359,819	898,502	3,310,857	2,848,844
INVESTMENT BANKING FEES	1,094	8,138	62,288	276,392	381,570
TRADING DEPT ALLOCATIONS-					
MUNICIPAL SECONDARY	0	0	0	8,372	. 0
GOVERNMENT SECURITIES	0	0	. 0	6,500	(979)
TOTAL TRADING DEPT ALLOCATIONS	0	0	0	14,872	(979)
MARK-TO-MARKET ADJUSTMENTS	0	0	0	0	(39,396)
TOTAL REVENUES	438,934	367,957	960,790	3,602,121	3,190,039
DIRECT ISSUE EXPENSES	(62,461)	(234,262)	(187,421)	(737,036)	(323,632)
GROSS PROFIT	376,473	133,695	773,369	2,865,085	2,866,407
EXPENSES-					
SALARIES	79,629	83,745	84,744	733,661	595,543
BONUS & INCENTIVE COMP REFERRAL COMP TO EMPLOYEES	92,000 0	73,000	102,000	542,000	381,872
OTHER PERSONNEL		0		4,896	0
TRAVEL & BUSINESS DEV	10,890	14,952	10,010	108,042	105,265
COMMUNICATION & OPERATING	35,85 4 15,996	32,409	34,297	283,083	253,963
OCCUPANCY & EQUIPMENT	21,530	10,562 16,604	23,278	152,810	122,608
GENERAL & ADMINISTRATIVE	3,967	1,112	23,263	189,215	197,669
			4,197	22,795	67,163
TOTAL EXPENSES	259,866	232,384	281,789	2,036,502	1,724,081
NET OPERATING INCOME	116,607	(98,689)	491,580	828,583	1,142,326
INTERDEPT ALLOCATIONS	(10,567)	(11,302)	(13,864)	(102,194)	(89,498)
NET INCOME BEFORE TAX	106,040	(109,991)	477,716	726,389	1,052,828
· · · · · · · · · · · · · · · · · · ·					

53-PASADENA UNDERWRITING

DESCRIPTION	May	June	July	YTD	ı	PY-YTD
REVENUES				********	-	
MUNICIPAL BOND U/W-						
TOTAL FEES & TRADING PROFIT LESS: GROSS COMM ALLOC TO-	0	0	. 0	237,573	l	251,644
MN INSTITUTIONAL	0	0	0	. 0	1	(26,842)
NET MUNICIPAL BOND U/W	0	0	0	237,573	1	224,802
INVESTMENT BANKING FEES	. 0	0	0	0	ı	229,035
					•	
TRADING DEPT ALLOCATIONS-						
GOVERNMENT SECURITIES	0	0	0	. 0	I	(13,436)
TOTAL TRADING DEPT ALLOCATIONS	0	0	0	0	ı	(13,436)
TOTAL REVENUES	0	0	0	237,573	ı	440,401
DIRECT ISSUE EXPENSES	0	ó	0	. 0	ı	(10,298)
GROSS PROFIT	0	0	0	237,573	ı	430,103

EXPENSES-						•
SALARIES BONUS & INCENTIVE COMP	29,685 0	29,685 0	29,685 (6,250)	267,163 13,750		291,396
OTHER PERSONNEL	3,878	3,934	3,436	35,104	-	29,902 36,604
TRAVEL & BUSINESS DEV	4,076	3,179	1,471	16,363	- 1	27,685
COMMUNICATION & OPERATING	3,419	1,441	3,423	24,685	-	44,131
OCCUPANCY & EQUIPMENT	2,878	3,927	3,503	31,003	- !	29,261
GENERAL & ADMINISTRATIVE	137	(3)	108	1,053	į	5,216
TOTAL EXPENSES	44,073	42,163	35,376	389,121	ı	464,194
NET OPERATING INCOME	(44,073)	(42,163)	(35,376)	(151,548)	1	(34,091)
INTERDEPT ALLOCATIONS	(2,543)	(2,710)	(3,211)	(24,486)	ı	(27,471)
NET INCOME BEFORE TAX	(46,616)	(44,873)	(38,587)	(176,034)	ı	(61,562)

54-SEATTLE UNDERWRITING

DESCRIPTION	May	June	July	YTD	1	PY-YTD
REVENUES					-	
REVENUES						
MUNICIPAL BOND U/W-						
TOTAL FEES & TRADING PROFIT	167,650	. 0	0	702,755	١	991,632
LESS: GROSS COMM ALLOC TO-					•	
MN RETAIL SALES	0	0	0	(9,750)		(50,198)
MN BANK RETAIL	0	0	0 -	0	1	(2,588)
MN INSTITUTIONAL	(19,362)	0	0	(94,912)	1	(121,510)
CA RETAIL SALES	1,000	0	0	(1,800)	1	(37,406)
CA RETAIL TRADING	0	0	0	(842)	ı	(24,036)
NET MUNICIPAL BOND U/W	149,288	0	0	595,451	1	755,894
INVESTMENT BANKING FEES	0	0	10,000	20,000	١	113,079
TOTAL REVENUES	149,288	0	10,000	615,451	ı	868,973
	(= 200)	(==)	(02)	(0.4.000)		
DIRECT ISSUE EXPENSES	(1,328)	(71)	(83)	(14,328)	ı	(14,108)
GROSS PROFIT	147,960	(71)	9,917	601,123	١	854,866
EXPENSES -						
SALARIES	18,958	18.349	16,417	162,436	1	140,516
BONUS & INCENTIVE COMP	9,000	0	(25,000)	39,000	i	152,582
OTHER PERSONNEL	1,599	2,078	1,531	24,974	i	17,384
TRAVEL & BUSINESS DEV	10,720	4,841	6,480	58,025	i	58,745
COMMUNICATION & OPERATING	3,685	4,133	1,835	33,614	i	26,327
OCCUPANCY & EQUIPMENT	7,237	7,237	7,241	52,081	İ	43,256
GENERAL & ADMINISTRATIVE	20	16	6	227	Ì	331
TOTAL EXPENSES	51,219	36,654	8,510	370,357	١	439,140
NET OPERATING INCOME	96,741	(36,725)	1,407	230,766	ı	415,726
INTERDEPT ALLOCATIONS	(2,307)	(2,327)	(2,691)	(20,091)	ı	(18,616)
NET INCOME BEFORE TAX	94,434	(39,052)	(1,284)	210,675	I	397,110

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MILLER & SCHROEDER FINANCIAL, INC. Statement of Income & Expense For the Nine Months Ended July 31, 1997

57-SACRAMENTO UNDERWRITING

DESCRIPTION	May	June	July	YTD		PY-YTD
REVENUES						

MUNICIPAL BOND U/W- TOTAL FEES & TRADING PROFIT LESS: GROSS COMM ALLOC TO-	. 0	0	0	297,467	1	0
MN INSTITUTIONAL	.0	0	0	(30,720)	1	0
CA RETAIL TRADING	0	0	0	(2,588)	ı	0
NET MUNICIPAL BOND U/W	0	0	0	264,159	1	0
INVESTMENT BANKING FEES	• 0	0	0	30,000	1	0
		0	0	294,159	1	0
TOTAL REVENUES	0	U		234,133	1	Ū
DIRECT ISSUE EXPENSES	0	0	0	(47,660)	1	0
GROSS PROFIT	0	0	0	246,499	1	. 0
EXPENSES-						
SALARIES	7,083	7,083	7,083	63,750	ļ	0
BONUS & INCENTIVE COMP	0	0	(6,000)	17,000		0
OTHER PERSONNEL	695	705	724	7,628	1	. 0
TRAVEL & BUSINESS DEV	0	2,575	2,176	19,774	-	0
COMMUNICATION & OPERATING	0	633	213	3,891	1	0
OCCUPANCY & EQUIPMENT GENERAL & ADMINISTRATIVE	212 24	376 (4)	250 26	2,429 142		0
GENERAL & ALMINISTRATIVE					•	
TOTAL EXPENSES	8,014	11,368	4,472	114,614		0
		• • • • • • • • •				
NET OPERATING INCOME	(8,014)	(11,368)	(4,472)	131,885	ı	0
INTERDEPT ALLOCATIONS	(591)	(625)	(697)	(5,528)	ł	0
NET INCOME BEFORE TAX	(8,605)	(11,993)	(5,169)	126,357	I	0

61-SELF INSURANCE GROUP

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES	*********				
REVENUES					
MUNICIPAL BOND U/W-					
TOTAL FEES & TRADING PROFIT	0	. 0	0	0	721,906
LESS: GROSS COMM ALLOC TO-					•
MN BANK RETAIL	0	0	0	0	(2,063)
MN INSTITUTIONAL	0	0	0	0	(63,675)
CA RETAIL SALES	0	0	0	0	(2,030)
CA RETAIL TRADING	0	0	0	0	(15,133)
NET MUNICIPAL BOND U/W	0	0	0	0	639,006
INVESTMENT BANKING PEES	0	0	0	0	211,000

TRADING DEPT ALLOCATIONS-					
GOVERNMENT SECURITIES	. 0	0	0	0	1,569
TOTAL TRADING DEPT ALLOCATIONS	0	0	0	o`	1,569
TOTAL REVENUES	0	0	0	0	851,575
DIRECT ISSUE EXPENSES	(5,873)	0	(20,214)	(33,087)	(174,634)
GROSS PROFIT	(5,873)	0	(20,214)	(33,087)	676,941
THE PROPERTY OF THE PROPERTY O					
EXPENSES- SALARIES	24,835	24,755	24,068	223,174	1 264 441
BONUS & INCENTIVE COMP	24,033	24,733	24,000	223,174	264,441 164,585
OTHER PERSONNEL	2,278	2,026	1,971	26,767	36,011
TRAVEL & BUSINESS DEV	7,743	5,060	9,506	62,621	94,204
COMMUNICATION & OPERATING	9,128	2,499	5,888	45,193	39,641
OCCUPANCY & EQUIPMENT	6,725	5,757	5,200	56,569	49,244
GENERAL & ADMINISTRATIVE	249	117	0	7,094	1,974
moma t. myprayana		40.014		401 410	
TOTAL EXPENSES	50,958	40,214	46,633	421,418	650,099
NET OPERATING INCOME	(56,831)	(40,214)	(66,847)	(454,505)	26,842
INTERDEPT ALLOCATIONS	(3,331)	(3,532)	(4,224)	(32,314)	(35,633)
NET INCOME BEFORE TAX	(60,162)	(43,746)	(71,071)	(486,819)	(8,792)

70-SOLANA BEACH RETAIL SALES

DESCRIPTION.				•	
DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES-					
U/W GROSS COMMISSIONS-					
MUNICIPAL BONDS	165,515	102,079	67,588	703,058	592,265
MUNICIPAL U/W-TRADING	0	0	0	20,811	900
MORTGAGE BANKING	6,000	0	0	6,000	1 0
TAXABLE FINANCING	. 0	. 0	0	3,125	22,500
CORPORATE CAPITAL	. 0	0	0	0	315
TRADING GROSS COMMISSIONS-					
MUNICIPAL SECONDARY-					
MINNEAPOLIS TRADING	338	6,625	300	17,022	8,856
SOLANA BEACH TRADING	84,873	104,916	110,514	1,076,145	1,010,440
MUNICIPAL PUBLIC SALES-					
SOLANA BEACH TRADING	0	0	0	15,445	71,018
MORTGAGE BACKED SEC	1,753	0	350	8,771	22,251
GOVERNMENT SECURITIES	100	0	, 0	2,101	3,989
CORPORATE SECONDARY	43,970	35,534	56,019	327,623	175,573
BOND FUNDS	321	214	1,485	13,410	11,723
OTHER GROSS COMMISSIONS-				•	
DIRECT INVESTMENT PROD	(104)	104	0	75	1,934
INSURANCE PRODUCTS	2,679	0	34	4,122	2,860
MUTUAL FUNDS & CD'S	3,264	2,491	2,781	21,380	30,905
EQUITIES	2,060	5,253	5,534	29,392	7,644
MISCELLANEOUS	5	1,110	1,072	11,778	5,556
TOTAL GROSS COMMISSIONS	310,774	25,8,326	245,677	2,260,258	1,968,727
LESS REVENUE ALLOCATIONS-			•	_,	1 2,300,121
BOND FUNDS (15%)	(40)	(00)			
DIRECT INVESTMENTS (25%)	(48)	(32)	(223)	(2,012)	(1,759)
INSURANCE PRODUCTS (25%)	(670)	0	0	(19)	(464)
MUTUAL FUNDS & CD'S (15%)	(670)	0	(8)	(1,030)	(715)
110000000000000000000000000000000000000	(953)	(374)	(417)	(3,207)	(4,636)
TOTAL REVENUES	309,103	257,920	245,029	2,253,990	1 2 000 100
DIRECT ISSUE EXPENSES	0	237,520	243,029	2,253,990	1,961,154
					(1,988)
GROSS PROFIT	309,103	257,920	245,029	2,253,990	1,959,167
EXPENSES-					
SALARIES	39,743	20.040	25, 224		,
COMMISSION PAYOUTS	165,388	38,948 122,166	35,834	373,948	267,333
COMMISSION AWARDS	103,300	122,166	121,307 0	1,119,086	988,512
BONUS & INCENTIVE COMP	6,517	4,834	12,391	30	59
OTHER PERSONNEL	15,118	15,327	10,877	52,281	31,978
TRAVEL & BUSINESS DEV	18,770	16,851	13,495	137,543	105,188
COMMUNICATION/OPERATING	15,967	10,676	17,696	134,768	81,221
OCCUPANCY & EQUIPMENT	10,721	10,004	11,446	130,986	120,609
GENERAL & ADMINISTRATIVE	2,426	1,622	2,190	94,303 19,661	84,203 18,467
TOTAL EXPENSES	274,650	220,428			
ATTER ODDOLUTES TAYOUT			225,236	2,062,606	1,697,568
NET OPERATING INCOME	34,453	37,492	19,793	191,384	261,599
INTERDEPT ALLOCATIONS	(39,240)	(40,363)	(46,016)	(366,457)	(337,772)
NET INCOME BEFORE TAX	(4,787)	(2,871)	(26,223)	(175,073)	(76,174)
		本本業等等等數學	非教育的	美學聚業 等票 塔 器 樂堂 监 增	**************************************
COMMISSION PAYOUT *	53.2	47.3	49.4	49.5	37.7
COMMISSION PAYOUT & (ANNUALIZED)	表音表型器器器器器器	2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2		****	
					50.2

74-SOLANA BEACH RETAIL TRADING

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES					
UNDERWRITING GROSS COMMISSION-					
MUNICIPAL BOND U/W	17,375	6,660	46,500	146,990	214,641
TOTAL U/W GROSS COMM	17,375	6,660	46,500	146,990	214,641
MUNICIPAL U/W-TRADING DEPT-					
TOTAL PROFIT LESS: GROSS COMM ALLOC TO:	0	0	0	96,534	0
MN RETAIL SALES CA RETAIL SALES	0	0	, 0	(950) (20,811)	. 0
NET M&S U/W-TRADING PROFIT	0	0	0	74,773	
·					
MUNICIPAL SECONDARY TRADING- TOTAL TRADING PROFIT	91,122	133,981	172,480	1,424,197	1,774,160
LESS: GROSS COMM ALLOC TO- SOLANA BEACH U/W	0	0	•	(0.300)	_
MN RETAIL SALES		(8.153)	(11.670)	(8,372) (134,849)	0 (113,072)
MN BANK SALES	0	0	0	(10,908)	(8,138)
MN INSTITUTIONAL	0	0	0	(2,275)	0
CA RETAIL SALES	(84,873)	(104,916)	(110,514)	(1,076,145)	(1,010,440)
NET SECONDARY TRAD PROF	(1,401)	20,912	50,296	191,648	642,511
PUBLIC SALES TRADING-					~~~~~~
TOTAL TRADING PROFIT & FEES LESS: GROSS COMM ALLOC TO-	.0	0	0	20,296	284,135
MN RETAIL SALES	0	0	0	(200)	
MN BANK SALES	Ö	0	0	(300) 0	(684) (281)
MN INSTITUTIONAL	0	0	0	o i	(27,113)
CA RETAIL SALES	0	0	. 0	(15,145)	(71,018)
NET PUBLIC SALES PROF	0	0	0	4,851	205 020
				4,031	185,039
EQUITIES TRADING (SECONDARY)					
EQUITIES TRADING PROFIT	0	11	0	38	74
LESS: GROSS COMM ALLOC TO-				•	
NET EQUITIES PROF/FEES	0	11	0	38	
, , , , , , , , , , , , , , , , , , , ,				30	74
MARK TO MARKET ADJUSTMENTS	0	0	(12,700)	(12,700)	(3.60, 540)
				(12,700)	(169,542)
TOTAL REVENUES DIRECT ISSUE EXPENSES	15,974	27,583	84,096	405,600	872,723
DIRECT 1650E EXPENSES	0	0	0	(1,584)	(9,142)
GROSS PROFIT	15,974	27,583	84,096	404,016	863,580
EXPENSES-					
SALARIES	10,759	10,759	10,759	96,830	06 501
COMMISSION PAYOUTS	0	10,755	10,739	96,630	96,521 8
BONUS & INCENTIVE COMP	0	0	37,500	37,500	0
OTHER PERSONNEL	1,413	1,285	1,468	16,833	13,327
TRAVEL & BUSINESS DEV	. 0	1,469	0	4,065	6,908
COMMUNICATION & OPERATING	9,299	8,832	5,242	79,677	110,319
OCCUPANCY & EQUIPMENT	4,183	3,707	4,684	37,449	36,056
GENERAL & ADMINISTRATIVE	52	(4)	41	394	708
TOTAL EXPENSES	25,706	26,048	59,694	272,748	263,846
NET OPERATING INCOME	(9,732)	1,535	24,402	121 260	
INTERDEPT ALLOCATIONS	(3,717)	(5,147)	(8,171)	131,268 (48,771)	599,734 (78,512)
NET INCOME BEFORE TAX	(13,449)	(3,612)	16,231	82,497	521,222
				~~, ~ / ·	241,444

9-11-97 4:39pm

MILLER & SCHROEDER FINANCIAL, INC. Statement of Income & Expense For the Nine Months Ended July 31, 1997

79-MINNEAPOLIS ADMIN SUMMARY (80-83)

DESCRIPTION	May	June	July	YTD	PY-YTD
REVENUES					
INVESTMENT BANKING FEES	. 0	12,500	(42,000)	37,500	65,625
DEPARTMENT AND ACTION OF ADDITION					
DEFAULTED MUNI SCDRY TRADING- TOTAL FEES & TRADING PROFIT	0	0	0	(6,665)	40,285
LESS: GROSS COMM ALLOC TO-	U	•	U	(0,005)	40,205
ness. Gross Colli indice 10					
TOTAL DEFAULT SCDRY	0	0	0	(6,665)	40,285
TRADING DEPT ALLOCATIONS-	r oro	0		5 050	(10,827)
MUNICIPAL SECONDARY CORPORATE SECONDARY	5,058 0	0	0	5,058 53,469	(10,827)
CORPORATE SECONDARI				33,403	·
TOTAL TRADING DEPT ALLOCATIONS	5,058	0	0	58,527	(10,827)
MARK-TO-MARKET ADJUSTMENTS	0	0	(8,397)	(8,397)	(131,725)
MATERIAL TRANSPORT					
MISCELLANEOUS INCOME- EQUITIES COMMISSIONS (SCDRY)	0	0	0	0	1 32
M&S LEGAL FEES	1,950	1,000	o		4,875
M&S LEGAL FEES-INTERDEPT	0	0	0		83,119
INTERCO MGT FEES-MSIC	10,000		10,000		0
INTERCO MGT FEES-PLMC	500	500	500	4,500	2,250
INTERCO MGT FEES-MSCC/GVLP	4,000	4,000	4,000	36,000	31,500
INTERCO MGT FEES-SBCC	500	500	500	5,000	7,500
OTHER MISCELLANEOUS	18	19	8,847	26,846	39,522
	22.026	20 530	(26.550)	246 511	1 120 156
TOTAL REVENUES	22,026	28,519	(26,550)	246,511	132,156
DIRECT ISSUE EXPENSES	0	0	0	(120)	(4,010)
GROSS PROFIT	22,026	28,519	(26,550)	246,391	128,146
EXPENSES- SALARIES	68,062	67,857	65,499	620,618	604,960
COMMISSIONS	(4)	07,637	03,433	(4)	0 04,300
BONUS & INCENTIVE COMP	(4,845)	1,166	284,059		1,191,503
OTHER PERSONNEL	8,365	7,064	82.154		72,063
TRAVEL & BUSINESS DEV	31,604	(55,892)	2,175	321,362	302,179
COMMUNICATION & OPERATING	5,703	17,767	13,752	82,056	58,478
OCCUPANCY & EQUIPMENT	20,694	17,524	18,614	155,548	143,006
GENERAL & ADMINISTRATIVE	18,403	26,353	53,465	104,326	838,306
TOTAL EXPENSES	147,982	81,839	519,718	1,640,000	3,210,494

NET OPERATING INCOME	(125,956)	(53,320)	(546,268)	(1,393,609)	(3,082,348)
	,,,	,,	(,,	.2,,,	, (2,552,520)
INTERDEPT ALLOCATIONS	(5,685)	(5,405)	(6,139)	(51,532)	(48,578)
NET INCOME BEFORE TAX	(131,641)	(58,725)	(552,407)	(1,445,141)	(3,130,926)

80-MINNEAPOLIS ADMINISTRATION

DESCRIPTION	May	June	July	YTD	1	PY-YTD
EXPENSES- SALARIES OTHER PERSONNEL TRAVEL & BUSINESS DEV COMMUNICATION & OPERATING OCCUPANCY & EQUIPMENT GENERAL & ADMINISTRATIVE	38,583 1,557 26,937 1,418 4,727 391	38,583 1,570 (58,126) 2,544 (320) 494	38,583 1,595 (26,126) 1,694 3,753 376	306,000 20,066 241,484 19,360 34,559 6,517		254,633 36,081 241,300 15,974 44,902 5,253
TOTAL EXPENSES	73,613	(15,255)	19,875	627,986	I	598,142
NET OPERATING INCOME	(73,613)	15,255	(19,875)	(627, 986)	1	(598,142)
INTERDEPT ALLOCATIONS	(2,028)	(2,091)	(2,301)	(18,663)	1	(18,462)
NET INCOME BEFORE TAX	(75,641)	13,164	(22,176)	(646,649)	ı	(616,604)

81-CORPORATE ADMINISTRATION

DESCRIPTION	May	June	July	YTD	1	PY-YTD
REVENUES					-	
REVENUES						
INVESTMENT BANKING FEES	0	12,500	(42,000)	37,500	ı	65,625
	~~~~~~~				•	
DEFAULTED MUNI SCDRY TRADING-						
TOTAL FEES & TRADING PROFIT	0	0	0	(6,665)	ı	40,285
LESS: GROSS COMM ALLOC TO-						
manus paparen accordi	0	0	0	(6,665)		40,285
TOTAL DEFAULT SCDRY		· · · · · · · · · · · · · · · · · · ·		(0,003)	}	40,205
TRADING DEPT ALLOCATIONS-						
MUNICIPAL SECONDARY	5,058	0	0	5,058	1	(10,827)
CORPORATE SECONDARY	0	0	0	53,469	i	0
					•	
TOTAL TRADING DEPT ALLOCATIONS	5,058	0	0	58,527	1	(10,827)
MARK-TO-MARKET ADJUSTMENTS	0	0	(8,397)	(8,397)	ı	(131,725)
MISCELLANEOUS INCOME-	•	•	•	•	,	22
EQUITIES COMMISSIONS (SCDRY)	0 10,000	0 10,000	0 10,000	0 90,000	-	32 0
INTERCO MGT FEES-MSIC INTERCO MGT FEES-PLMC	500	500	500	4,500	-	2,250
INTERCO MGT FEES-MSCC/GVLP	4,000	4,000	4,000	36,000	1	31,500
INTERCO MGT FEES-SBCC	500	500	500	5,000	i	7,500
OTHER MISCELLANEOUS	18	19	8,822	26,821		39,522
					•	
TOTAL REVENUES	20,076	27,519	(26,575)	243,286	1	44,162
DIRECT ISSUE EXPENSES	0	. 0	. 0	0	1	(3,472)
GROSS PROFIT	20,076	27,519	(26,575)	243,286	ļ	40,691
EXPENSES-						
SALARIES	9,333	8,833	8,833	139,596	i	183,000
COMMISSIONS	(4)	0	0	(4)	i	0
BONUS & INCENTIVE COMP	(4,845)	1,166	284,059	211,545	i	1,191,503
OTHER PERSONNEL	958	1,275	74,420	93,801	ĺ	18,284
TRAVEL & BUSINESS DEV	4,082	994	27,908	72,622	1	47,893
COMMUNICATION & OPERATING	3,550	13,875	7,995	50,108		20,156
OCCUPANCY & EQUIPMENT	11,931	14,251	11,028	86,943	- [	66,033
GENERAL & ADMINISTRATIVE	10,277	11,603	50,802	159,704	Í	127,031
	25 202		465 045	014 315		
TOTAL EXPENSES	35,282	51,997	465,045	814,315	ı	1,653,899
NET OPERATING INCOME	(15,206)	(24,478)	(491,620)	(571,029)	ı	(1,613,209)
INTERDEPT ALLOCATIONS	(1,133)	(1,196)	(1,374)	(10,470)	1	(7,670)
	// /	/05 /5:	(400.00:)	/======================================		/* coo occ:
NET INCOME BEFORE TAX	(16,339)	(25,674)	(492,994)	(581,499)	I	(1,620,878)

#### 82-CORPORATE LEGAL

DESCRIPTION	May	June	July	YTD	I	PY-YTD
REVENUES			********	*****	-	
MISCELLANEOUS INCOME-						
M&S LEGAL FEES	1,950	1,000	0	2,950	1	4,875
M&S LEGAL FEES-INTERDEPT	0	0	. 0	250	1	83,119
OTHER MISCELLANEOUS	0	0	25	25	Ì	03,119
TOTAL REVENUES	1,950	1,000	25	3,225		
	1,550	1,000	25	3,225	ł	87,994
DIRECT ISSUE EXPENSES	0	0	0	(120)	1.	(539)
GROSS PROFIT	1,950	1,000	25	3,105	I	87,455
EXPENSES-						
SALARIES	20,146	20,441	18,083	175,022	ı	168 308
OTHER PERSONNEL	5,850	4,219	6,139	30,682	-	167,327
TRAVEL & BUSINESS DEV	585	1,240	393	7,256	1	17,699
COMMUNICATION & OPERATING	735	1,348	4,063	12,588	1	12,986
OCCUPANCY & EQUIPMENT	4,036	3,593	3,833	34,046	1	22,349
GENERAL & ADMIN (EXCL LEGAL)	155	53	(145)	969		32,071 1,070
TOTAL EXPENSES	31,507	30,894	32,366	260,563	1	253,501
NET OPERATING INCOME	(29,557)	(29,894)	(32,341)	(257,458)	ı	(166,046)
INTERDEPT ALLOCATIONS	(2,524)	(2,118)	(2,464)	(22,399)	1	(22,447)
NET INCOME BEFORE LEGAL	(32,081)	(32,012)	(34,805)	(279,857)	1	(188,492)
· · · · · · · · · · · · · · · · · · ·						
OUTSIDE LEGAL EXPENSE-						
LEGAL FEES	7,580	14,203	2,429	101,852		217,453
LEGAL SETTLEMENTS	0	0	4	(164,716)	İ	487,500
TOTAL LEGAL EXPENSE	7,580	14,203	2,433	(62,864)	ı	704,953
NET INCOME BEFORE TAX	(39,661)	(46,215)	(37,238)	(216,993)	1	(893,445)

89-MINNEAPOLIS SUPPORT SUMMARY (90-96)

DESCRIPTION	May	June	July	YTD	I	PY-YTD
REVENUES-			***		-	
MISCELLANEOUS INCOME- MONEY MARKET COMM FEES						
MONEY MARKET COMM FEES	1,490	1,840	1,551	6,358	١	4,829
CERTIFICATION CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACT						
SERVICE FEES-						
COUPONS	30	20	. 40	265	1	503
IRA ACCOUNTS	275	325	280	12,751	1	7,781
REG T EXTENSION	60	0	200	990	١	645
RESET CHARGES-REPS	139	3,998	(22)	8,713	1	16,410
CALLED/MATURED BONDS	325	935	600	5,818	1	4,166
CUSTOMER P&H CHARGE	2,194	2,864	3,036	24,689		27,341
TICKET CHARGES-REPS	2,548	2,810	2,922	24,787	1	26,835
MISCELLANEOUS	40	55	40	1,50σ	1	1,003
		**********				
TOTAL SVC FEES	5,611	11,007	7,096	79,513	.	84,682
SAFEKEEPING FEES-						
REREGISTRATION	1,352	435	735	7,700	ı	3,961
DEPOSITS/WITHDRAWALS	45	95	110	585	ĺ	795
TOTAL SFKPG FEES	1,397	530	845	8,285	ı	4,756
•					•	
CLEARING FEES-INTERDEPT	2,987	1,886	2,944	23,408	1	21,134
INTERCO ACCOUNTING FEES-			.,	,	'	,
M&S INVESTMENTS CORP	1,500	1,500	1,500	13,500	i	13,500
PLMC INC	500	500	500	4,500	,	4,500
M&S CAPITAL CORP / GVLP	500	500	500	4,500	1	9,000
M&S SMALL BUS CAP CORP	500	500	500	4,000	1	
MISCELLANEOUS	0	0	0	20	ı	2,250
				20	1	0
TOTAL MISC INCOME	14,485	19 263	15 426	344 004		
TOTAL PILOC INCOME	14,405	18,263	15,436	144,084	I	144,651
TOTAL REVENUES	14 405	10 262				
TOTAL REVENUES	14,485	18,263	15,436	144,084	ı	144,651
PADMICEC		*********				
EXPENSES-						
SALARIES	102,870	99,887	111,595	945,211	1	860,705
OTHER PERSONNEL	36,825	47,523	42,621	355,667	-	350,949
TRAVEL & BUSINESS DEV	300	149	86	9,720	ı	10,220
COMMUNICATION/OPERATING	37,947	48,338	49,973	409,260	ı	521,728
OCCUPANCY & EQUIPMENT				248,233		
GENERAL & ADMINISTRATIVE	12,695			122,498		103,779
TOTAL EXPENSES	214,120	230,884	258,460	2,090,589	1	2,107,615
NET OPERATING EXPENSES	(199,635)	(212,621)	(243,024)	(1,946,505)	1	(1,962,964)
INTERDEPT ALLOCATIONS	(20,636)	(21,443)	(25,031)	(202,499)	١	(197,276)
TOTAL DEPT EXPENSE	(220,271)	(234,064)	(268,055)	(2,149,004)	١	(2,160,239)
					•	•
ALLOCATIONS TO OTHER DEPTS	220,271	234,064	268,054	2,149,001	ł	2,160.242
					,	
NET DEPT EXPENSE	0	0	(1)	(3)	ı	2
			海海海南海岸 经补偿 化苯基苯基		'	

90-PERSONNEL

DESCRIPTION	May	June	July	YTD	Ţ	PY-YTD
					-	
EXPENSES-						
SALARIES	6,910	6,947	6,707	61,527	1	57,496
OTHER PERSONNEL	14,292	14,260	17,464	140,471	ı	138,169
TRAVEL & BUSINESS DEV	. 0	149	0	349	ı	1,608
COMMUNICATION/OPERATING	848	728	426	5,962	i	9,392
OCCUPANCY & EQUIPMENT	2,726	2,354	2,697	27,074	i	25,572
GENERAL & ADMINISTRATIVE	56	-4	13	400	İ	549
TOTAL EXPENSES	24,832	24,442	27,307	235,783	1	232,785
NET OPERATING EXPENSES	(24,832)	(24,442)	(27,307)	(235,783)	ı	(232,785)
TOTAL DEPT EXPENSE	(24,832)	(24,442)	(27,307)	(235,783)	ı	(232,785)
ALLOCATIONS TO OTHER DEPTS	24,832	24,442	27,307	235,783	i	232,787
NET DEPT EXPENSE	0	0	0	0	ı	2
		2.3.3.3.3.3.3.3.3.3.3.3.3.3.3.3.3.3.3.3	*******	********		不不幸多名不是自己的

#### 91-TEMPORARY POOL

DESCRIPTION	May	June	July	YTD		PY-YTD
EXPENSES-					-	
SALARIES	1,556	4,575	7,066	31,928	ı	30,337
OTHER PERSONNEL	146	424	648	3,048	ĺ	3,656
COMMUNICATION/OPERATING	0	0	. 0	137	ĺ	9
OCCUPANCY & EQUIPMENT	0	0	0	58	1	173
GENERAL & ADMINISTRATIVE	0 .	. 0	0	0	.l	320
TOTAL EXPENSES	1,702	4,999	7,714	35,171	ŀ	34,494
NET OPERATING EXPENSES	(1,702)	(4,999)	(7,714)	(35,171)	1	(34,494)
TOTAL DEPT EXPENSE	(1,702)	(4,999)	(7,714)	(35,171)	ı	(34,494)
ALLOCATIONS TO OTHER DEPTS	1,702	4,999	7,714	35,171	1	34,493
NET DEPT EXPENSE	0	0	0	0	١	(1)
	*****		********	*******		*******

#### 92-OFFICE SERVICES

DESCRIPTION	May	June	July	YTD	I	PY-YTD
EXPENSES-			*****		-	
SALARIES	7,597	7,672	8,126	60,048	1	48,527
OTHER PERSONNEL	3,820	2,214	3,376	33,210	i	28,772
TRAVEL & BUSINESS DEV	0	0	0	285	Ì	446
COMMUNICATION/OPERATING	4,748	3,664	2,710	31,777	İ	17,765
OCCUPANCY & EQUIPMENT	4,551	6,363	5,883	47,984	ĺ	43,070
GENERAL & ADMINISTRATIVE	179	97	206	1,516	١	2,356
TOTAL EXPENSES	20,895	20,010	20,301	174,820	I	140,934
NET OPERATING EXPENSES	(20,895)	(20,010)	(20,301)	(174,820)	1	(140,934)
INTERDEPT ALLOCATIONS	(462)	(472)	(528)	(3,611)	ı	(3,483)
TOTAL DEPT EXPENSE	(21,357)	(20,482)	(20,829)	(178,431)	۱	(144,417)
ALLOCATIONS TO OTHER DEPTS	21,357	20,482	20,829	178,432	1	144,417
NET DEPT EXPENSE	0	` 0	0	1	ı	0
	*******		*****	~=====================================		******

#### 93-MANAGEMENT INFORMATION SERVICES

DESCRIPTION	May	June	July	YTD	١	PY-YTD
EXPENSES-				****	-	
SALARIES	18,143	18,305	17,990	159,962	ı	139,129
OTHER PERSONNEL	3,126	4,977	5,243	32,753	ĺ	50,226
TRAVEL & BUSINESS DEV	89	0	24	3,126	ĺ	2,855
COMMUNICATION/OPERATING	1,425	548	809	8,199	1	38,594
OCCUPANCY & EQUIPMENT	4,015	3,129	7,522	59,472	1	85,970
GENERAL & ADMINISTRATIVE	142	10	30	1,005	1	1,127
TOTAL EXPENSES	26,940	26,969	31,618	264,517	1	317,900
NET OPERATING EXPENSES	(26,940)	(26,969)	(31,618)	(264,517)	1	(317,900)
INTERDEPT ALLOCATIONS	(1,380)	(1,384)	(1,454)	(11,945)	ĺ	(9,607)
TOTAL DEPT EXPENSE	(28,320)	(28,353)	(33,072)	(276,462)	I	(327,507)
ALLOCATIONS TO OTHER DEPTS	28,321	28,353	33,071	276,460	1	327,506
NET DEPT EXPENSE	1	0	(1)	(2)	1	(2)
	*********			*****		******

#### 94-ACCOUNTING

DESCRIPTION	May	June	July	YTD	ł	PY-YTD
REVENUES-		*********	**********		-	
MISCELLANEOUS INCOME-						
INTERCO ACCOUNTING FEES-						
M&S INVESTMENTS CORP	1,500	1,500	1.500	13,500	1	13,500
PLMC INC	500	500	500	4,500	1	4,500
M&S CAPITAL CORP / GVLP	500	500	500	4,500	i	9,000
M&S SMALL BUS CAP CORP	500	500	500	4,000	i	2,250
TOTAL MISC INCOME	3,000	3,000	3,000	26,500	ı	29,250
TOTAL REVENUES	3,000	3,000	3,000	26,500	l	29,250
EXPENSES-						
SALARIES	28,314	25,673	31,265	268,748	1	237,952
OTHER PERSONNEL	5,998	14,927	6,543	61,243	i	42,041
TRAVEL & BUSINESS DEV	0	0	57	1,627	i	2,966
COMMUNICATION/OPERATING	1,473	1,641	3,124	17,332	i	13,682
OCCUPANCY & EQUIPMENT	4,058	3,283		37,422	i	34,692
GENERAL & ADMINISTRATIVE	11,663	11,479	22,073	115,430	i	94,493
TOTAL EXPENSES	51,506	57,003	67,767	501,802	ı	425,825
NET OPERATING EXPENSES	(48,506)	(54,003)	(64,767)	(475,302)	ı	(396,575)
INTERDEPT ALLOCATIONS	(3,698)	(3,982)	(4,363)	(35,993)	ı	(34,229)
TOTAL DEPT EXPENSE	(52,204)	(57,985)	(69,130)	(511,295)	ı	(430,805)
ALLOCATIONS TO OTHER DEPTS	52,203	57,985	69,130	511,296	I	430,805
NET DEPT EXPENSE	(1)	0	0	1	١	0

#### 95-RESEARCH

DESCRIPTION	May	June	July	YTD	4	PY-YTD
EXPENSES -					-	
SALARIES	4,104	4,365	4,792	37,015	1	38,428
OTHER PERSONNEL	544	557	622	5,722	i	6,296
TRAVEL & BUSINESS DEV	. 0	0	0	1,600	i	103
COMMUNICATION/OPERATING	372	239	250	2,939	i	3,581
OCCUPANCY & EQUIPMENT	709	511	700	5,354	i	5,322
GENERAL & ADMINISTRATIVE	. 55	2	18	394	1	509
TOTAL EXPENSES	5,784	5,674	6,382	53,024	ı	54,239
NET OPERATING EXPENSES	(5,784)	(5,674)	(6,382)	(53,024)	į	(54,239)
INTERDEPT ALLOCATIONS	(1,262)	(1,325)	(1,535)	(11,769)	ł	(11,568)
TOTAL DEPT EXPENSE	(7,046)	(6,999)	(7,917)	(64,793)	***	(65,807)
ALLOCATIONS TO OTHER DEPTS	7,046	6,999	7,917	64,791	1	65,809
NET DEPT EXPENSE	0	0	0	(2)		2
	*****	*******	********	*****		

#### 96-OPERATIONS

DESCRIPTION					
	May	June	July	YTD	PY-YTD
REVENUES-					
MISCELLANEOUS INCOME-					
MONEY MARKET COMM FEES	1,490	1,840	1,551	6.358	
				0,356	4,829
SERVICE FEES-					
COUPONS	30	20	40	265	
IRA ACCOUNTS	275	325	280		503
REG T EXTENSION	60	0	200	12,751	7,781
RESET CHARGES-REPS	139		(22)	990	645
CALLED/MATURED BONDS	325	-	600	8,713	16,410
CUSTOMER P&H CHARGE	2,194		3,036	5,818	4,166
TICKET CHARGES-REPS	2,548	_,		24,689	27,341
MISCELLANEOUS	40	55	2,922	24,787	26,835
			40	1,500	1,003
TOTAL SVC FEES	5,611	11,007	7,096	79,513	84,682
SAFEKEEPING FEES-					
REREGISTRATION	1,352				
DEPOSITS/WITHDRAWALS		435	735	7,700	3,961
	45	95	110	585	795
TOTAL SPKPG FEES	1,397	530	845	8,285	4,756
CLEARING FEES-INTERDEPT					
MISCELLANEOUS	2,987	1,886	2,944	23,408	21,134
	0	. 0	0	20	0
TOTAL MISC INCOME					
_	11,485	15,263	12,436	117,584	115,401
TOTAL REVENUES					
	11,485	15,263	12,436	117,584	115,401
EXPENSES-					
SALARIES					
OTHER PERSONNEL	36,246	32,350	35,649	325,983	308,838
TRAVEL & BUSINESS DEV	8,899	10,164	8,725	79,220	81,791
COMMUNICATION/OPERATING	211	0	5	2,733	2,243
OCCUPANCY & EQUIPMENT	29,081	41,518	42,654	342,914	438,706
GENERAL & ADMINISTRATIVE	7,424	7,730	10,097	70,869	65,436
T. D. III. ISTRAITYE	600	25	241	3,753	4,425
TOTAL EXPENSES	82,461	91,787	97,371	825,472	
NEW ODDRAGES					901,438
NET OPERATING EXPENSES	(70,976)	(76,524)	(84,935)	(707,888)	(786,037)
INTERDEPT ALLOCATIONS	(13,834)	,,		(139,181)	(138,389)
TOTAL DEPT EXPENSE	(84,810)	(90,804)		(847,069)	(924,425)
ALLOCATIONS TO OTHER DEPTS	84,810	90,804			( ) 27,723)
NET DEPT EXPENSE		50,804	102,086	847,068	924,425
OSCI UNEBIOD	O	0	0	(1)	0
				" " " " " " " " " " " " " " " " " " " "	

### **TAB 7**

MILLER & SCHROEDER INC STATEMENT OF FINANCIAL CONDITION

JULY 31, 1997	MAY 97	JUN 97	JUL 97
ASSETS			
CASH	(4,247)	(857)	18,008
CASH-RESTRICTED ESCROW	0	0	
RECEIVABLES			
INTEREST	61,053	61,053	0
OFFICER/STOCKHOLDERS	1,141,852	1,147,728	0
INCOME TAXES	209,237	97,030	271,029
OTHER	10,963	0	3,948
INTERCO REC FROM MI ACQUIS	0	0	1,231,922
NOTES RECEIVABLE	719,366	719,366	579,366
RENTAL PROPERTY OTHER ASSETS-	3,783,615	3,766,912	0
CASH VALUE LIFE, NET	242,734	242,834	176,686
PREPAID EXPENSES	56,017	55,160	30,307
DEPOSIT - RENTAL PROPERTY	23,103	16,542	14,244
DEFERRED FINANCING COSTS	19,252	59,527	0
ESCROW DEPOSITS - UMC	637,707	638,611	0
INVESTMENT IN SUBS	9,253,734	9,253,734	9,253,734
TOTAL ASSETS	16,154,386	16,057,640	11,579,244
LIABILITIES			•
NOTE PAYABLE MSIC (NNP)	0	0	0
OPERATING ACCTS PAYABLE	0	7,897	3,967
DUE TO RELATED CO	3,528,106	3,399,304	3,541,478
DEFERRED INCOME	17,981	12,892	0
ACCRUED INTEREST	45,274	40,287	15,518
ACCRUED INCOME TAXES	0 17,344	0	0 324,590
ACCRUED EXPENSES TERM DEBT-USF&G	4,606,892	26,429 0	324,590 0
TERM DEBT-03F&G TERM DEBT-MID AMERICA	4,000,092	4,600,000	0
TERM DEBT-MSIC	883,331	866,664	849,997
TOTAL LIABILITIES	9,098,928	8,953,473	4,735,550
SHAREHOLDERS EQUITY COMMON STOCK	99,063	99,063	99,063
PREFERRED STOCK	99,003	99,003	99,009
PAID-IN CAPITAL	6,000,000	6,000,000	6,000,000
RETAINED EARNINGS-PRIOR	1,003,419	1,003,419	1,003,419
RETAINED EARNINGS-CURRENT	(47,024)	1,685	(258,788)
TOTAL SHAREHOLDERS EQUITY	7,055,458	7,104,167	6,843,694
	16,154,386	16,057,640	11,579,244
TOTAL LIABILITIES & EQUITY	10, 104,300	10,007,040	11,073,244

MILLER & SCHROEDER INC STATEMENT OF INCOME & EXPENSE FOR THE YEAR ENDED 10/31/97

STATEMENT OF INCOME & EXPENSE FOR THE YEAR ENDED 10/31/97	MAY 97	JUN 97	JUL 97	YTD 97
				-
REVENUES				•
U/W PROFIT & FEES	0	0	0	0
SECONDARY BOND TRADING	0	0	0	0
GAIN ON UMC SALE	0	0	0	0
LOAN COMMITMENT FEES (TJ&W)	0	0	0	0
INTEREST INCOME	12,384	6,780	9,854	57,763
MISCELLANEOUS INCOME	0	0	0	0
GAIN ON SALE OF RENTAL PROP	0	0	243,991	243,991
RENTAL INCOME, NET	42,535	40,217	13,557	331,708
TOTAL REVENUES	54,919	46,997	267,402	633,462
ISSUE EXPENSES-				
FEE TO MSF	0	0	0	0
GROSS PROFIT	54,919	46,997	267,402	633,462
EXPENSES	_			_
STATIONARY & FORMS	0	. 0	0	0
DEPRECIATION & AMORTIZATION	16,703	16,703	16,703	150,333
GENERAL & ADMINISTRATIVE				
LEGAL	(3,000)	0	384,484	389,684
CONSULTING	0	0	0	0
ACCOUNTING	0	0	17,775	17,775
OFFICER LIFE INSURANCE	(100)	(100)	(17,117)	(17,917)
REAL ESTATE TAXES ON REO	0	0	0	O O
REO MAINT EXP	0	0	0	0
CORPORATE REGISTRATION	0	0	0	0
FINANCING EXP-USF&G	189	9,252	0	10,575
FINANCING EXP-MID AM	0	20,000	59,527	79,527
BAD DEBT EXPENSE	0	0	201,053	201,053
DIRECTORS FEES EXPENSE	0	0	0	. 0
MISCELLANEOUS	0	0	0	0
INTEREST-USF&G	29,753	12,441	0	217,741
INTEREST-MID AMERICA	0	22,442	30,650	53,092
INTEREST-MSIC (NNP)	7,414	6,861	6,953	65,028
INTEREST-OTHER	0	0	0,000	0
INTEREST-LIFE INSURANCE	2,689	2,689	1,847	23,359
TOTAL EXPENSES	53,648	90,288	701,875	1,190,250
TOTAL ENGLO		00,200	701,070	1,100,200
INCOME (LOSS) BEFORE TAX	1,271	(43,291)	(434,473)	(556,788)
INCOME TAX (EXPENSE)	0_	92,000	174,000	298,000_
NET INCOME (LOSS)	1,271	48,709	(260,473)	(258,788)
1 TEL 11 10 CITIES ( 100 CO)	* 1 Au * 1	10,100	\=-0,770)	(200,700)

### **TAB 8**

### MILLER & SCHROEDER INVESTMENTS CORPORATION Statement of Financial Condition July 31, 1997

	April	May	June	July
ASSETS-				
CASH-				
UNRESTRICTED	502,980	1,281,033	458,358	58,123
RECEIVABLES-				
INTEREST	32,349		24,154	13,953
ORIGINATION FEES	44,750		44,750	44,750
OTHER	58,967	(8,095)	(1,610)	552
ADVANCES TO RELATED COMPANY	185,921	425,514	1,213,979	3,531,949
NOTES RECEIVABLE HELD FOR SALE	8,301,302	1,023,389	8,230,392	7,816,684
FURNITURE & EQUIP, NET	200	100	0	0
TOTAL ASSETS	9,126,469	2,804,040	9,970,023	11,466,011
	****	*****		****
LIABILITIES-				
DEMAND NOTES PAYABLE	6,520,000	100,000	6,970,000	7,730,000
ACCOUNTS PAYABLE-				
LOAN FUNDING LIABILITY	1,429,001	850,383	1,263,002	1,967,672
OPERATING	1,100	160	6,553	4,591
SERVICING	52,229	692,372	689,314	702,233
DEFERRED INCOME-DEPOSITS	225,575	252,575	205,450	199,450
ACCRUED INTEREST	30,000	26,959	19,578	30,974
ACCRUED EXPENSES	0	0	0	7,812
ACCRUED LPN LOSS	142,037	134,231	130,281	126,298
ACCRUED INCOME TAXES	133,557	141,557	9,077	13,552
TOTAL LIABILITIES	8,533,499	2,198,237	9,293,255	10,782,582
	***	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~		
SHAREHOLDERS EQUITY-				
COMMON STOCK	10,000	10,000	10,000	10,000
PAID-IN CAPITAL	140,600	140,600	140,600	140,600
RETAINED EARNINGS	442,370	455,202	526,168	532,830
TOTAL SHAREHOLDERS EQUITY	592,970	605,802	676,768	683,430
			~~~~~~	
TOTAL LIABILITIES & EQUITY		2,804,039		11,466,012
FUNDS HELD IN ESCROW-				
CASH	120,444	(166,642)	146,494	1,222,475
MONEY MARKET ASSET	5,718,380		11,745,588	
SUBTOTAL	5,838,824	7,355,542		
ESCROW LIABILITY	(5,838,824)	(7,355,542)	(11,892,082)	(9,084,739)
	0	0	0	1
	******		_	***************************************

MILLER & SCHROEDER INVESTMENTS CORPORATION Statement of Income & Expense July 31, 1997

DESCRIPTION	April	May	June	July	YTD
REVENUES	*********				
REVENUES					
ORIGINATION FEES-					
MORTGAGE BANKING	231,661	276,790	474,672	232,524	2,534,727
TAXABLE FINANCING	84,000	4,500	761,285	272,750	. ,
TAXABLE FINANCING-TXBL TRAD	0	0	27,270	0	61,470
TAXABLE FINANCING-EQUIP	. 0	0	. 0	0	5,078
TOTAL ORIGINATION FEES	315,661	281,290	1,263,227	505,274	4,580,194
INTEREST INCOME-					
NOTES RECEIVABLE	9,531	26,399	25,283	20,838	298,541
OTHER	0	0	838	20,636	3,676
					2,313
LOAN ADMIN FEES	65,123	75,933	84,328	79,702	716,531
MISCELLANEOUS INCOME	0	0	0	5,695	5,695
GROSS REVENUES	390,315	383,622	1,373,676	611,509	5,604,637
LESS MANAGEMENT FEE TO MSF-					
MORTGAGE BANKING	(231,661)	(276 790)	(474,672)	(222 524)	(2 524 525)
TAXABLE FINANCING	(84,000)	(4,500)	(761,285)		(2,534,727)
TAXABLE FINANCING-TXBL TRAD	0	(4,500)	(27,270)	(2/2,/50)	(61,470)
TAXABLE FINANCING-EQUIP	0	0	0	0	(5,078)
-					(3,076)
TOTAL MGT FEE TO MSF	(315,661)	(281,290)	(1,263,227)	(505,274)	(4,580,194)
GROSS PROFIT	74,654	102,332	110,449	106,235	1,024,443
EXPENSES					

COMMUNICATION & OPERATING	0	5,002	0	2	5,000
DEPRECIATION & AMORTIZATION	100	100	100	0	800
GENERAL & ADMINISTRATIVE-					
LEGAL EXPENSE	0	368	0	0	368
LEGAL SETTLEMENT EXPENSE	0	0	0	0	20,000
CORPORATE REGISTRATION	3,000	0	0	0	11,174
FEES TO RELATED CO-					
LOAN ADMIN FEE-MSF	28,000	29,000	32,500	32,500	270 500
ACCOUNTING FEE-MSF	1,500		1,500	1,500	
MANAGEMENT FEE-MSF	10,000	10,000		10,000	
INTEREST	16,096	35,530	29,382	51,071	334,684
TOTAL EXPENSES	58,696	81,500	73,482	95,073	746,026
INCOME BEFORE TAX	15,958	20,832	36,967	11,162	278,417
INCOME TAX (EXPENSE)	(6,000)	(8,000)	34,000	(4,500)	(61,500)
NET INCOME	9,958	12 632			********
	2,338	12,832	70,967	6,662	216,917

TAB 9

	APRIL	MAY	JUNE	JULY	
ASSETS					
CASH	369	369	369	369	
RECEIVABLES					
INTEREST	5,114	6,798	3,357	5,019	
INCOME TAXES	1,600	1,600	858	858	
NOTES RECEIVABLE					
ELECTROLURGY					
	165,621	165,621	162,593	162,593	
E&D WASTE	2,279,719	2,245,652	2,211,317	2,176,713	
OTHER ASSETS					
PREPAID EXPENSE-E&D WASTE	2,654	2,518	2,382	2,246	
FUNDS HELD IN ESCROW-E&D	224,164	275,740	327,316	382,327	
TOTAL ASSETS	2,679,241	2,698,298	2,708,192	2,730,125	
		*********	*************	******	
LIABILITIES					
ACCOUNTS PAYABLE					
OPERATING	8,143	8,143	8,143	8,143	
DUE TO RELATED COMPANY	364,720	365,720	356,235	357,235	
ACCRUED INTEREST	40,568	60,630	80,693	100,755	
ACCRUED INCOME TAXES	(1,600)	(1,600)	o	0	
TERM DEBT					
ELECTROLURGY	182,000	182,000	182,000	182,000	
E&D WASTE	2,420,000	2,420,000	2,420,000	2,420,000	
TOTAL LIABILITIES	3,013,831	3,034,893	3,047,071	3,068,133	
SHAREHOLDERS EQUITY					
COMMON STOCK	1,000	1 000			
PRIOR RETAINED EARNINGS	(331,950)	1,000	1,000	1,000	
RETAINED EARNINGS		(331,950)	(331,950)	(331,950)	
WANTED FUNITION	(3,639)	(5,644)	(7,928)	(7,057)	
TOTAL SHAREHOLDERS EQUITY	(334,589)	(336,594)	(338,878)	(338,007)	
TOTAL LIABILITIES & EQUITY	2,679,242	2,698,299	2,708,193	2,730,126	

POOLED LOAN MARKETING CORPORATION

CONSOLIDATED

Statement of Income & Expense July 31, 1997

DESCRIPTION .	APRIL	MAY	JUNE	JULY	YTD
REVENUES-					
INTERCO MGT FEE PLMC-I	0	0	0	0	0
INTEREST INCOME	22,525	19,568	19,289	22,444	
•					
TOTAL REVENUES	22,525	19,568	19,289	22,444	187,102
EXPENSES-					
GENERAL & ADMINISTRATIVE-					
TRUSTEE EXPENSE	375	375	375	375	3,375
DEFERRED FINANCING	136	136	136	136	1,224
INTERCO FEE-MSF ACCOUNTING	500	500	500	500	4,500
INTERCO FEE-MSF MANAGEMENT	500	500	500	500	4,500
TOTAL GENERAL & ADMIN	1,511	1,511	1,511	1,511	13,599
INTEREST EXPENSE	20.000		_		
	20,062	20,062	20,062	20,062	180,560
•		,			
TOTAL EXPENSES	21,573	21,573	21,573	21,573	104 150
				21,3/3	194,159
INCOME BEFORE TAX	952	(2,005)	(2,284)	871	(7,057)
NET INCOME	952	(2,005)	(7. 204)	0.5-	
	,,,,	(2,005)	(2,284)	871	(7,057)
				******	3. \$2. \$2. \$2. \$2. \$2. \$2. \$2. \$2. \$2. \$2

TAB 10

753.983

July 31, 1997 DESCRIPTION April May June ______ ASSETS-CASH-UNRESTRICTED 29,767 9,091 9,384 (7,951) 29,767 9,091 9,384 (7,951) 315,756 315,756 319,665 321,005 CERTIFICATE OF DEPOSIT 345,523 324,847 TOTAL CASH 329,049 313,054 ------0 ADVANCES TO RELATED CO 0 0 0 305,425 867,219 NOTES RECEIVABLE 871,896 440,930 --------TOTAL ASSETS 1,217,419 1,192,066 634,474 753,984 LIABILITIES & EQUITY-ACCOUNTS PAYABLE-OPERATING 0 ADVANCES FROM RELATED CO 313,252 897,833 877,921 430,491

ACCRUED EXPENSES-INCOME TAXES 2,875 3,875 7,372 8,447 OTHER 7,944 0 . 0 0 320,624 TOTAL LIABILITIES 908,652 881,796 438,938 SHAREHOLDER'S EQUITY-100 100 100 100 305,900 305,900 305,900 COMMON STOCK AT PAR PAID-IN CAPITAL 305,900 RETAINED EARNINGS 2,766 4,270 7,851 TOTAL EQUITY 308,766 310,270 313,851

1,217,418 1,192,066 634,475

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1.8

TOTAL LIAB & EQUITY

DESCRIPTION	April	May	June	July	YTD

REVENUES					

ORIGINATION FEES-					
SBA LOANS	813	1,979	1,961	2,958	8,972
INTEREST INCOME-					
NOTES RECEIVABLE OTHER	4,049	8,588	7,329	4,464	46,544
OTHER	2,477	0	3,909	1,340	11,506
OTHER INCOME-			•		
LOAN ADMIN FEES	879	361	200		
		301	328	326	1,960
GROSS REVENUES	8,218	10,928	13,527	9,088	68,982
LESS MANAGEMENT FEE TO MSF-					
SBA LOANS	(813)	(1,979)	(1,961)	(2,958)	(8,971)
TOTAL MGT FEE TO MSF	(813)	(1,979)	(1,961)	(2,958)	(8,971)

DIRECT ISSUE EXPENSES	0	0	0	0	180
GROSS PROFIT	7,405	8,949	11,566	6,130	60,191
EXPENSES					
GENERAL & ADMINISTRATIVE					
FEES TO RELATED CO-					
ACCOUNTING FEE-MSF	500	500	500	500	
MANAGEMENT FEE-MSF	500	500	500	500	4,500
				300	4,500
INTEREST EXP-					
INTEREST TO MSF		5,401	4,584	2,792	28,335
INTEREST OTHER	0	45	0	43	88
TOTAL EXPENSES	(95)	6,446	5,584	.,	37,423
					~
INCOME BEFORE TAX	7,500	2,503	5,982	2,295	22,768
INCOME TAXES	2,700	1,000	2,400	1,100	9,000
NET INCOME	4,800	1,503	3,582	1,195	13,768
	******	*******	· · · · · · · · · · · · · · · · · · ·	****	13,768

TAB 11

DESCRIPTION	April	May	June	July
ASSETS-				
CASH-				
UNRESTRICTED				
ONRESTRICTED		1,180		1,194
TOTAL CASH				
TOTAL CASA	1,176		1,180	1,194
RECEIVABLES-				
INCOME TAXES	3 300	£ 000		
IIIO M IMBD	2,300		7,375	
TOTAL RECEIVABLES	2,300	6,900		
	2,300	0,300	7,375	10,275
ADVANCES TO RELATED CO	78,602	0	655,927	. 0
OTHER ASSETS-				
INV IN GLOBETROTTERS	101,634	101,634	101,634	101,634
INV IN GAMING VENTURES LTD	146,272			
INV IN LOON STATE ENTERPRISES	75,000	75,000	75,000	75,000
OTHER	· · o	0	0	0
TOTAL OTHER ASSETS	322,906	322,906	322,906	322,906
-				
		•	•	
TOTAL ASSETS	404,984	330,986	987,388	334,375
	*****	第四条单位 电位 电 电	*******	华州村村村村村村村村村村村
LIABILITIES & EQUITY-				
DEMAND NOTES PAYABLE	422 117	225 554		
	423,117	315,554	1,010,554	246,818
ADVANCES FROM RELATED CO	0 .	35,898	0	115,174
		•	_	223,272
ACCRUED EXPENSES-				
TOTAL LIABILITIES	423,117	351,452	1,010,554	361,992
SHAREHOLDER'S EQUITY-				
COMMON STOCK AT PAR	1,000	1,000	1,000	1,000
RETAINED EARNINGS	(19,132)		(24,165)	(28,617)
TOTAL EQUITY	(18,132)	(20,465)	(23,165)	(27,617)
TOTAL LIAB & EQUITY	404,985	330,987	987,389	334,375

DESCRIPTION	April	May	June	July	YTD
REVENUES-					
UNDERWRITING PROFIT/FEES-					
INVESTMENT BANKING FEES	0	0	0	3,399	31,307
				,	32,307
TOTAL REVENUES	0	0	0	3,399	31,307

GROSS PROFIT	0	0	0	3,399	31,307
EXPENSES-					
INTERCO FEE-MSF ACCOUNTING	500	500	50 0	500-	
INTERCO FEE-MSF MANAGMENT	4,000	4,000	4,000	4,000	4,500 36,000
TOTAL EXPENSES	4,500	4,500	4,500	4,500	40,500
NET OPERATING INCOME	(4,500)	(4,500)	(4,500)	(1,101)	(9.193)
INTEREST-					(5,220,
INTEREST INCOME		_			
INTEREST EXPENSE	0 (1,805)	4 (2,437)	.0		40
	(1,003)	(2,43/)	0	(6,264)	(14,975)
INCOME BEFORE TAX	(6,305)	(6,933)	(4,500)	(7,351)	(24,128)
INCOME TAX (EXPENSE)	700	4,600	1,800	2,900	9,600
NET INCOME	(5,605)	(2,333)	(2,700)	(4,451)	(14.528)
					,520,

TAB 12

	April	May	June	July
ASSETS-				********
CASH-				
UNRESTRICTED	2,566	26,772	43,361	•
TOTAL CASH	2,566		43,361	
RECEIVABLES-				
INCOME TAXES	0	0	4,872	7,872
PROGRAM ADMIN FEES	22,733	22,000		•
OTHER	0	0	0	0
TOTAL RECEIVABLES	22,733	22,000	26,872	

ADVANCES TO RELATED CO	315,944		248,562	•
TOTAL ASSETS	341,243		318,795	314,906
TTDTT TOTAL A NOTITE				
LIABILITIES & EQUITY- ACCOUNTS PAYABLE-				
OPERATING				
OPERATING	1,569	1,569	1,569	1,569
ACCRUED EXPENSES-				
INCOME TAXES	20,010	17,010	0	0
TOTAL LIABILITIES	21,579	18,579	1,569	1,569
SHAREHOLDER'S EQUITY-	*********			
COMMON STOCK AT PAR	1 000			
RETAINED EARNINGS	1,000		1,000	
RETAINED EARTHOS	318,664	320,637	316,226	312,337
TOTAL EQUITY	319,664	321,637	317,226	313,337
TOTAL LIAB & EQUITY	341,243	340,216	318,795	314,906
	· ·			

DESCRIPTION	April	May	June	July	YTD

RESIDENTIAL MORTGAGE BANKING-					
COMMISSION & FEE INCOME-					
PROGRAM ADMIN FEES	19,154	23,473	16,589	18,611	175,708
TOTAL COMM & FEES	19,154	23,473		18,611	175,708
EXPENSES-					
INTERCO MGT FEE TO MSF	23,000	24,500	24,000	25,500	211,000
TOTAL EXPENSES	23,000	24,500	24,000	25,500	211,000
NET RESID MORTGAGE BANKING INCOME	(3,846)	(1,027)	(7,411)	(6,889)	(35,292)
FINANCING-					
REVENUES					
EXPENSES					
MISCELLANEOUS EXPENSE	0	0	0	. 0	45
TOTAL EXPENSES	0	0	0	0	45
NET FINANCING INCOME	0	0	. 0	0	(45)
		(a. aa=)	/m		
NET INCOME BEFORE TAXES	(3,846)	(1,027)	(7,411)	(6,889)	(35,337)
INCOME TAX (EXPENSE)	(1,100)	3,000	3,000	3,000	14,400
NET INCOME	(4,946)	1,973	(4,411)	(3,889)	(20,937)

TAB 13

MILLER & SCHROEDER FINANCIAL, INC. SCHEDULE OF RECEIVABLES FROM OFFICERS & EMPLOYEES JULY 31, 1997

OFFICERS NOTES & ADVANCES	RJW	JEI	TOTAL
EXPENSES TO BE REIMBURSED	(960)	0	(960)
BONUS ADVANCES	0	ŏ	(900)
NOTE RECEIVABLE, 6.31%, MATURITY DATE 10/31/98	0	ŏ	ŏ
NOTE INTEREST	0	0	ō
TOTAL OFFICERS NOTES AND ADVANCES	(960)	0	(960)
EMPLOYEE ADVANCES	ADVANCE	INTEREST	TOTAL
SALARY ADVANCES			
DEMARS, LOU (10/16/87) & (01/29/88)	5,566		5,566
SORLEY, ROB	40		40
TOTAL SALARY ADVANCES	5,606	0	5,606
BONUS ADVANCES			
BALYEAT, DENNIS	10,738		10,738
DENNIS, NICK	25,000		25,000
DILL, DAN	4,234		4,234
JASPER, DENICE	5,000		5,000
MCMAHON, GEORGE	2,562		2,562
MCMILLIN, KERMIT	20,000		20,000
SORENSON, BRUCE	10,959		10,959
TOTAL BONUS ADVANCES	78,493	0	78,493
TRAVEL ADVANCES			
BALYEAT, DENNIS	2,000		2,000
CLARK, MARLENE	500		500
DEMARS, LOU	5,000		5,000
DIPERNA, MICHAEL	2,325		2,325
EKHOLM, LAURA	500		500
EKHOLM, PAUL	2,500		2,500
ERICKSON, STEVEN	35		35
HART, DONALD	1,800		1,800
HENDERSON, DON	3,788		3,788
LAMPPA, GARY	3,000		3,000
LONG, TIMOTHY	3,062		3,062
NORWICH, KEN	300		300
O'DONNELL, BRIAN	381		381
STANCHFIELD, PAT	7,933		7,933
COLUMBUS PETTY CASH	50		50
TOTAL TRAVEL ADVANCES	33,174	0	33,174
MISCELLANEOUS ADVANCES	10,858		10,858
TOTAL EMPLOYEE ADVANCES	128,130	0	128,130
EMPLOYEE NOTES			
LAIRD, THOMAS	 7,172	505	7,677
LANDRY, DOISEY (0%)	1,218	909	•
SORENSON, BRUCE	21,322		1,218 21,322
TOTAL EMPLOYEE NOTES	29,712	505	30,217
TOTAL EMPLOYEE RECEIVABLES			157,387

EXHIBIT G

SETTLEMENT AGREEMENT

THIS AGREEMENT (the "Agreement"), entered into this 11th day of December, 1997 (the "Effective Date"), by and between Roger Wikner, James Iverson and Steven Erickson (hereinafter collectively referred to as the "Sellers"), MI Acquisition Corporation, a Minnesota corporation (the "Company") and the Company's subsidiary, Miller & Schroeder, Inc., a Minnesota corporation ("M&S").

RECITALS

WHEREAS, the Sellers and the Company entered into a Stock Purchase Agreement dated June 20, 1997 and effective as of June 1, 1997 (the "Stock Purchase Agreement") for the purchase and sale of all of the issued and outstanding stock of M&S; and

WHEREAS, Section 2.3 of the Stock Purchase Agreement provides that the Purchase Price, as defined in the Stock Purchase Agreement, shall be adjusted for the difference in Book Value, as defined in the Stock Purchase Agreement, from January 31, 1997 to July 31, 1997 (the "Purchase Price Adjustment"); and

WHEREAS, the parties hereto have agreed upon the Purchase Price Adjustment and certain terms and conditions related thereto as more specifically provided herein;

NOW, THEREFORE, in consideration of the mutual covenants and undertakings contained herein, and subject to and on the terms and conditions herein set forth, the parties hereto agree as follows:

- 1. Purchase Price Adjustment Payment. The Sellers shall pay to the Company the sum of One Million Two Hundred Seventy-Four Thousand Eight Hundred Seventy-Four Dollars and 10/100 Cents (\$1,274,874.10) (the "Purchase Price Adjustment Payment"), which is the sum of (a) the principal amount of One Million Two Hundred Forty-Two Thousand Nine Hundred Seventy-One Dollars and 10/100 Cents (\$1,242,971.10) plus (b) simple interest from July 31, 1997 through the Effective Date at the rate of 7.0%, which is the rate currently charged to M&S on its primary line of credit at Norwest Bank Minnesota, N.A. The Purchase Price Adjustment Payment shall be made in an aggregate sum on the Effective Date by wire transfer pursuant to the Company's instructions. In the event the Purchase Price Adjustment Payment is not paid on the Effective Date, Sellers, in addition to the Purchase Price Adjustment Payment, shall also make a per diem payment to the Company of Two Hundred Forty-One Dollars and 69/100 Cents (\$241.69) for each day following the Effective Date through and including the day of payment of the Purchase Price Adjustment Payment.
- 2. <u>Purchase and Sale of Underwater World Bonds and Debentures</u>. The Sellers shall purchase from the Company and the Company shall sell to the Sellers (i) the

Underwater World 13.75% Senior Revenue Bonds Due March 1, 2002 in the principal amount of \$468,115.66 and (ii) the Underwater World 15.4% Subordinated Debentures Due April 1, 2005 in the principal amount of \$185,000.00, all for the sum of One Hundred Eighteen Thousand Five Hundred Thirty Dollars and 83/100 Cents (\$118,530.83) (the "Underwater World Payment"), which is the sum of (a) the principal amount of One Hundred Seventeen Thousand Twenty-Eight Dollars and 92/100 Cents (\$117,028.92) plus (b) one-half of the simple interest from July 31, 1997 through the Effective Date at the rate of 7.0%, which is the rate currently charged to M&S on its primary line of credit at Norwest Bank Minnesota, N.A. The Underwater World Payment shall be made in an aggregate sum on the Effective Date by wire transfer pursuant to the Company's instructions. Upon receipt of the Underwater World Payment, the Company shall deliver to Sellers the certificates representing the Underwater World 13.75% Senior Revenue Bonds Due March 1, 2002 in the principal amount of \$468,115.66 and shall provide such documents and certificates as may be reasonably required by Sellers to evidence the transfer of the Underwater World 15.4% Subordinated Debentures Due April 1, 2005 in the principal amount of \$185,000.00, which are held in book-entry form. In the event the Underwater World Payment is not paid on the Effective Date, Sellers, in addition to the Underwater World Payment, shall also make a per diem payment to the Company of Eleven Dollars and 38/100 Cents (\$11.38) for each day following the Effective Date through and including the day of payment of the Underwater World Payment.

- 3. Assignment of Rideau Note. M&S hereby assigns and transfers to Sellers all of the rights, title and interests of M&S in, to and under that certain promissory note dated March 14, 1995 in the amount of \$140,000.00 issued to M&S by Rideau Lyons & Co., Inc., as modified and extended on March 14, 1996 and March 14, 1997 (the "Rideau Note"). Sellers hereby accept to such assignment and transfer of the rights, title and interests of M&S in, to and under the Rideau Note. M&S shall provide an endorsement to the Rideau Note in a form satisfactory to the Sellers upon receipt of payment of the Purchase Price Adjustment Payment and the Underwater World Payment.
- 4. <u>Indemnification</u>. Roger Wikmer and James Iverson, jointly and severally, hereby agree to indemnify and hold harmless Company, its subsidiaries and the respective officers, directors, employees and agents of Company and its subsidiaries against and in respect of any and all demands, claims, actions or causes of action, assessments, losses, damages, liabilities, interest and penalties, costs and expenses (including, but not limited to, reasonable legal fees and disbursements), and any amounts or expenses required to be paid or incurred in connection with any settlement, action, suit, proceeding, claim, appeal, demand, assessment or judgment ("Losses"), resulting or arising from or otherwise related to the following:
 - a. the retention or non-disbursement of the 1994 and 1995 tax refunds received by M&S for the real property located at 1964-1970 Rahncliff Court, Eagan, Minnesota and referred to as The Crossings; and

- Section 12 of that certain employment agreement dated February 1, 1994 by b. and between Miller & Schroeder Financial, Inc. ("M&S Financial") and Timothy Long (the "Employment Agreement"), provided, however, that Messrs. Wikner and Iverson shall be required to indemnify the Company for only one-half of any Losses arising under this Section 4, paragraph b. Notwithstanding the foregoing, in the event the Company incurs Losses pursuant to this Section 4, paragraph b. and receives payment from McDonald & Company ("McDonald") for the hiring of Timothy Long, a former employee of M&S Financial, by McDonald, the Company shall pay Messrs. Wikner and Iverson one-half of any such payment received by the Company from McDonald, provided, however, that such payment by the Company to Messrs. Wikner and Iverson shall in no event exceed the amount of Losses for which Messrs. Wikner and Iverson indemnified the Company pursuant to this Section 4, paragraph b. Sellers hereby acknowledge and agree that they will not communicate, in any method or manner, or cause or direct any person or entity to communicate on their behalf, with McDonald, or the employees, directors, officers, shareholders or agents thereof, and further acknowledge and agree that the Company and M&S Financial shall, in their sole discretion, direct all communications and negotiations with McDonald related to the termination of employment of Timothy Long and other employees of M&S Financial formerly located in Ohio and the hiring of such employees by McDonald.
- 5. Mutual Release. The parties hereto agree to the mutual release and discharge of any and all claims, demands, obligations, actions, causes of action, damages, costs, debts, liabilities, or expenses arising under or related to Section 2.3 of the Stock Purchase Agreement. The release contained herein shall not apply to and shall not affect the parties' rights to enforce (i) the remaining terms of the Stock Purchase Agreement, (ii) any ancillary agreement to the Stock Purchase Agreement, including, but not limited to, any employment agreement or noncompetition agreement, or (iii) the terms of this Agreement.
- 6. <u>Confidentiality</u>. The parties hereto agree to keep the terms and conditions of this Agreement confidential and not disclose them to any person other than taxing authorities, attorneys, or accountants as necessary or as required by law, or as, to Sellers, the immediate families thereof.
 - 7. <u>Miscellaneous</u>.
 - a. <u>Entire Agreement</u>. This Agreement constitutes the entire agreement and supersedes all prior agreements and understandings, both written and oral, among the parties, with respect to the subject matter hereof.
 - b. <u>Counterparts</u>. This Agreement and any amendment hereto may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which shall be considered one and the same instrument.

- c. Section Headings: Construction. The section and paragraph headings contained in this Agreement are for reference purposes only and shall not in any way affect the meaning or interpretation of this Agreement. This Agreement shall be construed without regard to any presumption or other rule requiring construction hereof against the party causing this Agreement to be drafted.
- d. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of Minnesota without reference to the choice of law principles thereof.

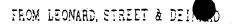
IN WITNESS WHEREOF, this Agreement has been signed on behalf of each of the parties hereto as of the date first above written.

MI ACQUI	SITION CORPORATIO	<i>*</i>
	ames P. Diugosch s President and CEO	
MILLI	ER & SCHROEDER, IN	C.
	Varies F. Dlugosch Its President and CEO	
		-
	Roger Wikner	
•	James Iverson	
	Steven Erickson	

CONSENT OF SPOUSE:

The undersigned, the spouse of James Iverson, hereby appoints James Iverson as her attorney-in-fact in respect to the exercise of any rights or discharge of obligations under this Agreement and agrees to be bound by the provisions of this Agreement insofar as such spouse may have any rights under the Agreement or the Stock Purchase Agreement under the laws of the State of California or other laws relating to community, separate or marital property in effect in California or in the state of such spouse's residence as of the date of the Agreement.

(Print Name)	
(Signature)	



IN WITNESS WHEREOF, this Agreement has been signed on behalf of each of the parties hereto as of the date first above written.

James F. Dlugosch Its President and CEO MILLER & SCHROEDER, IN By James F. Dlugosch Its President and CEO Roger Wikner James Iverson		
James F. Dlugosch Its President and CEO MILLER & SCHROEDER, IN By James F. Dlugosch Its President and CEO Roger Fikner James Iverson Steven Erickson		MI ACQUISITION CORPORATIO
James F. Dlugosch Its President and CEO MILLER & SCHROEDER, IN By James F. Dlugosch Its President and CEO Roger Fikner James Iverson Steven Erickson		Ву
By James F. Dlugosch Its President and CEO Roger Wikner James Iverson Steven Erickson		James F. Dlugosch
James F. Dlugosch Its President and CEO Roger Fikner James Iverson Steven Erickson		lts President and CEO
James F. Dlugosch Its President and CEO Roger Fikner James Iverson Steven Erickson		
James F. Dlugosch Its President and CEO Roger Wikner James Iverson Steven Erickson		MILLER & SCHROEDER, IN
James F. Dlugosch Its President and CEO Roger Wikner James Iverson Steven Erickson		Ву
James Iverson Steven Erickson		James F. Dlugosch
Steven Erickson		its Fresident and CEO
Steven Erickson		Rose Out to
Steven Erickson		Julya Juliane
Steven Erickson		regiser Witner
Steven Erickson		
		James Iverson
INSENT OF SPOTISE		Steven Erickson
	•	
e undersigned, the spouse of James Iverson, hereby appoints James Iverson as he	ie undersigned, the spouse of James Is	/PTSOR hereby appoints James Laure
reement and agrees to be bound by the provisions of this Agreement insections under the	te undersigned, the spouse of James I comey-in-fact in respect to the exercise of preement and agrees to be bound by the	verson, hereby appoints James Iverson as he any rights or discharge of obligations under the
reement and agrees to be bound by the provisions of this Agreement insofar as successed may have any rights under the Agreement or the Stock Burnhaue Agreement	te undersigned, the spouse of James I comey-in-fact in respect to the exercise of peement and agrees to be bound by the buse may have any rights under the Agree of the Agree	verson, hereby appoints James Iverson as he any rights or discharge of obligations under the provisions of this Agreement insofar as such the Stock Bumbase.
reement and agrees to be bound by the provisions of this Agreement insofar as such as the provision of the Agreement insofar as such as the provision of the Stock Purchase Agreement under the Agreement or the Stock Purchase Agreement under laws of the State of California or other laws relating to community, community, agreement under the State of California or other laws relating to community, agreement and the state of California or other laws relating to community.	e undersigned, the spouse of James I omey-in-fact in respect to the exercise of reement and agrees to be bound by thouse may have any rights under the Agree laws of the State of California or other	verson, hereby appoints James Iverson as he any rights or discharge of obligations under the provisions of this Agreement insofar as successor or the Stock Purchase Agreement under laws relating to community, seement
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IN WIINESS WHEREOF, this Agreement has been signed on behalf of each of the parties hereto as of the date first above written.

MI ACQUISITION CORPORATION

James F. Dlugosch Its President and CEO

MILLER & SCHROEDER, INC.

James F. Dlugosch Its President and CEO

Roger Wikner

Steven Erickson

CONSENT OF SPOUSE:

The undersigned, the spouse of James Iverson, hereby appoints James Iverson as her attorney-in-fact in respect to the exercise of any rights or discharge of obligations under this Agreement and agrees to be bound by the provisions of this Agreement insofar as such spouse may have any rights under the Agreement or the Stock Purchase Agreement under the laws of the State of California or other laws relating to community, separate or marital property in effect in California or in the state of such spouse's residence as of the date of the Agreement

(Print Name)

(Signature)

IN WITNESS WHEREOF, this Agreement has been signed on behalf of each of the parties hereto as of the date first above written.

MI ACQUISITION CORPORATION	
Ву	
James F. Dlugosch Its President and CEO	
MILLER & SCHROEDER, INC.	
Ву	
James F. Dlugosch Its President and CEO	
Roger Wikner	
James Iverson Steven Enckson	

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(Print Name)	
(Signature)	